

## METALWORKING OUTLOOK

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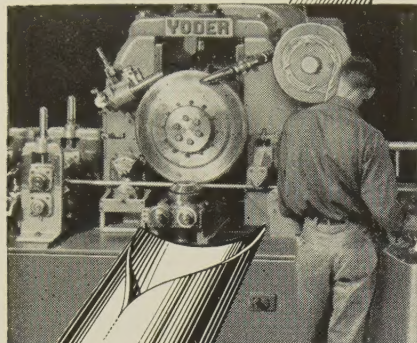
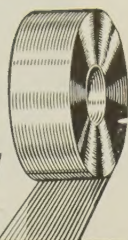
165 Advertising Index

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from cold strip  
to finished tubing  
**IN SECONDS!**



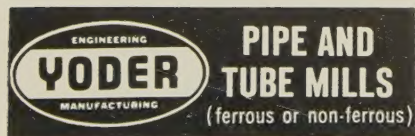
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One of the fastest . . . and one of the least expensive . . . methods of making steel tubing is with a Yoder Electric-Weld Tube Mill. The Yoder method eliminates the need for time-consuming heat treatments and costly conditioning furnaces for most tube needs. Scrap losses, too, are far lower than any other method . . . usually less than 2%.

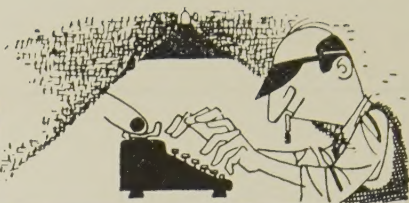
The Yoder Type-M Mill shown above is operated by one man and a helper. Coiled strip on this mill is continuously cold-roll formed, welded and cut to required lengths in a matter of seconds . . . at speeds up to 340 f.p.m. The quality of the resulting tube is *constantly* better than the requirements of commercial standards. This is one of many reasons why manufacturers and users of tubing the world over are using more Yoder mills than all other makes combined.

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## behind the scenes



### Goblins from Albion

In the early days of World War II, news came from England bolstering our belief that man is fundamentally as pagan as his remote ancestors. Primitive man, in all ages, had a wonderful capacity for creating spirits. They were credited for good fortune, blamed for bad fortune, and coddled at all times. The bad spirits were a convenient out for folks who didn't care to admit that they had goofed, and that's normal for human beings; dodging the blame seems to have begun with Adam. Well, as most of you remember, the malignant spirits stirred up in England were gremlins. In the beginning, they raised hob with military aircraft; they caused rivets to pop, fuel lines to clog, weapons to jam. They spread to America and today they are as comfortably established here as the native whammy. One of their principal functions is to bedevil manufacturers, which they do by teaming up with bugs.

### Bugs Are Their Business

However, just as the body has certain glands in the neck to trap and filter dangerous bacterial invaders, manufacturers have pilot plants and pilot productions to trap and filter the gremlins and bugs that threaten their wares. STEEL's story on pilot production (Page 102) suggests that the search for gremlins, undertaken before full production gets underway, will more than pay for itself. Even if you're too civilized to believe in gremlins, you'll save yourself a lot of money if you can get rid of them before they are allowed to mature. Last year, for instance, Chevrolet produced a few pilot models and was horrified to find 58 bugs in the works. The corporation made 58 changes, then went into production.

Our guess is that many important products today may have had some mighty weird things wrong with them before they were put into mass production. For example, imagine a beverage undergoing a chemical change that induces imbibers to turn cobalt blue all over!

A manufacturer's attempt to make a product produceable starts with trial lots—but why should we at-

tempt to steal from the story? Machine Tool Editor Robert Huber, who wrote the article, can give you more information than we can. In fact, we're going to ask him about that cobalt blue business.

### For Winter Reading

The accomplishments of United States Steel Corp. are as mighty as they are varied. Some persons might be inclined to point to its steel production; others, perhaps, would confess to an admiration of the fleets that haul its ore; still others, we are sure, would vote for its television hour. We feel that one of the greatest feats of U. S. Steel was the preparation and production of its price books. This set of six books, comprising 1314 pages loosely bound in blue, red, and silver binders, weighs almost as much as a vice president. The entire edition of 20,000 binders was distributed by parcel post, and the mailings were scheduled so that the books arrived in all sections of the country at the same time.

The printer, William Feather Co., Cleveland, says it was one of the biggest and most complex typesetting, printing, gathering, and mailing jobs it ever produced.

Steel prices are seldom static, and H. B. Taylor, director of the price division, and Roy Francisco and Fred Francis of the Sales Service Dept. of the American Steel & Wire Div. of U. S. Steel are thought to be burning joss sticks to ward off any untoward events that may threaten prices. Even Hercules would hate to read proofs on a new set before the old ones dried.

### Down the Drain

A storm sewer in Palisades, N. J., runs toward the Hudson at an angle of 4 degrees with the horizontal. One rainy day a sewer rat fished a fragment of pastrami from the current, hopped aboard a shingle, and sailed 100 ft while gulping his lunch. By the time he burped and licked his whiskers, how far had he dropped vertically?

*Shradu*

(Metalworking Outlook—Page 53)



**LOOK AT THE DIFFERENCE  
IN TORQUE INPUT**

- 1 Torque input to gear box containing Sunep is *lower*, by 10 to 15%...
- 2 as is operating temperature (up to 20 degrees lower)...
- 3 when these two gear boxes, driven by identical cradle-mounted motors, run under *same* output load...
- 4 imposed by this adjustable disc brake.

5 Since both gear boxes "look into" the *same* load, lower torque input is a positive indication of *lower power consumption*.

*This test rig proves...*

## **SUNEP CUTS POWER CONSUMPTION, REDUCES OPERATING TEMPERATURES**

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For complete information about Sunep oils, call your Sun representative or write to SUN OIL COMPANY, Philadelphia 3, Pa., Dept. S-12.

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**SUN OIL COMPANY** Philadelphia 3, Pa.

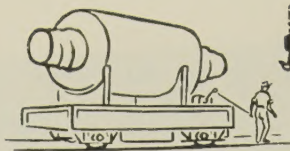
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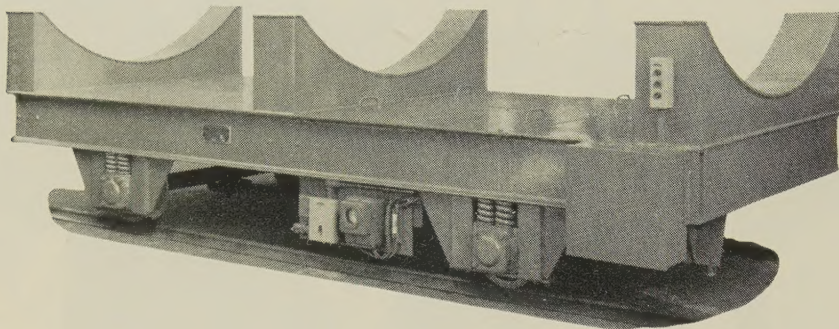


# Links up your HANDLING NETWORK

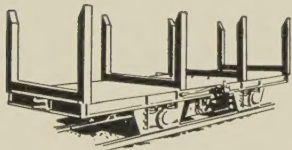


*for added efficiency...*

*extra economy*



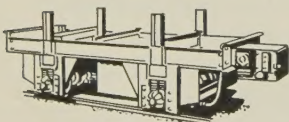
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Special bed designs to cradle your load.



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For Cost-Saving  
Details Request  
"Walk Along"  
Bulletin 1283



## LETTERS TO THE EDITORS

### Enjoys Editorial

Enjoyed your editorial, "1958—Year of the Marketeer" (Nov. 18, Page 107).

James W. Fraser  
Manager of Sales  
Industrial Trade Products  
Northwestern Steel & Wire Co.  
Sterling, Ill.

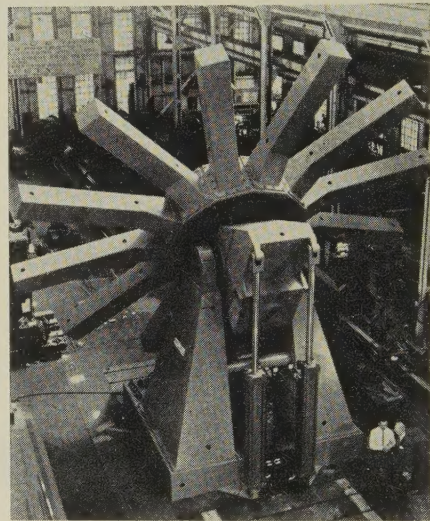
### Spotlight on Problems

Congratulations on your story, "Steel Imports Aren't Breaking Records, But They Still Pain Domestic Producers" (Nov. 11, Page 161). It spotlights our problems with imported steel. Guess it is sort of like a mother-in-law living in the household. You've got to live with the situation, even if you don't like it.

I have reproduced sufficient copies for our directors and for posting on our plant bulletin boards. If possible, I'd like to have two more tearsheets for our files.

M. F. Moncrief  
Manager  
Advertising Dept.  
Atlantic Steel Co.  
Atlanta

### Pandjiris Designs Positioner



The caption of the feature picture, "Huge Welding Positioner," on Page 55 of your Dec. 2 issue in no way indicates that the machine was designed and sold by us. We, in turn, sublet the job for building to Bethlehem Pacific Coast Steel Corp.

We are sorry that we were not given credit in your excellent magazine.

E. J. St. Eve  
Pandjiris Weldment Co.  
St. Louis

• We, too, are sorry that our picture caption did not credit your company as the designer and seller of the equipment.

### Something About Nothing

We all enjoyed your editorial, "Parable of the Prices," in the July 15 issue (Page 51).

For years, we have been reading ads that say "nothing rolls like a ball."

(Please turn to Page 12)

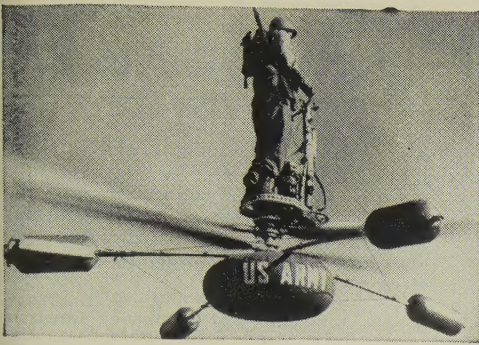


## THE ATLAS CAR & MFG. CO.

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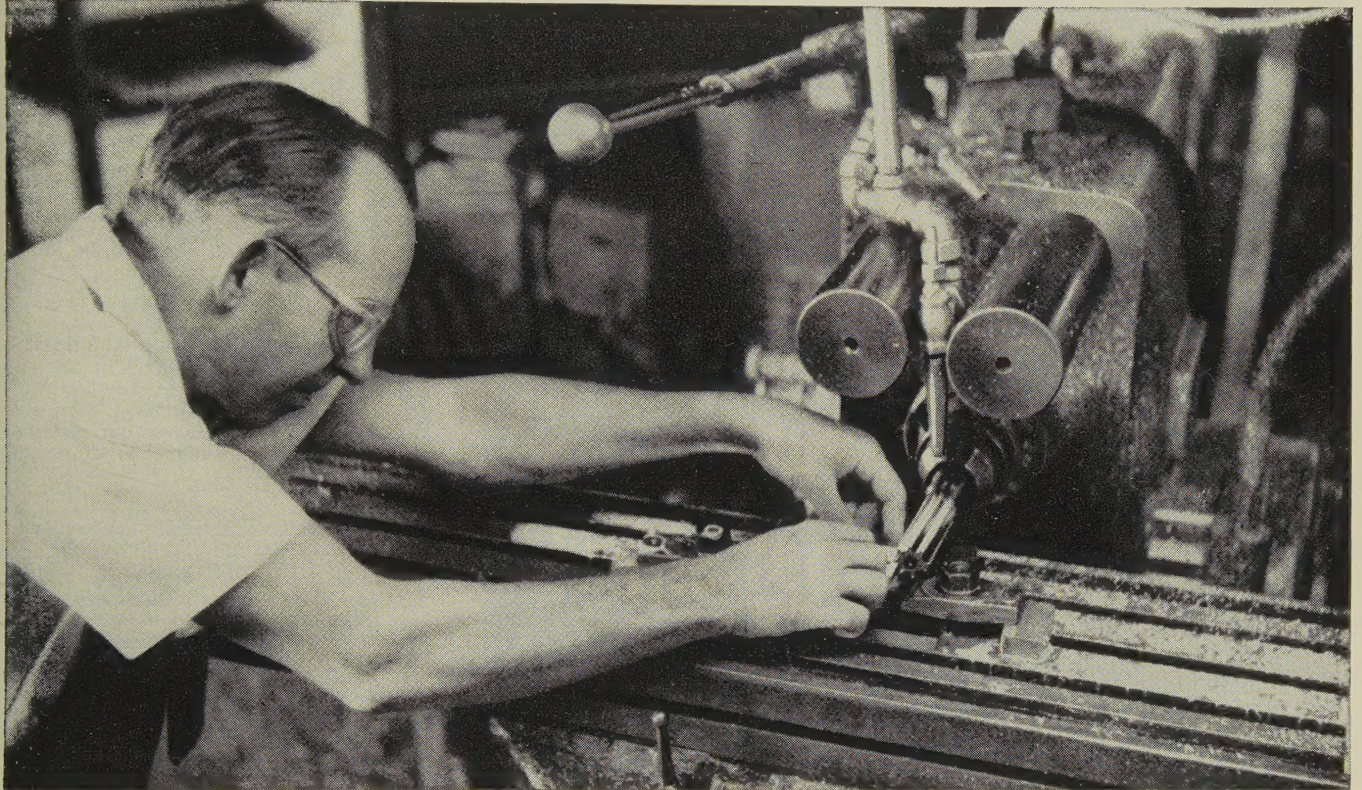
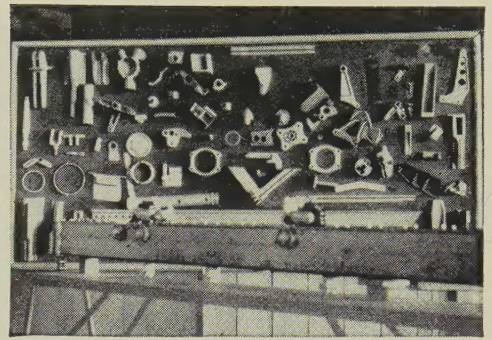
ENGINEERS & MANUFACTURERS SINCE 1896





◀ Aerocycle, a one-man helicopter now being tested by the U. S. Army, is one of the many aircraft for which Aeroaffiliates machines precision parts.

Some Examples of Aeroaffiliates' Work. All require fine tolerances and excellent finish. All were made with the help of Cities Service Chillo Cutting Oils. ▶



## "Fine Tolerances! Excellent Tool Life! With Cities Service Chillo Cutting Oil"

In probably no other machining operation are the tolerances so fine, the requirements so demanding as in aircraft work . . . especially when it's for the U. S. Army or Air Force.

But it is on such work that Aeroaffiliates, Inc. of Fort Worth, Texas, has become famous.

Every day, Aeroaffiliates employees must work with tolerances as fine as .0001, and their products must have an unusually good finish . . . so good that they are measured by a special gauge before the aircraft industry will accept them.

Obviously, this could play havoc with tool life

. . . "but thanks to Cities Service Chillo Cutting Oils, tool life and finish are the best ever," says Aeroaffiliates. "These cutting oils are equalled only by the help we receive from the Cities Service Lubrication Engineer, a man whose knowledge and help we greatly value."

Whatever *your* type of machining operation, there's a Cities Service cutting oil tailored precisely for it . . . and a Cities Service Lubrication Engineer to help you choose it. Call him in this week. Or write: Cities Service Oil Company, Sixty Wall Tower, New York 5, N. Y.

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only *Fischer* gives you  
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at competitive prices!

At Fischer, this is the difference. Brass or aluminum... your nuts are produced on unique high-speed machinery... **TURNED** to exacting specifications. "Blanks" and rejects are eliminated.

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SPECIAL MFG. CO.  
CINCINNATI, OHIO  
SINCE 1905

**FISCHER SPECIAL MFG. CO.**  
476 Morgan Street • Cincinnati 6, Ohio

## LETTERS

(Concluded from Page 10)

And we recently saw an ad that compared another product to "nothing."

I understand the connection implied, but the comparison still bothers me. Isn't it time someone did some explaining? In other words, write something about "nothing."

A. W. Lancaster  
Engineering Research  
Dorr-Oliver-Long Ltd.  
Orillia, Ont.

### Intrigued by Covers

Please send me a complete set of your 1957 Program for Management articles. We intend making up a booklet for internal company distribution.

I have always been intrigued by your terrific covers and would appreciate receiving some for office use.

Leo Flalcowitz  
Contract Administrator  
Reaction Motors Inc.  
Ford Road  
Denville, N. J.

### Curious About Spelling

We are curious to know the reason for the spelling of "vender," in the article, "Big Job for the Missile Vender" (Nov. 25, Page 63). We have been unable to find this spelling in our dictionary and thought it might be of recent derivation.

Mrs. Gloria Charles  
General Secretary  
General Laboratory Associates Inc.  
Norwich, N. Y.

• The second edition of Webster's New International Dictionary gives two spellings, "vender" and "vendorf." As a matter of style, we use "vender."

### Chemical Etching

I read your article, "Photoetching Forms Thin Parts" (Nov. 18, Page 153), with interest. The principle is similar to one which Chance Vought developed about three years ago and, after patenting, licensed out to the Turco Co. in Los Angeles. At that time, we received about 150 letters from all over the world inquiring for more details on the Chemi-cut process.

Arthur L. Schoeni  
Public Relations Dept.  
Chance Vought Aircraft Inc.  
Dallas

### Pretesting: Key to Success

I have read with interest your article, "Pretesting Ups Your Odds" (Nov. 11, Page 70) and would appreciate receiving a copy.

E. M. Myers  
Vice President  
F. E. Myers & Bro. Co.  
Ashland, Ohio

### Missile Group Address

Please advise the address of the Association of Missile & Rocket Industries. It was recently mentioned in STEEL.

J. P. McGuan  
Vice President-Sales  
Consolidated Welding & Engineering Co.  
Chicago

• It's at 1226 National Press Bldg., Washington 4, D. C. Kendall K. Hoyt is secretary.



## CALENDAR OF MEETINGS

1958

**Jan. 6-8, Southern Industrial Distributors' Association:** Midyear meeting, Roosevelt Hotel, New Orleans. Association's address: 1626 Fulton National Bank Bldg., Atlanta 3, Ga. Secretary: E. L. Pugh.

**Jan. 13-17, Society of Automotive Engineers Inc.:** Annual meeting, Sheraton-Cadillac and Statler Hotels, Detroit. Society's address: 485 Lexington Ave., New York 17, N. Y. Secretary: John A. C. Warner.

**Jan. 13-15, American Management Association:** Special conference on developing new products, Roosevelt Hotel, New York. Association's address: 1515 Broadway, New York 36, N. Y. Secretary: Andrew P. Donovan.

**Jan. 16-17, National Industrial Conference Board Inc.:** General session for all associates, Hotel Commodore, New York. Board's address: 460 Park Ave., New York 22, N. Y. Secretary: Herbert S. Briggs.

**Jan. 17, Malleable Founders' Society:** Semi-annual meeting, Hotel Cleveland, Cleveland. Society's address: 1800 Union Commerce Bldg., Cleveland 14, Ohio. Executive vice president: Lowell D. Ryan.

**Jan. 19-22, Institute of Scrap Iron & Steel Inc.:** Annual meeting, Eden Roc, Fontainebleau, and Deauville Hotels, Miami Beach, Fla. Institute's address: 1729 H St. N.W., Washington 6, D. C. Executive vice president: Edwin C. Barringer.

**Jan. 20-21, Compressed Gas Association Inc.:** Annual meeting, Waldorf-Astoria Hotel, New York. Association's address: 11 W. 42nd St., New York 36, N. Y. Secretary: F. R. Fetherston.

**Jan. 20-22, Truck Trailer Manufacturers Association:** Annual meeting, Palm Beach Biltmore Hotel, Palm Beach, Fla. Association's address: 710 Albee Bldg., Washington 5, D. C. Managing director: John B. Hulse.

**Jan. 20-23, American Road Builders Association:** Annual meeting, Sheraton-Park Hotel, Washington. Association's address: 600 World Center Bldg., Washington 6, D. C. Executive vice president: Louis W. Prentiss.

**Jan. 21-22, Steel Shipping Containers Institute Inc.:** Winter meeting, St. Regis Hotel, New York. Institute's address: 600 Fifth Ave., New York 20, N. Y. Secretary: L. B. Miller.

**Jan. 26-Feb. 2, Association of Steel Distributors Inc.:** Convention, Algiers Hotel, Miami Beach, Fla. Association's address: 29 Broadway, New York 6, N. Y. General counsel: Morris Rosoff.

**Jan. 27-28, Industrial Heating Equipment Association:** Annual meeting, Penn Sheraton Hotel, Pittsburgh. Association's address: Associations Bldg., Washington 6, D. C. Executive vice president: Robert E. Fleming.

**Jan. 27-30, Plant Maintenance & Engineering Show and Conference:** International Amphitheatre, Chicago. Information: Clapp & Pollak Inc., 341 Madison Ave., New York 17, N. Y.

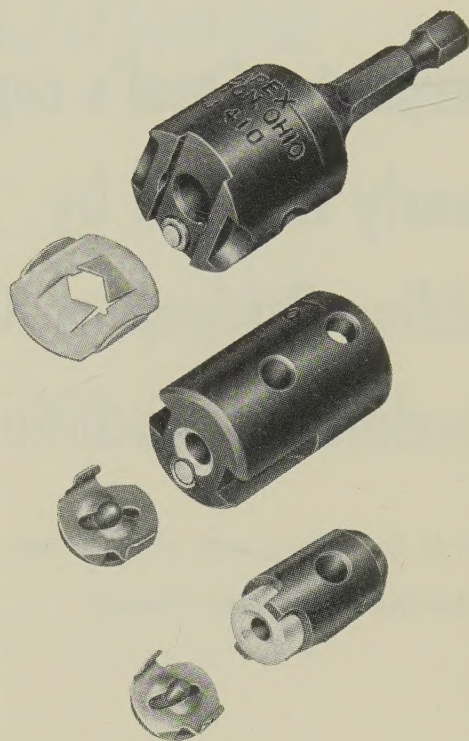
**Jan. 30-31, Steel Plate Fabricators Association:** Annual meeting, Roosevelt Hotel, New Orleans. Association's address: 105 W. Madison St., Chicago 2, Ill. Secretary: J. Dwight Evans.

**Feb. 3-7, American Institute of Electrical Engineers:** Winter general meeting, Statler and Sheraton-McAlpin Hotels, New York. Institute's address: 33 W. 39th St., New York 18, N. Y. Secretary: N. S. Hibshman.

# if you're using special fasteners...

...you  
should  
be  
using

## APEX SOCKETS



Typical Apex nut setter and sockets designed for use with special high-speed, resilient fasteners. Note recesses in outer walls to accommodate fastener prongs; integral magnets to help speed assembly. Openings near drive ends of sockets serve to dispel minute particles from rubber seals on fasteners.

Today's assembly techniques frequently require special types of fasteners. On one assembly line, speed may be the important factor . . . on another, a resilient fastener may be needed to protect brittle or highly-finished components . . . still another may require a self-locking or vibration-proof fastener.

Each application creates its own problem to be solved with a special fastener. And each special fastener can be run down—quickly, smoothly, economically—with an Apex socket specifically designed for the job.

Apex, where special nut running problems are solved every day, has the answer to your fastening problem, routine or special. In our Catalog 29-R, you'll find over 5,000 types and sizes of standard nut running tools and a frequently-repeated note that reads, "We quote promptly on specials." Write, on your company letterhead please, for your copy.

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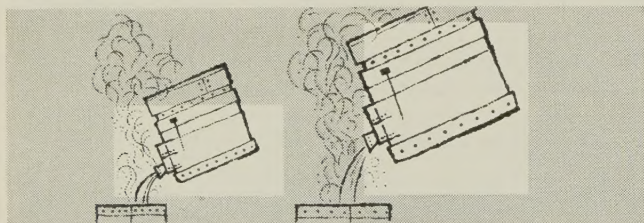


# Carpenter Steel's capacity nearly doubled by adding Bridgeport, Conn. steelmaking facilities

*This is Carpenter's vote of confidence  
in America's expanding economy*

**W**itness with us this major step forward in our program of gearing ourselves to meet industry's growing needs for Carpenter specialty steel!

Production capacity of the Bridgeport facilities adds 84,000 ingot tons to the 86,600 tons rated annual capacity of our Reading plant. This makes available a total annual capacity of 170,600 ingot tons—practically doubling our ability to serve present customers and meet the needs of new customers.



Supported by all of Reading's research facilities and production know-how, the Bridgeport installation is operating under the name of Carpenter Steel of New

England, Inc. An experienced Carpenter management and technical task force from Reading is now hard at work putting the plant back into peak operating efficiency. Many former Northeastern Steel Company employees are being trained on the spot in Bridgeport . . . other key employees are undergoing extensive training in our Reading plant.

We fully recognize our continuing obligation to all of our customers—gearing ourselves to render maximum service in a growing economy. Over and above the initial expenditure for purchase of the Bridgeport facilities, we are contemplating an expenditure of up to \$6,500,000 to put the plant in proper shape.

Production will be concentrated upon electric furnace quality alloy and stainless steels.

Our purchase of the former Northeastern Steel Corporation will be of direct financial benefit to steel users in New England and the metropolitan New York area. Delivered cost of the kind of steels produced at Bridgeport will be much lower than if the mill discontinued operation.



All steels produced at Bridgeport will be sold under the supervision of The Carpenter Steel Company. Former Northeastern salesmen have now completed our regular sales training program and have been re-assigned to serve the major market areas for Bridgeport products.

There will be no mass transfer of personnel, equipment or business from Reading. Since Reading has certain facilities that Bridgeport does not have, the expected increase in production at Bridgeport should result in increased employment at Reading.

We make this growth move with confidence—confidence in our loyal friends throughout industry . . . in the skill of our employees . . . and finally, in our role of serving a strong and growing industrial economy.

**The Carpenter Steel Company, Main Office and Mills, Reading, Pa.**

*Alloy Tube Division, Union, N. J.*

*Carpenter Steel of New England, Inc., Bridgeport, Conn.*

*Webb Wire Division, New Brunswick, N. J.*



December 16, 1957

# Metalworking Outlook

## Apprentice Training Lags

Our training of apprentices is lagging as seriously as our program for the schooling of scientists. Less than 260,000 apprentices are training in all U. S. crafts today. That's not even enough to replace the journeymen who will retire or die. Prof. Walter Galenson of the University of California at Berkeley, a student of the Soviet's industrial training, says: "There can be no doubt that Russia's industrial training has contributed importantly to its economic strides."

## 1957: Peaceful Labor Year

Look for 1957 to turn out to be the most peaceful labor year since World War II. Mandays lost in 1957 probably will be under 18,000, compared with 20,300 in 1951, the previous postwar low. The 1935-39 average was 16,900. Prospects for 1958, though, are not so bright. Odds favor an auto strike beginning next June 1.

## Retaliation by Teamsters?

Troubles faced by the Teamsters' union and its officers in the courts and Congress will certainly delay—and may indefinitely postpone—retaliation against the AFL-CIO for expelling it. Einar Mohn, the Teamsters' administrative vice president, insists there will be no retaliation. If James R. Hoffa can be disposed of, chances are good that the union can re-enter the federation. Both sides want peace.

## Chicago Buyers Report

Purchasing agents of Chicago report: Deliveries are faster; prices are stable; inventories continue to be cut; employment edges downward; production is declining; order backlogs are markedly lower; profits are shrinking; 93 per cent are placing orders on a 60-day maximum delivery schedule; 30 per cent expect business to improve in the first half; 54 per cent foresee the continuation of present levels; 16 per cent expect volume to decline more.

## Missiles Spark Steel Queries

The prospect of more missile business is sparking a flood of inquiries to makers of specialty tool and hardened steel for high temperature work. One Detroit firm says it received more than 100 requests last week. It figures 25 or 30 will result in orders. Almost all are from fabricators of missile parts.

## Missile Backlogs Grow

Lockheed Aircraft Corp. has a missile backlog of more than \$100 million. It expects to increase its missile work force to more than 7000 during



# Metalworking

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## Outlook

1958. The present figure is 5800. One-third of Douglas Aircraft Co.'s order backlog is for missiles, double the percentage of one year ago.

### 10 Million Tons of Aluminum by '75

While the national economy is expected to double by 1975, Reynolds Metals Co. predicts the use of aluminum will jump fivefold—from 2 million to 10 million tons. It also forecasts: The electrical industry will consume more than 1 million tons by 1975, compared with 250,000 tons in 1955; transportation will use 3 million tons in 1975, vs. 400,000 tons in 1955; construction will use 2 million tons in 1975, vs. 500,000 in 1955. Aluminum use by the chemical processing industries will almost double by 1960, Reynolds believes. Consumption by then will reach 46,000 tons.

### J&L Goes to Basic Oxygen

Jones & Laughlin Steel Corp. becomes No. 2 on the list of American companies to make steel by the basic oxygen process. (McLouth Steel Corp. led off. Kaiser Steel Corp. and Acme Steel Co. will soon join the parade.) The two furnaces operating at J&L's Aliquippa, Pa., works add 400,000 tons to the plant's annual ingot capacity. They represent an investment of \$15 per annual ingot ton, compared with \$40 for new open hearths. Although rated far lower, the furnaces will soon be tapping 100-ton heats. The facilities will be used primarily to produce low carbon, low metalloid steels.

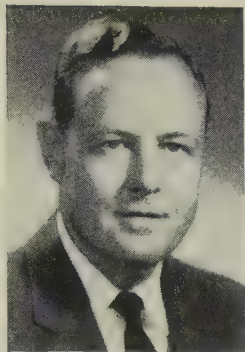
### National Carbon Develops New Process

A multimillion dollar plant for a revolutionary production process that cuts the manufacturing time of industrial carbon products from eight weeks to less than 8 minutes is in production at Lawrenceburg, Tenn. The process was developed by National Carbon Co., a division of Union Carbide Corp. A two-step method forms carbon products in giant presses while high electrical currents simultaneously heat the product to baking temperature. Heart of the process is a hydraulic press that operates at an average pressure of several tons per square inch. The flexibility of the system makes it possible to change pressures, temperatures, and cycle timing to produce carbon products with a variety of properties.

### Straws in the Wind

Inland Steel Co.'s president, Joseph L. Block, predicts 50 million to 52 million ingot tons of steel will be produced in 1958's first half, compared with 60 million in 1957's first six months and 53 million in the second half . . . In 1957's first 11 months, 105.3 million net tons of ingots were produced . . . The iron and steel industry's estimated total payroll increased to \$345.6 million in October, compared with \$330.1 million in September . . . One of every 20 employed workers was supplementing his regular income by holding two or more jobs when the Census Bureau surveyed the situation last July.





December 16, 1957

## '58 To Separate Men from Boys

In planning for 1958, your organization will need all the ingenuity at its command to retain, let alone improve, its competitive position.

Influences which are pushing and pulling at the economy must be evaluated in terms of your business.

Here's the situation in a nutshell:

**Wages Will Be Up:** Labor is in the driver's seat. The Auto Workers undoubtedly will get substantial wage increases and perhaps a shorter work-week next summer. Automatic adjustments under present contracts with the Steelworkers will cost the companies 17 to 18 cents more by July 1, 1958.

**Materials Will Be Up:** Higher wage costs will be translated into higher prices. Finished steel has gone up every year since World War II, including the depressed years, 1949 and 1954. The steel industry expects it will have to pass along higher wages again in 1958. It will take a \$7-a-ton increase in finished steel to offset an 18-cent wage package.

**Productivity Is Still Down:** Wages have risen an average of 6 per cent a year since World War II, productivity only 3.9 per cent annually.

We expect to see remedial steps in two main areas: Productivity improvement and marketing.

Some companies, for example, are studying product design in relation to the newest, cost-cutting techniques. Others are taking a fresh look at plant layout and equipment requirements to see where costs can be cut. A lot of money will go into research and development. Industry spent \$7 billion on R&D in 1957. It'll spend even more in 1958.

The new concept of marketing involves finding out what the customer wants through market research, making the product by the most economical methods, and selling it through a well-trained sales organization, backed up by effective promotion.

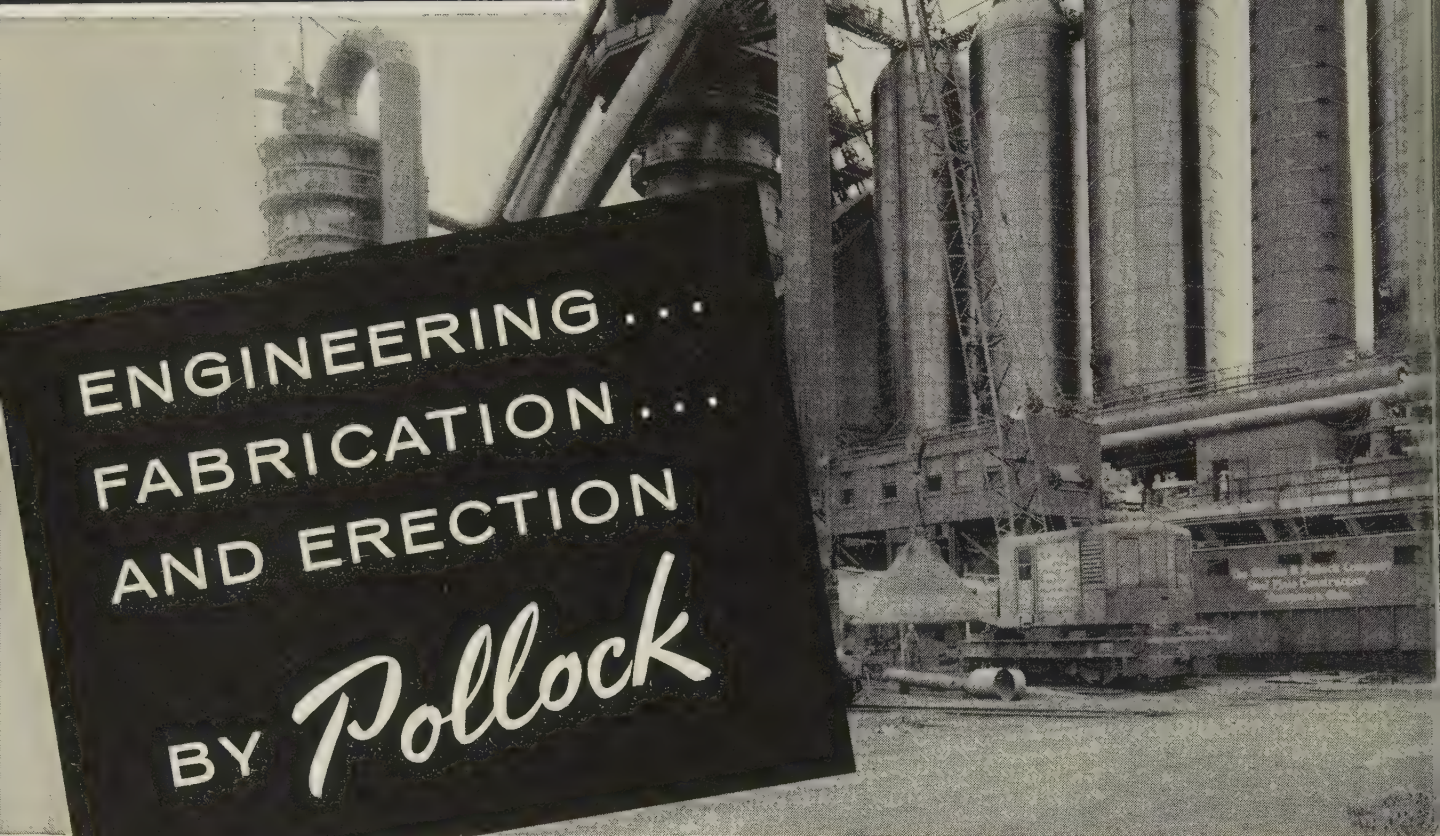
We believe such efforts will pay off because we're sure the business will be there for those who work for it.

Even though participants in STEEL's annual forecast (to be published Jan. 6) express less optimism than they did a year ago, they expect metalworking dollar sales in 1958 to be 2 or 3 per cent higher than they were in 1957. Another record year is possible. A near-record year is definite, but, as we said competition will be fierce. The men will be separated from the boys.

*Irwin H. Such*

EDITOR-IN-CHIEF





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CHARGING BOX CARS • WELDED OPEN HEARTH LADLES



# Steel Inventories at a Glance



Northwest Automatic Products Corp.

**Autos**—Cutting to the bone.

**Appliances**—Cutting moderately.

**Electrical Equipment**—Steady levels.

**Material Handling Equipment**—Scattered reductions.

**Steel Mill Machinery**—Stocks fairly steady.

**General Machinery**—Some cutbacks starting.

**Farm Equipment**—Cutting slightly.

**Oil Country Goods**—Liquidating big stocks.

**Stampings**—Stocks being cut sharply.

**Fasteners**—5 to 30 per cent reductions.

**Steel Warehouses**—High stocks, slower turnover.

**Defense Work**—Widespread cutbacks.

## Steel Stocks To Skid More

They're down, but only 1 million tons from year-ago level. Liquidation has been sharpest in wire, sheets, bars, stainless. Levels hold in heavy plates and line pipe, wide flange beams

STEEL INGOT production last week fell to about 1,770,000 tons—the lowest since 1954, except for strike or holiday periods.

What's the matter? A STEEL survey of 12 buying categories (see above) shows inventory liquidations going on in ten of them. Although some cutbacks are slight, they have been extremely sharp in autos and soon will be in oil country goods—two big consumers. Inventory buildup by steel warehouses has been largely involuntary.

**Why Liquidate?** — Many steel buyers are trimming stocks because: 1. Their business is down. 2. Virtually every steel product is readily available for the first time

since 1954. 3. There will be no industry-wide steel strike in 1958.

Here's how buyers in the 12 categories are dealing with steel inventories:

**Autos**—Assemblers have 14 to 16 day stocks of steel, compared with 35-day levels one year ago. Detroit's and Wayne County's year-end taxes dictate some of the reduction. Among part suppliers, the trend is also down. A Chicago firm's stocks are less than half what they were a year ago on a tonnage basis. One hopeful note: Most suppliers agree with Midland Steel Products Co., Cleveland: Inventories need not go much lower.

**Appliances**—Inventories average around 60 days in the industry, but

they're down from year-ago levels on a tonnage basis because production is lower. One medium-sized maker has only 58 per cent as much steel as he did 12 months ago. Rheem Mfg. Co.'s stocks are off 20 per cent.

**Electrical Equipment**—Minor reductions in this industry are explained this way: Manufacturers are overstocked with previously tight products, such as plates. One motor control maker says he has 40 per cent less tonnage on hand than he did a year ago, but he still has a 120-day supply.

**Handling Equipment**—New business of lift truck makers is off 10 to 20 per cent from last year's, but many find their steel inventories higher. Stock reduction is inevitable. But makers of conveyors find business holding well, so inventory adjustments are minor. American Monorail Co., Cleveland, has reduced tonnage slightly from its year-ago figure, but its dollar value remains the same.

**Steel Mill Equipment** — Mesta Machine Co. and United Engineer-



ing & Foundry Co., Pittsburgh, report no incentive to boost steel stocks although backlogs are still good. Adjustments are minor.

**General Machinery**—A welding equipment maker reports he's carrying 22 per cent less tonnage than he did a year ago. A machine tool builder has cut 25 per cent. A large construction equipment maker says his stocks are twice what they should be, but lower than they were a year ago.

**Farm Equipment**—One producer has enough steel for 50 working days, 5 per cent more than a year ago. He plans to cut to 40 working days.

**Oil Country Goods**—Small oil producers have cut supplies from four to two months in a year. Larger firms will trim six or seven-month stocks to the four-month level.

**Fasteners**—Steel reductions are widespread. A Cleveland firm's stocks are off 5 per cent from a year ago; a Chicago producer has cut 30 per cent; a Pittsburgh company aims to reduce by one-third.

**Stampings**—American Stamping Co., Cleveland, says: "Inventories are 28 per cent lower than they were a year ago." Northern Metal Products Co., Franklin Park, Ill., says: "Tonnagewise, inventories are half what they were a year ago." A Pittsburgh stamper says: "We haven't finished cutting."

**Steel Warehouses**—Turnover is the worry here. Most report it is at least 10 per cent slower than it was a year ago; some say it's as much as 30 per cent slower. Result: Most inventories are high.

**Defense Work**—Thompson Products Inc., Cleveland, mirrors the national opinion here: "We're much too heavy on steel for defense."

**Big Question** — The decline in steel inventories has been going on since last May. One year ago, stocks totaled about 20 million tons, after a 4-million-ton addition in 1956. By last May, they rose to 22 million tons. Now, they're at 19 million tons, still too high.

General liquidation will continue for at least the next six months. By mid-1958, steel stocks may reach about 15 million or 16 million tons. Then, you can expect liquidation to stop and, perhaps, the start of a buildup.

## NAM Checks Business Pulse for '58

*Of 4330 firms questioned on . . .*

### SALES

- 45% expect '58 to equal '57.
- 36% expect an increase.
- 19% expect a decrease.

### PROFITS

- 46% expect '58 to equal '57.
- 21% expect a rise.
- 33% expect a decline.

### CAPITAL OUTLAYS

- 55% will equal their '57 spending.
- 26% will spend less.
- 19% will spend more.

Percentages are approximate.

## Business Forecast for '58

THE BIGGEST problems facing the businessman in 1958 will be taxation, labor power, labor costs, inflation, and centralization of too much power in the federal government. That's the consensus of the 4330 manufacturing firms that replied to a National Association of Manufacturers' survey.

While 81 per cent of the respondents expect their 1958 sales to equal or exceed 1957's, only 67 per cent expect profits to keep pace (see table). Few expect to spend more for expansion than they did in '57. As major barriers to expansion, they listed taxation, business uncertainty, increased costs, tight credit, and union demands.

**Labor Legislation**—Sen. Carl T. Curtis (R., Nebr.), told an NAM convention that legislation is needed on these points:

- To require a thorough accounting of union dues and welfare funds.
- To give rank-and-file union members more control.
- To outlaw the secondary boycott.
- To prevent use of union funds for political purposes.
- To impose restraint upon the

concentration of union power.

- To enable the federal government to step in when hoodlums are transported across state lines or when violence occurs on a federally financed project.
- To stop compulsory union membership.

He said that annual union dues are estimated at \$500 million and that unions have an estimated \$25 billion to \$30 billion in pension and welfare fund reserves.

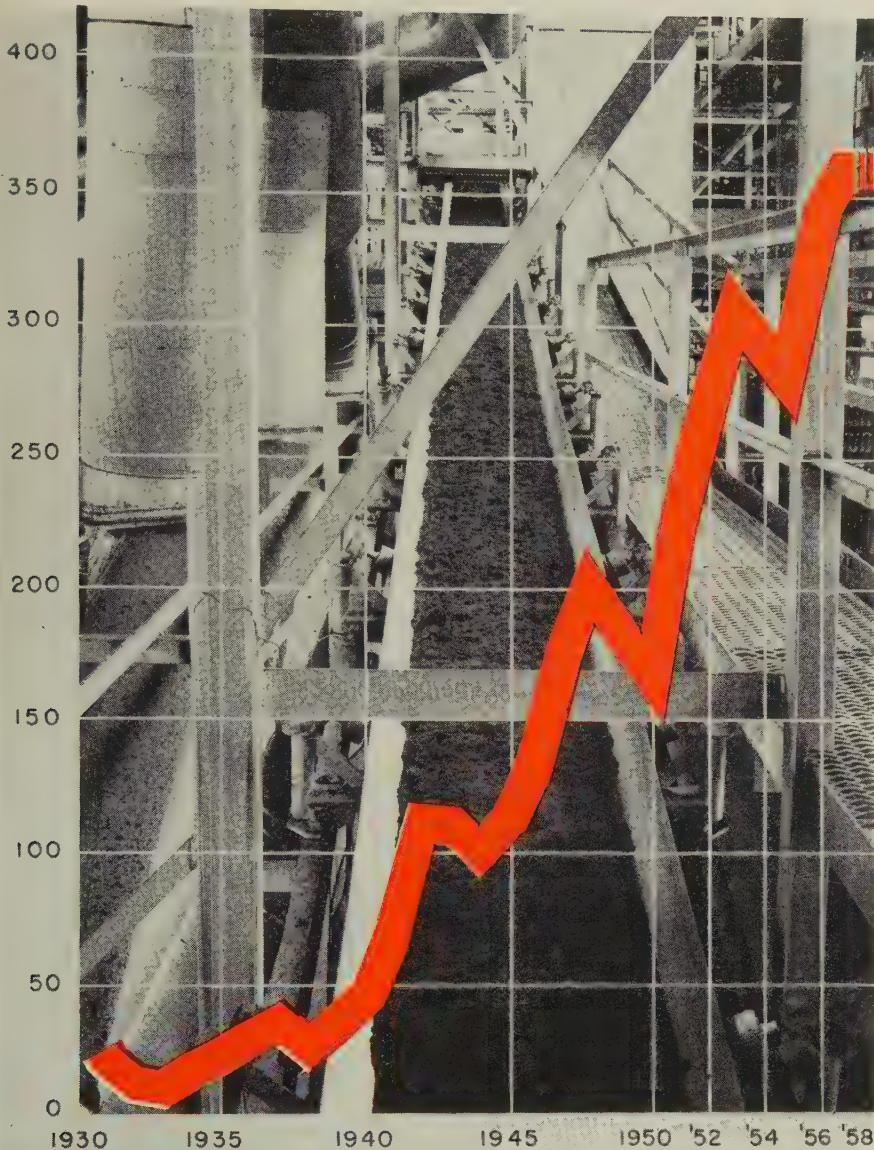
Rev. John E. Coogan, chairman of the University of Detroit's sociology department, speaking in opposition to compulsory union membership, noted: "It is invalid by constitution, statute, or judicial decision in France, West Germany, Belgium, Holland, Denmark, Austria, Switzerland, Norway, and Sweden. The labor party in Australia recently decided to drop compulsory unionism from its platform. It continues unchallenged in only one country—Russia."

**Tax Problem**—In the survey, 34 per cent of the respondents listed taxation as the most important barrier to expansion. It was listed as 1958's biggest business headache by 27 per cent.



# Industrial Conveyor Shipments High

Shipments (millions of dollars)



Source: Conveyor Equipment Manufacturers Association.  
1957 and 1958 estimated by STEEL.

Joy Mfg. Co.

## Conveyors Hold Sales Gains

MANY PRODUCERS of conveyor equipment expect to set sales records in 1957 and equal or surpass them next year. They're getting a helping hand from emphasis on automation and cost cutting in such fields as metalworking, chemicals, warehousing, and food processing.

Explains one major producer: "Making substantial profits in the face of dipping sales and rising labor costs will be a common prob-

lem in 1958. It will be solvable only by improved productivity. Since our industry helps customers do this, I'm optimistic about the immediate future."

His optimism is shared by 60 per cent of the firms queried by STEEL. They expect an average sales gain of 11 per cent in '58. The other 40 per cent expect sales to be about 15 per cent lower.

**Plus Factors**—Constant development of new applications, booming

sales of higher priced items, rising sales of new nylon items, expansion for efficiency, and aggressive marketing practices strengthen the outlook. Backlogs average 94 per cent of their year-ago figure. The industry is operating at about 90 per cent of capacity (range is from 50 to 100). Over 40 per cent of the firms queried are operating at full throttle. While incoming orders are slightly down from the year-ago level, they are up substantially from the third quarter pace.

**Minus Factors**—Some signs point to slower sales. Expansion programs are decelerating; there's a general sluggishness in the capital equipment market. Many customers have slashed their spending programs; others are in the "wait and see" category. Foreign demand shows signs of weakening. Competition from foreign firms in the export market is getting tougher, notes Link-Belt Co., Chicago. South America, Mexico, and Canada are the major foreign markets.

**Who's Buying** — Main markets for the nation's 130-odd conveyor makers are metalworking and chemicals. Food processing, mining, warehousing, and paper industries also are big buyers. Most firms feel that the chemical industry holds the best long-range potential, followed by food processing and metalworking. No field is near saturation. A. B. Farquhar Div., Oliver Corp., York, Pa., figures its best market will be retail trade.

In 1957, over 60 per cent of the industry's dollar volume came from systems placed in new plants. Systems for present plants show the best promise for 1958. Replacement sales are small.

The Conveyor Equipment Manufacturers Association reports that 82 per cent of the industry's dollar volume is concentrated in its 37 member companies.

**Trends**—Although specially designed systems account for 70 per cent of sales, there is a trend toward "off-the-shelf" items adapted to customer needs. Off-the-shelf items, as such, account for less than 10 per cent of industry sales. Tipp Mfg. Co., Tipp City, Ohio, is developing a system of all standard parts with modifications.

Conveyor makers smile with an-



ticipation when office automation is mentioned. One firm calls it "a relatively new market with a great undeveloped potential." Example: At IBM Corp.'s new Sherman, Tex., plant, a conveyor accepts cartons of punch cards from various stations, automatically segregates each customer's orders, and holds it in overhead storage until it's ready for shipment. Then a master control automatically selects individual orders, directs them through a case sealing machine, and delivers them into the proper truck or railroad car. It can handle more than a half million pounds of cards a day.

**Makers Talk**—Logan Co., Louisville, contends that the live-roller-type conveyor is growing the fastest because it's best adapted to long lines, distribution, and accumulation. It's also rugged.

Standard Conveyor Co., North St. Paul, Minn., cites a fine potential in electronic controls for automatic order picking. Universal transfer devices that are easily changed from one operation to another is a new development reported by Planet Corp., Lansing, Mich.

Sage Equipment Co. Inc., Buffalo, reports a trend toward storage racks built into conveyor lines. Conveyor Systems Inc., Chicago, will double its capacity by moving into a new plant in Morton Grove, Ill., next month.

A number of firms report that 1957 will be a bumper year for bulk handling equipment, including: Link-Belt and Materials Handling Equipment Co., Chicago; Fuller Co., Catasauqua, Pa.; Power-Curve Conveyor Co., Denver; and Joy Mfg. Co., Pittsburgh.

Most firms report that price increases do not appear likely in the near future.

**New Uses**—New London Engineering Co., New London, Wis., reports these unusual applications: Transporting hot lard, marbles of glass, ammunition boxes, and skinless frankfurters, and grading roses.

Carrier Conveyor Corp., Louisville, believes conveyor-coolers, dryers, dewaterers, continuous quenching machines, and leachers hold great promise. Metzgar Conveyor Co., Grand Rapids, Mich., reports building a conveyor to trans-

port 3-ounce cartons by gravity only 70 ft with a 70 in. drop.

**On the Farm**—Dairies have long been a big market for conveyors. Recently, the concept has extended to dairy farms. Conveyor systems can transport a cow through all milking operations and transfer the milk directly from her to the cooler.

**Summary**—Speedways Conveyors Inc., Buffalo, sums up the future this way: "In a cost-conscious market like today's, any labor-saving device, properly presented, must move ahead."

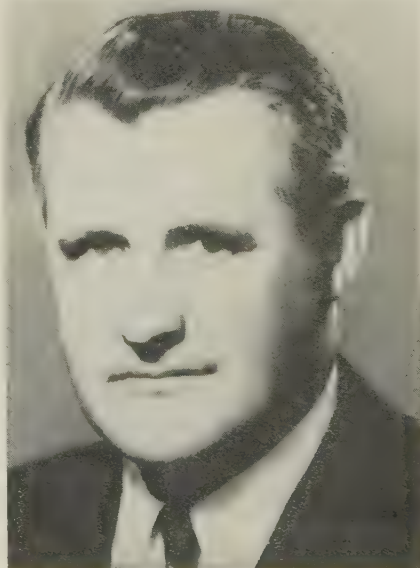
## Handling Equipment Dips

Dollar bookings of material handling equipment in 1957 are about 10 per cent below the record levels of 1956, Robert L. Fairbank, new president of the Material Handling Institute and vice president of the Towmotor Corp., Cleveland, said in New York last week.

It will take hard selling to keep the sales curve from dipping more in 1958, Mr. Fairbank stated. It can be done by showing where savings can be made, he said, adding that price cutting won't get the business.

New types of equipment include trucks designed to handle large coils of tin plate and a floor-level conveyor for shifting materials.

MHI is conducting a vigorous educational campaign. Over 100 colleges now have material hand-



Towmotor Corp.'s R. L. Fairbank  
... new MHI president

ling courses, compared with only 12 five years ago.

Other new officers of MHI are: First vice president, Eugene Caldwell, president, Baker-Raulang Co., Cleveland, and second vice president, C. L. Fell, vice president, American Monorail Co., Cleveland.

## Moon Trips by '77?

Rocket society says manned lunar voyage will be made in 20 years. It asks federal space agency

SPACE flight to the moon in manned vehicles can be a reality within 20 years, delegates to the 12th annual meeting of the American Rocket Society in New York were told.

ARS officials disclosed that the group has asked President Eisenhower to form a new federal agency to initiate a long term space flight program. Estimates put its cost of formation at \$100 million and its annual expenses at \$200 million.

**Future**—The plan covers immediate goals running to 1983, plus long-range projects after that. The blueprint for the next 20 years includes: 1. Launching an earth satellite within five years which will carry instrument loads weighing up to 1 ton. 2. Sending instrument packages weighing one hundred to several hundred pounds to the moon within five to ten years. 3. Sending research comets to gather data in the regions between Venus and Mars within five to ten years. 4. Putting up manned satellites to circle the earth within ten years. 5. Dispatching manned vehicles to circle the moon within 15 years. 6. Launching expeditions to land on the moon within 20 years.

Other advances revealed:

- The U. S. is using air-breathing engines powered by solid fuel to launch defensive missiles.
- The first production-type rocket engine for the Titan ICBM has been delivered to the prime Titan contractor, Martin Co.
- Hydrogen derivatives of boron and beryllium are of interest as high energy fuels because of the high heat content of the metals themselves.





Jessop Steel Co.'s president, Frank B. Rackley, tells how . . .

## Small Steelmaker Prospers

IS THERE ROOM for small, independent steel producers in the heavily competitive specialty steel field? Jessop Steel Co. thinks so. President Frank B. Rackley points to sales gains in 1955 and 1956 as proof.

**New High**—In 1957, Jessop has an excellent chance of beating last year's record of \$24.9 million. The total for the January-September period this year is \$19.6 million, a 10 per cent gain over the same period of 1956.

The Washington, Pa., producer of stainless, tool steels, high speed steels, and other premium products

had sales of \$11.4 million in 1954 and \$16.4 million in 1955.

"A small steelmaker can prosper if it stresses research, market development, and new products," Mr. Rackley says. "Quality control and product publicity will help keep it a step ahead of its larger competitors. The independent company can enjoy a more flexible rolling mill schedule and maneuverability which a large steel corporation doesn't have. It can look for, and fill, the smallest orders."

**Hardships Happen** — Sudden drops in demand for specialty steel may plague a producer. Jessop of-

ficials point out that small firms can often operate profitably at a lower production rate than can larger corporations. They can realize profits in an "off" year. Jessop made money in 1954 on sales volume less than half that handled in 1956.

**Growth a Must**—The small steelmaker without vast capital reserves must often finance expansion by borrowing from commercial banks. This can cause trouble in a tight money era.

Jessop has no current capital problems. In fact, the company has "never stopped expanding in eight years," its president declares. "Our expansion aims at greater profits and new products. Increasing our tonnage is secondary," he explains. Jessop's tonnage has grown along with quality of product. Ingot capacity of the Washington plant rose from 33,490 tons on Jan. 1, 1954, to an estimated 40,000 tons in fourth quarter, 1957.

**New Subsidiary** — Jessop spent \$750,000 at Green River Steel Corp., Owensboro, Ky., since acquiring it last June 30. It's now a wholly owned subsidiary, adding 200,000 tons to Jessop's ingot capacity.

Growth brings advantages—and new problems. An advantage: Green River had excess melting capacity but lacked finishing facilities; Jessop's rolling capacity was higher than melting capacity. The combination brought a balance. Problem: Build markets for the Kentucky firm's alloy steel.

**Atomic Supplier**—Jessop has enjoyed similar success in meeting changing market conditions. In analyzing one of his firm's growing markets, Mr. Rackley says: "An advantage of the small producer is being able to move quickly into special metal fields. We are supplying zirconium alloys, alloys containing boron, clad metals, titanium, and special bronze-base alloys to atomic industries."

Jessop sales officials say incoming business has increased for two months, following a steady inventory reduction by customers. With users' stocks low, the firm expects replacement buying to improve soon. Thanks to constant product improvement, Jessop's president reports: "We're optimistic about 1958."



## What Supervisors Need . . .

"The foreman's job has become increasingly difficult. To meet the challenge of a bigger job, he wants all the help we can give him," says Republic Steel Corp. These are the personal development needs that Republic's supervisors voted most important:

### Skill in How To . . .

1. Instruct and develop employees.
2. Get people to work together as a team.
3. Analyze job requirements.
4. Plan and schedule.
5. Build good relations and good morale.

### Knowledge of . . .

1. Job descriptions.
2. How attitudes are developed; how they can be changed.
3. How loyalty and co-operation are achieved.
4. Current management problems.
5. How skills and habits are formed.



## Junior Brass Attend Class

Republic Steel's foremen enter company sponsored programs, learn to deal with workers. Juniors at Thompson Products hear company policies explained by top executives

"FOR A BIGGER JOB, we need a bigger man," says Joseph S. Kopas, training counselor for Republic Steel Corp., Cleveland.

"Unless we bring our foremen up to date and keep them abreast of technological, social, and economic progress, we won't be able to increase productivity fast enough to offset rising costs," he warns.

With a gesture toward an ominous chart that plots the rising line of labor costs against the falling line of job performance, Mr. Kopas stresses the need for

prompt remedial action: "Today's foreman must be better trained. He must be a better leader—more proficient in dealing with people and capable of exercising better judgment."

**Republic's Program**—In January, 1954, Republic inaugurated its Building Management Co-operation (BMC) program to help supervisors achieve better job performance through improved management-employee relations.

Developed with the assistance of the Industrial Relations Center of the University of Chicago, the

BMC program has a twofold purpose: First, to challenge the individual supervisor and management in general to participate in an intensive program of self-development. Second, to answer the challenge by giving supervisors an opportunity to meet together and discuss common problems, and by so doing build teamwork in the management structure. Everyone in management from the operating vice president to the newest assistant foreman participates.

**How It Works**—The Industrial Relations Center develops a BMC session or study unit and presents it to Republic, which approves its content or suggests changes. Selected operating and maintenance superintendents are then brought to Chicago for a week's training in discussion leadership. They return to their plants to discuss the study unit with their foremen in groups of 15. Held on company premises and company time, the meetings take place once a week and last 1½ to 2 hours. The discussion leaders meet at Cleveland once a month to receive materials for the next session.

The BMC program has three parts: 1. "Determining Our Needs" (five sessions). 2. "Understanding Our Labor Agreement" (18 sessions). 3. "Fulfilling Our Needs" (ten sessions).

Last year, 51 discussion leaders held 1109 meetings at 26 plants. Enrollment was 4781, and attendance was 97.1 per cent.

**Benefits**—Commenting on the program's value, one member of the review committee says: "BMC is doing a good job. Foremen aren't being set back on their heels now by the union. They know more about the contract and are taking time to explain it." Another observes that "foremen are accepting more responsibility and feeling more a part of the management team."

Because discussion leaders (plant superintendents) are pledged to respect the confidence of foremen, they're getting a better insight into the foreman's problems. What's more, they're able to communicate his needs to plant managers and to the operating vice president, if need be, through the review committee. In addition to benefiting foremen, the



# What Supervisors Become . . .

"The basic test of the conference technique is how it motivates your junior executives," says Stacy R. Black, staff director of personnel development, Thompson Products Inc., Cleveland. Here's what happened to participants in Thompson's first Conference Group in Management Practices:

## Position—February, 1950

1. Budgetary Control Engineer
2. Sales Engineer, Accessories
3. Industrial Engineer
4. Personnel Mgr., Michigan
5. Editor, House Organ
6. Industrial Engineer
7. Assoc. Dir. of Purchases
8. Industrial Engineer
9. Accountant, Staff
10. Development Engineer
11. Asst. Sales Mgr., Michigan
12. Chief Engineer, Valves
13. Project Engineer, Staff
14. Asst. Mgr., Spec. Products
15. Sales Engineer, Jet
16. Sales Mgr., Spec. Products

## Position—September, 1957

- Manufacturing Mgr., Michigan
- Division Mgr., Pneumatics
- Left Company
- Same position
- Asst. to Advertising Mgr.
- Factory Mgr., Light Metals
- Division Purchasing Agent
- Division Mgr., Electronics
- Supervisor of Accounting, Jet
- Product Eng. Mgr., Accessories
- Left Company
- Left Company
- Assoc. Staff Dir., New Devices
- Vice President & Division Mgr.
- Division Sales Mgr., Jet
- Left Company

BMC program has developed the leadership skills of superintendents, plant managers report.

**Internship**—As a counterpart to BMC, Republic sponsors a training program for new supervisors, entitled "Four-Year Internship in Management." Inaugurated in March, 1956, it is a product of Cleveland's Human Engineering Institute, a nonprofit research organization directed by Mr. Kopas.

There are three objectives: 1. To establish standards of performance for supervisory work and help each new supervisor attain them. 2. To help discover supervisors who have superior ability, ambition, and leadership qualities so that they may be given an opportunity for advancement. 3. To provide the necessary development opportunities at a time when they mean the most.

Although participation is not mandatory, about 90 per cent of

the foremen appointed in the Cleveland district since the program's start have enrolled. All sessions are held at the institute, and participants receive no pay for their attendance. Each group of 11 or 12 men attends one 2-hour session a week. Discussions are led by members of the institute staff. Since a year's work consists of six 10-hour study units (five 2-hour classes), the classes run for 30 weeks each year.

**Curriculum**—Study units define supervision and explain its functions. They're aimed at making the foreman an effective leader and increasing his understanding of the personnel factors, operational factors, and administrative functions that are related to his job. The first year's topics include: What Is Supervision? How To Achieve a Good Safety Record, Rules of the Game, Placing the Right Man on the Right

Job, Creating a More Productive Work Force, and Understanding People.

At present, internship is a pilot program limited to the Cleveland district. To date, 45 newly appointed supervisors have participated.

**Thompson's Program**—Another approach to management development is the Conference Group in Management Practices, a program developed by Thompson Products Inc., Cleveland. In operation since 1950, it brings promising younger men into contact with the company's top executives through a series of 11 monthly meetings.

**How It Works**—In June, Stacy R. Black, staff director of personnel development, invites division managers and staff heads to nominate members for the conference program beginning in the fall. He asks them to consider: 1. Those whose potential ability or performance either before or after joining the company gives high promise of an unusual contribution. 2. Those who now hold jobs of more than ordinary responsibility, whose training would help them give more valuable performance. Candidates are usually college graduates between 23 and 36. Enrollment is normally limited to 50 men.

A typical session begins at 4 p.m. with the introduction of a top executive, who speaks informally on one phase of the business. He may describe current problems and illustrate his remarks with slides. At 5:45, the conferees move to the company cafeteria, where they're free to continue their discussions. They return to the conference room for a question-and-answer period and adjourn at about 8.

**Curriculum**—Normally included in the one-year program are these topics: Business Fundamentals, Financial Planning and Control, Business Organization, Thompson Selling and Advertising, The Engineering Function, Financing the Business, Human Relations - Personnel Administration, Business and Law, Principles of Purchasing, Industrial Engineering, and Accounting.

*\* An extra copy of this article is available until supply is exhausted. Write Editorial Service, STEEL, Penton Bldg., Cleveland 13, Ohio.*



## Small Business Champions Speak

THE NAVY comes off best in the latest report of Sen. George Smathers' (D., Fla.) Government Procurement Subcommittee, but that isn't saying much. The subcommittee, the Senate's watchdog over small business' share of the defense dollar, charge the Pentagon with general inactivity on this front.

The Navy gets special mention because it has reversed the trend away from small business contracts and increased the number of contract set-asides in this category.

Because the Army's buying program lends itself to small business suppliers more than the Navy's and Air Force's, the subcommittee thinks the Army is satisfied to rest on its laurels. However, the Army's share of awards to small companies dropped from 43.7 per cent in fiscal 1956 to 40.6 per cent in fiscal 1957. The Navy's share moved up, while the Air Force's has stayed about the same.

## Subcommittee Hits Air Force Hardest

Being the largest hardware buyer of the three services, the Air Force comes in for special attention by the subcommittee. A spokesman says: "We find it hard to fathom the true attitude of the AF." Some of its actions are contradictory. For example: The AF launched a program among 15,000 banks to assist small companies wanting prime contracts, but it also told the subcommittee that small firms are best suited for AF work as subcontractors.

The Senate group isn't just concerned with the present situation. It knows matters will tend to get worse, as more hardware dollars go into missiles, and asks for a "dynamic new approach."

Hearings by the subcommittee in 1958 will get testimony from the usual witnesses (Defense Department procurement secretaries and military chiefs), a number of contracting officers (the fellows with whom the small companies must deal directly), and the Pentagon technicians who draft the requirements for basic military items.

## Small Firms' Lot Could Be Improved If...

Highlights of the subcommittee's recommendations for action in 1958:

1. Standardization of small business procedures of the three services.
2. Access of Small Business Administration personnel to classified procurement. (The Army does not check classified procurement for small business awards.)



3. Less letting of awards by amending the original contract. (About 14 per cent of the dollar value of the Navy's awards are done by amendment.)

4. Attention to the middle management group of contracting officers, buyers, negotiators, and technicians who remain "indifferent" to small business problems.

As the subcommittee's report went to press, letters continued to come in from small outfits losing their defense business. A spokesman reports the situation has not changed since pre-sputnik days. Any changes that have been made in our Defense program since sputnik remain confined to the high planning level. They do not affect the daily operations of small business.

Despite the subcommittee's good intentions, 1958 doesn't look like a better year for the participation of small firms in defense business. The swing to missile production will be too slow to help much, and the need for speed will tend to make the services overlook opportunities to award contracts to small firms.

## Missile Inquiry Pace Is Slow

Sen. Lyndon Johnson's (D., Tex.) Preparedness Subcommittee investigation of our missile program is not turning up anything new. Washington dopsters are guessing the fireworks will come from Rep. Carl Vinson's (D., Ga.) Armed Services Committee inquiry in January.

Senator Johnson's position remains calm in spite of the demand from some Democrats to dig just deep enough to throw a little dirt on the Republicans. But he is moving with caution, confining testimony to nationally recognized scientists for the most part.

Rep. George Mahon's (D., Tex.) Defense Appropriations Subcommittee is spending most of its time with official Pentagon sources. Secret testimony so far has not appeared to upset subcommittee members too much.

Consensus: The missile program is a little too hot for either party to handle easily because both administrations (Truman's and Ike's) were caught way off base. We may never know anything more than we need to know. That is: The Russians are ahead of us.

## Straws in the Wind

- Ford Motor Co. has lost a \$9-million suit in a U. S. Court of Claims for the refund of excise taxes. Ford felt it was entitled to deduct from the sales price the cost of making warranty replacements, but the court says the warranty costs were spent to fulfill company assertions that its cars are sold free of defects.

- Sen. Prescott Bush (R., Conn.), returning from a European tour, says American manufacturers should make smaller cars to compete with imports. He adds that unless more small cars are made here, the U. S. may have to impose a tariff on foreign cars.



# How Much Scrap Do You Produce?

## Check It Against These Industry Figures

SIC No.	Industry	INDUSTRIAL SCRAP GENERATION		
		(As percentage of material consumption)	Iron & Steel	Copper
19	Ordnance & accessories	25.0	25.3	17.9
25	Furniture & fixtures	11.4	n.a.	10.1
33	Primary metal industries	25.7	n.a.	n.a.
34	Fabricated metal products	12.1	29.1	13.7
341	Tin cans & tinware	11.6	n.a.	18.0
342	Cutlery, hand tools & general hardware	22.8	44.9	18.3
344	Fabricated structural metal products	5.6	8.2	9.1
346	Metal stamping, coating & engraving	30.8	23.0	21.3
347	Lighting fixtures	19.2	21.6	n.a.
35	Machinery (except electrical)	18.9	20.2	12.0
351	Engines & turbines	22.0	13.0	12.7
352	Tractors & farm machinery	18.0	20.9	8.8
353	Construction & mining machinery	20.1	21.1	n.a.
354	Metalworking machinery	20.7	22.7	n.a.
357	Office & store machines	34.0	n.a.	11.0
36	Electrical machinery, equipment & supplies	23.0	14.3	15.4
361	Electrical industrial apparatus	20.5	13.3	15.9
362	Electric appliances	26.5	20.9	12.5
364	Engine electrical equipment	39.1	15.0	19.7
366	Communication equipment	24.6	15.7	n.a.
37	Transportation equipment	28.9	18.8	28.7
371	Motor vehicles & equipment	30.3	18.4	17.3
372	Aircraft & parts	30.1	17.9	39.0
373	Ship & boat building & repairing	25.6	n.a.	n.a.
374	Railroad equipment	14.8	15.8	23.9
	Average (all industries surveyed)	19.4	20.3	18.4

Source: Business & Defense Services Administration's report, "Industrial Scrap Generation."  
n.a.=not available.

IF YOURS is an average metalworking plant, about one-fifth of the iron, steel, copper, and aluminum that comes into it goes out as scrap. The average scrap generation ratios for metalworking are 19.4 per cent of iron and steel, 20.3 per cent of copper, and 18.4 per cent of aluminum, reports the Business & Defense Services Administration.

**Big Scrappers**—About 40 per cent of all iron and steel scrap come from the motor vehicle and parts industry, over one-fourth of the aluminum from the aircraft industry, and almost one-fourth of the copper from makers of valves, fittings, and plumbing fixtures. The table (left) shows the industry breakdown. You can get a complete report from the Superintendent of Documents, Washington 25, D. C., for 30 cents.

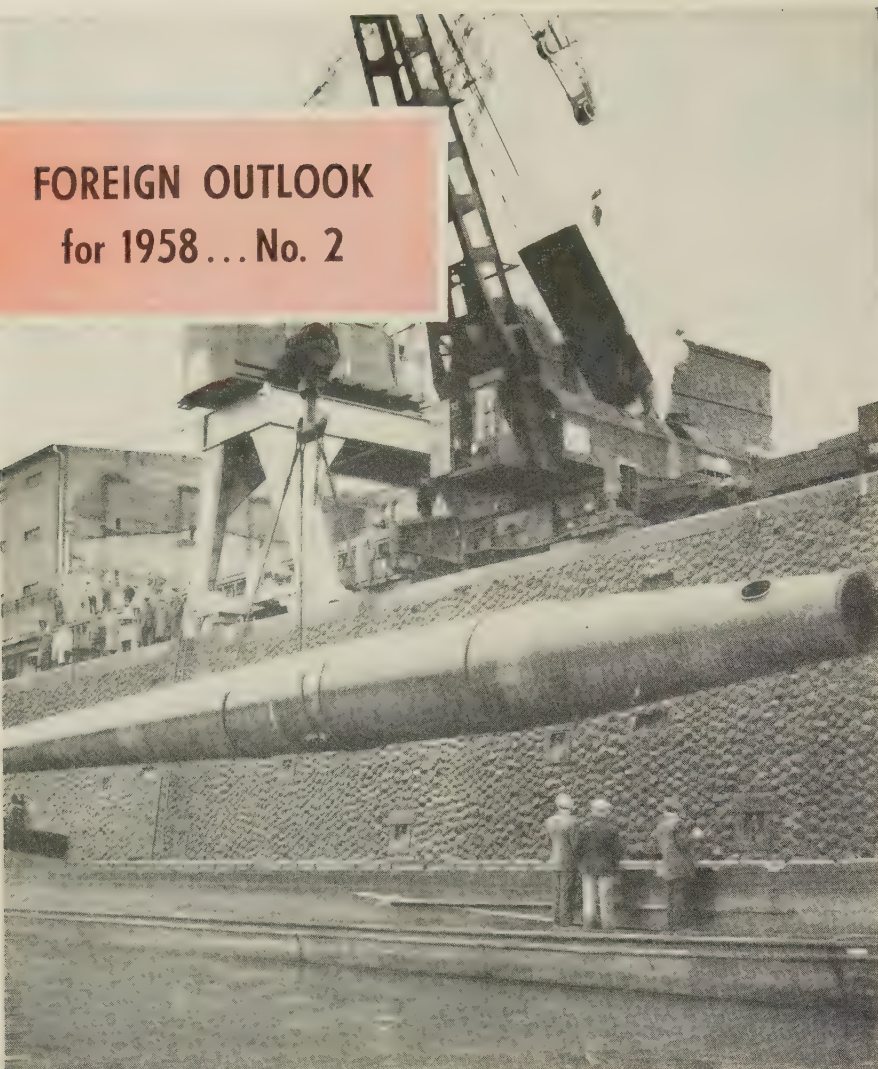
**Vary with Size**—Plants employing 250 or more generate 81 per cent of the iron and steel scrap, 70 per cent of copper, and 78 per cent of aluminum. Michigan plants alone produce over one-fourth of the iron and steel scrap, Ohio plants about 19 per cent. Illinois, Connecticut, and New York plants generate over 25 per cent of the copper scrap. Fabricating industries annually produce about 11 million tons of iron and steel scrap, 240,000 tons of copper scrap, and 170,000 tons of aluminum scrap.

**And Industry** — The structural and ornamental work industry scraps only 4.6 per cent of incoming iron and steel, while the ball and roller bearing industry scraps 53.6 per cent. Of industries working with copper, makers of electrical welding apparatus scrap the least (4.9 per cent) and producers of screw machine products the most (47.3 per cent).

**And Type of Material**—Reflecting the high proportion of light flat-rolled products used in manufacturing, BDSA reports that about 40 per cent of all prompt industrial scrap was in the form of bundles. Heavy melting grades made up only one-fifth of the total.



## FOREIGN OUTLOOK for 1958... No. 2



This 89-ft ship's boom was produced by Phoenix Rhein-Rohr AG, Dusseldorf

# West Germany Levels Off

Exports are down from peak of recent years due to rising cost and competition. But domestic demand, Euromarket, and U. S. investments make outlook bright

THE SIX-YEAR boom in West Germany (it started with the Korean War) will likely continue into 1958 but slightly reduced.

Some factors may presage a mild dip, but the new year bids fair to be a prosperous one.

Exports, which have kept the metalworking industries comfortably in the black in recent years, slowed down some in October in the face of rising wages and costs in West Germany and increased

competition from other countries (STEEL, Oct. 7, p. 131).

**Spiral**—During 1957, ore prices rose 10 per cent, adding \$5 million to annual production costs. Increased scrap prices added another \$6 million. Coal and coke prices rose toward the end of the year for an addition at the rate of \$6 million. A wage hike of 10 per cent and a workweek shortened from 45 to 42 hours is expected to add another \$4 million. So the

West German metalworking industry faces 1958 with more than \$20 million additional costs.

Exports to Latin American countries have slumped as well as those to Indonesia, India, and other countries in Europe. West German steel prices went up 3 to 5 per cent during 1957, making French and British competition stiffer in the world market.

Historically, Germany has traded with Russia. Last year, the Soviets proposed a five-year trade pact. They want German oil pipe and machine tools. Chancellor Konrad Adenauer has given no answer.

**Ace in the Hole**—Fresh from his thumping re-election, Mr. Adenauer is getting pressure from some supporters among the industrialists to consider a deal with the Russians. If the German economy begins to slide in 1958, trade with the Soviets may become more attractive.

However, metalworking companies (and others) for several years have invested more than 40 per cent of profits in modernization and expansion. Total exports will reach \$9 billion this year. Christmas buying is brisk and the domestic market is generally firm. Steel production will hit 25 million tons. West Germany's balance in the European Payments Union is \$6 billion (enough to pay for all imports for eight months).

**Look to U. S.**—The larger steel companies and other metalworking firms have formed close ties to U. S. firms, and more agreements are being worked out every day (see list). Currently, straight exports from the U. S. account for most of the American products.

**Scramble Inside** — With Euromarket, the six-nation common market (STEEL, April 8, p. 69) formally coming into existence in January, more U. S. firms are setting up partially owned or wholly owned companies and plants in West Germany (as well as in France, Holland, and Italy).

**Object:** To operate inside the area that will become tariff-free over the next 17 years. The six nations will soon adopt a common tariff on all imported goods. They will average tariffs as a first step.

**Pilot Operation** — Here's what can be done by international co-operation: Late this year an agree-



## U. S. and German Firms Form Business Ties

Here are a few of the many U. S. companies that have working arrangements with German firms, and their respective contacts. Most arrangements are licensing agreements, but others are for exchange of technical information, joint ownership, and sales agencies.

U. S.	GERMAN
Armco Steel Corp., Middletown, Ohio	August Thyssen-Huette AG
American Pfaff Corp., New York	Pfaff Nahmaschinen
Baldwin-Lima-Hamilton Corp., Philadelphia	Maybach Motorenwerke AG
Blaw-Knox Co., Pittsburgh	Friederich Krupp AG
Chemargo Corp., of Pittsburgh	Farbenwerke Bayer AG
Coke & Chemical Co., Pittsburgh	
Deere & Co., Moline, Ill.	Heinrich Lanz AG
Diesel Energy Inc., New York	Koln-Deutz-Humboldt-Motoren
Fluor Products Co., Whittier, Calif.	Maschinenfabrik Hartmann AG
F. H. McGraw & Co., Hartford, Conn.	Chemische Kalwerke
International Tel. & Tel. Corp., New York	Standard Elektrizitats AG; Suddeutsche Apparatefabrik; C. Lorenz AG
Otis Elevator Co., New York	Flohr-Otis GmbH
Ringler-Dorin Inc., New York	Dornbusch & Co.
R. L. Carlisle Chemical & Mfg. Co., Brooklyn, N. Y.	Ultramarinwerke AG
Rhinotubes Inc., Houston	Phoenix Rhein-Rohr AG
Studebaker-Packard Corp., South Bend, Ind.	Daimler-Benz
Terrell Inc., Charlotte, Va.	Schlafhorst GmbH

ment was reached for a French firm to produce a special steel under U. S. license for use by a German company.

Compagnie des Forges de Chatillon, Commentary et Nueves Maisons of France, will use a process of Armco Steel Corp., Middletown, Ohio, to produce oriented, electrical steel sheets for August Thyssen-Huette, big German steel firm.

Thyssen-Huette will provide the French company with hot rolled, heat resistant coils. Chatillon, Commentary will ship the oriented, electrical sheets back to Germany for exclusive distribution in that market by Thyssen-Huette.

**Momentum** — West Germany (along with other parts of the world) enters 1958 with industrial activity below the peak of recent months. However, heavy plates are scarce and order backlogs are heavy. Phoenix Rhein-Rohr AG had to import 55,000 tons of heavy plates from the U. S. last month to keep delivery dates for large tubes.

The steel industry has become highly diversified and the home market has demand for most steel items. If employment goes any higher, a labor shortage will result. U. S. investments and the possibilities of Euromarket create a healthy outlook.

## Belgium Is Gloomy

Important export markets are cut as other countries limit their steel imports

BELT TIGHTENING by West European countries to improve their import-export balance is having an adverse effect upon Belgian industry as the year draws to an end.

Relying heavily on exports, the Belgian (and Luxembourg) economy faces reduced activity for the first months of 1958. There is hope that the Brussels World Fair (contracts for which have already been let) will stimulate foreign business.

**Difficulties**—While over-all production for 1957 was high, the rate dropped considerably in the closing months. Unemployment has increased, especially in the metal-working industries, and retail prices are still going up, dampening hope of heavy Christmas buying.

Imports by Belgians diminished during 1957 but their value remains much greater than that of exports, causing an adverse foreign exchange balance. Orders for steel from France and Germany, previously at a high level, have fallen to a trickle. Domestic demand is also low, except for some wire rods, plates, and sheets. Other difficulties: 1. The 20 per cent import tax France placed on steel until the franc was devaluated. 2. Reduction of orders from the Scandinavian countries. 3. Credit restrictions in Holland. 4. Stepped up competition from Japan and Germany, not only in export markets but in Belgium.

In 1956, the monthly average of orders booked was \$57.2 million in exports, and \$84.8 million in the domestic market. In the first half of 1957, the monthly average for export orders was \$50.7 million; domestic orders averaged \$83 million. By July, the monthly average of export orders had dropped to \$34.8 million; domestic orders were down to \$65.9 million.

Except for a slight spurt in August, the rate continued to drop during the remainder of 1957.

Effect of the six-nation common market, which begins in January, is uncertain as the year ends.





Ketos shaft being induction hardened to Rockwell 55-56, while ends remain soft for final machining. Photographed at Control Instrument Co., Inc., Brooklyn, N. Y.

## KETOS has wide hardening range with minimum volume change...

Ketos is a low priced alloy tool steel that can be hardened from low temperatures with practically no volume change. It has deep hardening qualities, and a fine grained structure, that make it desirable for many production parts.

That's why nondeforming Ketos is well suited not only for most tool steel applications such as gauges, dies, and taps but also for close-tolerance, wear-resistant parts like the actuator bar shown in the induction heating unit above. The thin con-

tact edges of this particular part withstood a "life test" of over 4-million high speed blows. No other steel tested lasted more than 1-million cycles before it chipped and failed.

If Ketos sounds like the steel you should be using, call your nearby Crucible warehouse. Stocks of Ketos and dozens of other special tool steels are large, delivery fast. *Crucible Steel Company of America, The Oliver Building, Mellon Square, Pittsburgh 22, Pa.*

**CRUCIBLE**

first name in special purpose steels

**Crucible Steel Company of America**

Canadian Distributor — Railway & Power Engineering Corp., Ltd.



# Prototype Die Use Grows

Complicated designs and sweeping model changes make hand-built pilot pieces too costly. Automotive industry turns to zinc alloy and other materials for prototype tooling

AMORTIZING tooling costs is tougher these days. More complicated designs make for higher priced tooling, and annual model changes tend to cover more than grilles, fenders, and lights.

In one small area, the auto industry has turned to plastic and zinc alloy dies to cut down on the cost of making prototype parts by hand. Chrysler, for example, is estimated to have saved \$2 million on prototype tooling for 1957 cars. The \$7 million it reportedly is spending on such tooling has to be paid off before the company brings out another body in 1960. This figure presumably includes prototype tooling for '58 and '59 cars.

**Starter**—Although the potential of zinc alloy and plastic tooling was investigated during World War II, it didn't catch on until Korean War shortages forced automakers to seek substitutes.

The industry was also becoming increasingly aware that more sweeping annual changes make for more sales. Engineers started looking for ways to make revisions less costly.

General Motors Corp. began making prototype dies in its own shops. Ford Motor Co. switched from hammer forms to prototype dies in 1951. Chrysler didn't get into the act until '57 cars were being engineered. Since then, the prototype business has zoomed.

**Sample**—Richard Bros. Die & Prototype Div. (Allied Products Corp.), Hillsdale, Mich., estimates its share of the prototype business for the auto industry has increased 400 per cent since 1951.

William J. Esdale, manager of the division, points out that prototype dies cost as much or more than tooling for handmade parts,

but the parts will cost less on a per piece basis.

"If you're making six pieces and have no need for stress analysis or test results, it might be less costly to do it by hand, but if you want 15 or more, some type of die almost always is a must," he says.

That's important today because automakers no longer build half a dozen prototypes just to see how they look. The companies may turn out 100 cars for test and design purposes.

**Quality** — Such preliminary checks cut down on the amount of time and money involved in correcting mistakes on pilot runs and even after production starts. So prototype cars must be built to accurate specifications. Hand-made parts aren't too satisfactory

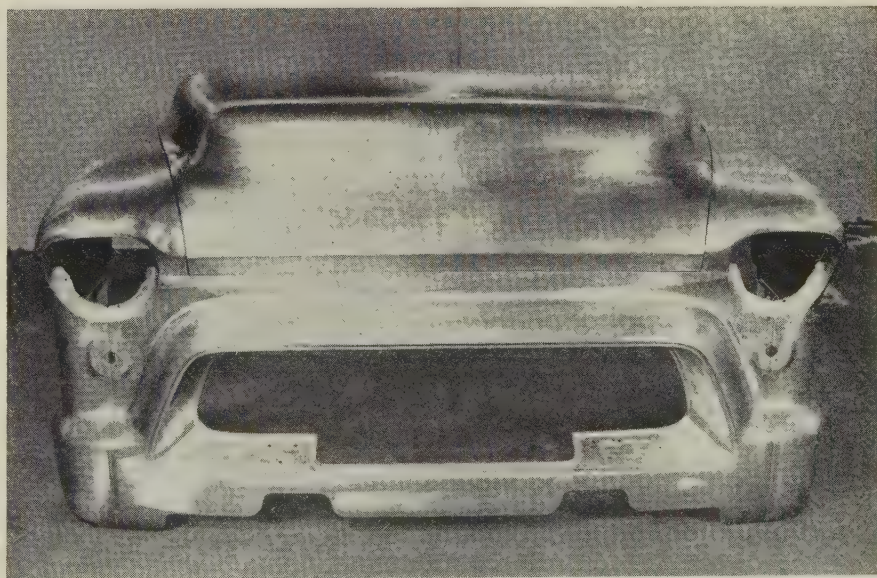
because each piece is slightly different from the next.

One of the car companies figures it has spent around \$42,000 in prototype tools for a 1958 front fender. Says a divisional tool engineer: "We used zinc-alloy dies and trimmed the parts by hand. If we had done the whole job on hammer forms, our tooling might have cost us half as much, but we couldn't have built all the parts we needed in time to do us any good."

**Quantity**—Mr. Esdale agrees: "Under a handmade part program, it might take four to six weeks to produce a satisfactory hammer form for a floor pan, and parts would come off at the rate of one or two a week. Using prototype dies, the first floor pan might not be available for 10 or 11 weeks, but after that other parts would follow at a rate of five to eight a week."

Ability to turn out quality parts in a relatively short time is a basic criterion in prototype work where last-minute changes are the rule.

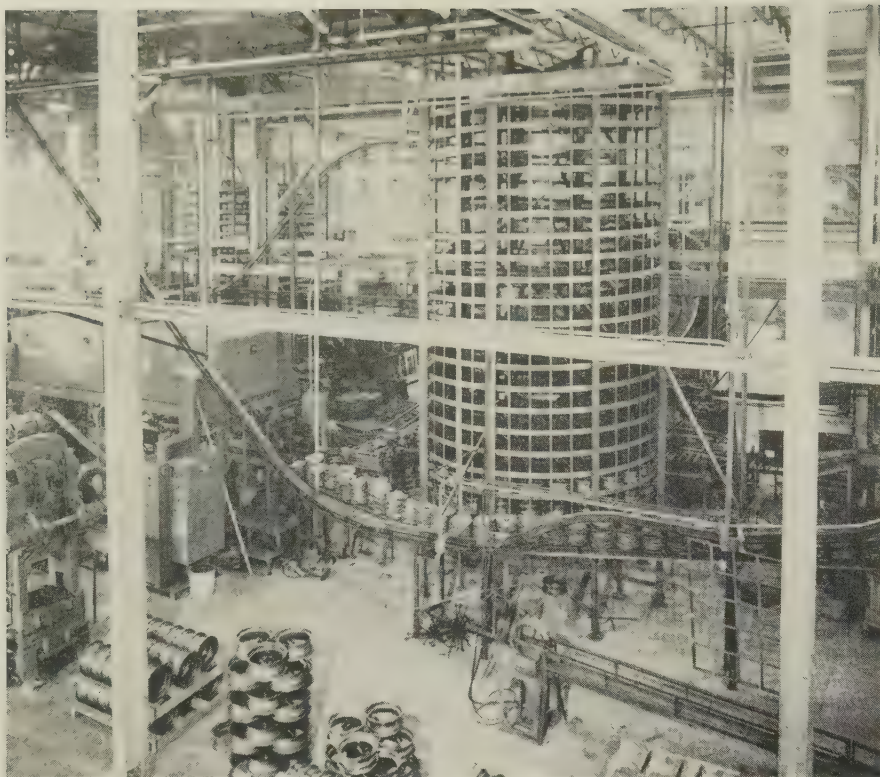
**Types**—Mr. Esdale adds that many persons confuse plastic, plastic faced, and zinc alloy dies. Plain plastic (epoxy) doesn't hold



The close fit between parts of this prototype truck front end shows the quality achieved in using zinc-alloy-plastic dies

*(Material in this department is protected by copyright, and its use in any form without permission is prohibited.)*





## Motor Wheel Corp. Uses Vertical Storage Units

This spiral-shaped bin holds 1000 wheel rims which are top loaded and gravity fed to the production line through overhead conveyors. The unit is in Motor Wheel Corp.'s 85,000 sq-ft Newark, Del., plant

up for draw dies, say the auto firms.

Most prototype work calls for zinc-alloy base dies with a plastic face. They commonly are used for making 80 to 100 parts, such as hoods, fenders, and door panels. Plastic faced dies seem to work well with sheet steels up to 0.045 in. thick. For heavier gage parts like front pillars and bumpers, zinc-alloy dies hold up better.

Zinc-alloy dies also are being used more for short production runs of around 15,000 pieces—although even here it often is cheaper to use iron dies. Chrysler was producing Imperial roofs on zinc-alloy dies but scrapped them when Imperial production skyrocketed from 5500 to more than 30,000 units annually.

Using a zinc-alloy die punch with an iron binder ring, Richard Bros. is producing 14-ft hearse roofs. Die life is running 10,000 to 12,000 pieces over three years.

The industry is investigating the possibility of getting slightly longer die life by using Gmoodie,

a zinc-base alloy developed by GM (STEEL, May 20, p. 156).

## 6 Million Sales Likely

Automobile sales will be about 6 million units this year and should be about the same in 1958, says J. O. Wright, Ford Motor Co., vice president and general manager of the Ford Div.

Here's how production shapes up through November:

U. S. Cars (Thousands)		
	'57	'56
GM	2,525	2,782
Ford	1,739	1,481
Chrysler	1,148	760
AMC	100	94
S-P	69	81
Totals	5,581	5,198

U. S. Trucks (Thousands)		
	'57	'56
GM	389	413
Ford	313	279
Dodge	71	83
Studebaker	9	12
Totals	782	787

**Sales Ease**—Sales seem to be falling slightly behind as the introductory rush of new business eases off.

The daily selling rate for the second ten days of November ran 17,000, compared with 18,000 for Nov. 1-10. In the second ten-day stretch a year ago, 19,600 cars were peddled daily.

Only about 118,000 to 120,000 of the '57 models still have to be sold by the end of the year; so much of the slump apparently is coming from '58s. Partly as a result of this, some divisions are scheduling production cutbacks for January. As STEEL goes to press, Ford and Buick divisions are reported to have cut January output schedules around 22 per cent. Oldsmobile also is down an unspecified number of cars for January output. GM's Detroit Transmission Div. reportedly has knocked 30 per cent off its purchasing commitments for January and February on certain steel items.

Even though January may be slower than anticipated, the industry still is not pessimistic about next year. Mr. Wright points out consumer buying power is up 0.5 per cent from what it was a year ago. This, plus easier credit, is expected to keep 1958 sales around the 6-million mark.

## U. S. Auto Output

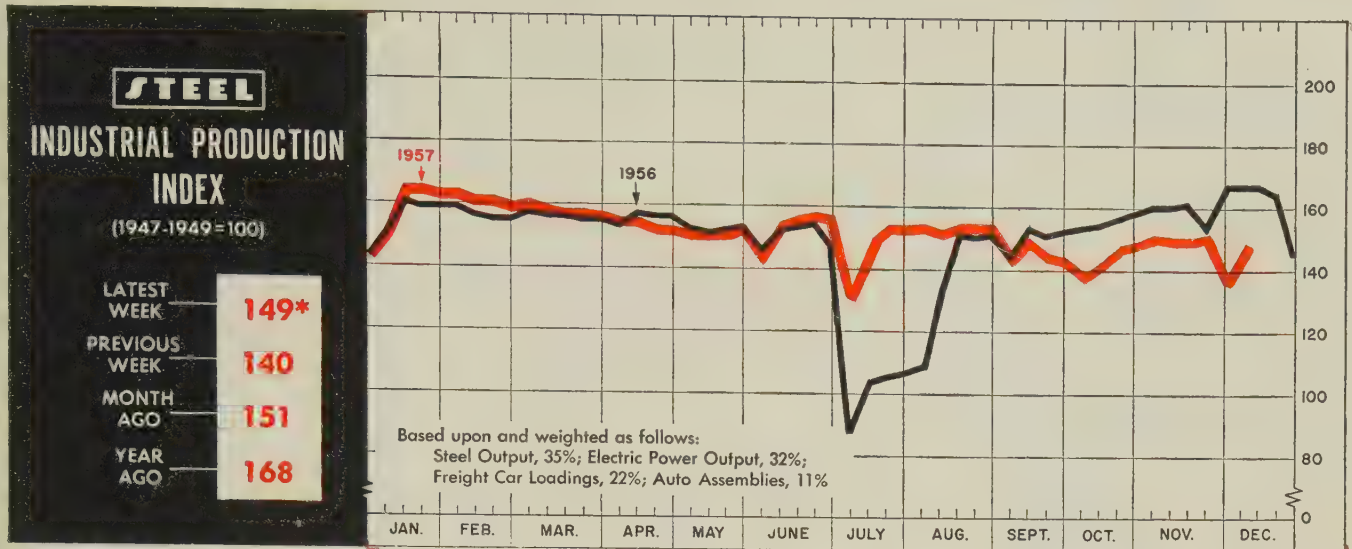
Passenger Only

	1957	1956
January	642,089	612,078
February	571,098	555,596
March	578,826	575,260
April	549,239	547,619
May	531,365	471,675
June	500,271	430,373
July	495,629	448,876
August	524,354	402,575
September	274,265	190,716
October	327,362	389,079
November	578,601	580,803
11 Mo. Total	5,573,099	5,204,650
December		597,226
Total		5,802,808

Week Ended	1957	1956
Nov. 9	136,742	132,087
Nov. 16	141,902	135,641
Nov. 23	151,846	118,949
Nov. 30	114,795	159,976
Dec. 7	143,064†	167,576
Dec. 14	148,000*	158,431

Source: Ward's Automotive Reports.  
†Preliminary. \*Estimated by STEEL.





\*Week ended Dec. 7.

## Businessmen Optimistic Despite Downturn

MOST businessmen aren't letting the current decline get them down. The results of several recent surveys on expectations for 1958 show they have confidence in the short term outlook. They think sales, new orders, and profits are going to be as good next year as they are this year—perhaps a bit better.

**Executives Speak**—Dun & Bradstreet Inc., New York, polled 1627 executives in a broad selection of businesses and found that 59 per cent expect sales to increase next year. Thirty-two per cent think there will be no change. Manufacturers were slightly more optimistic than nonmanufacturers.

Profitwise, 37 per cent said things will be better in 1958 against 44 who thought earnings would level off. More than half (57 per cent) of the executives expect new orders to outpace 1957's. Only 9 per cent expect a decrease, and the remainder see more side-wise movement.

Half of those replying say they expect no change in the level of inventories, with the remainder split almost even for increases or decreases. Nearly three-fourths expect employment to remain unchanged during 1958.

D&B points out that the respondents were a good bit surer of the future of their companies than

they were of the nation's economy. D&B also hints that the views expressed at the time of the survey may not be valid today because of "subsequent events."

**Credit Men Agree**—Almost the same percentage of respondents in a survey of credit managers agree that sales will improve next year.

Henry H. Heimann, executive vice president of the National Association of Credit Men, says that 60 out of 100 members representing 25 industries expressed their confidence in improved business conditions in 1958. Another 20 believe the present level will prevail. The remaining 20, mostly in met-

### BAROMETERS OF BUSINESS

#### INDUSTRY

	LATEST PERIOD*	PRIOR WEEK	YEAR AGO
Steel Ingot Production (1000 net tons) <sup>2</sup> ....	1,777 <sup>1</sup>	1,831	2,522
Electric Power Distributed (million kw-hr)....	12,200 <sup>1</sup>	11,613	12,047
Bituminous Coal Output (1000 tons).....	8,095 <sup>1</sup>	9,320	10,869
Petroleum Production (daily avg—1000 bbl)....	6,800 <sup>1</sup>	6,829	7,353
Construction Volume (ENR—millions).....	\$201.0	\$378.7	\$323.3
Auto, Truck Output, U. S., Canada (Ward's)....	170,954 <sup>1</sup>	142,242	202,290

#### TRADE

	LATEST PERIOD*	PRIOR WEEK	YEAR AGO
Freight Car Loadings (1000 cars).....	620 <sup>1</sup>	554	738
Business Failures (Dun & Bradstreet).....	235	308	254
Currency in Circulation (millions) <sup>3</sup> .....	\$31,666	\$31,431	\$31,450
Dept. Store Sales (changes from year ago) <sup>3</sup>	-20%	+4%	-1%

#### FINANCE

	LATEST PERIOD*	PRIOR WEEK	YEAR AGO
Bank Clearings (Dun & Bradstreet, millions)	\$22,099	\$23,600	\$23,795
Federal Gross Debt (billions).....	\$274.8	\$273.8	\$276.6
Bond Volume, NYSE (millions).....	\$28.5	\$20.7	\$38.2
Stocks Sales, NYSE (thousands of shares)....	11,077	12,316	11,989
Loans and Investments (billions) <sup>4</sup> .....	\$86.1	\$86.3	\$86.2
U. S. Govt. Obligations Held (billions) <sup>4</sup> ....	\$25.0	\$24.9	\$26.1

#### PRICES

	LATEST PERIOD*	PRIOR WEEK	YEAR AGO
STEEL's Finished Steel Price Index <sup>5</sup> .....	239.15	239.15	225.92
STEEL's Nonferrous Metal Price Index <sup>6</sup> ....	206.5	205.7	255.0
All Commodities <sup>7</sup> .....	117.8	117.8	116.0
Commodities Other Than Farm & Foods <sup>7</sup> ...	125.6	125.6	124.5

\*Dates on request. <sup>1</sup>Preliminary. <sup>2</sup>Weekly capacities, net tons: 1957, 2,559,490; 1956, 2,461,893. <sup>3</sup>Federal Reserve Board. <sup>4</sup>Member banks, Federal Reserve System. <sup>5</sup>1935-1939=100. <sup>6</sup>1936-1939=100. <sup>7</sup>Bureau of Labor Statistics Index, 1947-1949=100.



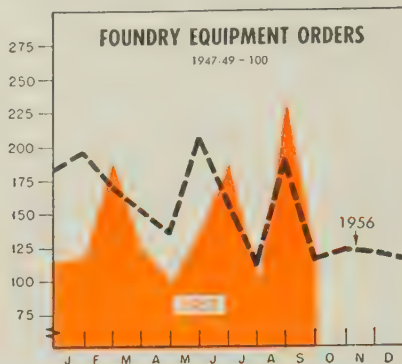
# TO FIND THE MAN YOU NEED ...

Place an advertisement in the "Help Wanted" columns

of STEEL's classified pages. Your advertisement will reach the qualified men you need, because STEEL is addressed to highly-trained men in all phases of metalworking

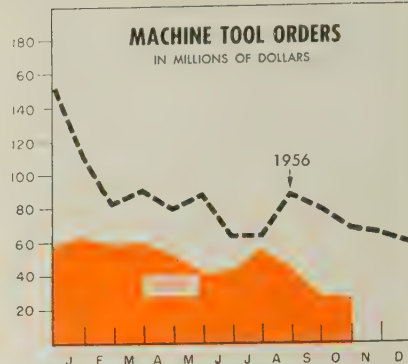


## THE BUSINESS TREND



	1957	1956	1955
Jan. ....	117.9	195.6	81.0
Feb. ....	188.4	169.0	90.4
Mar. ....	127.0	152.7	163.6
Apr. ....	101.1	135.2	178.6
May ....	136.2	207.0	145.7
June ....	187.5	156.7	186.8
July ....	98.6	110.3	213.4
Aug. ....	231.3	188.3	134.0
Sept. ....	113.9	114.7	156.7
Oct. ....	...	122.2	108.6
Nov. ....	...	121.0	154.4
Dec. ....	...	115.6	183.9
Avg. ....	...	149.0	150.0

Foundry Equipment Mfrs. Assn.  
Charts copyright, 1957, STEEL.



		(Thousands of dollars)	
		New Orders	Shipments
		1957	1956
Jan.	63,250	109,550	76,550
Feb.	58,200	81,300	77,700
Mar.	58,900	89,500	89,100
Apr.	51,300	79,300	87,800
May	41,400	87,100	76,500
June	43,100	61,850	82,950
July	55,500	61,900	58,700
Aug.	44,500	87,500	63,200
Sept.	28,800	73,450	64,750
Oct.	27,850*	66,100	60,900*
Nov.	...	64,250	...
Dec.	...	57,200	...
Totals	...	924,000	886,150

\*Preliminary.  
National Machine Tool Builders' Assn.

alworking and public utilities, look for a downturn.

Seventy-five per cent of the respondents say profits next year will be equal to or better than this year's. But only 3 per cent feel their companies will increase dividends in 1958.

**Managers Go Along** — Preliminary results of STEEL's annual survey of plant managers (to be reported in detail in the Jan. 6 issue) tend to substantiate those findings. In view of the marked softness in many areas of metalworking, such optimism is surprising. But these men have never been wrong in the direction of their forecasting in the history of the survey.

## GAMA Officer Sees Gain

Many appliance manufacturers feel that next year will see a rise in residential construction and repairs, with correspondingly good sales of their wares. Clifford V. Coons, executive vice president of Rheem Mfg. Co., New York, and president of the Gas Appliance Manufacturers Association, estimates that at least 15.6 per cent of the \$32 billion outlay in housing will be spent on kitchen,

laundry, and heating equipment. That would amount to a market worth about \$5 billion. (The projected housing market consists of 1.1 million starts, valued at \$17 billion, and repairs and improvements worth \$15 billion.)

The GAMA official predicts that installations of gas dryers, incinerators, and year-round air conditioning systems will hit new highs next year.

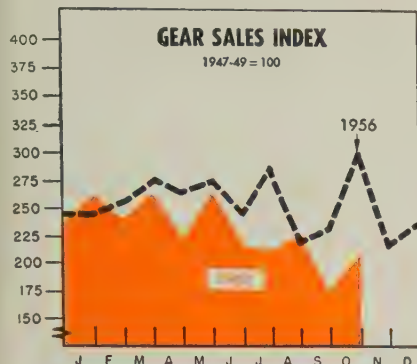
## Production Index Falters

A glance at STEEL's industrial production index injects a note of caution into such optimistic short term forecasts. The preliminary reading of 149 (1947-49=100) for the week ended Dec. 7 is a far cry from the record 168 posted in early December of last year. The only element in the composite which is still riding above year-ago levels is the output of electricity.

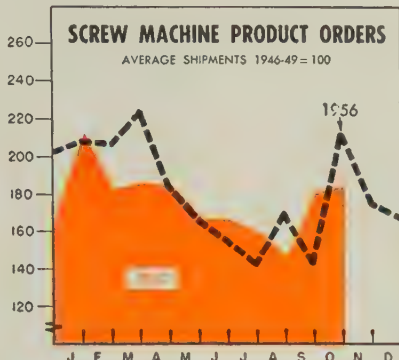
Steel production is running as much as 745,000 net tons a week behind last year's pace; auto assemblies are being cut back to keep more in line with discouraging sales; rail freight carloadings are more than 100,000 cars a week under the corresponding 1957 level.

Despite such relative weakness-





American Gear Mfrs. Assn.



National Screw Machine Products Assn.

es, this will still be the third best December in the nation's history from an over-all viewpoint.

## New Orders Slide Again

Sales of durable goods shrank in October for the third month in a row, reports the Department of Commerce. While the total of \$13.9 billion (seasonally adjusted) was the lowest monthly figure so far in 1957, it is interesting to note that this was exceeded by only three months—October through December—in 1956.

Of more importance to future business prospects is the continuing decline in durable goods new orders to a 33-month low of \$12.4 billion. If the optimism of the businessmen is to materialize, a pickup in new orders should make an appearance early in the first half of next year.

## Employment Lacks Spark

Employment continues to show little spark for this time of year, although a purely seasonal up-trend may be noted as Christmas approaches. It will disappear after the holidays, with the possibility that cutbacks will be a little more

than seasonal, according to the bi-monthly area labor report of the Department of Labor.

The report shows that three-fifths of the 149 major areas surveyed experienced small to moderate unemployment increases during the fall. The most significant layoffs centered in the aircraft industry.

Factory employment in the four-county Pittsburgh area decreased about 4400 during October, mostly because of production losses in primary metal plants.

In marked contrast is the announcement from International Harvester Co., Chicago, that employment in its manufacturing and raw material operations increased more than 1000 in November. The company expects the trend to continue through December.

## Bellwether Industry Up

Shipments and new orders of screw machine products moved upward in the fall (see table above), reports the National Screw Machine Products Association. Through October, the monthly average for orders was 176 compared with 179 for all of 1957. Shipments averaged 181 against 186 in 1956.

**TM**  
**Triple-Safe**  
**ALLOY CHAIN**

pushes safety records up—pulls chain costs down!

**GAMMA RAY QUALITY CONTROL!**  
X-Ray type testing of master, joiner and end links assures safe, trouble-free welds.

**CONTROLLED ATMOSPHERE HEAT-TREATING**  
on all popular sizes provides uniformity throughout the sling chain assembly.

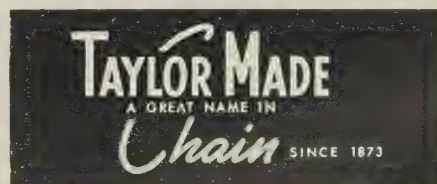
**EXCLUSIVE PATENTED TAYCO HOOKS!**  
I-Beam type design... alloy steel construction and unique recessed grip mean extra safety!

**REGISTERED!** You get a certificate of test with every TM Alloy Chain. It bears the chain's guarantee... proof test... serial number.

Alleviate the squeeze on profits and tighten your grip on safety—switch to TM Alloy Steel Chain. Gamma Ray Quality Control... Controlled Atmosphere Heat-Treating... patented Tayco Hooks make it *Triple-Safe!* Never requires annealing! Tough—withstands abrasion, shock, grain-growth and work-hardness. *Get all the facts!*

Contact your nearest Distributor or write  
**S. G. TAYLOR CHAIN CO., INC.**  
Plants: Box 509, Hammond, Indiana  
3505 Smallman St., Pittsburgh 1, Pa.

*Chain is our specialty, not our sideline!*

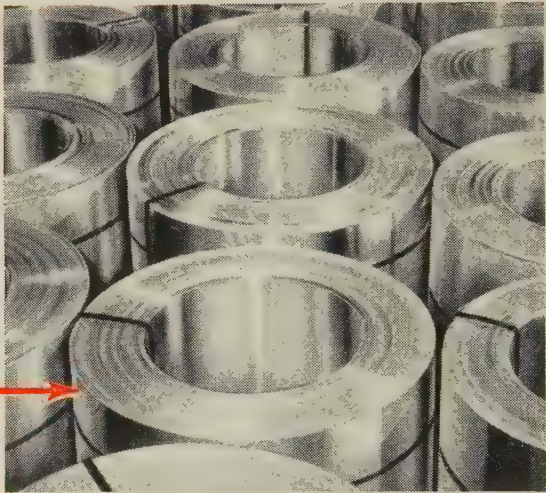




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name plates like these ...  
(or a similar item)



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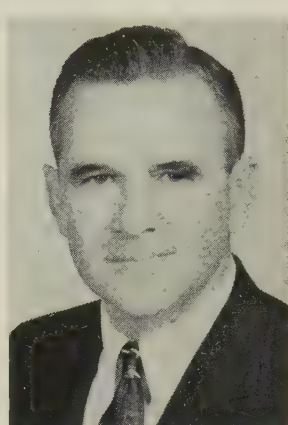
**PAUL H. SETZLER**  
*Babcock & Wilcox v. p.*



**J. R. BAREFOOT**  
*Federal Machine president*



**EUGENE P. CUNNINGHAM**  
*Clearing Machine v. p.*



**WALTER W. GOEHRING**  
*Stokes manager-mfg.*

Paul H. Setzler was elected a vice president of Babcock & Wilcox Co., in charge of the manufacturing department at the boiler division, Barberton, Ohio. William J. Thomas, vice president - general manager, tubular products division, Beaver Falls, Pa., was placed in full charge of the division following resignation of Edward A. Livingstone. Robert P. Stuntz was made assistant sales manager, refractories division, New York.

J. R. Barefoot was elected president, Federal Machine & Welder Co., Warren, Ohio. He succeeds A. S. Blagden, who fills the new post of chairman, continuing as chief executive officer. Mr. Barefoot was made vice president in 1952.

Zeke R. Smith, chief engineer, was elected vice president, Potter & Brumfield Inc., Princeton, Ind., and named director of engineering.

Sharon Steel Corp., Sharon, Pa., promoted Henry G. Evans to general manager of operations. He was general works manager, Roemer Works, Farrell, Pa., and is succeeded by William A. Horning. A. G. Neese, manager of stainless and alloy sales, and Charles W. Diven Jr., Philadelphia district sales manager, were promoted to assistant general sales managers for the corporation.

Norman E. Bourne was made assistant to general superintendent, South Works, U. S. Steel Corp., Chicago.

Eugene P. Cunningham was elected vice president-sales and administration for Clearing Machine Corp., Chicago, division of U. S. Industries Inc. He was vice president-sales. He now assumes additional administrative duties in Clearing's diversification program.

L. W. Darling was made general sales manager, Davey Compressor Co., Kent, Ohio. He retains the post of assistant vice president.

Charles J. Petry was made assistant to the chairman of Acme Steel Co., Chicago. He will co-ordinate and expedite construction of new steelmaking facilities. He was division superintendent at the Worcester, Mass., plant of American Steel & Wire Div., U. S. Steel Corp.

Rudolph F. Hanson was named assistant to the director of sales, material handling equipment, Ingersoll Kalamazoo Div., Kalamazoo, Mich., Borg-Warner Corp.

Howard E. Ewell was named general superintendent of foundry, machine shop, and plant maintenance operations at Worthington Corp.'s compressor and engine division, Buffalo.

James R. Strother was made assistant sales manager, industrial hose products, Flexonics Corp., Maywood, Ill.

Harvey O. Oberg was made hydraulics division manager, Wyle Laboratories, El Segundo, Calif. He was with North American Aviation Inc.

Walter W. Goehring was appointed manager of the manufacturing department, F. J. Stokes Corp., Philadelphia. He was manufacturing manager, can division, Crown Cork & Seal Co. Inc. Before that, he was general factory manager, SKF Industries Inc.

Louis W. Falk was elected executive vice president, Falk Corp., Milwaukee, to succeed his brother, Harold F. Falk, recently elected president. Louis Falk was vice president-manufacturing.

Tad Stanwick was elected a vice president of Cleveland Pneumatic Tool Co., Cleveland. He was formerly vice president of American Machine & Foundry Co.

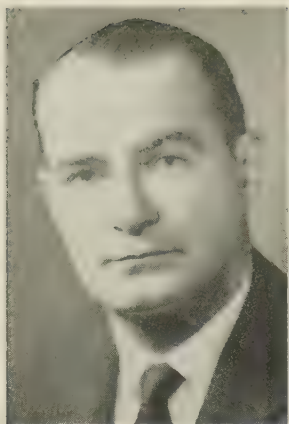
August Gorske Jr. was appointed sales manager, Great Lakes Screw Corp., Chicago.

Joseph DeSanto was made manager of welding sales, Chicago section, Champion Rivet Co.

Charles J. Lause Jr. was made director of commercial research, Jones & Laughlin Steel Corp., Pittsburgh.

Carborundum Co., Niagara Falls, N. Y., integrated into a refractories division its Stupakoff Div. at Latrobe, Pa.; Global Div., Niagara Falls; and refractories division, Perth Amboy, N. J. Boyd M. Johnson, vice president, was named general manager of the new refractories division. Robert A. Barr was made assistant general manager-sales; A. L. Leo-Wolf, as-



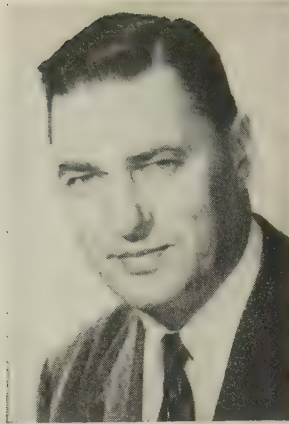


**WILLIAM J. MCGRAW**



**WALTER G. MITCHELL**

*newly created posts at Thor Power Tool*



**LEONARD V. KLAYBOR**

*Allegheny Ludlum appointments*



**PAUL R. BORNEMAN**

sistant general manager-operations.

**Thor Power Tool Co.**, Chicago, appointed **William J. McGraw** general sales manager, with headquarters in the Aurora, Ill., Works administration building; **Walter G. Mitchell**, general manager of product development, with headquarters in the Prudential Plaza office in Chicago; **Milton E. Slater**, sales manager, farm and ranch division, Marengo, Ill.

**William B. Russell**, carbon plant superintendent at the Massena, N. Y., operations of **Aluminum Co. of America**, was made production manager of the smelting works. He succeeds **E. T. Wagar**, recently named smelting works manager.

**Paul Zoffman** was appointed technical director, **Sam Tour & Co. Inc.**, and its affiliate, **American Standards Testing Bureau Inc.**, New York.

At **Chrysler Corp.**'s stamping division, Detroit, **William G. Martin** was named divisional industrial engineer; **Charles C. Mezey**, plant manager of the Nine Mile press plant.

**William H. Mutschler** was made chief engineer, Pittsburgh Works, **Allis-Chalmers Mfg. Co.**, to succeed **W. M. Terry Jr.**, recently named director of engineering coordination, industries group. **C. R. Burnett** succeeds **E. H. Baxa** as engineer in charge of pyro-processing machinery.

**Edward W. Haskell** was made district manager for the west central region, **Lamson Mobilift Corp.** He is at Chicago.

**Leonard V. Klaybor** was made product manager, tool steel sales, **Allegheny Ludlum Steel Corp.**, Pittsburgh. He was chief research metallurgist, tool and die steels, at the Dunkirk, N. Y., Works. **Paul R. Borneman**, former supervising research metallurgist, succeeds him.

**Alfred Augustine** was named director of engineering; **Edward A. Siemon**, chief engineer; **C. R. Wilt Jr.**, assistant chief engineer of **Loftus Engineering Corp.**, Pittsburgh.

**P. M. Christensen** fills the new post of co-ordinator of engineering, **Federal Pacific Electric Co.**, Newark, N. J.

**Walter A. Nikazy** was elected gen-

eral manager, **Haughton Elevator Co.**, Toledo, Ohio, and a vice president of the parent company, **Toledo Scale Corp.** **John A. Brubaker**, president of Haughton, has retired.

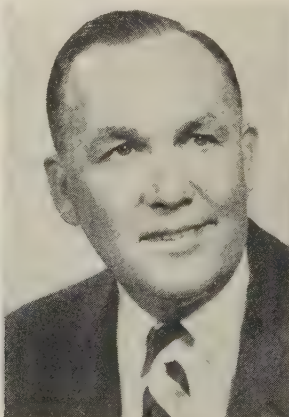
**Raymond LaFrance** was named vice president and treasurer, **General Sheet Steel Co.**, Cleveland. He was vice president-manufacturing at **S. K. Wellman Co.**

**C. W. Hanna** was made Chicago regional manager, industrial division, **Gould - National Batteries Inc.**, Trenton, N. J.

**Youngstown Sheet & Tube Co.**, Youngstown, appointed new assistant general superintendents. They are: **Robert H. Frushour**, steel plant and Struthers Works; **Jack**



**J. E. WORKMAN**



**HOWARD M. GIVENS**

*executive promotions at Latrobe Steel*



**W. G. DAHL**

**J. E. Workman** was elected executive vice president, **Latrobe Steel Co.**, Latrobe, Pa. **Howard M. Givens** was named vice president-sales; **W. G. Dahl**, general sales manager. Mr. Workman, former

vice president-sales, fills a newly created post. Mr. Givens was southern regional manager in Miami, Fla. Mr. Dahl was eastern regional sales manager, Hartford, Conn.



# Natco Naturals

Cost-Cutting Ways

You Can Use

Standard Multi-Spindle Natcos

Any time your parts require machining *more than one hole*—drill, bore, face or tap—it may well be a "Natco Natural." Your standard Natco will produce substantial savings in a surprising number of situations, *even in small job-shop lots!* Call in your nearby Natco field engineer; he'll tell you in short order whether you've got a "Natco Natural" there.

## NOW...Set up quickly with a twist of the wrist



**5** cycles  
**5** positions

over **100** combinations

The five-position table mounted on a Natco H-6 adjustable spindle machine equipped with selector control panel makes it possible for the operator to pre-set over 100 machining combinations. Thus the capacity of the machine is greatly increased in number of holes, in complexity of hole patterns, and in variety of machining operations. Machine investment is kept at a minimum for the volume of work produced.

Select either of

**2** DEPTHS OF FEED  
automatically

**2** FEED RATES  
automatically

**2** MOTOR SPEEDS  
automatically

**2** INDIVIDUAL SPINDLE  
SPEEDS PLUS NEUTRAL

STRAIGHT-LINE  
INDEX TABLE  
COMBINED  
WITH  
PRE-SET  
CYCLE  
SELECTOR

Standard multi-spindle Natcos range from 1 hp, 10-spindle machines to 50 hp machines with up to 72 spindles. Spindles in standard Natcos are driven through universal joints and located by either adjustable arms or bored slip plates.



National Automatic Tool Company, Inc.

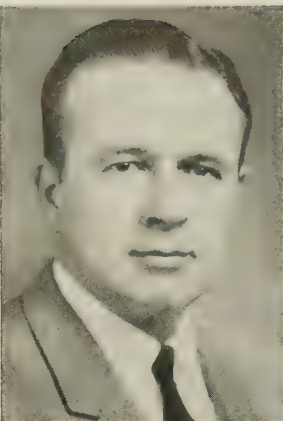
Richmond, Indiana

Multi-spindle drilling, boring, facing & tapping machines. Special machines for automatic production.

Call Natco Offices in Chicago, Detroit, New York, Buffalo, Boston, Philadelphia, Cleveland, Los Angeles; distributors in other cities.



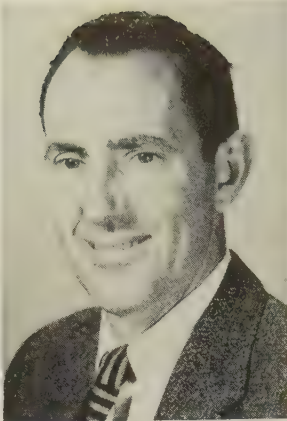




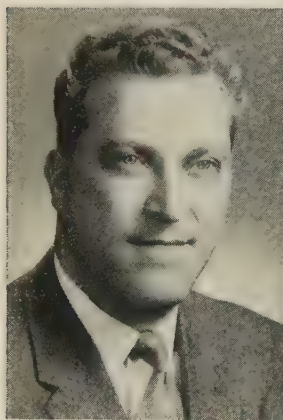
**JOSEPH F. DEGEN**  
Weston v. p.-mfg.



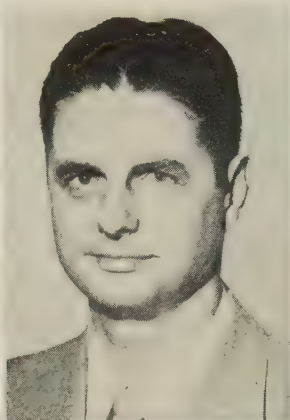
**EDWARD H. FISHER**  
Tube Reducing president



**JOHN C. BIGHAM JR.**  
Universal-Cyclops post



**ROBERT C. CARSON**  
Federal-Mogul purchasing dir.



**ARTHUR R. COLLINS**  
Stewart-Warner v.p.



**M. W. HARTMAN**  
Darling Valve div. post

Weston Electrical Instrument Corp., Newark, N. J., subsidiary of Daystrom Inc., appointed Joseph F. Degen to its executive group as vice president-manufacturing. He was manufacturing superintendent at the Poughkeepsie, N. Y., plant, International Business Machines Corp.

Edward H. Fisher was elected president, Tube Reducing Corp., Wallington, N. J. He had been with Oliver Corp. as vice president and manager of its special products division, and previously was executive vice president of A. B. Farquhar Co. before it was acquired by Oliver in 1952.

John C. Bigham Jr. was made manager of stainless strip sales, Universal-Cyclops Steel Corp., Bridgeville, Pa. He was manager-stainless steel sales at Superior Steel Corp.

G. J. Landstrom, financial vice president - treasurer, Sundstrand Machine Tool Co., Rockford, Ill., was elected financial vice president-secretary, assuming the secretarial post held by his late brother, Edgar Landstrom. James W. Ethington, assistant treasurer-controller, is now treasurer-controller.

John A. Bader was named district manager-sales for Republic Steel Corp.'s culvert division at Hammond, Ind.

William F. Gates, director of purchases, Black, Sivalls & Bryson Inc., Kansas City, Mo., was elected purchasing vice president.

## OBITUARIES...

Harold C. Lee, 56, a purchasing agent in General Electric Co.'s foundry division, Erie, Pa., died Nov. 27.

Charles H. Hays Jr., 57, president and general manager, Eureka Electrical Products Co., North East, Pa., died Nov. 27 in Florida.

Ralph E. MacDonald, retired manager, Pittsburgh sales office, North American Refractories Co., died Nov. 24.

Percy H. Freedman, 57, president and treasurer, Commercial Metals Co. Inc., Buffalo, died Dec. 2.

F. Major, flat rolled and tubular products; James W. Kirkpatrick, Brier Hill Works.

Robert C. Carson was promoted to director of purchases, Federal-Mogul Div., Federal-Mogul-Bower Bearings Inc., Detroit. Formerly assistant purchasing director, he succeeds E. F. Bauman, recently made director of purchasing staff activities for the corporation.

Arthur R. Collins, since 1948 general manager of Stewart-Warner Corp.'s South Wind Div., Indianapolis, was elected a vice president of the corporation. He continues as general manager of the South Wind Div.

Downingtown Iron Works Inc. named Donald F. Baumler manager of its new Buffalo district sales office.

Broderick & Bascom Rope Co., St. Louis, elected J. J. Sieber vice president-sales. He is succeeded as sales manager by K. B. Britt.

M. W. Hartman was named sales manager, Darcova Div., Darling Valve & Mfg. Co., Williamsport, Pa., a new post. He was a district sales engineer with the company in the midwest area.

Lewis H. Warheit was made works manager, Butler, Pa., freight car plant, Pullman-Standard Car Mfg. Co. He succeeds Harry S. Hagan, retired.

C. Frederick Crow was made manager of the Bristol, Conn., plant, New Departure Div., General Motors Corp. He succeeds Robert H. Wilkie, now on special assignments.

Charles S. Tennant was named manager of Ford Motor Co.'s Cleveland engine plant No. 1. He replaces H. D. Rowe, resigned. Clinton D. York succeeds Mr. Tennant as manager of the Lima, Ohio, engine plant.

John J. Bricker was elected vice president of International Business Machines Corp., New York.



# To Study Castings

Chance Vought gets Air Force contract to develop castings for future supersonic planes

RESEARCH is being intensified to develop processes of casting high strength steels in the complex shapes required by the aircraft industry and capable of withstanding extremely high temperatures.

Chance Vought Aircraft Inc., Dallas, has been awarded a \$1,093,854 Air Force contract to do this work. Most of the steel castings in today's supersonic aircraft are used at temperatures of about 275° F. With the projected increase in speeds of tomorrow's planes into ranges from 1500 mph to 2300 mph, metals used in them must withstand temperatures up to 1000° F.

**Contract Provisions** — John K. Dietz, Vought structures materials engineer, will be project engineer for the contract. It covers five phases:

1. To select three foundries to do development work on aircraft parts designed by Vought.

2. To select, through laboratory tests, steel alloys capable of being stressed to 180,000-220,000 psi and work out ways to make them castable. One of the final goals will be to produce usable castings capable of developing tensile strength from 260,000 to 300,000 psi.

3. To design parts to be cast for Vought. Changes in design may be called for after preliminary castings are made.

4. Trial production of a contoured part in larger lots to see if it is producible in quantity.

5. To pilot production of selected castings in quantities sufficient to establish consistent results.

Development data obtained will be made available to all foundries making castings for military aircraft.

Manufactured parts made by casting, where they can be substituted for parts made by other methods, will effect considerable dollar savings for aircraft companies. A comparable part produced by casting may cost as little as one-tenth as much as the part fabricated by more time-consum-

ing methods, says the Air Materiel Command, Wright-Patterson Air Force Base, Dayton, Ohio.

## Opens Jobbing Foundry

Pennsylvania Malleable Iron Corp. is operating its new malleable iron foundry in Landisville, Pa. The plant duplicates facilities of the firm's main plant in Lancaster, Pa. A third plant, the company's Hardware Div. in Lancaster, has been in operation for a number of years. Operations at the new plant are directed by T. M. Blank, vice president and manager of manufacturing. C. P. Speitel Jr., assistant secretary of the corporation, is assistant plant manager; Ralph E. Getz is plant manager.

## Chase Brass Sells Unit

Chase Brass & Copper Co., Waterbury, Conn., sold the Cold Heading Dept. of the Waterbury Mfg. Co. Div. to Connecticut Screw & Rivet Co., Waterbury, and its affiliate company, Anchor Fastener Inc.

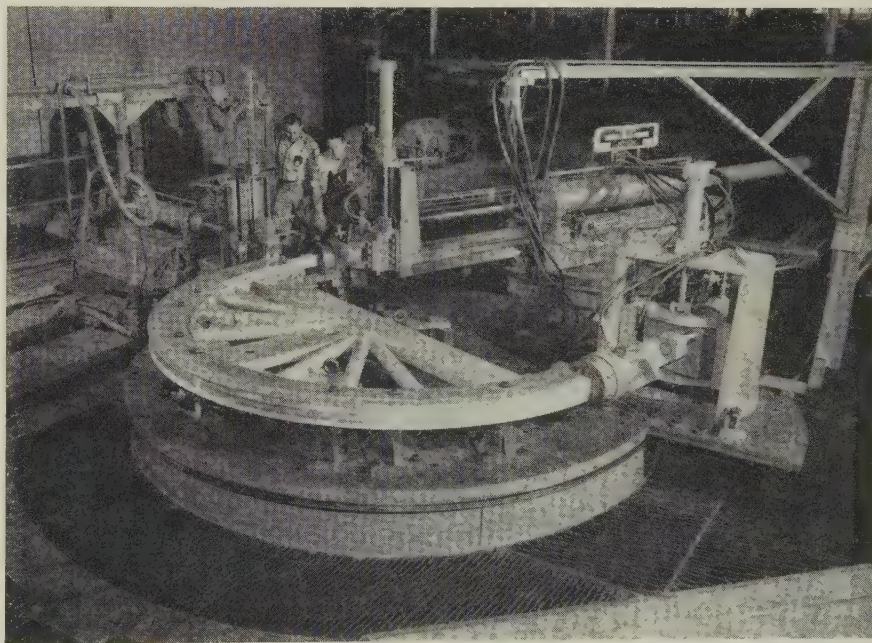
## Adds Metallurgical Lab

Wallingford Steel Co., Wallingford, Conn., has added a metallurgical laboratory to its quality control facilities. The laboratory contains a library, conference room, and these sections: Metallographic, analytical, and special testing. The firm also announced the purchase of a second Sendzimir mill and additional bright anneal equipment.

## Aetna Steel Expands

Production capacity of the Pottsville, Pa., plant of Aetna Steel Products Corp.'s Door & Door Frame Div. has been increased by 30 per cent. The Hollow Metal Div. gained 250,000 sq ft of space when the manufacture of movable partitions was moved to a new addition. Plant capacity was also bolstered by the installation of new multiple punch presses, shears, power brakes, and additional automation. Production lines have been rearranged and material handling procedures speeded up by

*(Please turn to Page 90)*

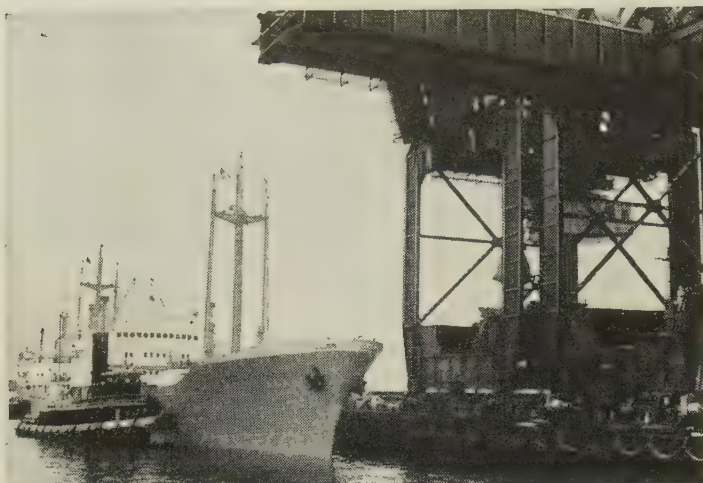


## \$515,000 Convair Machine Produces Mighty Stretch

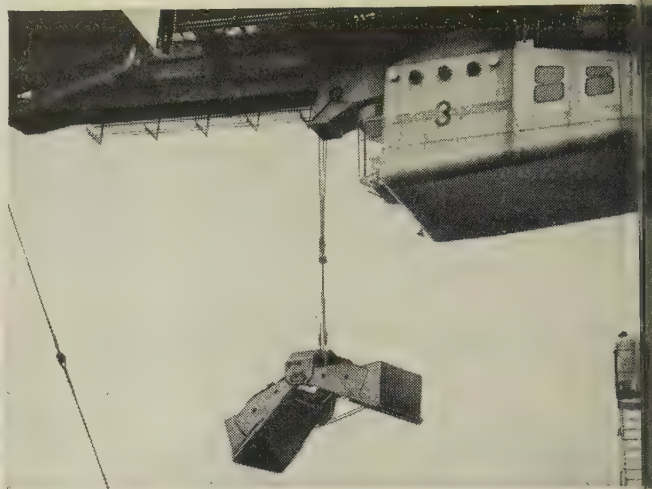
This radial draw former has been installed at the San Diego, Calif., plant of Convair Div., General Dynamics Corp. The machine turns out large structural parts for Convair 880 jet transports. Built by Cyril Bath Co., Solon, Ohio, it has a 150-in. diameter rotary worktable, a 75-ton capacity tension ram, and a 35-ton compression ram. It weighs 87 tons, is 75 ft long, 30 ft wide, and 12 ft high. It is shown stretching into shape a heavy H-beam to produce a fuselage belt frame used at points where the aircraft's wing attaches. The machine makes possible design of such parts with fewer components. This produces more strength for less weight in the airplane



# Faster than a



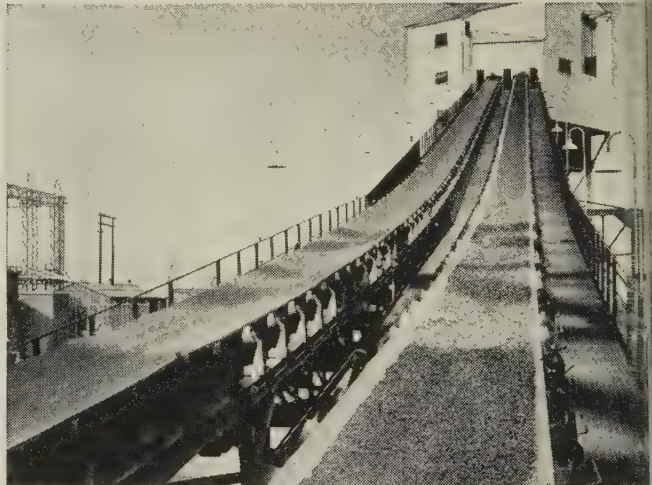
*Unloaders handle vessels on both sides of finger-type pier.*



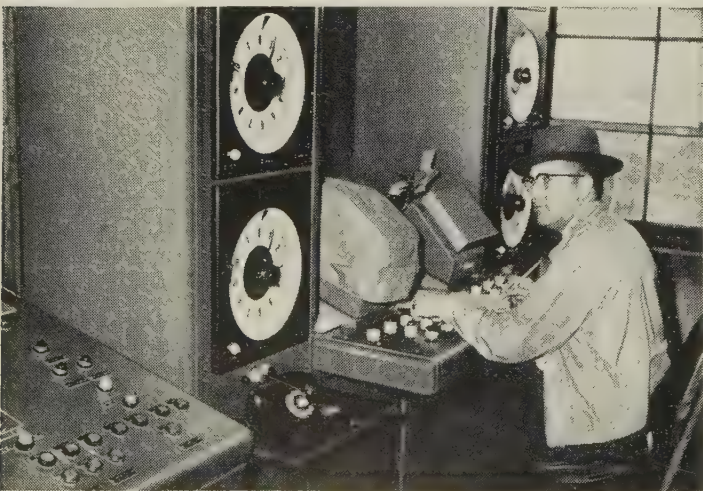
*Each unloader can take out 18 tons of ore every 45 seconds.*



*Each unloader has movable hopper to transfer ore to belt conveyers or direct to railroad cars on pier.*



*Twin belt conveyers, 48" wide and 1080 feet long move ore at 600 feet a minute to a carloading house.*



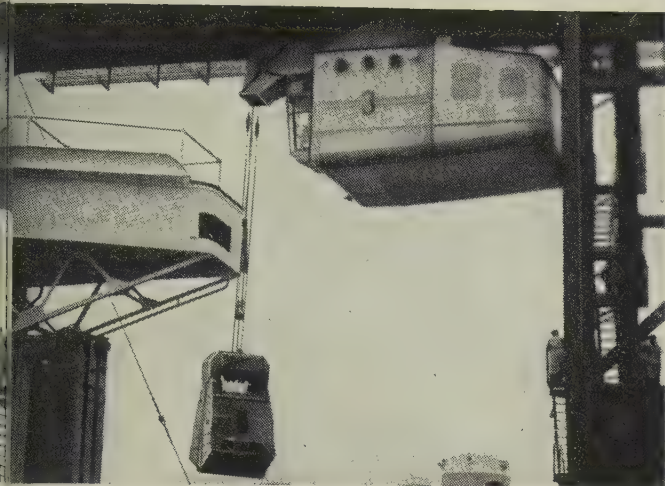
*Electronic weighing, accurate to the pound, is recorded on printed cards.*



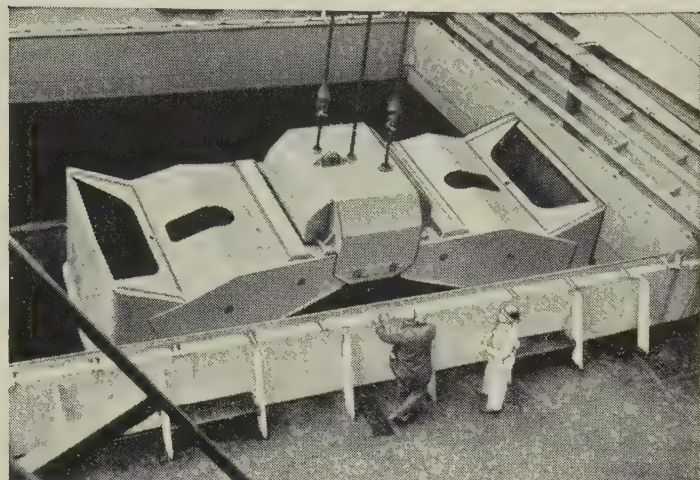
*After exact weighing, ore is loaded into thoroughly flushed out cars.*



# ton a second



Unloaders are "slewing jib" type. 190-ton gondola moves back and forth on trolley and rotates in full circle.



For greater efficiency, light weight buckets use mechanical principle to dig ore on a plane instead of "trenching" back and forth, and clean out holds without auxiliary equipment aboard ship.

Chesapeake and Ohio's new bulk cargo unloading facility at Newport News on Hampton Roads, Virginia, is now giving ore importers and ship operators the finest service on the Atlantic coast. Its 1191-foot pier accommodates the largest ore carriers afloat. Three mobile unloaders, operating with unprecedented flexibility and speed, work two ships simultaneously or three holds of a single large ship and handle two types of ore at the same time. Various sizes of buckets, changeable in less than five minutes, are available for different types of ore and vessel. In a matter of minutes, ore carried on twin belt conveyors is loaded, after electronic

weighing, into open top cars for swift Chesapeake and Ohio rail movement inland.

Ship operators like the quick access to the new C&O pier at Newport News and the faster turn-around. Ore importers like C&O's ready car supply and prompt delivery of their cargoes.

\* \* \*

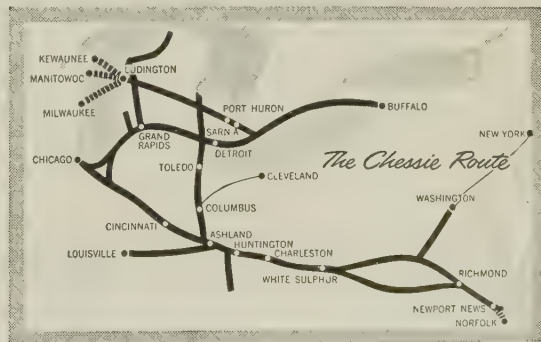
Chesapeake and Ohio's World Commerce Department assists exporters, importers, forwarding agents, steamship operators on all matters relating to rail and ocean shipping of import ores and other overseas and intercoastal cargoes.

Write for illustrated folder showing in detail the operation and advantages of C&O's new bulk cargo unloading facility.

## Chesapeake and Ohio Railway

WORLD COMMERCE DEPARTMENT, NEWPORT NEWS, VA.

World Commerce Dept. Offices: New York 7, N. Y., 233 Broadway • Chicago 4, Ill., 327 LaSalle Bldg. • Detroit 26, Mich., 525 Lafayette Bldg. • Richmond 10, Va., 823 East Main St. • Stockholm, Sweden, Kungsgatan 7







Furnaces, F.O.B. Detroit  
... today and yesterday



## HOLCROFT "delivers the goods"

Back in '27, Holcroft, even then a company with many years of experience to its credit, custom-designed, built and delivered the electric, non-metallic heated walking beam furnace shown in the oval above . . . and at that time it was the most advanced, efficient furnace of its type then on the market.

Today, Holcroft is still "delivering the goods" . . . in the instance illustrated, a radiant-tube heated pusher type gas-carburizing furnace for automotive transmission parts. In the transition from the old to the new, it is worthy of note that Holcroft contributed substantially to the application of radiant-tube heating to continuous furnaces and pioneered in the development of gas carburizing. The basic principle, in fact, on which *all* modern gas-carburizing furnaces operate was disclosed by Holcroft engineers in 1935.

The same pioneering spirit is a guiding principle at Holcroft today. And when this "spirit" is combined with the experience, the research, engineering and manufacturing facilities that Holcroft offers, you can readily see why it pays to let Holcroft handle all phases of your heat treat furnace projects. May we be of assistance to you?

## HOLCROFT AND COMPANY



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PRODUCTION HEAT TREAT FURNACES FOR EVERY PURPOSE

CHICAGO, ILL. • CLEVELAND, OHIO • HARTFORD, CONN. • HOUSTON, TEXAS • PHILA., PA.  
CANADA: Walker Metal Products, Ltd., Windsor, Ontario

(Concluded from Page 87)

new conveyor systems and the re-vamping of lines.

## Howard Buys Motor Line

Howard Industries Inc., Racine, Wis., purchased Westinghouse Electric Corp.'s Universal Motor Div., Lima, Ohio. The purchase includes all assets of the division except the land and building. Howard is moving all machinery and equipment from Lima to its plant in Racine for installation in a recently completed 35,000 sq-ft addition.

## Lets \$2-Million Contract

Standard Oil Co. of California, San Francisco, awarded a \$2-million-plus contract to the Fluor Corp. Ltd., Los Angeles, to design, engineer, and construct a 275,000 lb-per-hour steam generating plant and attendant facilities at its El Segundo, Calif., refinery. Construction is scheduled to begin August, 1958, with completion set for March, 1959.

## To Build Lithium Refinery

Quebec Lithium Corp., Montreal, Que., plans to build a \$3-million refining plant at Rouses Point, N. Y. Lithium will be shipped to the plant from the corporation's mine at Val d'Or in northwestern Quebec. The plant is scheduled to be in full operation by 1959.

## Diamonite Installs Kiln

Diamonite Products Mfg. Co., division of United States Ceramic Tile Co., Canton, Ohio, has placed in operation another continuous tunnel kiln at its Shreve, Ohio, plant. The kiln increases Diamonite's monthly production of high alumina ceramics by several million units.

## USI Merges Two Divisions

U. S. Industries Inc., New York, has merged its Chicago Steel Tank Co. with another USI division, Solar Permanent Co., for administrative purposes. The divisions now are under the direct supervision of A. Sternberg, general manager of Solar, who will direct





Is the Wean "Flying Press"

**the fastest**

**press in**

**the world?**

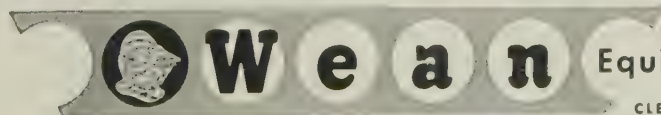
WE THINK IT IS. While our top speeds have stayed around 600 strokes per minute on the "flying press," the size of piece is not restricted to washers and the like which are made on other high speed presses.

For example, where conventional presses rarely can process more than 100 feet of metal per minute, the "flying press" has performed at speeds in excess of 300 feet per minute.

One new model, for instance, blanks automotive assemblies 8 feet long at 45 per minute.

Yet, the "flying press" has other major advantages for you. Despite its revolutionary construction, it requires up to 20% less maintenance than other presses — it has no brake or clutch to wear. And, because of almost perfect dynamic balance, the press can be floor mounted.

We could write a book about the features of the Wean "flying press" — in fact we have. It's soon to be released . . . and it's yours for the asking. Write to the address below. We will mail your copy of the Wean "Flying Press" brochure as soon as it comes from the printers.



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If your requirements include automotive, Place self-locking, connecting rod or aircraft engine bolts in high carbon alloy and stainless steels, check with Chandler today. They are prepared to produce special heads, drilled heads and shanks, and ground bolts to tolerances as close as 0.0005-inch.

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both activities from offices in Chicago and Tomahawk, Wis. Chicago Steel Tank makes a line of alloy steel and carbon steel storage tanks, specially engineered pressure vessels, and process equipment. Solar Permanent's principal product is a stainless tank for storage of milk; it also makes other types of stainless steel products.



## CONSOLIDATIONS

United Drill & Tool Corp., Chicago, plans to merge with Greenfield Tap & Die Corp., Greenfield, Mass. If approved by stockholders, the consolidated organization would operate under the name of United-Greenfield Corp. Products of United divisions (Chicago-Latrobe, Whitman & Barnes, and Unimet Carbides) and its subsidiary (J. H. Williams & Co.) consist of twist drills, reamers, carbide metal and carbide tools, wrenches, and commercial drop forgings. Greenfield is principally a manufacturer of taps, dies, gages, and chasers; it also produces drills, reamers, end mills, and certain types of chucks.

Officers of United-Greenfield would include: Chairman, Michael J. Kearins; chairman of the executive committee, D. G. Millar; president, Konstantin Kronwall.

Industrial Enterprises Inc., New York, purchased Philadelphia Chain Block & Mfg. Co., Philadelphia, producer of hoists and other special material handling equipment. These products will complement those of Industrial Enterprises' Crane Div. at Milwaukee.

Franklin Research Corp., Boston, acquired Fullerton Mfg. Corp., Norwalk, Conn., manufacturer of commercial fluorescent lighting equipment. Fullerton is the sixth member of the group making up the Franklin Research Corp. Others are: Wheeler Reflector Co. (incandescent, street lighting, and fluorescent fixtures), Boston; Brown Bag Filling Machine Co., (packaging), Fitchburg, Mass.; Frank Industries (electronics producer), Worcester, Mass.; Paul Whitin Mfg. Co. (synthetic textiles), Gilbertville, Mass.; and



Standard Machinery Co. (plastics machinery), Mystic, Conn.

Ex-Cell-O Corp., Detroit, purchased Roto-Mation Inc., Greenville, Ohio, a subsidiary of Pines Engineering Co. Inc., Aurora, Ill. Roto-Mation products (rotary, oscillating, torque actuators) are still being made in Greenville.



## NEW OFFICES

Firth Sterling Inc., Pittsburgh, opened a branch office and warehouse at 1824 Huntsville Rd., Birmingham, Ala. The distribution center will stock high speed tools and dies, lathe bits, precision flat ground steel, drill rods, carbide cutting tools, high temperature alloys, stainless steels, and zirconium.

Scovill Mfg. Co., Waterbury, Conn., moved its Cleveland-Pittsburgh regional sales office and warehouse to 4635 W. 160th St., Cleveland, Ohio. Calvin W. Seeley is the regional sales manager. Brass and aluminum mill products will be stocked in the 20,000 sq-ft warehouse.



## NEW PLANTS

A & M Tool & Die Co. purchased the former Ames Worsted plant at Southbridge, Mass. About one-third of the building's 225,000 sq ft will be used immediately by the firm, with the balance to be leased to other manufacturers.

American Bosch Arma Corp., Hempstead, N. Y., opened a plant at 5851 W. 95th St., Oak Lawn, Ill., for the design, development, and production of complete test equipment and ground support equipment. Arthur V. Sommer is plant manager.

Fansteel Metallurgical Corp., North Chicago, Ill., has started operations in its \$6.5-million tantalum-columbium plant at Muskogee, Okla. This plant is producing tantalum and columbium metal powders by a series of chemical, electrochemical, and powder metal-

(Please turn to Page 98)

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## ROUND

$\frac{1}{4}$ " to 4" O.D. 7 to 22 gauge  
SQUARE Gauge RECTANGULAR  
 $\frac{3}{8}$ " to  $\frac{3}{4}$ " 16 thru 22  
 $\frac{3}{4}$ " to 1" 11 thru 22  
1" to 2" 11 thru 22  
2" to 3" 11 thru 18  
 $\frac{3}{8}$ " minimum side to 5" maximum side  
Carbon 1010 to 1025

## Standard Sizes

Tube Diameter O.D. Size	Maximum Wall Decimal	BWG Gauge	Minimum Wall Decimal	BWG Gauge
$\frac{1}{4}$	.065	16	.022	24
$\frac{1}{2}$	.083	14	.022	24
$\frac{3}{8}$	.095	13	.022	24
$\frac{1}{2}$	.095	13	.022	24
$\frac{3}{4}$	.095	13	.028	22
$\frac{1}{2}$	.095	13	.028	22
1	.095	13	.028	22
1 $\frac{1}{8}$	.095	13	.035	20
1 $\frac{1}{4}$	.095	13	.035	20
1 $\frac{3}{8}$	.095	11	.035	20
1 $\frac{1}{2}$	.120	11	.035	20
1 $\frac{3}{4}$	.120	11	.035	20
1 $\frac{1}{2}$	.120	7	.035	20
1 $\frac{3}{4}$	.180	7	.035	20
2	.180	7	.035	20
2 $\frac{1}{8}$	.180	7	.035	20
2 $\frac{1}{4}$	.180	7	.035	20
2 $\frac{3}{8}$	.180	7	.035	20
2 $\frac{1}{2}$	.180	7	.035	20
2 $\frac{3}{4}$	.180	7	.035	20
2 $\frac{1}{2}$	.180	7	.042	19
3	.180	7	.042	19
3 $\frac{1}{8}$	.180	7	.042	19
3 $\frac{1}{4}$	.180	7	.049	18
3 $\frac{3}{8}$	.180	7	.049	18
3 $\frac{1}{2}$	.180	7	.049	18
3 $\frac{3}{4}$	.180	7	.049	18
3 $\frac{1}{2}$	.180	7	.049	18
4	.180	7	.049	18

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1. It is fabricated in round, square and rectangular shapes, in a wide range of sizes;
2. It is always of uniform strength, weight, ductility and weldability;
3. It can be flanged, expanded, tapered, swaged, beaded, upset, flattened, forged, spun closed, fluted and rolled.
4. Complete facilities for the COLD DRAWING, ANNEALING and TESTING of tubing we manufacture.



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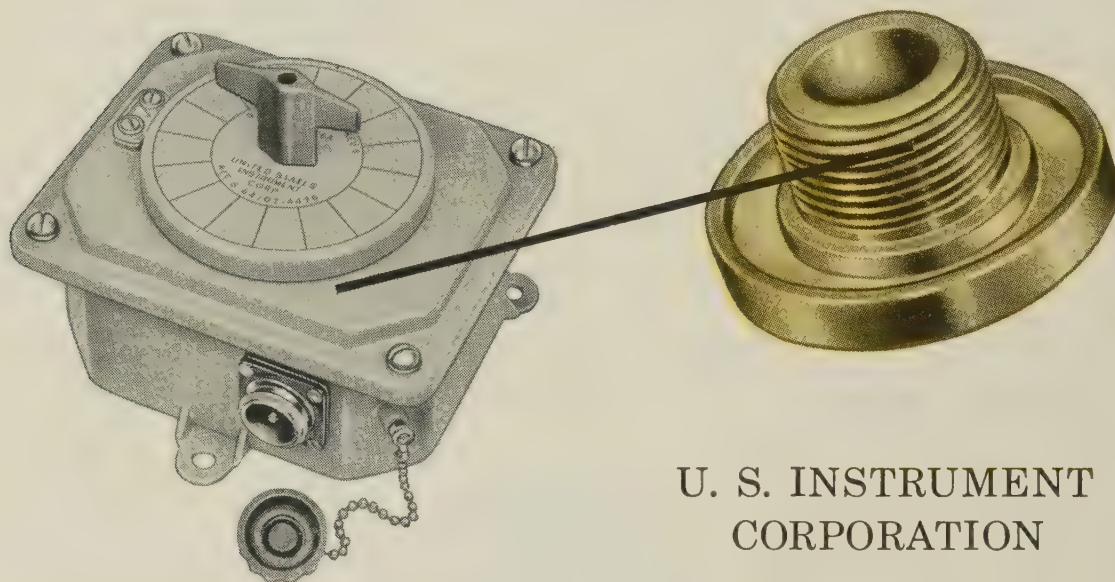
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# Three more nationally known manufacturers select Mueller Brass Co. Forgeable Bearing Alloys for vital components of their products

In ever-increasing numbers, Mueller Brass Co. specialized alloys are being specified by manufacturers of top-quality products. In a series of continuing advertisements, we have presented case histories of successful applications, to which we now add three more distinguished companies who are incorporating Mueller Brass Co. forgeable bearing alloys in their products to meet the demands of widely divergent operating conditions.



U. S. INSTRUMENT  
CORPORATION

U. S. Instrument Corporation, Charlottesville, Va., selected abrasive-resistant Mueller bronze alloy bushings for their remarkable telephone selector switches after exhaustive tests of many materials. A vital communications link on today's U. S. Naval vessels, these sound-powered telephone circuits must meet rigid Navy performance-standards. Such phones, for example, must have selector switches which are capable of rotating for a minimum of 50,000 torturous cycles . . . 360° clockwise, followed by 360° counter-clockwise. In addition, the "O" ring must still form a water-tight seal AT THE END OF THE TEST! Of the many tested, a Mueller Brass Co. special manganese bronze alloy was the best one meeting these rigid specifications.

There were other important reasons why these bushings were chosen by U. S. Instrument Corporation for this

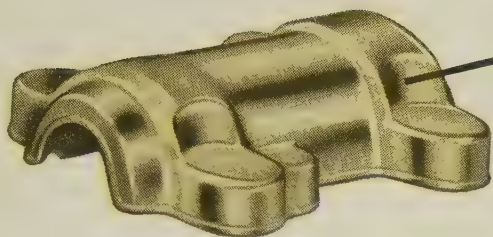
application. Resistance to abrasive action against the rubber "O" ring was a prime one . . . then, too, the stem assembly suffered severe pounding through the action of the indexing mechanism which, prior to the use of the Mueller Brass Co. alloy, caused repeated seizure of the component parts. In this particular application, the part was fabricated on an automatic screw machine rather than produced as a forging. The versatility of Mueller Brass Co. alloys makes them readily adaptable to the most economical method of fabrication dependent upon the size, shape, and end-use requirements of the part.

In commenting on the success of this part, U. S. Instrument Corporation praised the alloy for its tensile strength (ordinary brasses could not withstand the 2000 ft. lb. impacts without deformation), for its machinability and corrosion-resistance.



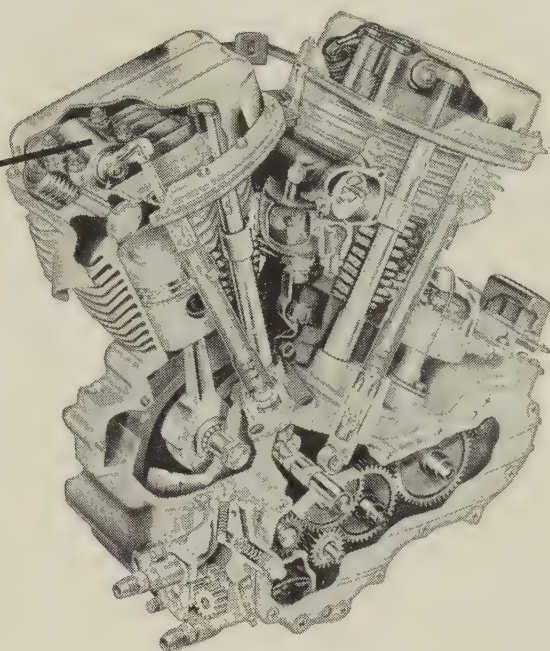
## MUELLER BRASS CO.



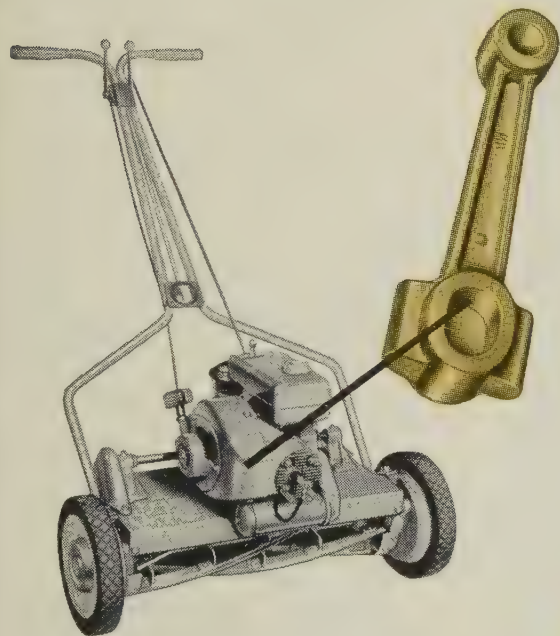


## HARLEY-DAVIDSON MOTOR CO.

Harley-Davidson motorcycles (made in Milwaukee, Wisconsin) have, since 1903, enjoyed a world famous reputation for economical, reliable transportation. These versatile machines are ideally suited for pleasure, for commercial or business use, as well as the grueling demands of law enforcement work. Harley-Davidsons boast a dependable engine . . . one which can roll up an astounding mileage record with little or no care. The painstaking selection of every engine component is one important reason for this reliability. The new twin-cylinder Harley-Davidson 74 OHV



employs Mueller Brass Co. bronze alloy forgings in the form of rocker-arm bearing caps. Subjected to violent temperature changes, fast starts and stops and road shock, Mueller forgings are proving again and again that they have the ability necessary to withstand almost any punishment . . . and still provide unfailing service.



## JACOBSEN MFG. CO.

Jacobsen Mfg. Co., Racine, Wisconsin, was among the first to produce a practical power mower for home use. That was more than 35 years ago! Today, Jacobsen power-mower dependability is evident itself in more than a dozen gleaming new models such as the popular Pacer, Lawn Queen, Manor and others. One of the most reliable components in the always dependable Jacobsen hi-torque engine is a Mueller Brass Co. connecting rod forged from special bronze alloy. Jacobsen mowers with Mueller-forged connecting rods are called upon by some commercial users to operate as much as 8 hours daily, 6 days a week . . . perhaps as much as 2000 hours a year. In searing summer temperatures, thru hours of constant operation, the high uniform strength of Mueller bronze forgings constantly withstands pounding and vibration with the same conspicuous success as in its many other applications.

Why not investigate these specialized alloys for your own products. We welcome your inquiries. Our engineering staff will be happy to make specific recommendations. Both on the proper alloy and the best method of fabrication to meet your needs . . . exactly. Our engineering manuals show many, many examples of how American manufacturers have used these alloys to great advantage.

### • WRITE TODAY FOR THE ENGINEERING MANUAL YOU NEED

- Mueller Brass Co. Forgings ☐  
Engineering Manual H-58565
- Tuf Stuf Aluminum Bronze Alloys ☐  
Engineering Manual H-58563
- "600" Series Bearing Alloys ☐  
Engineering Manual FM-3000
- Copper Base Alloys in Rod Form ☐  
Engineering Manual FM-3010







## A good example of our **WELDING TECHNIQUE**

**in connection  
with high  
alloy casting**

This tube support is 21'6" long; 6'7" wide and weighs 8900 pounds. It looks like a single casting. Actually it is made up of three sections welded together in zig-zag strips across the face. It's a Duraloy HH casting designed for an oil refinery cracking still.

Welding is assuming greater and greater importance in the production of high alloy castings. Often it is the only way to produce large tonnage or unusually shaped pieces. During our many years of experience in producing both high alloy static and centrifugal castings, we have developed sound welding techniques for such castings. Carbon steel welding techniques won't serve. It takes special know-how for chrome-iron and chrome-nickel.

You can rest assured that if the chrome-iron or chrome-nickel castings you order from us require any welding, it will be done skillfully.



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DETROIT OFFICE: 23906 Woodward Avenue, Pleasant Ridge, Mich.

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General Bulletin.

(Concluded from Page 95)

lurgy processes, beginning with ores. Production of ingots will get underway next month.

General Electric Co., Schenectady, N. Y., will build a \$4-million testing facility at its Evendale, Ohio, plant. It will be used to simulate high altitude and high speed flight conditions for ram-jet engine tests. The test facility will be an arm of the GE Jet Engine Dept., where several prototype engines are under development.

Simonds Saw & Steel Co., Fitchburg, Mass., opened its new southern branch in the Freestate Industrial Park area of Shreveport, La. The branch is a distribution, sales, and service center and will stock cutting tools made by the firm and products of its subsidiaries, Simonds Abrasive Co. and Heller Tool Co. Branch manager is Fred W. Ziegler Jr.



## ASSOCIATIONS

P. W. Schipper, Howard Foundry Co.'s Investment Casting Div., Milwaukee, was elected president of the Investment Casting Institute, Chicago.

V. W. Coddington, Lakeside Bridge & Steel Co., was elected president of the Society of Iron and Steel Fabricators of Milwaukee. Other officers are: Vice presidents, Eugene Zielsdorf of C. Hennecke Co. and H. A. Trimborn of Milwaukee Bridge Co.; treasurer, A. D. Mayer, Milwaukee Bridge & Iron Co.; and secretary, G. H. Abendroth, Worden-Allen Co.



## NEW ADDRESSES

Charles Dreifus Co. and Dreifus Steel Corp. moved to larger quarters in the Somers Bldg., 8 Cynwyd Rd., Bala-Cynwyd, Pa.

Tipptronics Inc., manufacturer of electromechanical devices for the control and monitoring of industrial equipment, has transferred its operations to Chagrin Falls, Ohio.



# Technical Outlook

**COMPUTER FLIES JET**—Hughes Aircraft Co., El Segundo, Calif., says its Digitair, an airborne digital computer, can fit into the cabinet of a table model TV. Earlier digital computers have been room size. The computer flies jet interceptor aircraft, leaving the pilot free for tactical decisions. It can make 9600 computations a second, 6250 decisions a minute.

**ZIRCONIUM PRODUCTS**—Westinghouse has contracted with Firth Sterling for finished zirconium mill products (up to 40,000 lb per month). They'll be used in structural parts and fuel element cladding in nuclear reactor cores. Firth Sterling says it's the first integrated contract let to a single company for the melting and rolling of zirconium alloys.

**STAINLESS FOR REACTORS**—Castings can meet the x-ray specifications required for nuclear service. Herbert J. Cooper, Cooper Alloy Corp., Hillside, N. J., says progressive solidification will eliminate centerline shrinkage. A 3.5-degree taper (from the minimum metal sections along the centerlines toward the risers) is needed.

**STACK SAVER**—When the 70-ft exhaust stack for the continuous pickler at Acme-Newport Steel Co., Newport, Ky., showed signs of giving out, estimates of a repair job ran to several weeks. But it took only one day: The stack was given an epoxy coating made by the Fibre Glass Evercoat Co., Cincinnati. It's estimated that the stack now has a life of 12 to 15 years.

**HEAT TO ELECTRICITY**—Researchers at General Electric have developed an electronic device which converts heat directly into electricity. Experimental converters already have turned more

than 8 per cent of applied heat into electric power. Possible applications: 1. Using the device to convert nuclear and solar energy into electricity. 2. As an energy source for artificial satellites. 3. As an accessory to steam turbines. All are in the early research stage.

**STRONGER MAGNESIUM**—The strength of magnesium ZK60A forgings (used for aircraft and missile parts) can be increased 40 per cent by solution heat treatment, reports Dow Chemical Co., Midland, Mich. For example, a large aircraft wheel forging was heat treated and aged to the T-6 condition. It showed a tensile yield strength of 44,000 psi and an ultimate tensile strength of 48,000 psi. With conventional T-5 aging, tensile yield strength was 29,000 psi, ultimate tensile strength 44,000.

**PHOSPHOROUS AND L-D**—An L-D converter is processing high phosphorus Thomas iron on an experimental basis at Pompey in eastern France. First results indicate a two-slag practice and slightly above normal oxygen consumption will produce the equivalent of Thomas steel, plus a byproduct slag that can be sold as fertilizer. About 0.3 per cent phosphorus hot metal is the present limit for single slag practice.

**WOVEN WIRE BACKSTOP**—The problem of stopping flying chips of titanium in a small area around a drop forge was solved by a woven wire curtain—it was produced by Cambridge Wire Cloth Co., Cambridge, Md. Solid steel barriers failed; the hard chips either ricocheted dangerously or ripped through it. Woven wire had just the right amount of flexibility to catch the flying metal, equalize the impact, and drop it to the floor. The company used 14 gage carbon steel wire in fabricating the curtain.



## What You Can Do with Pilot Runs

1. Match a product to the best production method.
2. Evaluate design and tolerances for easiest production.
3. Evaluate unfamiliar production methods and equipment at minimum cost.
4. Train operators and supervisors for the new job.
5. Set up production control methods.
6. Estimate production costs and time cycles.
7. Check all tooling and machine setups.
8. Check suppliers' parts and components.
9. Verify material specifications.
10. Turn out production models of a new product for evaluation and testing.

# Pilot Runs Up Your Odds

They give you a chance to spot errors and trouble spots before they become costly mistakes. Look for the technique to be extended to repeated small runs

IN THE first month of production on a new product, a major metal-working company poured more than \$1 million into an effort to get manufacturing costs down and product quality up. Ultimately, the whole project was dropped.

Asked what went wrong, the manufacturer flatly states: "We weren't smart enough to try pilot production first. We are sure that with pilot runs, we could have solved our problems for a fraction of the money we wasted in the production plant."

Most men who've worked with pilot programs think the idea will be used more widely in the next few years than ever before. Pilot production takes the trial and error out of production by duplicating it on a small scale. It's an effort to learn dollar lessons for

cents. The trend toward cost cutting and the competitive entry of new products into the market will lead to its growth.

**Example**—Chevrolet has a new pilot production department at its Flint, Mich., assembly plant. The area is 50 by 200 ft and includes a plant spray booth and oven. Last August, a skeleton group of assembly equipment was set up, and selected production men began building the 1958 Chevrolets.

They put a car together with standard production methods, then checked all assemblies and components. During the pilot period, 27 cars were built. Nearly 200 changes in the car or the tooling resulted directly from the pilot experience.

T. M. Schooley, Flint plant manager, says: "Never before have we

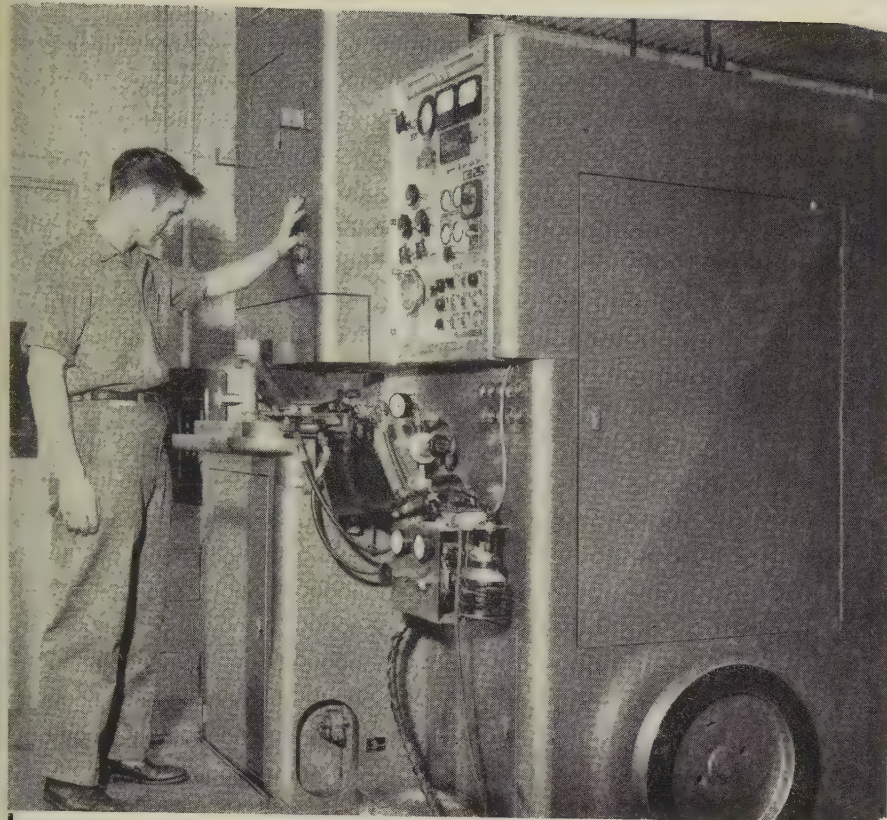
been able to get into peak-quantity production as fast as we did this year. We started our full production runs on the new model on Oct. 7. Since then, we haven't had a single job failure. All of us give the pilot program a lion's share of the credit."

**Benefits**—The Chevrolet story points up the big gain some makers are getting from pilot operations: Once production begins, its chances of going smoothly are greatly enhanced if you've already checked the product and the manufacturing process.

When management at Rheem Mfg. Co., Chicago, decided to build glass-lined water heaters, they realized they needed porcelainizing knowhow. Three newly hired ceramic engineers (they would later head up production of the new tanks at Rheem plants) went to work in three custom enameling plants. For about eight months, raw tanks built in the Rheem plants were shipped to the enameling plants to be glass coated. In addition to the ceramic engineer, each Rheem crew working at the outside plant included a millroom foreman and a control or key production man.

According to Littleton Price Jr., director of research and develop-





## Farm It Out?

**HOW CAN you be sure a change in the process will give you what you're looking for? One way is to make pilot runs on someone else's equipment before you buy.**

Here's an example: An \$80,000 research and development laboratory for metal powder parts has been set up at F. J. Stokes Corp., Philadelphia. The lab has a complete range of presses (a 50-ton model is shown), mixing and blending equipment, a controlled-atmosphere sintering furnace, and a host of testing equipment. Stokes executives point out the laboratory can turn out pilot-scale experimental work under conditions that are nearly identical to normal production operations.

Manufacturers who want to consider metal powder parts for their products can make pilot tryouts at Stokes without committing capital for equipment. Pilot runs can show what powder mixes to use, what equipment is needed, prove part cost, tooling, and production rates.

The approach can be used on most other production techniques.

ment at Rheem's Home Products Div., this work at outside plants, under contract with the owners, amounted to an excellent pilot run. While the work was going on, the three Rheem plants got the new

production lines for the tanks.

How did it pay off? Here's what Mr. Price has to say: "We figured what our production requirements would be in the second year and guessed that at the end

of the first year we'd be turning out the new tanks at 50 per cent capacity. Actually, at the end of seven months, we had the lines running at full capacity. The pilot program, and what we learned from it, is solely responsible for our success."

**A Match**—Pilot production is designed to assure such production successes by mating the product design to the production technique.

Rheem's pilot runs showed a design error in the joint between the tank wall and the head. The correction was made before full production began. In 1953, a pilot run at Motorola Corp., Chicago, on color TV sets pointed up design problems that resulted in the suspension of the project. Motorola's entry into color was delayed for nearly two years, but the company was spared the terrific cost of putting out an inferior product. In both cases the same lessons could be learned in full production, but the experts agree that the costs of finding out would be tremendous.

Chevrolet's Mr. Schooley points out that the checks on production and tooling are as important as those on the product. Chevy's pilot experience this year showed up a trouble spot—the compression of coil springs for assembly. Result: A Chevy-designed tool now does the job on the line; it not only makes the operator's job easier and faster, but it eliminates the danger of a spring getting away from him before it's secured.

**Other Benefits**—Chevrolet's pilot program at Flint serves ten assembly plants. Key supervisors and operators from all ten had a hand in the preproduction trials. Mr. Schooley says this accounted for two gains: By rotating crews, more men had a chance to evaluate product and tooling and to suggest improvements. Equally important, men from every plant learned about the new car and the techniques for building it. Their familiarity with the job undoubtedly made production easier.

The advantage of personnel training is a key one. Pilot quantities of Rheem's heater tanks were run in outside plants to give production men the opportunity to



# How To Make It Work

Pilot production can be made to pay off in a wide variety of production conditions. Here are some ways to get the most out of it:

1. Consider pilotwork especially when a new product or a new method is in the works. But use it only when it will pay its way.
2. Plan for it when the project is still in the idea stage, so money and time are allotted for it.
3. Make pilot tryouts on production equipment using production people. Don't assume that prototypes or what can be done in the laboratory or toolroom can be duplicated in production.
4. Augment it with co-ordinated engineering and production know-how during design stages.
5. Watch and analyze all steps during a pilot run. Look for chances to shortcut, simplify, or standardize. Look for troublesome operations.
6. Follow results and recommendations through into production.

learn the ropes, then carry their knowledge onto the production line as soon as it got underway.

Here are other things you can do with pilot runs:

- Check purchased parts early enough to catch errors before the vender contract is set.
- Run thorough check on operation sequence and job timing.
- Make an accurate check of production costs.
- Learn how a production model will work. Performance may differ from that of hand-built prototypes.

**Who Can Use It?**—At first blush, pilot production looks as if it would be economically practical only for the mass-production industries. But the experts say its potential is a lot broader than most people suspect.

Henry Spitzhoff, management consultant with Robert Heller & Associates Inc., Cleveland, says that there is just one basic requirement: Your production run must be long enough to justify it.

So Chevrolet, Motorola, and Rheem pilots are naturals. Their

production runs will be at high rates over long periods.

What about plants that work with shorter lots? Several experts told STEEL to look for pilot production to make its appearance in plants that haven't considered it up to now. They say it's particularly ripe for companies that have repeated runs of short lots. Machine tool builders, for example, may put pilot operations to work on parts for a radically new model. The machine may be built in lots no larger than ten, but it may be produced with only minor improvements and re-engineering over a period of five or ten years.

**How To Do It?**—At the high end of the scale is the pilot plant or the pilot line. Both are separate from the production plant. An example: When engineers at Ford Motor Co. wanted to use a new plating process for bumpers, a pilot line was set up and run at the Monroe, Mich., plant for 18 months before production began.

Pilot lines at Motorola are production lines with a skeleton crew and less equipment. T. C. Stewart, director of industrial engineering,

estimates the average pilot line is about one-fifth of a full production line for the same product.

**Shortcuts**—Only a few companies will be able to justify setting up a separate plant or line. More will use outside sources, especially when a process is involved. It's the way Rheem ran its pilot on glass-lined tanks.

Rheem also made pilot runs on a shotblasting machine at Wheelabrator Corp., Mishawaka, Ind., before the full sized production machines were built.

Many equipment manufacturers are setting up facilities to work with potential customers on trial jobs. It's simple and inexpensive to try new heat treating, machining, forming, and other production techniques. The new department at the F. J. Stokes Corp., Philadelphia, is an example. (See exhibit Page 103.) It will help manufacturers evaluate powder metal parts for their own products.

**Simplest of All** — Authorities agree that the widest application should be in plants that can use their own production equipment for pilot runs on a new product. Pilot runs correspond to a first production order for the new product.

There is this difference, according to Mr. Spitzhoff: All production operations en route to the finished product are closely watched and recorded. Trouble spots are located, and the problems solved. Results of the runs are interpreted in terms of full scale production.

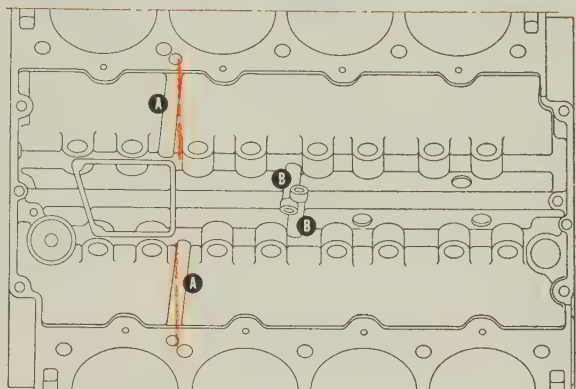
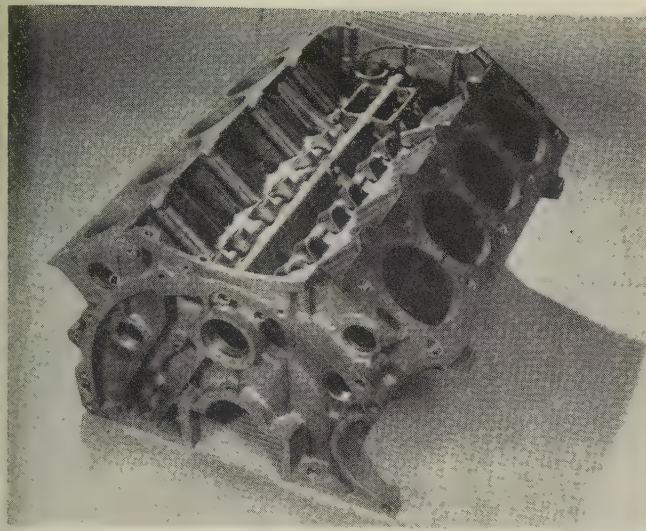
**When and How**—Some companies, like Motorola, pilot produce every new product, but generally, the technique is used only when the new product or new process is sufficiently unique and management feels there may be production problems. Few go into it when only minor changes are involved.

The decision on when to pilot and how much is usually left to engineering and production management. There are many variables, and only one or two components or a single production operation may justify piloting.

**Tips**—Here are some rules that will apply to all programs:

1. Plan for pilot operations early in the game. Decide how much time and money will be spent.
2. Observe what happens so prob-





Oil hole ribs (A) on this engine block interfered with machining operation on the valve lifter holes. To get needed clearance, engineers redesigned so holes go in on slant. Now the rib centers between adjacent lifter holes, giving clearance for machining. Other oil holes (B) also were slanted so they could be drilled at the same time as first pair. The redesign saved about \$200,000

## Machine Tryout Does Pilot Duty

IF YOU have to get new equipment for part of your production, don't overlook the chance to do some pilotwork during the equipment run-in. While the equipment maker is looking at machine performance, you can make checks on the product, product changes, and the process.

Case in point: The huge transfer machine is part of the setup for Edsel, Mercury, and Lincoln passenger car engines at Ford's Lima, Ohio, plant. It was first set up and run at Cross Co., Detroit. Ralph Cross, executive vice president, explains that his men were watching performance on dimensions, running a check on cycle time, and looking for flaws in fixturing and clamping and faulty tooling.

While that work was in progress, Ford designers decided to enlarge the water jacket surrounding the cylinders. It meant the casting would be thicker, and some tool clearances, particularly on valve lifter holes, would be reduced. Ribs surrounding two oil

holes (marked A in the photo) would interfere with ream bushings. Instead of rough reaming all holes in one station, only alternate holes could be reamed at one time. It meant adding an extra rough ream station to the line and another for finish reaming. Three identical machines were involved, so the addition called for six stations.

Shift—Ford engineers and Cross machine designers worked out a simple solution. The oil holes were slanted so the ribs come midway between lifter holes. (See the illustration.) It gives the needed clearance for bushings; the holes are rough then finish reamed—16 at a time. A second set of oil holes (B) was slanted parallel to the first two so they could be drilled in pairs.

As a result of the runs at Cross (about 175 blocks went through the trial runs), Ford engineers got the water jacket and block design they needed, and they saved costly production machinery additions.

lems are spotted and solved before you go to full production.

3. Interpret results in terms of full-scale production performance. What happens to a lot of 20 parts may not happen in one of 2000.

4. Use production facilities and personnel. Laboratory setups will only mislead. A machine operator

may be unable to duplicate the job done by a toolmaker.

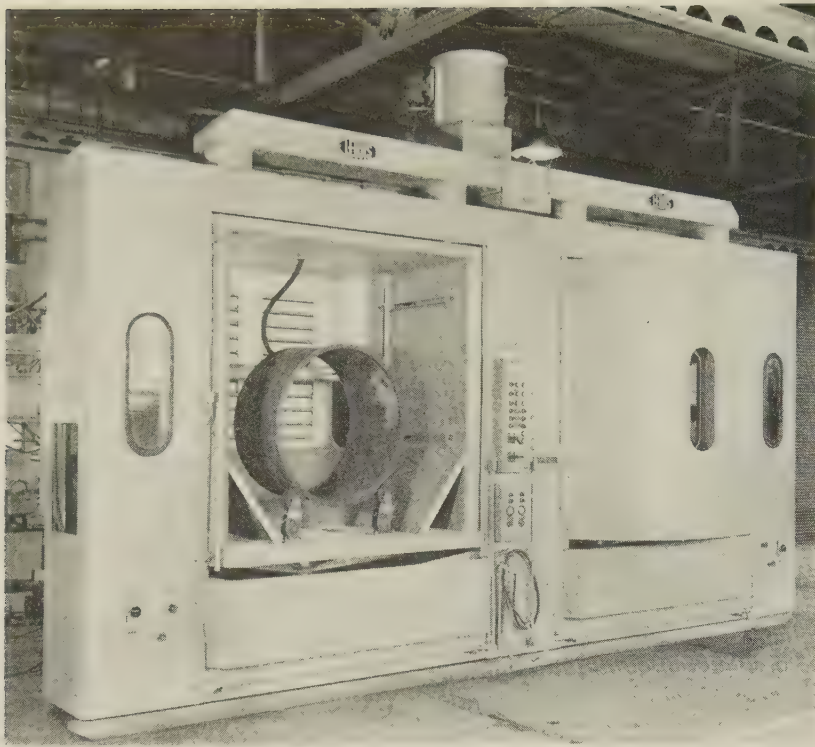
5. Follow through so experience is applied in production.

One industrialist told STEEL: "Pilot production is something we should be using regularly, but we never have had the time for it. We're sure we're pouring dollars

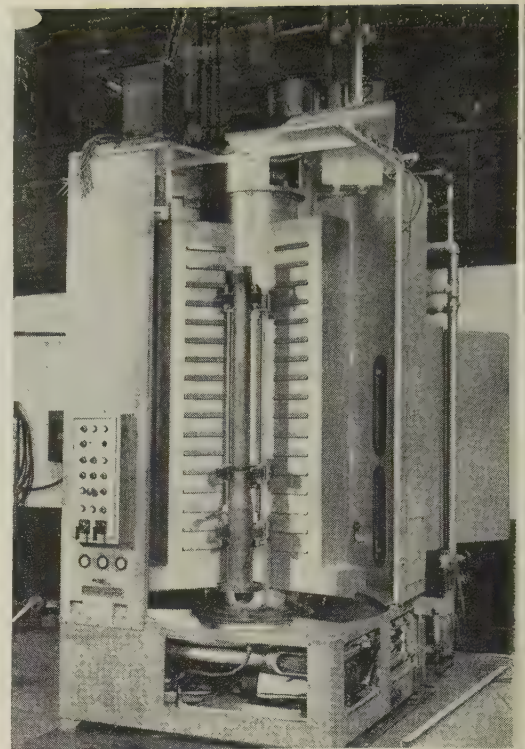
down the drain by trying to change in production what we could have changed earlier for a fraction of the cost."

• An extra copy of this article is available until supply is exhausted. Write Editorial Service, STEEL, Penton Bldg., Cleveland 13, Ohio.



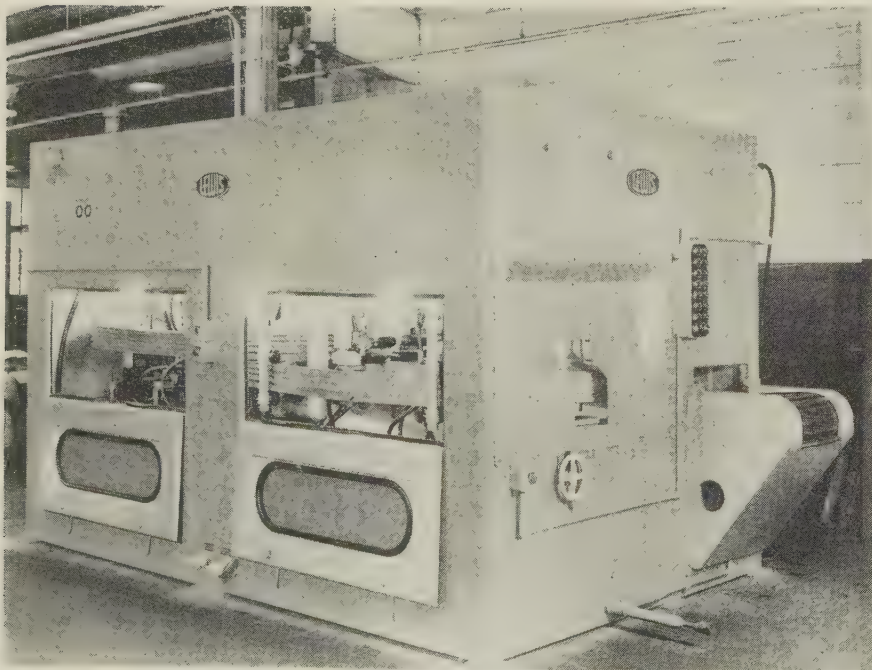


The entire surface of this stainless steel piece (about 30 in. in diameter and 20 in. long) is cleaned to remove heat treat scale. The piece is rotated, and liquid blast guns move across its surface



Heat treat scale is removed from both the exterior and interior of this tubular shaft. Blast guns move vertically as piece rotates

## Wet Blast Finishing Goes Automatic



This automatic machine will be put into operation shortly at Thompson Products Inc., Cleveland, to finish jet blades. Two interlocking sets of moving belts will hold blades while they are cleaned by the liquid abrasive blast

A NEW automatic machine directs a stream of liquid abrasive from a blast gun to give metal parts a clean, ultrasmooth surface. It's being used to finish jet engine blades, other aircraft and missile parts, and components for automatic transmissions.

**Principle**—James T. Lewis Jr., president of Lewis Welding & Machine Corp., Bedford, Ohio, which developed the machine, says it combines two features that make the process fully automatic: 1. A method for handling parts to be finished which eliminates manual adjustment. 2. A new type of oscillating, air blast gun which is fed by an infinitely variable pump.

The finishing process is termed "microscopic peening" by Mr. Lewis. An abrasive-water slurry is blown against the metal surface. Abrasives used are aluminum oxide, silica, or glass beads in various degrees of fineness.



**Example**—The photograph at bottom of Page 106 shows a machine which will soon go into operation at Thompson Products Inc., Cleveland, to remove heat treat scale and polish jet engine blades. One operator will process 320 blades per hour.

The handling mechanism enables the process to automatically finish different size blades. It depends on two interlocking sets of moving rubber belts.

The piece to be finished is grasped between the first set of belts in such a way as to expose most of its surface to the high pressure spray from the oscillating guns. When the first part of the cycle is completed, the second set of belts picks up the piece on its finished portion and carries it through a second spray area.

The rubber belts grasp the piece with just enough force to hold it rigidly without damaging the surface of the metal or distorting its shape.

The double set of belts gives one continuous operation.

After the blasting operations are completed, the pieces pass through a rinse compartment where all the abrasive particles are removed.

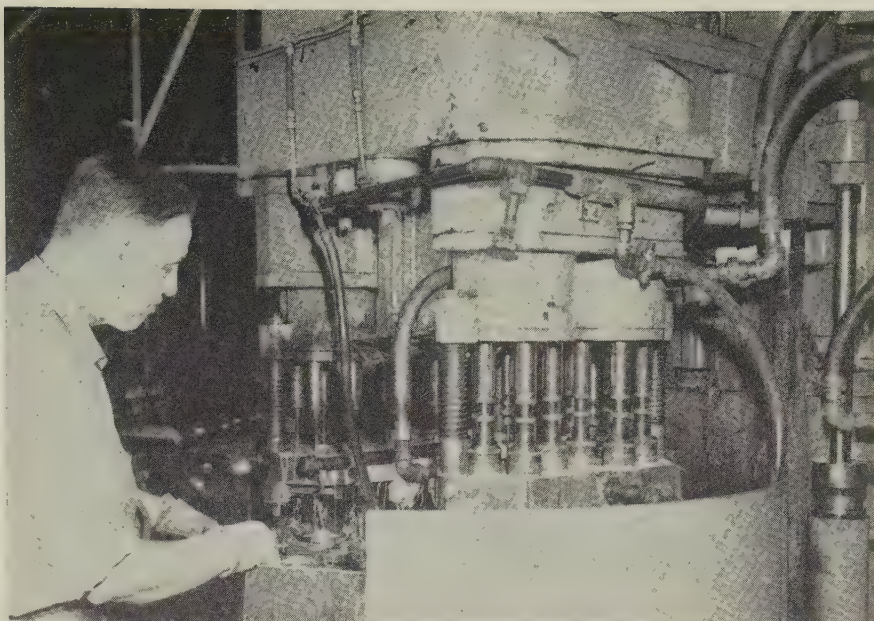
In addition to labor savings, Thompson Products expects to get a blade more uniform than those processed by manual methods.

**Other Jobs**—A number of similar machines have been placed in operation to finish aircraft and automotive parts. Five are used by Ford in its Cincinnati plant to finish automatic transmission parts. General Motors is using the process on transmission parts.

Cleveland Twist Drill Co. uses it to remove drawing compound on wire, 0.015 in. to  $\frac{3}{8}$  in. in diameter. Wire to be cleaned passes through the machine continuously.

Mr. Lewis says the process is especially suited for the removal of heat treatment scale, rust, and other undesirable surface conditions. It's also used to improve the quality of the surface and to provide a clean, smooth texture suitable for plating.

Practical tests have shown that the process works with a wide variety of materials, including aluminum, copper, mild steel, stainless steel, and titanium.



Operator loads two pinion retainers at a time. This multispindle machine drills, reams, and chamfers five holes. Setup eliminates another machining operation, cuts handling

## Recess Tool Cuts Handling

Back chamfering on a rear axle drive pinion retainer is simplified by automatic recessing tool. Installed with drills and reamers, it can eliminate need for another machine

GOOD tool engineering eliminated a separate machining operation on a steel forging at Ford's chassis parts plant, Sterling, Mich.

The case points up the benefits of co-operation between process engineers and the field engineers of machine tool suppliers. They added Scully-Jones recessing tools and other drills and reamers to one machine, eliminating an inline operation requiring several machines and material handling.

**Operation**—Five holes are drilled in each of two retainers in a 30-spindle, Baker rotary drill. (The retainers are used with an auto rear axle drive pinion.) Two parts at a time are loaded and indexed for drilling, reaming, and chamfering.

After drilling and reaming, parts are carried to the final work station for deburring and chamfering by Scully-Jones automatic re-

cessing tools. They are mounted in a cluster of five. The tools feed down to chamfer top and bottom edges of the holes simultaneously.

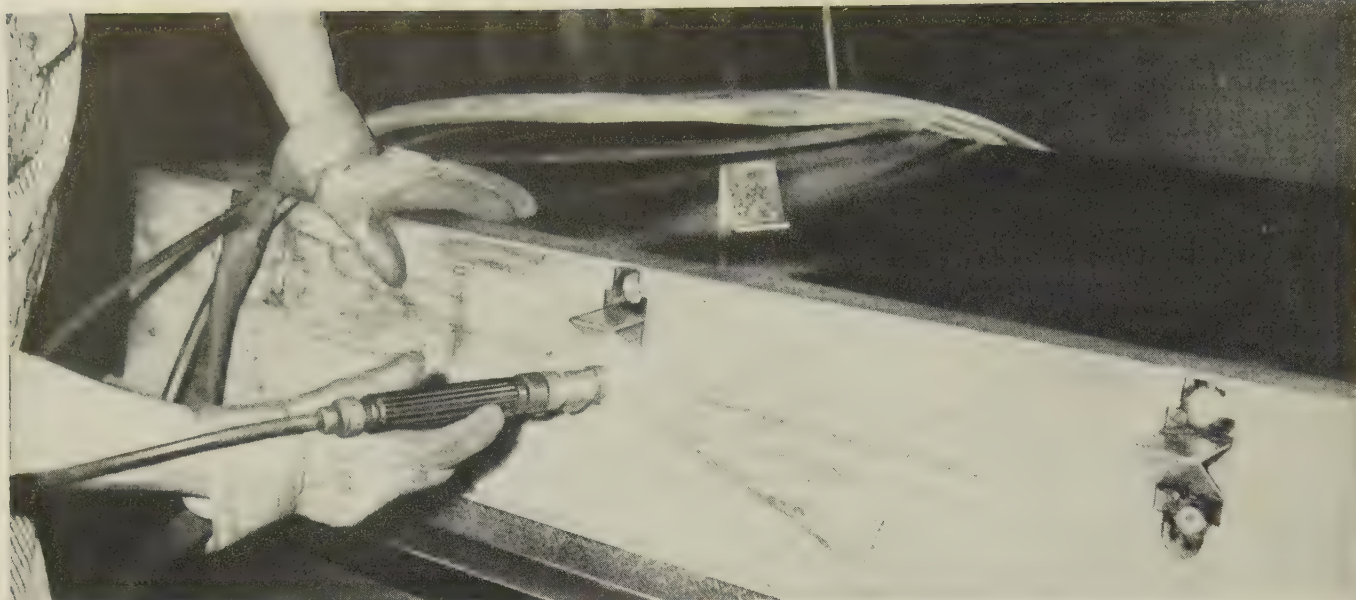
When the stop collar contacts the face of the fixed pilot bushing, the radial feed of the chamfering tool is actuated. Its movement is controlled by a lead cam inside the toolholder.

Positioning of the cutting tool and the cutting cycle are fast and positive. Position and depth of cut are closely controlled.

**Tool Changes**—If a different part requires another chamfer, the circular form cutter can be changed quickly. When the machine is retooled for other parts, the recessing tools can be changed by replacing the tool bit holders or form cutters.

The machine will also cut reliefs, grooves, back faces, counterbores, and necks.





Operator fastens bracket to side of refrigerator frame. Light torch is easy to manage. Interior view (right) shows completed refrigerator frame. Welds only require access from one side

## Spotwelder Speeds Assembly

Light, portable torch makes clean, corrosion-resistant spots; joins galvanized to stainless. Welds don't require vapor sealing and they last indefinitely

**THE PORTABLE** spotwelder in the top photo has increased output of refrigerator cabinets 350 per cent at Koch Refrigerators Inc., Kansas City, Kans.

The firm makes two types of units: Multideck market merchandisers and commercial, reach-in refrigerators.

**Method**—Cabinet shells used to be fastened with metal screws. They required: 1. Punched and dimpled holes. 2. Insertion of screws. 3. Vapor sealing of all protruding screws.

Two men made seven frames a day.

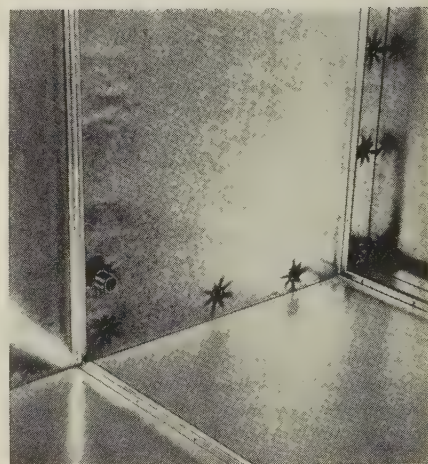
The portable spotwelder (Sigma) is made by Linde Co., a division of Union Carbide Corp., New York. With it, one man produces 12 frames a day.

**Material** — Shells are formed from 14 to 20 gage stainless steel sheets. They are lap spotwelded to galvanized steel sheets.

Sigma spotwelders employ a Linde HW-11 torch and an SWM-6 machine. Welds can be made from any position and require access to the joint from one side only.

It's an inexpensive way to join parts, says Linde.

The Koch firm uses Oxweld No.



63 coiled wire, 1/16 in. in diameter for the torch. Argon, flowing at 25 cfh, prevents atmospheric contamination of the weld zone.

Spots are corrosion resistant. They require about 1 second to complete.

Conventional spotwelders require access to a weld area from both sides. Equipment also is heavier.

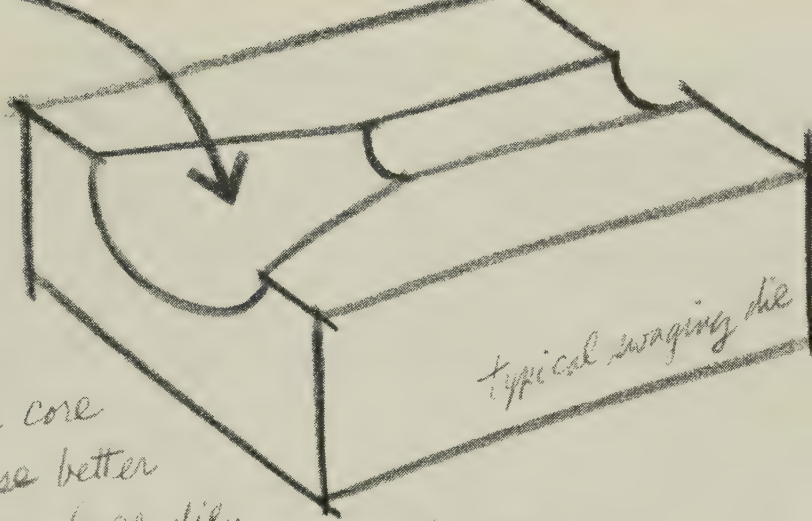
**Versatile**—The system can be adapted to welding heavier sections. One firm uses a similar device for hydroelectric turbine construction.

Stainless steel locking screws are used to fasten a heavy steel plate to the mild steel substructure of the turbine. Spotwelds are used to reinforce the screws.

The firm claims the device saved 44 hours per turbine and several thousands of dollars a year.



*stress concentrates here  
in use*



*uniformity at core is vital.*

*Poor quality leaves only weak core*

*metal to take stress, because better*

*surface metal is cut away to shape die.*

*Mel-Trol alloys, uniform throughout, eliminate weakness,*

*broken dies, too-rapid wear resulting from*

*poor centerline quality often found in ordinary steels.*

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**... produces the first alloys  
with really predictable  
performance right  
through the core**

Until now, it's never been possible to look at the alloy bar and be sure its center is as sound as its surface. Sometimes centerline weakness won't show even in a cross section. But it *will* show in rejects, breakage, rapid wear. The swaging die illustrated is just one example.

Carpenter Mel-Trol alloys are the answer to problems involving core quality. They are completely uniform, free from segregation, porosity and center separation. Carpenter's exclusive Mel-Trol process is the reason.

Mel-Trol is an integrated system of quality controls using patented Carpenter-developed equipment and

methods supplemented by the most modern equipment commercially available. Mel-Trol is a part of the steel-making process from scrap selection through final preparation of stock shapes. It is the only process ever successful in producing truly uniform specialty alloys in mill lots.

There's a Carpenter service representative near you who'll be glad to show you how Mel-Trol alloys are ending reject problems, producing improved tools and parts for many famous metalworking companies. You can do the same. Call him today.

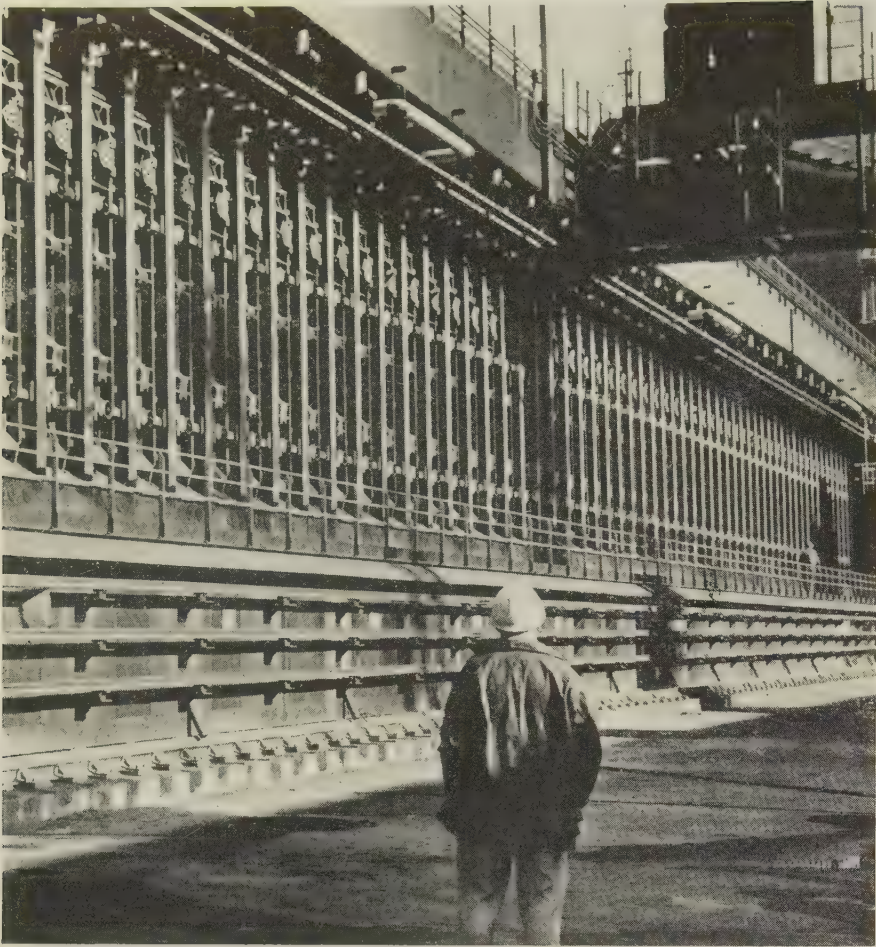
# Carpenter STEEL



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*Pioneering in improved specialty steels through continuing research*





Ductile iron doors on Koppers byproduct coke ovens at Indiana Harbor Works of Inland Steel Corp.

# Ductile Iron Moves In

There are few departments of the steel plant where this versatile material has not found wide use, both in original equipment and replacement parts

**VERSATILE** ductile iron, eight years old this year, is already well established in the steel plants. As an original equipment and replacement material, its uses are growing fast. A recent International Nickel Co. Inc. survey reveals these applications:

**Sintering Plants**—Since its inception, ductile iron has been considered for sintering pallets because of its improved strength and oxidation resistance. At least 12 plants are now using them

for conventional iron ore sintering. Some are trial applications, but operators in the Cleveland, Youngstown, and Chicago areas have standardized on ductile iron pallets.

One of these reports ductile iron is giving three times the life of gray iron based on five years of experience. Two foundries are producing the pallets against standing orders and one of these companies markets a finished pallet assembly which includes flame-

hardened wheels, also in ductile iron. McDowell Co. Inc. is using ductile iron for pallets on original equipment.

Some plants have found that ductile iron containing approximately 5 per cent silicon will outperform the regularly used gray or malleable iron for grate bars. Silicon at this level tends to decrease the ductility of the iron so that most success has been encountered with the short "finger" type grate bar.

**Coke Ovens**—One of the most successful applications has been byproduct coke oven doors of the type recently installed at the Indiana Harbor plant of Inland Steel Co. (see photo, left). These doors were made of Grade 60-45-10.

Since 1953, about 1000 ductile iron doors have been put into service. Some have been in use for more than three years.

With ductile iron it was possible to build a light door having greater strength that is easy to manipulate and is resistant to mechanical abuse and heat distortion. They are also more economical to make since shop time is saved by casting the hardware integrally. Oxidation resistance is not a factor if the door is properly lined with refractory. Less heat distortion means tighter seals, less oven leakage, and higher process efficiency.

Because of its high strength and good heat resistance, the material has been used for ascension pipe elbows which are part of the oven assembly which collects the hot gas. Coke oven charging hole frames, lids, and pusher shoes have also been made of ductile iron.

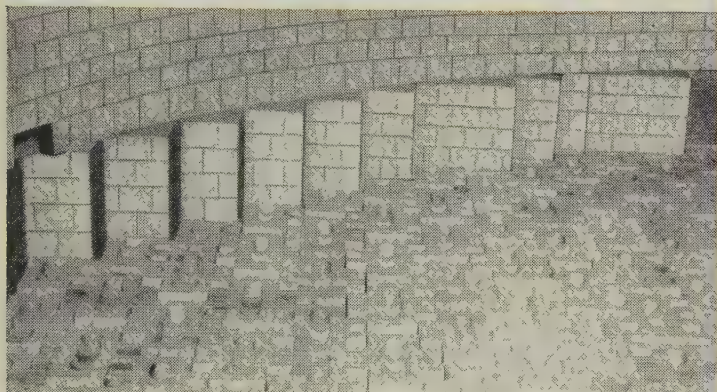
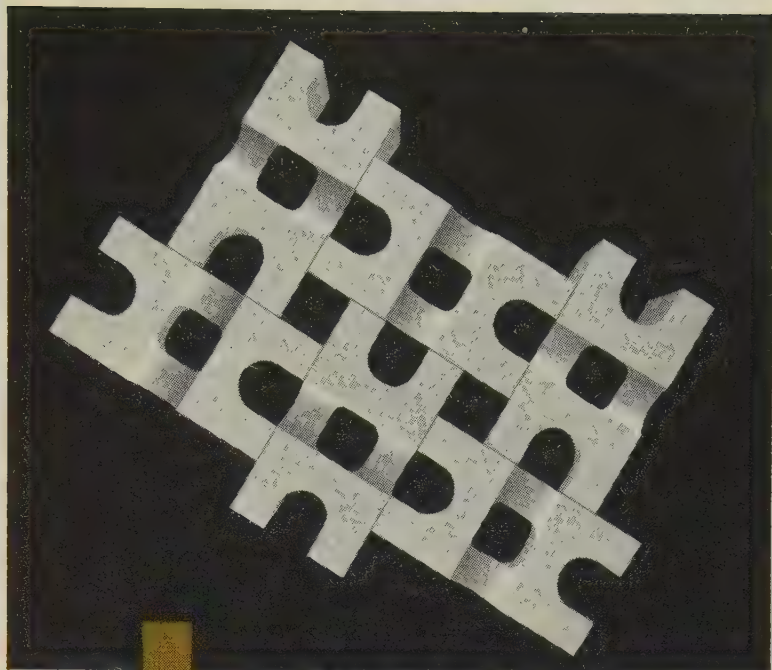
**Quenching Cars** — The use of ductile iron castings has appreciably lengthened the life of coke-quenching cars used by Youngstown Sheet & Tube Co. and other large steel producers (see photo, Page 112). Four plants have standardized on it for this use and three others have made trial installations. At Youngstown's Brier Hill (Ohio) Works, the first test of ductile iron consisted of four bottom plates which had been installed experimentally in one of the cars alongside the ordinary steel plates. At the end of 12 months the iron plates were flat and showed



*New design provides*

**25% to 50%  
GREATER  
HEATING  
SURFACE**

*than ordinary  
basket weave checkers*

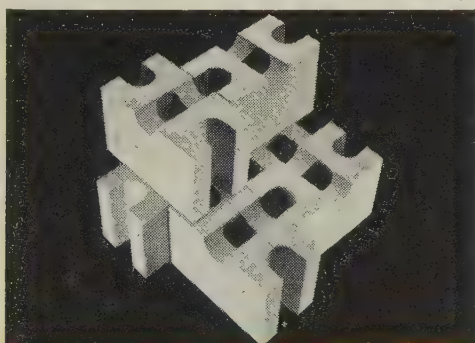


Tendency of checkers to twist in service is overcome by pilaster wall construction of the Bailey Hot Blast Stove.

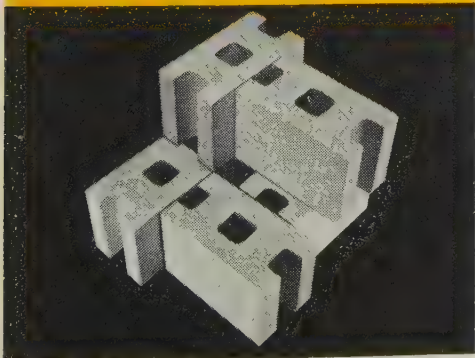
# KENNEDY

## BLAST FURNACE STOVE

# CHECKERS



The regular Kennedy Checker (above) is of 3-hole design with unobstructed flue openings, 1¼" minimum wall thickness and a cross flue. It also can be furnished (below) without the cross flue feature.



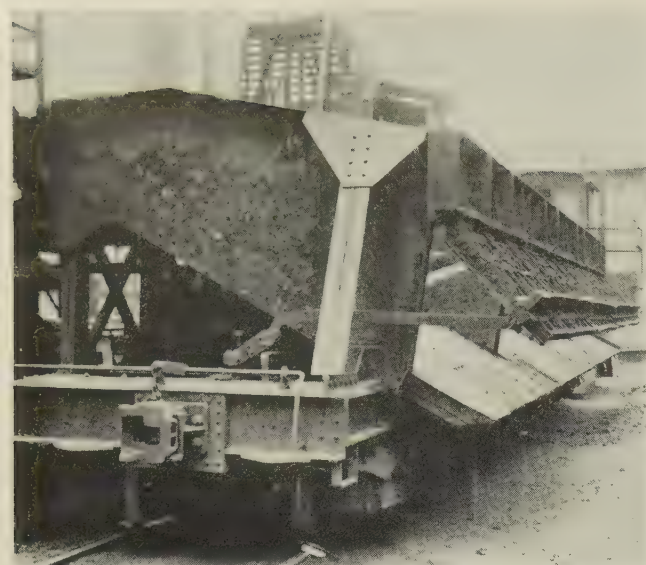
This new 3-hole checker shape is laid in basket weave style to produce a solid 1¼" wall between each flue. This assures greatly increased heating surface without sacrificing the advantages of basket weave design.

The increased heating surface of the Kennedy Checker results in a correspondingly lower stack temperature. This makes possible the use of a modern steel bottom for supporting the checker system.

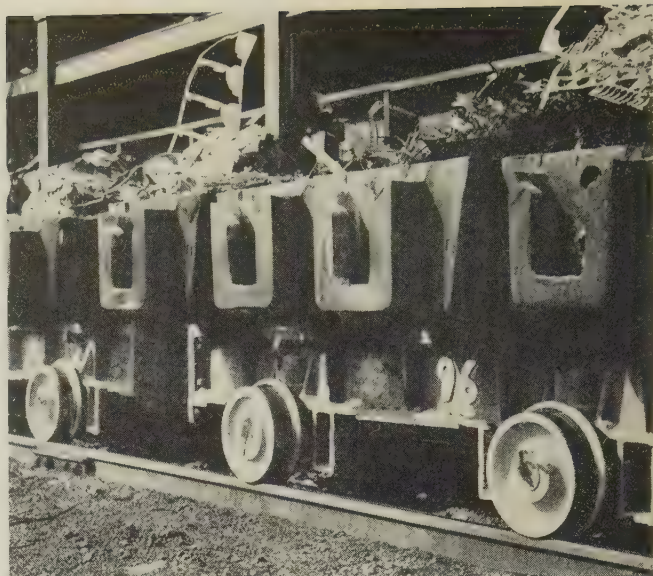
*Write for Bulletin*







Coke quenching car lined with ductile iron plates at Brier Hill Works of Youngstown Sheet & Tube Co.



Ductile iron charging boxes in the open-hearth shop of Sharon Steel Corp. in Sharon, Pa.

## DUCTILE IRON . . .

little wear. During the same period, several of the steel plates warped and had to be replaced.

Following this, another car was rebuilt with ductile iron end plates, back plates, and diaphragms. After 18 months, all the ductile iron parts were still serviceable. A ductile iron door lasted six months before it needed patching whereas cast iron doors cracked and needed repair in two months.

Ductile iron is now used for all car parts which contact the hot

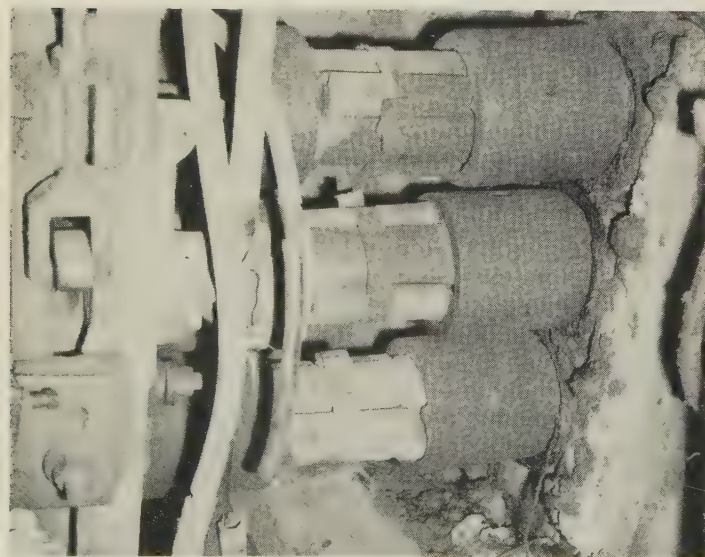
coke including bottom, end, and back plates; diaphragms, doors, and door hinge brackets. Average life expectancy in this application is three or four times that of ordinary steel or cast iron. Only the annealed 60-45-10 grade is recommended for these and other applications which involve severe thermal shock.

**Blast Furnace**—One type of pig iron mold conveyor has ductile iron links, pins, and wheels. The links are 60-45-10 grade and the pins have been heat treated to about 400 Bhn for optimum wear and strength. Wheels are fur-

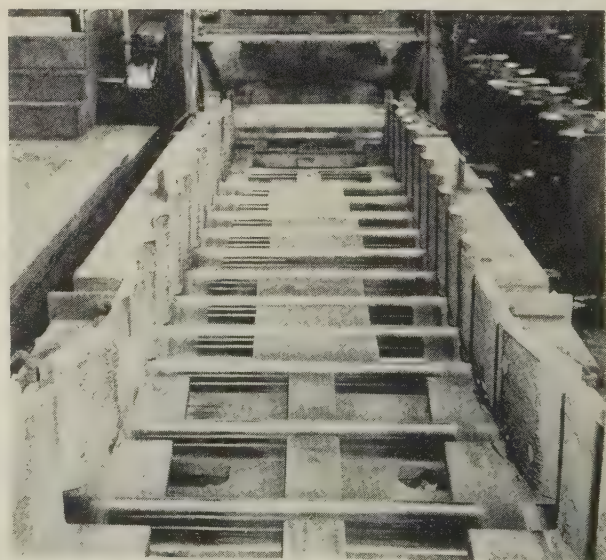
nished in the as-cast condition, or they may be hardened for additional wear resistance. Chill cast wheels have also been furnished.

By employing different heat treatments, a single composition is being used to meet the requirements of toughness to withstand shock loads and high hardness for wear resistance. Four plants reported using pig mold conveyor parts in ductile iron.

**Open Hearths**—Open-hearth operators report using ductile iron charging boxes (above), ingot hot tops, and slag flushing spouts. All of these applications feature the

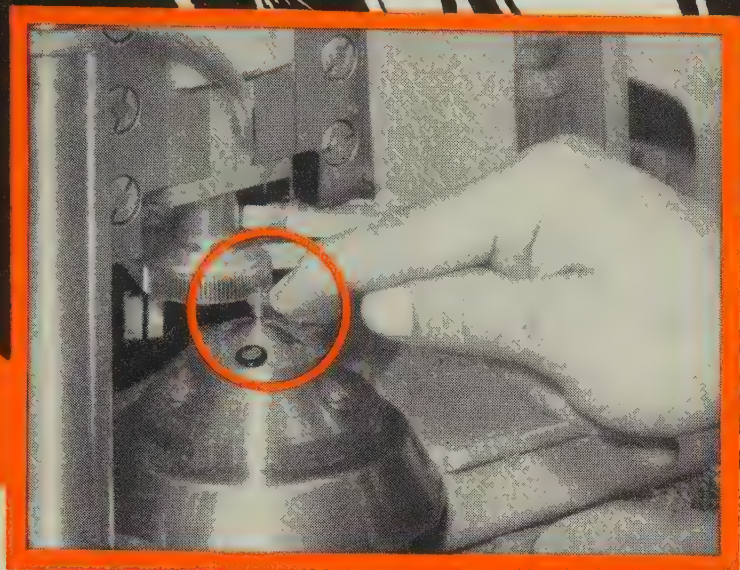


Bar mill spindles and coupling boxes of ductile iron which have given four times the life of cast steel couplings



Ductile iron runout table rolls on 54-in. hot strip mill at Weirton Steel Co.





\*Fellows 3" Fine Pitch Gear Shaper produces pinions for telephone dial mechanisms, lowered production cost from 16.9¢ to 6¢ per pinion.

## GEARED to put the world at your finger tips!

**A** movement of your finger brings the whole country within reach of your telephone... thanks to the automatic dial system! For only dependable dial switching can handle tens of millions of calls daily, leave operators free for long distance and other non-routine services.

Tiny gears produced on Fellows Gear Shapers are important to the smooth, dependable service of many of America's dial phones, providing trouble-free performance year after year, decade after decade. These pinions must be of high

quality, yet production cost must be low. For telephones, as for many other products, the requirements for accuracy and low cost in gears are met by Fellows Gear Production Equipment.\*

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Gear Production Equipment



## DUCTILE IRON . . .

annealed grade which has the most ductility and resistance to thermal shock. Other uses are for refractory hangers, and dampers.

Sharon Steel Corp. has purchased more than 200 charging boxes and at least two other plants have trial quantities in service. Allegheny-Ludlum Steel Co.'s plant at Brackenridge, Pa., has used ductile iron hot tops for two years and some 2000 castings have been put into service. Advantages reported over cast iron are less heat cracking, less trunnion breakage.

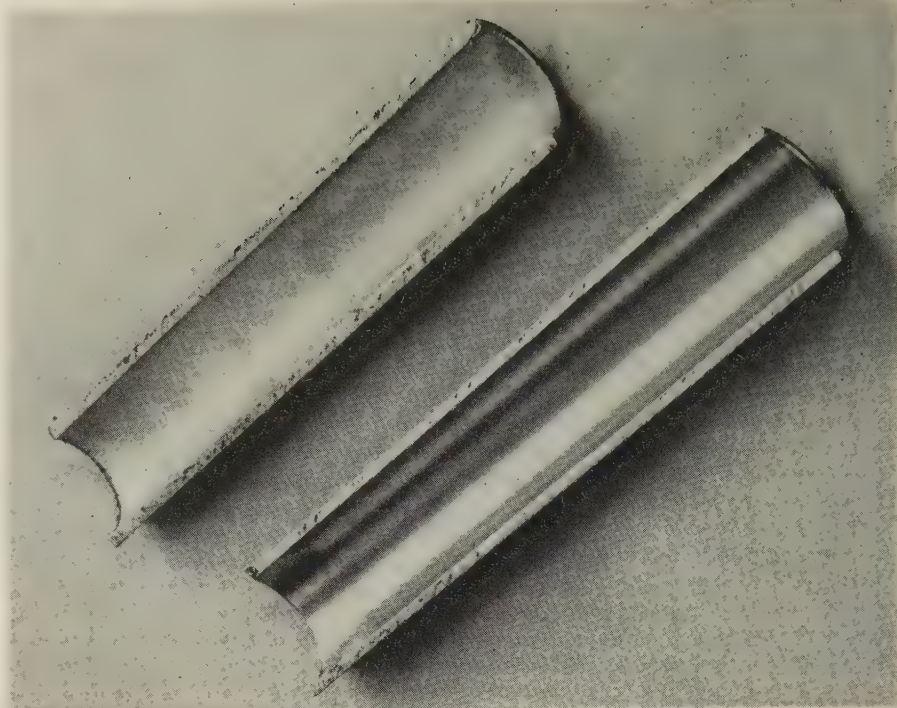
**Rolling Mills** — Bar and billet mills are using ductile iron for a variety of applications including heating furnace doors, mill guides, cooling bed racks and skids, side guards, apron plates, table rolls, transfer table sheaves, spindles, and coupling boxes (see photo, Page 112).

During 1956, more than 50 plants in the U. S. engaged in metalworking made purchases of ductile iron mill rolls. (Ductile iron roll production increased from approximately 500 tons in 1954 to 2600 tons in 1956.) The greatest use is in replacing flake graphite iron rolls for hot working service. The principal advantages reported are greater machinability, better resistance to fire cracking, and reduced neck breakage.

Ductile iron table rolls are used in National Steel Corp.'s new 54-in. hot strip mills at Weirton, W. Va. Ductile iron runout table rolls are also standard in large hot strip mills in Cleveland and Chicago. These are usually furnished as Grade 80-60-03 with the chemical composition adjusted to provide a hardness of about 240 Bhn which combines strength with a high level of wear resistance. Consolidated Western Steel Div., U. S. Steel Corp., uses ductile iron at a slightly lower hardness for conveying pipe up to 36 in. diameter.

Rolls having a hardness of 65 Shore Scleroscope are regularly produced for pipe sizing. The material has been used for tube straightener screws and piercing mill bar heads.

• An extra copy of this article is available until supply is exhausted. Write Editorial Service, STEEL, Penton Bldg., Cleveland 13, Ohio.



Unretouched photograph shows mirrorlike interior finish of Lustraloy seamless tubing compared with rod drawn tubing

# Tubing Has Mirror Interior

Process for producing the stainless material includes cold reduction, bright annealing, careful lubricating, and drawing over a mandrel and through a die

SEAMLESS stainless tubing with a mirrorlike interior finish is being produced by a new mandrel drawing process.

Called Lustraloy, it offers a freer flow and a higher degree of corrosion resistance than ordinary rod drawn tubing, says Summerill Stainless Tube Div. of Columbia Steel & Shafting Co., Carnegie, Pa., the producer.

**Applications**—Interior finish of tubing is important to fabricators of heat exchangers, condensers, chemical apparatus, paper mills, aircraft hydraulic systems, and equipment for the atomic energy industry.

Because the smooth interior resists the clinging of solid particles, the material can be used to advantage where a high degree of

sanitation is required, as in the food industry.

**Process**—The process starts with cold reduction on a tube reducing machine. The tubing is then put through a bright annealing furnace. Control of atmosphere in the furnace and cooling area is an important step in insuring the smooth interior surface.

Since the material will be worked both inside and out on the draw bench, it is carefully lubricated. Drawing through a die and over a mandrel at the same time finishes both the interior and exterior walls.

The size range is  $\frac{3}{8}$  to  $1\frac{1}{2}$  in. OD, with 0.020 to 0.109 in. wall thicknesses. The tubing is produced at Summerill's new plant at Scottdale, Pa.





View through door of a press forge furnace showing B&W Insulating Firebrick walls and arches and B&W 80 Firebrick floor. The burners and flues are visible on the back wall.

## B&W Insulating Firebrick reduce fuel costs 15% and increase production

Experience paid off for this major steel producer. Aware of the benefits of B&W Insulating Firebrick in his drop forge furnaces, he built two new press forge furnaces with lightweight B&W IFB linings. The results were a minimum average fuel saving of 15% and increased production, since the entire heating process for certain grades of steel could now be accomplished in one operation. Here's why.

The lightweight and consequent low heat storage of B&W IFB linings keep the furnace walls at a uniform tem-

perature to provide the most efficient heating conditions. Unlike heavier constructions, B&W Insulating Firebrick linings attain a uniform temperature faster with less fuel consumption.

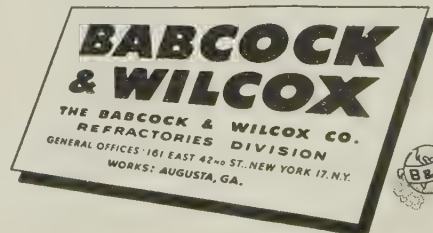
In addition, B&W IFB linings respond quicker to temperature changes, permitting more accurate temperature control. In this instance, this not only prevented the cracking of tool and stainless steels, but helped reduce the total heating cycle, increasing production.

These forging furnaces use a 9"

B&W K-30 IFB wall backed up by B&W K-20 IFB. The K-30 is used as face brick because of its high temperature resistance. The K-20 is used as a backing because of its high insulating value. The hearth floor is of B&W 80 Firebrick for abrasion resistance and resistance against attack by mill-scale at the temperatures involved. Door linings are of B&W Kaocast and B&W Kaolite.

R-583

**B&W REFRACTORIES PRODUCTS:** B&W Allmul Firebrick • B&W 80 Firebrick • B&W Junior Firebrick • B&W Insulating Firebrick • B&W Refractory Castables, Plastics, and Mortars • B&W Silicon Carbide • B&W Ramming Mixes







Model 713, 300-ton multiple motion press has three lower punch motions, proportional pressing for the compression strokes on the lower punches, and two upper punch motions

## Compacts Have Even Density

Stokes's new, 300-ton, hydraulic compacting press achieves uniform density throughout a metal powder part by proportional pressing. Fill adjustments are motor driven

"TECHNICAL advances in powder metallurgy procedures and equipment make it possible to produce large, complex parts with superior functional qualities at costs competitive with those produced by machining or other methods."

That commentary, spoken by Samuel H. Greenwood, manager of the Press Div., F. J. Stokes Corp., Philadelphia, shows the amazing

progress of an industry that only a few years ago was primarily concerned with small bearings.

Today, metal powder partmakers are producing heavily stressed gears, cams, and other moving parts such as those used in auto transmissions, washing machine drives, and other powered appliances.

Equipment Innovations—It takes

powerful presses with sequence controlled multiple motions to compact those parts. The newest such unit is a 300-ton hydraulic press, built by F. J. Stokes Corp. It is being readied for delivery to the Powdered Metal Products Div. of Yale & Towne Mfg. Co., Franklin Park, Ill. (It is the first of a line of five presses, with capacities of 50 to 500 tons.)

Two major design innovations have these advantages: 1. The press is easier and quicker to set up to make a part. 2. The press can achieve a higher degree of uniformity in density and greater accuracy in dimensions.

**Proportional Pressing**—The main pressing motion in the Model 713 press is from the bottom. The inner and outer bottom punches are fixed to separate moving platens, but there are only two hydraulic cylinders for both platens. The pistons that actuate the inner and outer punches work in the same cylinder.

Through this design, it is possible to start the two punches in their upward compression strokes at different levels, move at different rates, and arrive simultaneously at their final, full-compression level. Stokes calls it "proportional pressing."

A potentiometer controlled, hydraulic servomechanism senses the movements of the platens which carry the two lower punches and makes them follow a predetermined relative-movement pattern. The pattern is calculated according to the shape of the part, the nature of the metal powder, and the density required in the final compact.

**Mechanized Adjustment** — The second innovation is a motor-driven adjustment of the mechanical stops that control the depth of fill and the length of the compression strokes for both upper and lower punches and for the ejection strokes of the lower punches.

The location of each stop with respect to a reference point—the upper surface of the die table—is reported on a series of five-digit counters on the control panel. Each counter is beside the push-button control for the air motor that drives that particular stop.

**Simplifies Re-Setup** — Two-speed control is provided for each motor



## COMPACTING PRESS . . .

—a fast speed for large changes in the position of the stop and a slow speed for jogging the stop the last few ten-thousandths of an inch to the exact position.

By recording the setting of the stops when the final setup for a part has been determined, the operator can re-create the same setup when the part is again placed in production merely by duplicating the previous dial settings.

**Other Features**—The Model 713 has five motions, two upper and three lower. The second upper punch is carried concentrically on the main upper hydraulic ram but has independent adjustment.

During final compression, both the main and secondary upper punches come to rest against adjustable mechanical stops, at which point they are carried downward together by the upper ram platen. A knock-out arrangement is provided for stripping parts with double hubs from the upper punches.

**Simultaneous Ejection** — The lower inner punch moves at the same time and rate as the lower outer punch during ejection until the leading punch rises to a position level with the face of the die. That feature permits ejection of thin-flanged parts without fracturing the "green" compact.

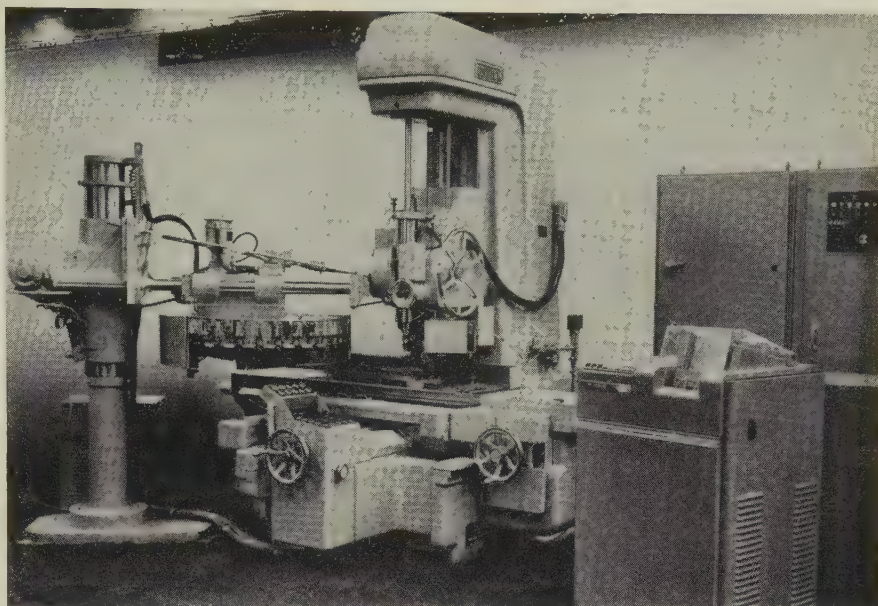
The third lower punch motion may be used as a third compression punch, a movable core rod, or an ejecting core rod. The function for which this motion is used can be selected by a switch at the control panel.

**Specifications** — Maximum pressure on the upper punch ram of the press is 321 tons; on the lower punch platens, 300 tons. Maximum depth of fill is 10 in.; maximum diameter of a part is 12 in. At maximum fill, the press will cycle four times a minute; at a 1-in. fill, it will cycle 10 times a minute.

Over-all height of the press is 17 ft 8 in.; about 4 ft of the press is below the floor line.

The hydraulic power unit is self-contained and consists of a 150 hp, double end electric motor driving two, 44.5-gpm hydraulic pumps. This allows the press and its power unit to be installed in an arrangement that makes the most efficient use of floor space.

## MACHINE TOPICS



Disc at left is a reservoir that stores tools, changes them automatically

# Jig Borer Picks Its Tools

Complete cycle, including 30 operations, is controlled by punched cards. Position of holes, feed depth, and spindle speeds and feeds all are automatically selected

JIG BORING, an operation that usually depends heavily on the skill of an operator, has gone fully automatic. Production men at IBM's Mfg. Research Dept., Endicott, N. Y., are using a numerically controlled jig borer to turn out side frames for data processing equipment.

Machine functions controlled with IBM cards include: Choice of 30 or more tools, positioning of holes, spindle speeds and feeds, hole depth, and spindle height. The machine was built at Fosdick Machine Tool Co., Cincinnati.

**Tool Choice** — The tool storage unit is mounted on the floor, separate from the machine. Tools are carried in a disc that indexes to a preselected position under card control. This unit slides on horizontal tierods so tools may be positioned under the spindle.

The disc rotates to the specified position. It then moves in under the spindle where an air-operated wrench closes on the toolholder. After the disc is retracted, the spindle feeds down, rotating slow-

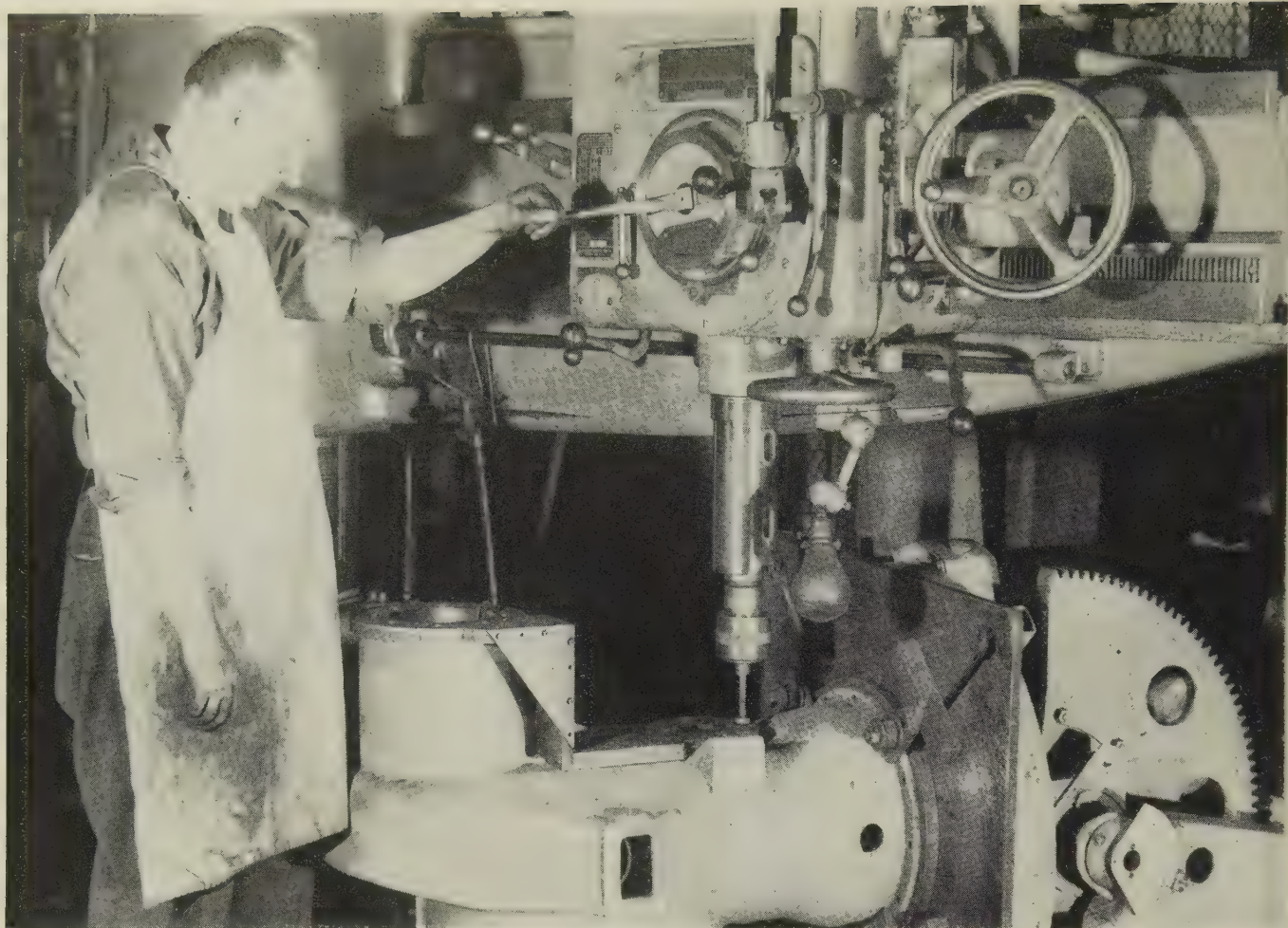
ly, and engages the thread at the end of the toolholder shank. At a predetermined locking torque, the wrench opens, and the spindle feeds down in accordance with the program. Removing the tool is done by the same steps in reverse.

**Hole Depth**—In devising a method to control hole depth automatically, IBM took advantage of the fact that a workpiece mounted on a machine is subjected to two vibration sources. The first comes from the machine. The second occurs when a cutting tool enters the work (it can be recognized by a piezoelectric crystal mounted on the work-holding fixture).

After the tool enters the work, depth measurements are controlled by a shaft digitizer geared to the feed drive; pulses are obtained for each 0.001 in. of feed.

Rapid traverse of the spindle is controlled by a photoelectric unit. As the tool feeds down, it passes through a beam of light. From this point, it continues to traverse a predetermined distance where it shifts into cutting feed rate.





Machine shops find welding positioners are timesavers. This pump casting is moved quickly and easily under radial drill

## More Work for Welding Positioners

**WELDING** positioners can handle many nonwelding jobs.

Paul Galton, department manager, Worthington Corp., Harrison, N. J., has these suggestions:

1. Use them to position heavy objects for an operator.
2. Use them to rotate parts or assemblies for spraying, cleaning, descaling, grinding.
3. Use them in assembling and servicing engines, motors, turbines.
4. Use them for positioning during x-ray inspection.

**Examples**—Positioners solve the problem of manipulating a cumbersome

object without the use of overhead lifting devices.

If the work can be rotated or tilted, a positioner is a timesaver. Machine shops use them for drilling and cutting.

Worthington's shops use them for quick positioning of castings beneath a radial drill (see illustration above). Standard positioners, says Worthington, may require beefing up to control shock loads and vibration and to increase resistance to torque.

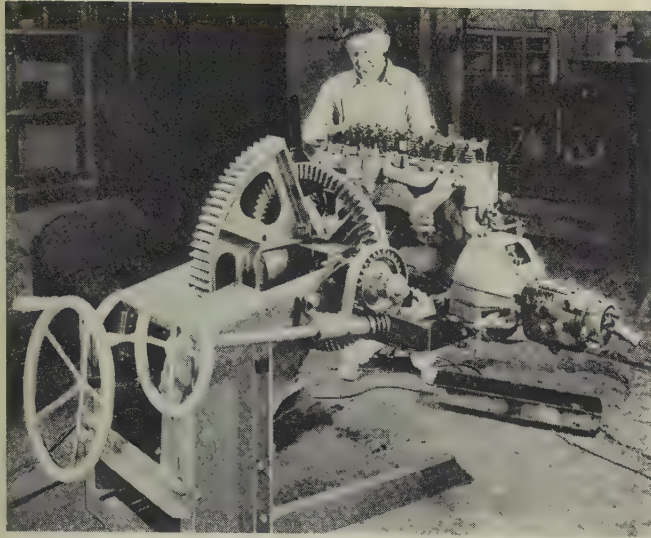
**Examples**—General Electric Co., Schenectady, N. Y., says that positioners help in inspection and re-

pair. It uses them to rotate large vessels or weldments for x-ray. With portable x-rays, a positioner cuts setup time and helps an operator work in one location.

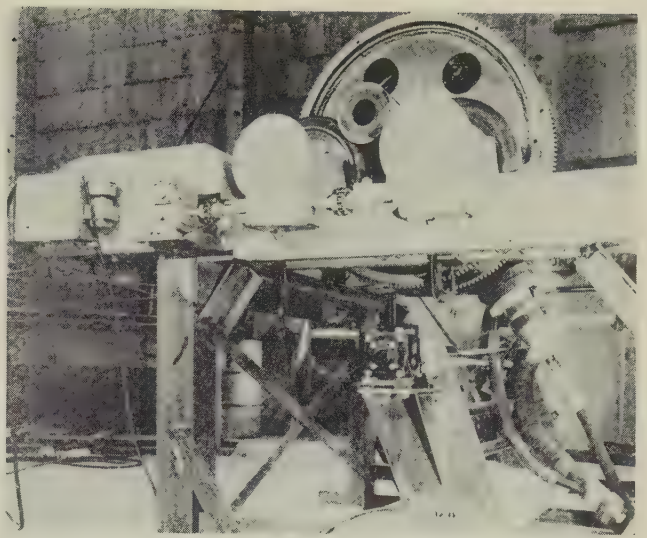
Self-propelled positioners are frequently used with stationary x-ray units or in x-ray rooms.

**Examples**—Such equipment helps in mechanizing heat treating, metallizing, scarfing, or gas cutting. RCA, Lancaster, Pa., uses positioners in the high speed aluminizing of color TV tubes. The Atomic Energy Commission finds them useful for automatic loading and unloading of nuclear materials.





This mechanic will do better work in less time with the help of this hand-operated positioner. It helps eliminate the hard-to-reach places



Shot peening large gears at Westinghouse Electric Corp., Sunnyvale, Calif. Rolls turn gear on shaft. Shot peener is at lower right

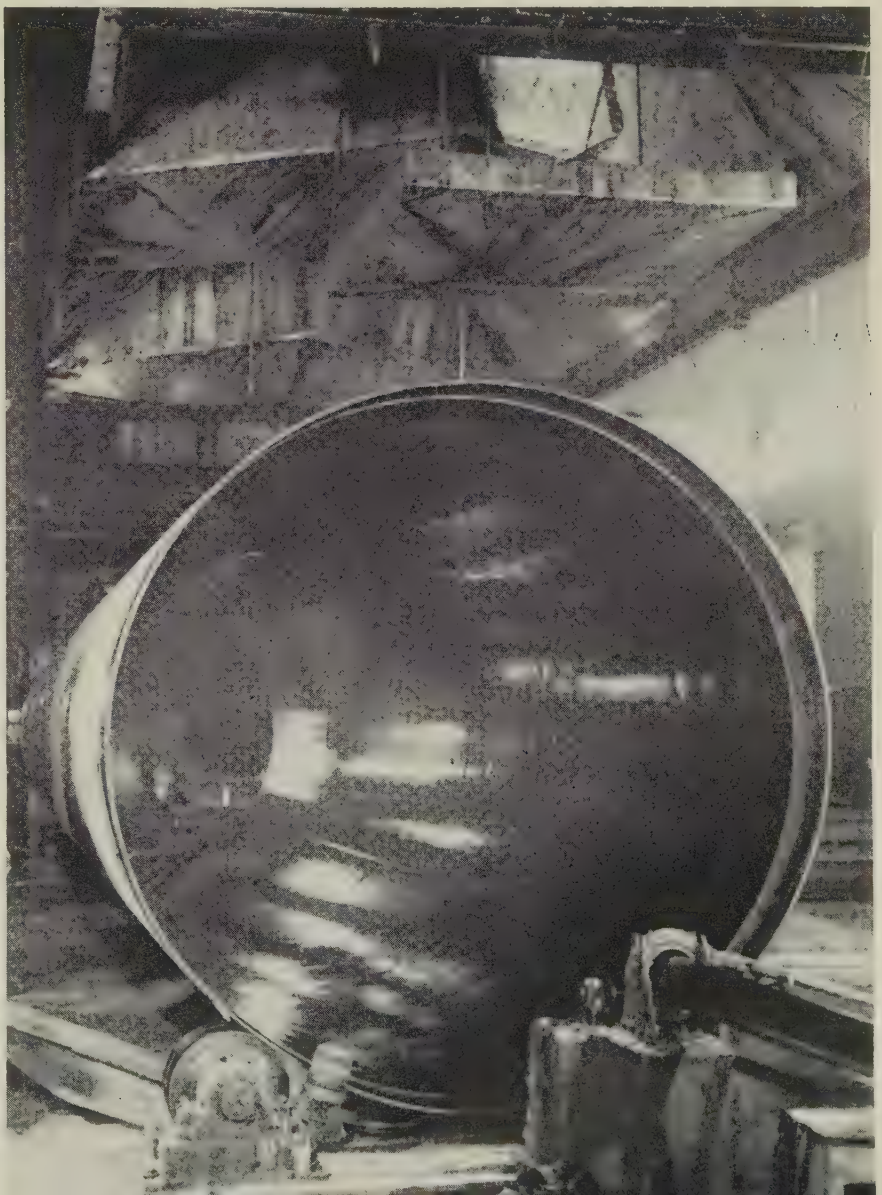
They aid machinists,  
foundrymen, assemblers,  
painters and inspectors.

Here are  
some suggestions on  
how you can add  
versatility to these tools  
in your operations

**Examples**—Turning rolls are one type of positioner which can be used for most kinds of finishing work. A Pennsylvania steel company has one which rotates large diameter steel pipes at speeds up to 600 fpm. It applies an enamel (Bitumastic) to the interior with an automatic spraying.

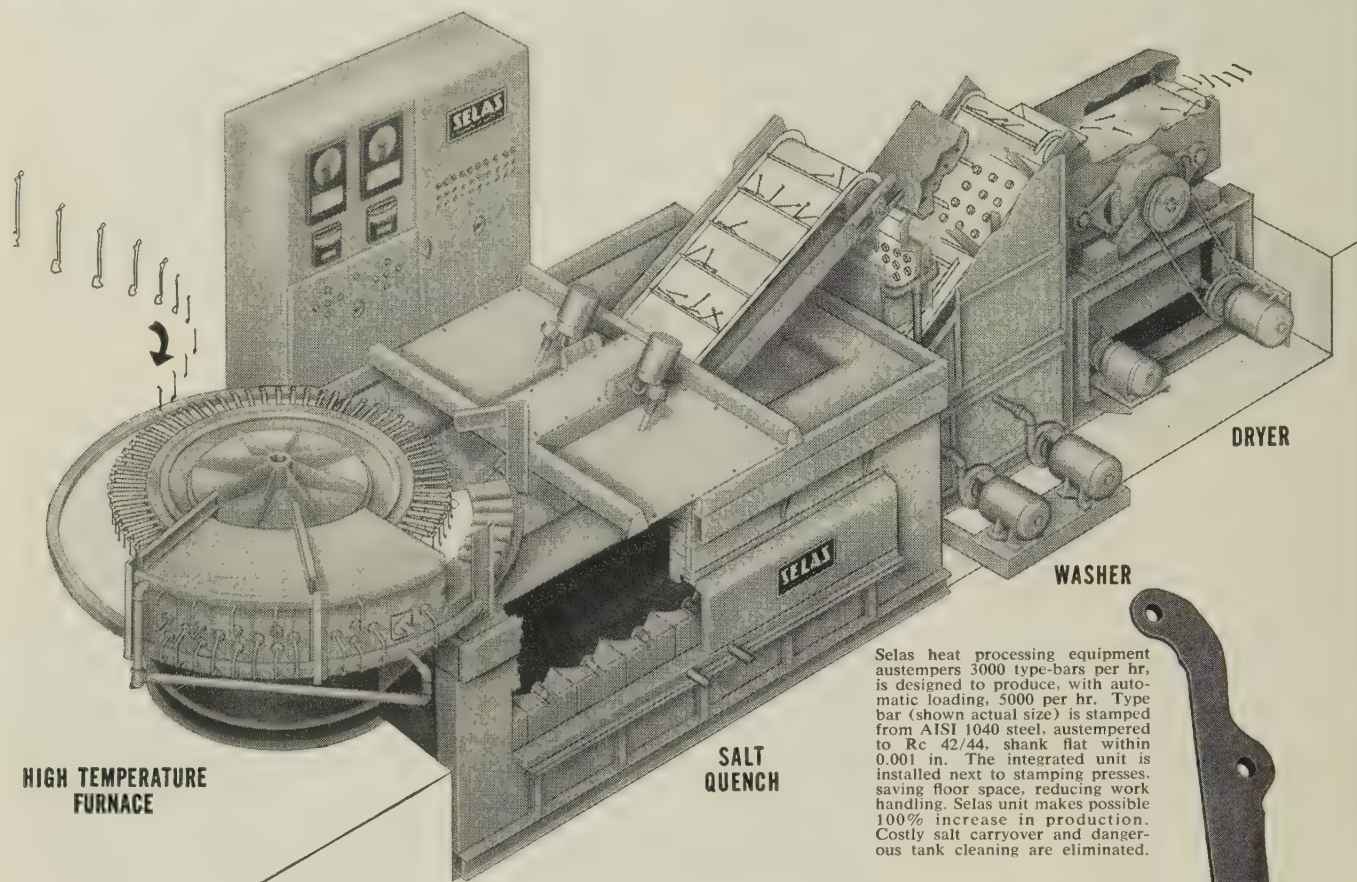
Westinghouse Electric Corp., Sunnyvale, Calif., has adapted a power and an idler roll to rotate a large gear for shot peening. The gear is mounted on a shaft which rests on the rolls. As the gear is turned the shot peening equipment traverses the gear face.

Turning rolls are one type of positioner. This installation is used for enamel coating the interiors of large diameter pipe





# Selas custom-builds heat processing equipment to fit into your production line



Selas heat processing equipment austempered 3000 type-bars per hr. is designed to produce, with automatic loading, 5000 per hr. Type bar (shown actual size) is stamped from AISI 1040 steel, austempered to Rc 42/44, shank flat within 0.001 in. The integrated unit is installed next to stamping presses, saving floor space, reducing work handling. Selas unit makes possible 100% increase in production. Costly salt carryover and dangerous tank cleaning are eliminated.

## Example: automatic austempering increases IBM type bar production 100%

For more than a year, this Selas custom-built heat-treating equipment has been turning out a better product, saving valuable floor space, reducing materials handling.

Based on satisfactory experience with this equipment, a second similar Selas unit, austempering another electric typewriter component, is scheduled to go into production at IBM this month.

Time-saving, space-saving, materials-saving heat processing equipment is designed and built by Selas to meet your specific needs. If desired, the complete Selas unit may be shipped intact to your plant, ready for insertion into your production line . . . ready, too, to perform its designated heat processing functions immediately upon hook-up to power.

*For any type of heat processing, for small or large parts, Selas can design and build automatic or semi-automatic equipment to fit into your production line. To learn how Selas can help you solve your heat processing problems, write Department 213, Selas Corporation of America, Dresher, Pa.*

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*Heat and Fluid Processing Engineers*  
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STEEL



## Hydraulic Machine Crops Steel Pipes in 13 Seconds

Model 1200 HC cuts steel pipe with a  $\frac{3}{8}$ -in. wall and an outside diameter of  $12\frac{3}{4}$  in. in 13 seconds.

Both the head of the machine and the workpiece remain stationary; it is the cutoff tools that rotate. The machine is used to crop sample pipe lengths for testing to API specifications.

Tooling consists of three turrets which hold 12 carbide tipped cutting tools.

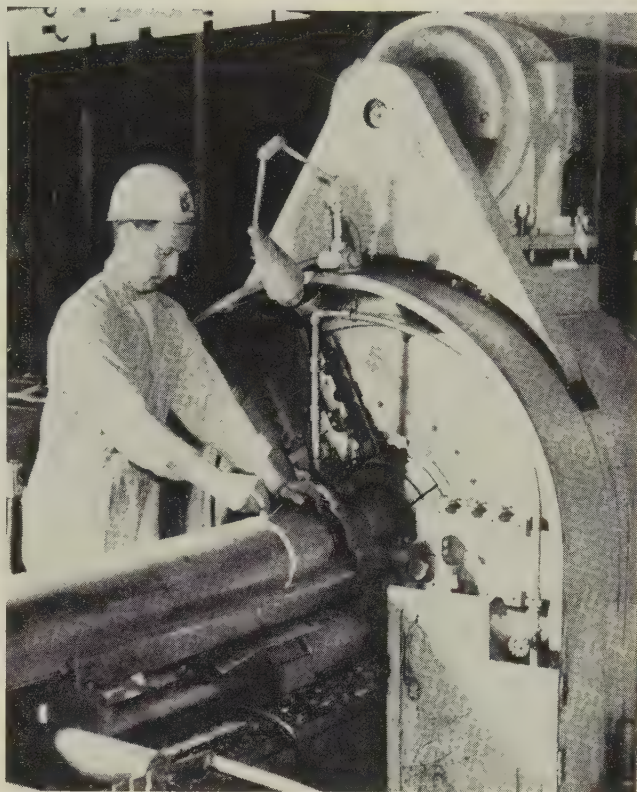
Three tools do the cutting; the idle stations are for quick tool changes.

Tool stroke is  $1\frac{1}{2}$  in. for pipe with  $1\frac{1}{4}$ -in. walls. Feeds and speeds are easily adjusted by turning a dial on a hydraulic metering valve.

A collet grips the workpiece during the cutting operation. The collet is mounted in a spindle which in turn is mounted on tapered roller bearings. The spindle is driven by a 25-hp direct current motor through V-belts.

The control panel pulpit includes a pushbutton control for an entire assembly area in which the pipe is automatically fed (by conveyor) to the machine and measured electronically.

A hydraulic system operates the machine. Valves and pumps are mounted on panels to make maintenance easier. The gasket-mounted valves can be removed without disconnecting any hydraulic lines. Write: Abbey Etna Machine Co., Perrysburg, Ohio.



## Blast Tumbling Machine Handles Continuous Flow of Work

The Continuous Tumblast cleans parts automatically. Work enters the machine from one end and goes directly into the cleaning chamber. It then passes down an inclined chute into the discharge drum and from there into a tote box or conveyor.

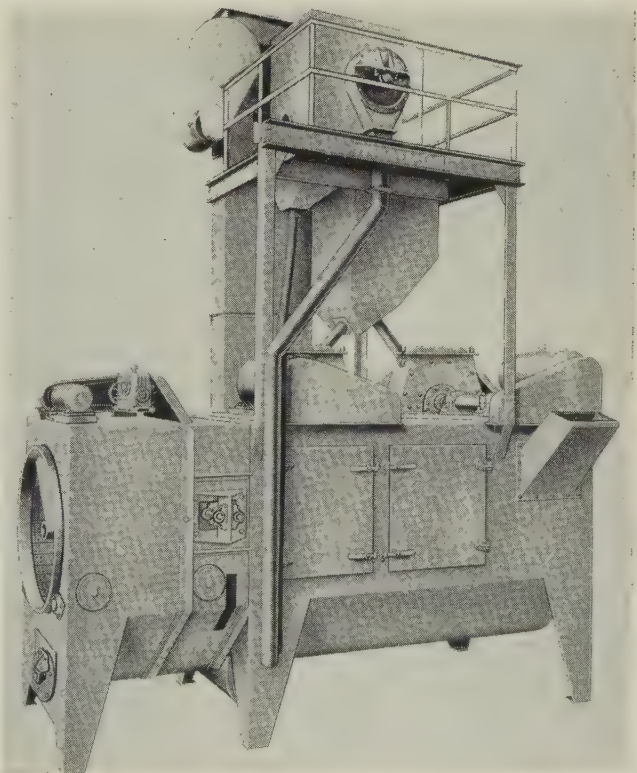
The blast chamber is an endless apron conveyor 26 in. in diameter. The chamber is unobstructed because the two overhead blasting units are above the full diameter of the tumbling mill.

The combination of tumbling and longitudinal travel uniformly exposes all surfaces of every part to the abrasive blast.

Conveyor staves extend the full length of the mill to eliminate the possibility of the work or the abrasive jamming in the joints.

After the cleaned work passes beyond the blast zone, it enters into a discharge drum which tumbles the parts to remove the abrasive held in cavities or recesses of the work.

A variable speed reducer allows rotation of the discharge drum at the speed most suitable for the type and size of work. The abrasive drains through perforations in the drum slats and falls into a screw conveyor which carries it to the abrasive elevator. Write: Wheelabrator Corp., 1157 S. Byrkit St., Mishawaka, Ind. Phone: Blackburn 5-2141



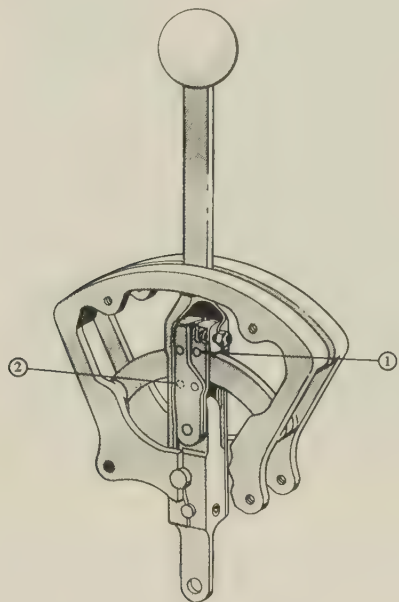


## Control Lock

This shear-action locking device holds control settings and eliminates backlash and creep.

The locking action is automatic at an infinite number of settings.

The control has three prime elements, two locking shoes (one for each direction) and a quadrant. Two self-aligning shoe pins (1 and 2 in the illustration) are on opposite sides of the common center and engage the underside and outside of the quadrant.

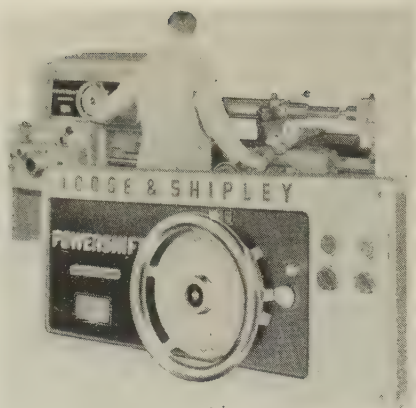


Forces applied at the secondary or driven lever toward the right produce a couple and increase shearing action on the quadrant between the shoe pins. Forces applied in the opposite direction have the same locking action on the opposite shoe, providing an irreversible lock in both directions. *Write:* Reid Metal Products Inc., 2021 N. Lincoln St., Burbank, Calif. *Phone:* Victoria 9-1284

## Lathes

The Powershift Preselector lathes come in engine, toolmaker, and gap models and in 45 and 90 degree tracer controlled types.

The operator can preselect his next speed while the tool is cutting. The headstock has a single dial. The inner part of the dial is stationary and is graduated in inches of diameter (of the work-piece or cut). The outer part is



graduated in feet per minute, surface speed. Setting one against the other instantly computes spindle rpm. The figure is shown in a small window together with maximum safe horsepower.

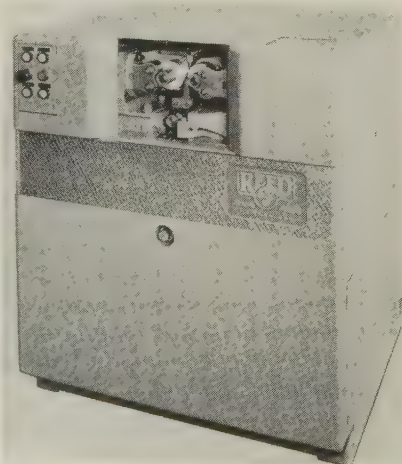
After the selection is made, automatic shifting of gears is controlled by the operator. One lever stops, starts, and shifts. Up to six additional speeds can be set on the dial. *Write:* Lodge & Shipley Co., 3055 Colerain Ave., Cincinnati 25, Ohio. *Phone:* Kirby 1-4774

## Thread Rolling Machine

This horizontal, cylindrical machine uses two dies. Model B 111 is used for both in-feed and through-feed thread and form rolling on large and small production runs.

During rolling, one die remains fixed. The other is fed into the work by a cam-actuated head which controls the feed and size through uniform penetration rates and predetermined length of dwell. Final sizing is accurately done by fine micrometer adjustment.

The rotating dies are synchronized; a matching device positions the threads on the die in proper

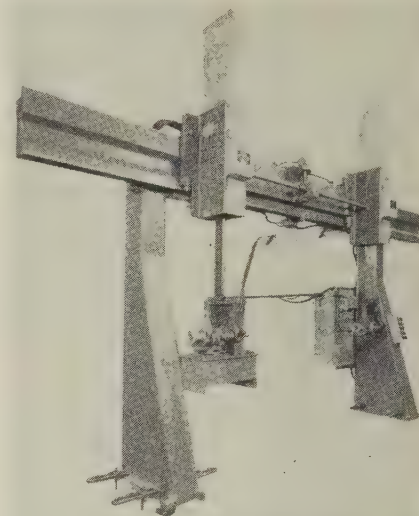


relation to each other so that they track properly when contacting the blank.

Parts 2 in. in diameter can be handled by the in-feed method. These thread lengths can be up to 1 7/8 in. Thread length up to 20 ft can be rolled by the through-feed method; maximum diameter is 3/4 in. *Write:* Reed Rolled Thread Die Co., P.O. Box 350, Worcester 1, Mass. *Phone:* Valley 9-4491

## Grinder Automation

This automatic loading and unloading device automates standard grinders. The unit straddles the grinder being serviced. It loads and unloads from both sides of the grinder.



Each loading station lowers to pick up the work, raises, and transfers it across and down into the work area. Cycle time is about 15 seconds. *Write:* Machine Tool Div., Wickes Corp., Saginaw, Mich. *Phone:* Pleasant 2-6126

## Wire Weaving Machine

This machine uses a series of 1-ounce steel shuttles which draw from a continuous supply of filler wire (instead of the conventional bar-loom type bobbin system) to make insect screening up to 50 in. wide. Speeds are said to be four to six times higher than those of conventional equipment.

The machine operates at 240 picks a minute. Shuttles, with filler wire attached, are propelled through a tunnel of guides on the machine by a torsion rod mecha-





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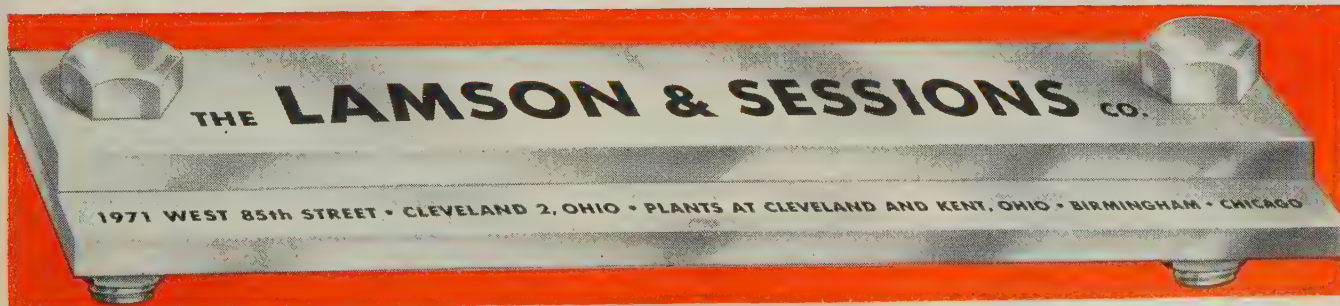
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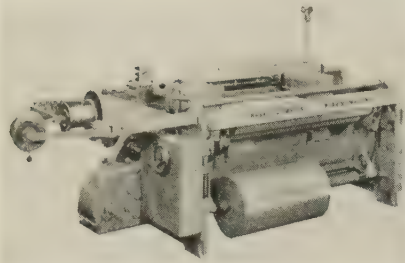
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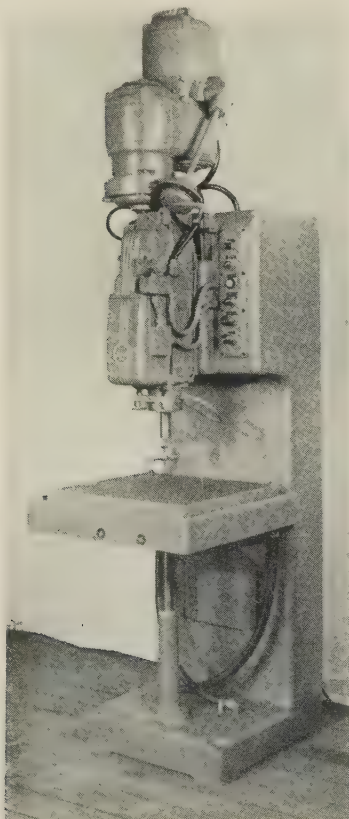
nism. When the filler wire reaches the opposite end of the cloth, it is cut and the end tucked back into the edge to form the selvage.

Running time is 2 to 3 hours, depending upon cloth width. Up to 12,000 ft of 0.013-in. aluminum wire can be held by the machine's warp beam. *Write:* Warner & Swasey Co., 5701 Carnegie Ave., Cleveland 3, Ohio. *Phone:* Henderson 1-5580

## Drill Press

High speed drilling and tapping are done by this automatic cycle drill press. Its quill has quick approach, feed, and dwell speeds.

Turning a handwheel gives infinite adjustment of speeds up to 8000 rpm. Feed adjustment is infinitely variable up to 48 ipm.



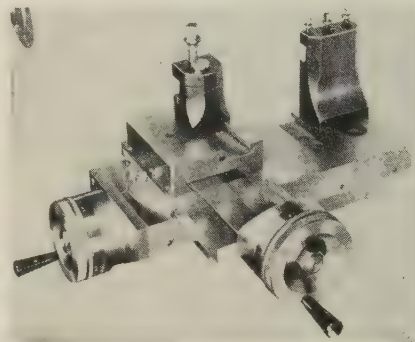
Feed strokes up to  $4\frac{1}{2}$  in. are provided.

A 2-hp motor drives the machine. *Write:* Secrest Machine Co., 1507 M St. N. W., Washington 5, D. C. *Phone:* Columbia 5-6696

## Slide Rest

The Super Slide Rest combines the features of a conventional slide rest with a center-driven tool post slide and an open slide tool post.

The swivel slide is graduated in degrees and may be swung and used for turning operations, with no interference between handles or slides.



The top slide travel is  $4\frac{1}{2}$  in. Tool bit size is  $\frac{3}{8} \times \frac{3}{8}$  in.

A rear tool station and tool post make turning and cutting off, or any other two operations, possible without disturbing the setup. *Write:* Wade Tool Co., 49 River St., Waltham 54, Mass. *Phone:* Twinbrook 4-1050

## Titanium Pipe Fittings

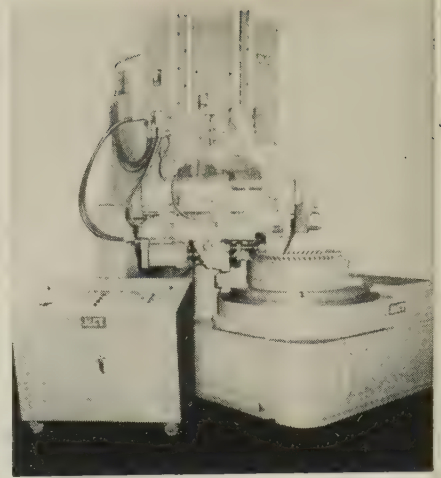
This line of fittings meets the needs of nuclear piping systems and critical service applications in chemical processing industries.

The fittings are light, resist corrosion and erosion, and have high stability at elevated temperatures. *Write:* Ladish Co., Cudahy, Wis. *Phone:* Humboldt 1-1500

## Index and Pierce Machine

Annular rings from 16 to 54 in. in diameter are perforated or formed by this machine. It is a precision machine tool with hardened and ground cross keys and stop blocks for accurate repetitive positioning of dies to ten-thousandths of an inch.

The index table features infinite



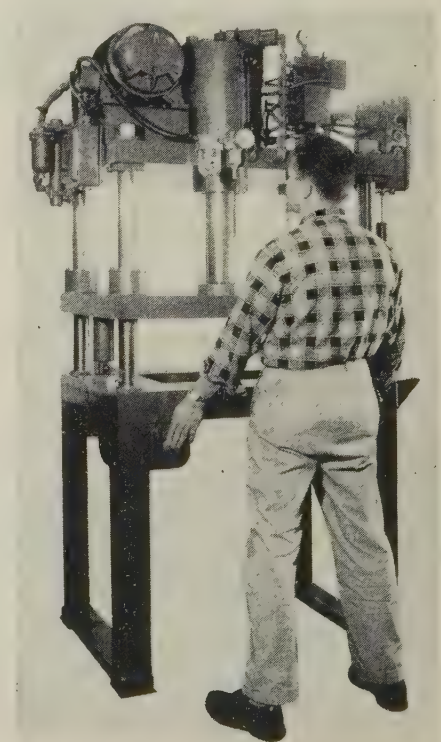
resolution from 1 to 21,600 divisions of a circle. The table has automatic and manual control. The mechanical lock has zero backlash.

A block indexing control compensates for part size change due to fabrication or thermal conditions. *Write:* Modern Engineering Service Co., 1695 12 Mile Rd., Berkley, Mich. *Phone:* Lincoln 5-1700

## Trim Presses

These hydraulic presses have platen sizes from 15 x 18 up to 36 x 54 in. Strokes of 12, 15, and 18 in. and shut heights of 5, 10, and 15 in. are available in 13, 20, 30, 40, and 50 ton capacities. Two and four post types are available.

The presses use an accumulator





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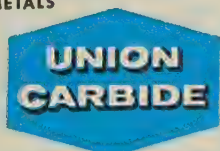
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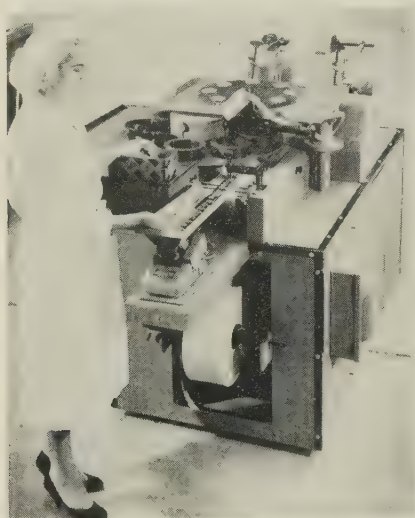


## NEW PRODUCTS and equipment

with a closed shock-free hydraulic system. Typical operations include trimming, swaging, stamping, shearing, blanking, forming, and drawing. *Write:* Bausenbach Hydraulics Div., Buffalo Metal Container Corp., 75 Meadow Rd., Buffalo 16, N. Y. *Phone:* Bailey 3944

### Parts Packager

The Pax-Mor is a complete packaging machine that automatically prints, seals, cuts off and counts packages. Maximum size is 8 x 8 in.



Small mechanical parts can be packed individually or in multiples at speeds up to 6000 bags an hour. Coated or laminated heat sealable packaging materials can be used.

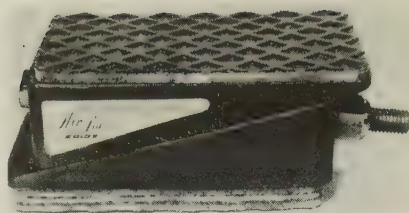
An electronic thermistor holds temperatures to  $\pm 1^\circ\text{F}$  on heat sealing rollers. *Write:* Product Packaging Engineering, 5747 Marilyn Ave., Culver City, Calif.

### Machinery Mount

Wedgemount absorbs vibrations and permits instant leveling. Adjusting a nut causes movement between two opposing inclined planes which raises or lowers the machine foot under which the mount has been placed.

A patented vibration absorbing pad made of vinyl, sisal, and cork is used for top and bottom surfaces of the mount.

When installed under machines, the mounts on either side are faced in opposite directions. This



cradles the machine in opposing planes. Both halves of the mount are machined and keyed to permit vertical adjustment without lateral motion.

There are three sizes: 2 x 4 in. supports up to 1000 lb; 3 x 6 in., 2000 lb; and 4 x 8 in., 4000 lb. *Write:* Clark, Cutler, McDermott Co., 130 W. Central St., Franklin, Mass. *Phone:* 1200

### Vibrating Feeder

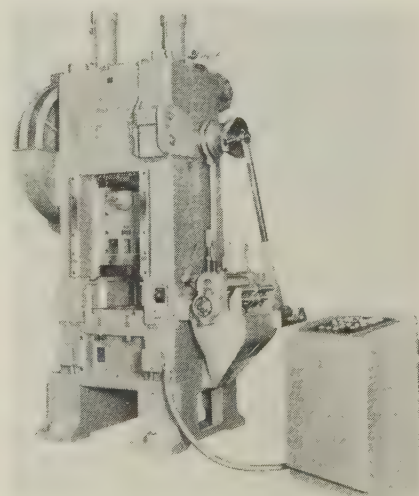
Ore and other bulk materials in lump sizes up to 4 ft in diameter are moved at the rate of 300 to 3000 tons an hour by this heavy-duty feeder.

It is used where difficult conditions are encountered, such as large lumps and heavy impact loading, severe abrasion, unusually sticky material, or heavy surge loads. *Write:* Hewitt-Robins Inc., Stamford, Conn. *Phone:* Davis 4-1151

### Single Point Presses

The P-1 Piece-Maker presses in 75, 100, and 150 ton capacities are suited for progressive die blanking and perforating operations that involve heavy shock loads. Fixed or variable speed drives are available.

The single point box-type slide maintains the slide to bed parallelism needed for automatic production. All wear points of the

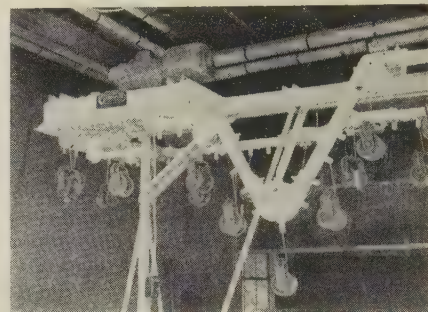


box-type frame are lined with nickel bronze. *Write:* Minster Machine Co., Minster, Ohio. *Phone:* 194

### Overhead Chain Conveyor

The Vernoflex chain conveyor can be installed with hand tools. It can be altered by adding or subtracting the necessary parts to meet changing plant needs.

Abrupt horizontal and vertical turns are possible, including 90-degree vertical rises and dips and 2-in. radius turns.



All moving parts are enclosed, and the chain is lubricated automatically.

The conveyor handles parts in assembly, paint dipping, oven or infrared drying, spraying, scaling, rinsing, and through caustic and pickling solutions. *Write:* Vern G. Ellen Co., 2741 Ripple Lane, Minneapolis 27, Minn. *Phone:* Liberty 5-8847

### Thread Rolling

Model 125A forms screws, bolts, and nails at speeds of 600 to 800 pieces a minute.

The machine does thread rolling, roll forming, knurling, marking, serrating, and necking on blank stock lengths up to 3 in. and diameters from No. 4 to 5/16 in. *Write:* Prutton Corp., 5293 W. 130th St., Cleveland 30, Ohio. *Phone:* Clearwater 1-5384

### Air Filter

Hot, corrosive industrial dusts and fumes are collected by this glass-bag filter.

By using glass cloth, the filter can withstand temperatures up to 600° F. It resists all substances except fluorine and hydrofluoric acid.

The filter bags are the single-hung tubular type made of glass



**PROVED BY INDEPENDENT LABORATORY TESTS:**

# 48.5% S·M·I★

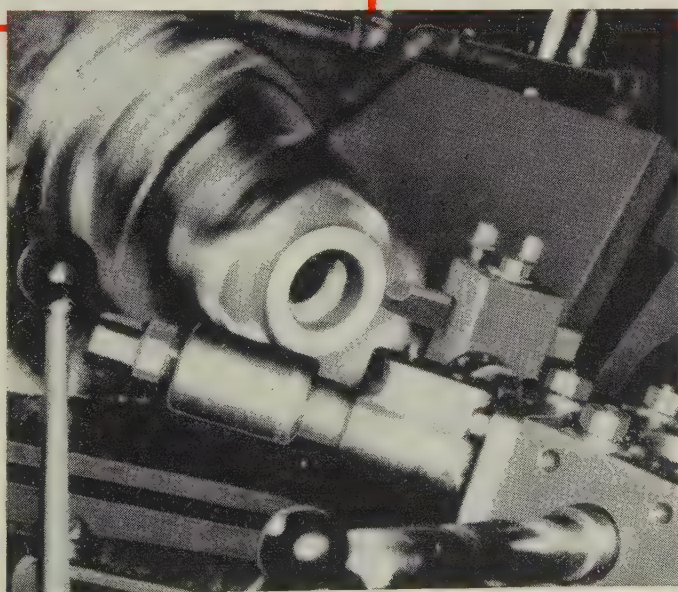
## for FERROCARBO®-TREATED IRON

These impressive test results were obtained by an independent research laboratory on gray iron farm equipment castings produced by a leading Midwest foundry, using untreated and FERROCARBO-treated iron of identical chemistry.

Chemical Analyses	Untreated	Ferrocarbo® Treated	STOCK REMOVAL CU. IN. OF STOCK REMOVAL
TC _____	3.51	3.54	
Si _____	1.91	1.82	
CE _____	4.15	4.15	
Cutting speed (ft./min.)	300	300	
Feed (in./rev.)	.009	.009	
Depth of cut (in.)	.062	.062	
Wear Land (in.)	.020	.020	
Vol. of metal removed (cu. in.)	42.5	63.0	
Weight of metal removed (lbs)	10.9	16.2	
Percent improvement		48.5%	

**\* Surface Machinability Improvement**

Tool wear tests were conducted with a single point "Carboloy" grade 44A tool on castings machined at commercial speeds. Flank wear was measured with a 20 power microscope.



**FERROCARBO Briquettes** — the patented cupola additive by CARBORUNDUM® — are widely used by foundrymen to produce sound iron castings with exceptional strength, ductility and hardness properties. Tests have demonstrated that FERROCARBO-treated iron has considerably better machining properties than undeoxidized iron due to structure control and freedom from segregation. High production industries seeking to reduce costs are buying castings produced by the FERROCARBO cupola deoxidation process as an effective means for increasing production through improved casting machinability.

**WRITE FOR MORE INFORMATION** on how FERROCARBO produces more machinable iron regardless of metal composition. Ask for booklet A-1409, Electro Minerals Division, The Carborundum Company, Niagara Falls, N. Y.

ELECTRO MINERALS DIVISION

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starter. Write: Magneto Div., Fairbanks, Morse & Co., Beloit, Wis. Phone: Emerson 4-4411

## Zinc Bath Purifier

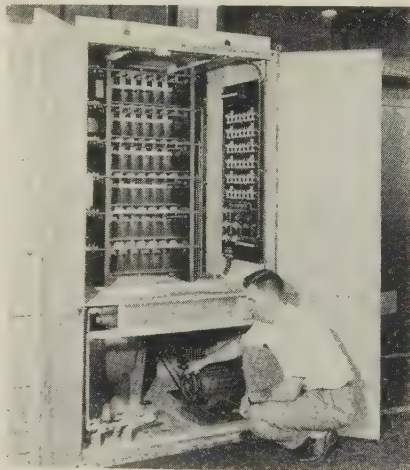
ARP 12 prevents the accumulation of harmful impurities in zinc plating baths. By purifying solutions of heavy metallic elements, the purifier reduces the amount of brighteners needed to provide a bright plate.

The purifier is a concentrated liquid which, when diluted with water and added to the plating bath, performs two functions: 1. It precipitates heavy metallic impurities (including lead and cadmium) which can cause dullness and blistering in zinc plate. 2. It removes carbonates at about the same rate at which they are formed.

Concentrations of the purifier are determined by the use of sulfide test papers. Write: Allied Research Products Inc., 4004-6 E. Monument St., Baltimore 5, Md. Phone: Peabody 2-9070

## Germanium Rectifiers

These rectifiers are used in the steel and electrochemical industries where steady loads require a potential below 300 volts. The air-to-water cooling system of the rec-



tifiers eliminates the entrance of dust and corrosive air into the rectifier compartment. Rectifier elements are easily replaced because there are no liquid connections to make.

Because the unit is enclosed, the rectifier elements are not sensitive to external ambient temperatures. Write: Allis-Chalmers Mfg. Co., Milwaukee 1, Wis. Phone: Spring 4-3600

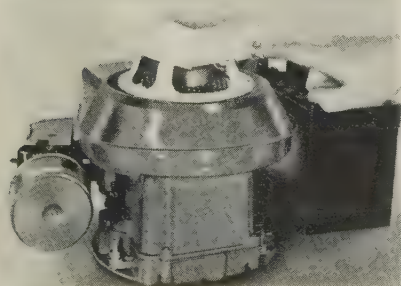
fiber cloth which has been treated for protection against fracture. Write: Dracco Corp., 4063 E. 116th St., Cleveland 5, Ohio. Phone: Vulcan 3-7000

## Electric Starter

Model 850 operates on direct current and provides clockwise rotation. It starts engines with up to 4 hp which have a maximum displacement of about 11 cu in.

The starter brings pushbutton starting (using either an integral or remote switch) to pumps, sprayers, industrial scooters, garden tractors, and riding-type power mowers.

A 12-volt battery powers the



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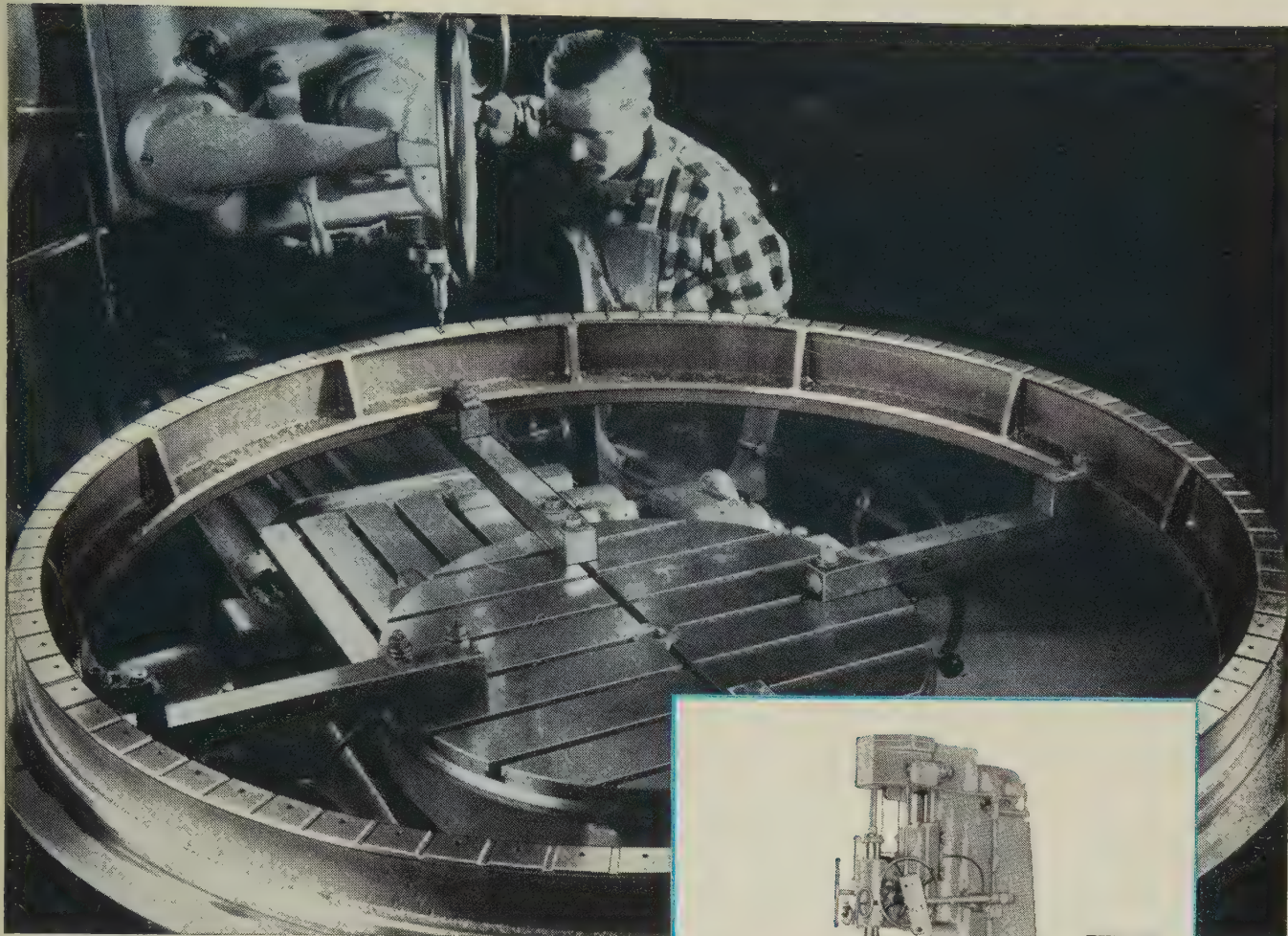
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CUTTING TOOLS



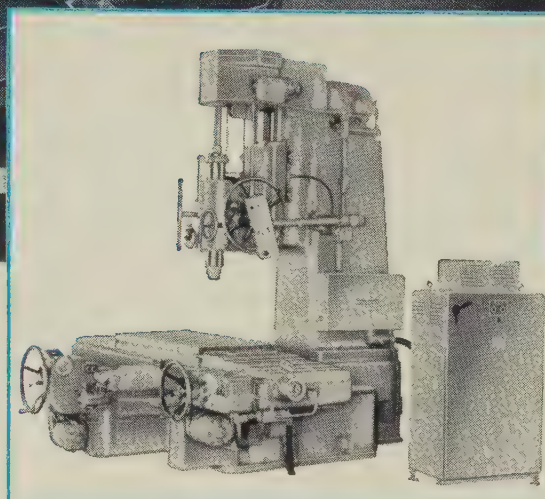


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Nearly 6 feet in diameter, the aircraft tooling fixture shown above was really big! It required machining 84 slots and boring 84 holes on the face and machining 84 slots on the flange. All 252 slots and holes had to be equally spaced and located within  $\pm .001$ " of true radial. Handling jobs like this with ease and efficiency takes the combination of high precision and big work capacity you'll find only in a Pratt & Whitney Jig Borer with Open-Side Construction.

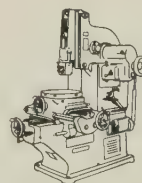
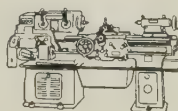
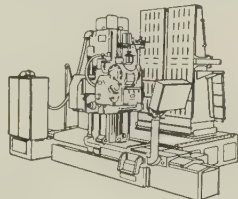
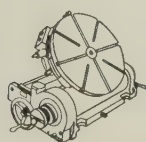
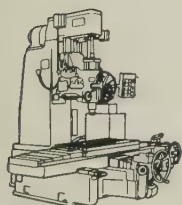
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# NEW Literature

Write directly to the company for a copy

## Disc Mounting Standards

Bulletin B5.35 presents machine mounting specifications for abrasive discs and plate mounted wheels. Grinding Wheel Institute, 2130 Keith Bldg., Cleveland 15, Ohio.

## Automatic Presses

Bulletin 264, 24 pages, describes two-point, straight side presses (capacities from 60 to 300 tons) which have automatic coil feed. Niagara Machine & Tool Works, 683 Northland Ave., Buffalo 11, N. Y.

## Hydraulic Fluids

The selection, operation, and maintenance of petroleum base and fire resistant hydraulic fluids are discussed in Bulletin 1300SA, 22 pages. Advertising Dept., Vickers Inc., Box 302, Detroit 32, Mich.

## Metal Stitching

This 16-page bulletin illustrates and gives detailed information on stitching metal to metal and metal to nonmetallic materials. Acme Steel Co., 135th Street and Perry Avenue, Chicago 27, Ill.

## Potentiometer

A portable unit that measures temperatures from -200 to 600° F and voltages up to 20.1 millivolts is described in Bulletin T-57, 6 pages. Technique Associates Inc., P. O. Box 91, Indianapolis 6, Ind.

## Framing Material

Slotted angles for making permanent or temporary jobs and casters that can be used with them are covered in this 8-page bulletin. Flex-Angle Corp., 278 Park Rd., West Hartford 7, Conn.

## Bottom Drive Presses

Specifications of single, double, and triple action presses and descriptions of the various types of accelerated slide motions are included in Bulletin 235, 32 pages. Clearing Machine Corp., 6499 W. 65th St., Chicago 38, Ill.

## Totally Protected Motors

Alternating current motors from 1 to 125 hp are covered in Bulletin B-2506, 4 pages. Reliance Electric & Engineering Co., 24701 Euclid Ave., Cleveland 17, Ohio.

## Overhead Handling

Equipment for adapting monorails to a variety of installations is depicted in this 8-page bulletin. American Monorail Co., 13128 Athens Ave., Cleveland 7, Ohio.

## Tungsten Carbide Surfacing

Protection against wear and abrasion provided by small hexagonal buttons assembled on a flexible backing material for bonding on metal surfaces is described in this 4-page bulletin. Kennametal Inc., Latrobe, Pa.

## Seamless Tubing

Bulletin 290, 5 pages, details high temperature strength properties of 16-13-3 seamless tubing. Tubular Products Div., Babcock & Wilcox Co., Beaver Falls, Pa.

## Thermal Elements

Bulletin 110, 4 pages, lists thermal elements for maximum resistance to corrosive atmospheres. More than 400 separate corrosive atmospheres are covered. Partlow Corp., 505 Campeon Rd., New Hartford, N. Y.

## Wet Blasting

Bulletin 1403 describes how wet blasting machines solve production and maintenance problems. Pangborn Corp., Hagerstown, Md.

## Flue Gas Analysis

A magnetic O<sub>2</sub> system and its installation are covered in this 4-page bulletin, 463-60. Leeds & Northrup Co., 4934 Stenton Ave., Philadelphia 44, Pa.

## Steel Castings

Physical strengths and chemical analysis of steel casting alloys melted in the induction furnace are listed in this 6-page bulletin. Induction Steel Castings Co. Inc., 18021 E. Nine Mile Rd., East Detroit, Mich.

## Heat Treating

Features of units that provide temperatures up to 2400° F are covered in this 4-page bulletin. Ipsen Industries Inc., 721 S. Main St., Rockford, Ill.

## Spiral Point Drills

The spiral point concept in drill point geometry and the drill sharpener used to apply it are described in this 16-page bulletin. Cincinnati Lathe & Tool Co., 3207 Disney St., Cincinnati 9, Ohio.

## Hydraulic Presses

This 4-page bulletin describes presses with capacities from 65 to 300 tons. A. Dale Herman Inc., 17071 Ventura Blvd., Encino, Calif.



## NEW BOOKS

*Boron, Calcium, Columbium, and Zirconium in Iron and Steel*, R. A. Grange, F. J. Shortsleeve, D. C. Hilty, W. O. Binder, C. M. Offenhauer, and G. T. Motock, John Wiley & Sons, 440 Fourth Ave., New York 16, N. Y. 533 pages, \$14.

This is the fourth volume in the Monograph Series of the Alloys of Iron Research Committee of the United Engineering Trustees Inc. The book is a correlated summary of all the important literature on the use of boron, calcium, columbium, and zirconium as alloying metals in carbon steel, simple and complex alloy steels, and cast iron. It will be especially useful to the designer of metals to be used at high temperatures and under high pressures.

*Making Management Human*, Alfred J. Marrow, McGraw-Hill Book Co., 327 W. 41st St., New York 36, N. Y. 248 pages, \$5.

Here are tested methods of applying the findings of psychology to everyday problems of people working together. Neither platitudes nor tricks are presented by the author, who is both president of a manufacturing company and a social psychologist, but a discussion of how principles of industrial psychology can be used.

*General Galvanizing: A Manual of Good Practice*, Hot Dip Galvanizers Association, 34 Berkeley Square, London W1, England. 56 pages, 25/ (\$3.50).

Practical aspects of the galvanizing process are covered in this book. Special attention is paid to the preparation of castings. Full consideration is given to the control of preflux solutions in the dry process. Costs and merits of ammonium chloride and zinc ammonium chloride as fluxes in wet galvanizing are compared. Other sections cover dipping of the work, ash and dross control, handling and treatment after galvanizing, and inspection.

*Automation in Practice*, S. E. Rusinoff, American Technical Society, 848 E. 58th St., Chicago 37, Ill. 261 pages, \$6.50.

The latest techniques of automatic production as they are applied in manufacturing and metalworking are described here. The book discusses basic principles, self-regulation, negative feedback, the theory of closed loop control systems, and covers the use of these principles in the major types of control devices used in automated plants.



**CONTINUED** slow buying is reflected by shrinking steel order backlogs. The result: Primary steelmaking operations were cut last week at important producing centers. The national ingot rate slipped another 2.5 percentage points to 69 per cent, the lowest level of operation since October, 1954, except for holiday and strike periods.

**SUBSTANTIAL VOLUME**—Despite the curtailed ingot rate, tonnage is still pouring from furnaces at an estimated 1,770,000 net tons weekly. Volume will be cut somewhat over the holidays, but indications are that primary production is approaching balance with finishing mill operations.

**PUSHED PRODUCTION**—Throughout the fall, producers pushed ingot production beyond the requirements of finishing mills. They are now working off the stocks they inventoried. Generally, finishing operations are holding at a higher level than ingot production.

**BUYING LAGS**—As far as new finished steel business is concerned, mills report orders are flowing in steadily, but they are for small lots and on a hand-to-mouth basis. Except for plates and shapes, mill commitments are below capacity in most cases; there is distressing absence of forward ordering. Producers of specialty tool steels and hardened steels for high temperature work report a flood of inquiries stemming from the prospect of more missile business.

**AUTO PROSPECTS**—Steelmakers are hoping for at least a modest pickup in automotive demands next quarter. But it is rumored that some

projected January auto production schedules may be cut 22 to 23 per cent from December levels. Ford, Buick, Oldsmobile, and Pontiac are mentioned.

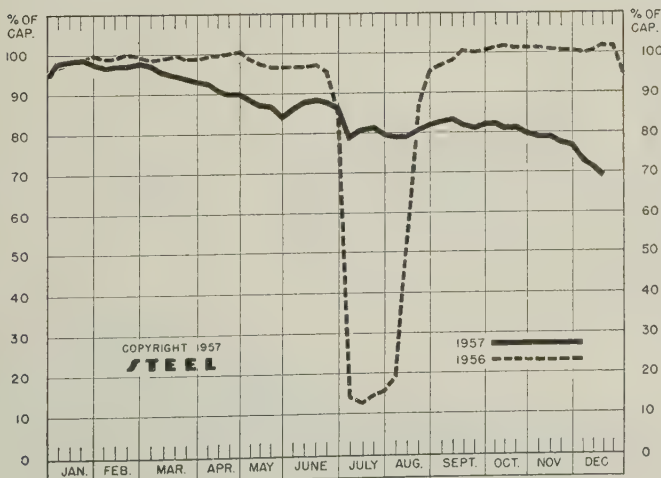
**SLUMP EXPLAINED**—In analyzing lagging steel demand, steelmen cite several factors: 1. Yearend inventory taxes. 2. Widespread dependence of consumers on minimum stockpiles. 3. Availability of prompt mill shipments in most products. 4. Seasonal slackening in construction. 5. Economic uncertainties stemming from the international political situation.

**HEAVY SHIPMENTS**—Although demand has been sluggish this fall, mill shipments of finished products have held up well. The October movement totaled 6,550,690 net tons, against 6,171,674 the preceding month and 7,930,957 in October, 1956. Estimates put 1957 total mill shipments at around 81.3 million tons, against 83.3 million in 1956.

**PRICES WATCHED**—Buyers are giving close attention to prices. Steel mill quotations are holding firmly, with STEEL's arithmetical composite on finished products unchanged at \$146.03. The slashing of warehouse prices at Los Angeles, reported a week ago, may spread. Rumors of price cutting were circulating at Pittsburgh last week.

**SCRAP SLIPPING**—The absence of active mill and foundry demand continues to force scrap prices lower, though the pace of the decline has slackened noticeably. STEEL's composite on the prime steelmaking grade last week fell another 33 cents to \$32, a new low since October, 1954.

NATIONAL STEELWORKS OPERATIONS



DISTRICT INGOT RATES

(Percentage of Capacity Engaged)

	Week Ended Dec. 15	Change	Same Week 1956	1955
Pittsburgh .....	67.5	- 7.5*	102.5	102
Chicago .....	75.5	+ 0.5*	101	99
Mid-Atlantic .....	81	- 1	102	99
Youngstown .....	65	- 6	104	100
Wheeling .....	61.5	+ 1	100	103
Cleveland .....	68.5	0*	104.5	98
Buffalo .....	63.5	0	107.5	105
Birmingham .....	67	+ 5.5	94	94.5
New England .....	52	0	70	89
Cincinnati .....	72.5	- 0.5*	93.5	92.5
St. Louis .....	60.5	-15	95.5	107.5
Detroit .....	90.5	+ 1	103.5	100.5
Western .....	80	- 4	103	107
National Rate ..	69	- 2.5	102	100

INGOT PRODUCTION†

	Week Ended Dec. 15	Week Ago	Month Ago	Year Ago
INDEX .....	110.6†	114.0	123.9	157.0
(1947-1949=100)				
NET TONS .....	1,777†	1,831	1,990	2,522
(In thousands)				

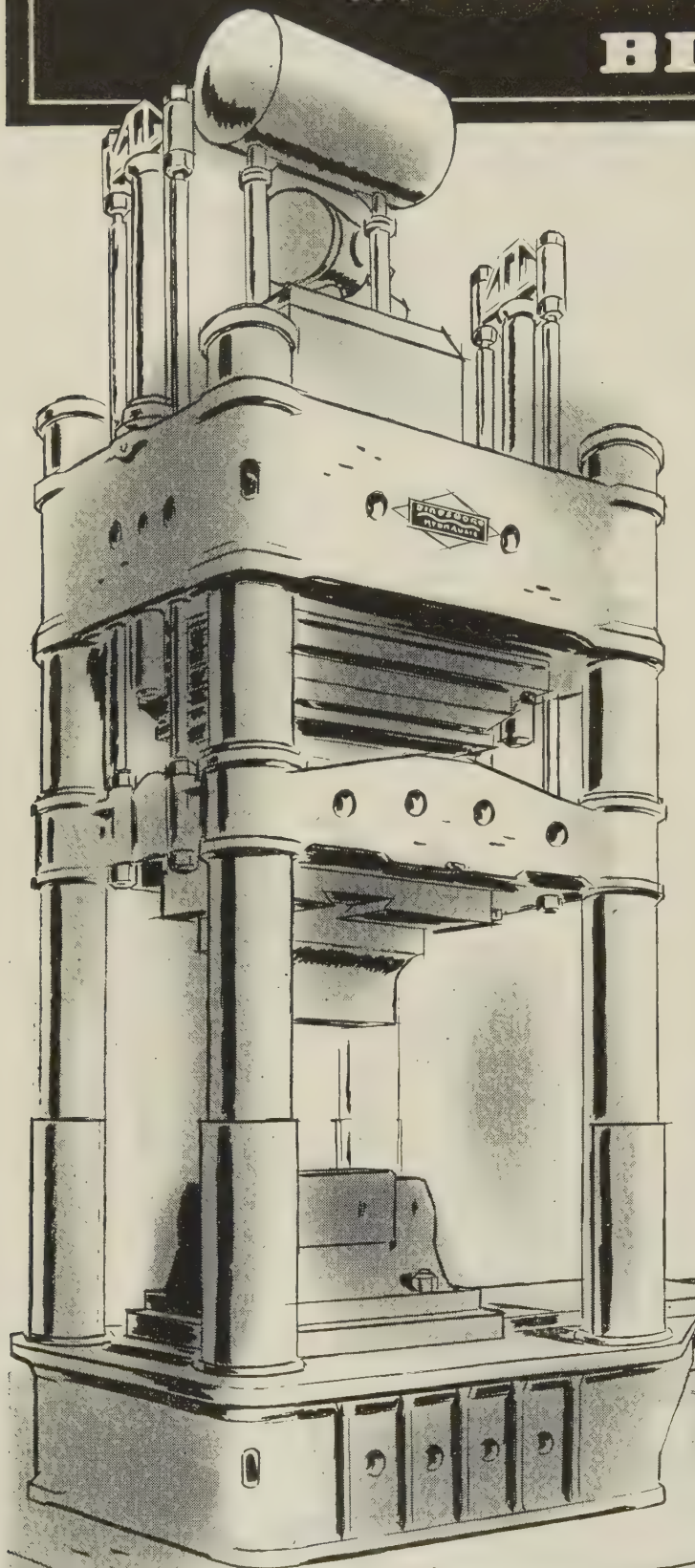
\*Change from preceding week's revised rate.

†Estimated. ‡Amer. Iron &amp; Steel Institute.

Weekly capacity (net tons): 2,559,490 in 1957; 2,461,893 in 1956; 2,413,278 in 1955.



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Forging high temperature alloys and some of the "wonder" metals is no longer the problem it once was. Birdsboro, working in close cooperation with customers, has developed new design press features that make possible fast, economical forging of hard-to-work alloys.

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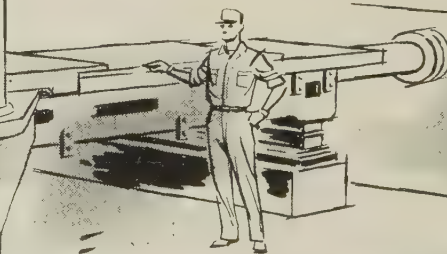
- Rugged design and construction minimize misalignment and assure accurate mating of dies.
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- Arrangements for automated high-speed forging planishing.
- Full utilization of hydraulic and electric systems
- Accurate, instantaneous controls assure volume production with safety.
- Each press fully assembled and factory tested for rapid installation at customer's site.
- Over 40 years' experience in heavy duty press design.

Whether your future press work involves doing new things with new metals or getting more press production with less money, your Birdsboro representative can be of considerable help. *Main office and plant:* Birdsboro, Pa., *District Office:* Pittsburgh, Pa., *Subsidiary:* Engineering Supervision Co., 120 W. 42nd St., New York 36, N. Y.

FP - 157

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Interlake Iron Corp.

# Pig Iron Use Sets Record

Percentage of blast furnace capacity engaged has exceeded the rate of ingot production throughout the year. Falling scrap prices show little effect on operations

**RECORD - BREAKING** pig iron production this year will be close to 81.3 million net tons. Two factors have helped: 1. A high level of steelmaking operations. 2. The percentage of pig iron used in steelmaking is higher than it was last year.

The recent decline in steelmaking and foundry consumption has brought about a reduction in blast furnace production. At the end of October, 49 of the nation's 257

blast furnaces making pig iron had been banked or blown out. More will be idled unless conditions improve soon.

**Forecast** — Prospects are that demand for both merchant and nonmerchant iron in 1958 will trail the 1957 pace.

There is nothing to suggest that foundry or steelmaking operations in the first half of 1958 will improve much over 1957's fourth quarter level. The second half is

expected to show improvement.

**Some Figures** — Blast furnace production in the first ten months of 1957 came to 68,280,112 net tons, or 10.8 per cent ahead of the corresponding period of last year. Steel ingot production in the first ten months of this year totaled 96,901,792 tons, or 3.3 per cent ahead of the 1956 figure. (Both blast furnace and ingot production were affected by the steel strike in 1956.)

Blast furnaces ran at an average of 94.5 per cent of capacity in the first ten months of 1957, compared with an 87 per cent average rate for steelmaking furnaces. Ordinarily, the spread between these rates is only a point or two.

**A Decline**—Merchant iron shipments during the first nine months of 1957 totaled 5,236,993 tons, according to the American Iron & Steel Institute. That's a drop of 579,695 tons (or 10 per cent) from the corresponding period of 1956. Shipments are now falling off at a steeper rate.

Merchant shipments of malleable, silvery, and foundry pig during the first nine months of 1957 were 13.5 per cent behind those of the similar period of last year. This year, shipments of merchant iron to steel ingot producers (including ingot mold producers) were down 21 per cent in the first nine months, compared with the same period of 1956.

Producers of ingot molds for the steel industry reduce their operations faster than ingot production declines during a recession period, and they expand their operations faster than steelmaking operations rise when improvement sets in. Ingot molds are made from blast furnace hot metal or cold pig.

**Static Outlook** — Demand for castings and steel products does not show signs of improving in the early months of 1958. Automotive foundries are experiencing a modest increase in schedules as assemblies of 1958 models accelerate; agricultural implement foundries are holding on to their recently boosted activity; but no other segments of industry appear likely to expand their need for ferrous castings in the near future. Industrial and residential construction, an important user, will probably show



only modest gains next year.

The price of steelmaking scrap has dropped about 50 per cent from its all-time peak of December, 1956. But the scrap to pig iron ratio has changed little. Non-integrated steel mills are using larger proportions of scrap than they did, but there is a limit on how far they can go. Scrap contains more tramp elements than it did formerly. Since product specifications are higher (now that competition has strengthened), scrap use must be held down to avoid

contamination of the new steel.

**When To Cut**—Integrated steel-makers have a different problem. As steelmaking operations decline, they keep blast furnaces running as long as possible because it is costly and sometimes damaging to idle them. During such a period, the practice is to use more hot metal and less scrap in steel. Only a favorable price could bring about an increase in the use of scrap under such conditions.

Some large steelmakers have adopted a policy of using large pig

iron proportions (75 per cent or more) regardless of the economics of iron versus scrap.

Statistics indicate that in nine months of this year 22.8 per cent of iron made for sale was shipped to steelmakers. In the corresponding period of 1956, the percentage was 20.4.

**No Dumping**—Sellers agree that steelmakers are not dumping pig iron on the merchant market. One comment is that there is no market in which to dump it. Some pig iron that was originally scheduled for the export market is probably being sold domestically, but it's an emergency operation by agents who contracted with blast furnaces for tonnages, then found their foreign buyers had reneged.

Export demand for pig iron is light. A year ago, Japan was a strong customer, but with the commitments filled, that country is out of the market. In its place, India has taken the leading spot with modest tonnages. Some pig has gone to the Philippines and Canada.

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...says W. F. Rockwell, Jr., President  
Rockwell Manufacturing Company

Rockwell Manufacturing opened its water meter plant in Uniontown, Pa., in 1953 — substantially enlarged it in 1956. Here's how Mr. Rockwell feels about the high quality of the labor available in this typical WESTern PENNSylvania community:

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\*Prepared January, 1957 by Penna. Dept. of Labor and Industry

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## Pig Iron . . .

**Pig Iron Prices, Page 152**

Pig iron demand continues to lag and is expected to remain slow over the balance of the year. Foundries are restricting purchases to tonnages needed to sustain present operations because their order backlogs are equivalent to only a little over two weeks' output. They are operating at no more than 32 hours a week in most districts.

Producers have stockpiled considerable tonnages, and the movement to curtail operations is spreading. In the Chicago district only 31 of 43 blast furnaces are active. That's the lowest figure since September, 1954, when 30 were active. Youngstown Sheet & Tube Co. idled its No. 2 furnace at the Indiana Harbor (Ind.) Works on Nov. 23. U. S. Steel Corp. idled its No. 6 stack at the South Works, South Chicago, Ill., on Nov. 30.

Jones & Laughlin Steel Corp. took one of its two blast furnaces out of production at its Cleveland Works Div. on Dec. 6. Only half of the ten furnaces in the Cleveland district are in production — primarily due to lack of demand.



## Iron Ore . . .

Iron Ore Prices, Page 153

December shipments of Lake Superior iron ore, which dwindled to 19,498 gross tons, brought the 1957 lake navigation season shipment total to 84,614,734 gross tons, reports the American Iron Ore Association. The season totals for the last 11 years are given for comparison:

	Gross Tons
1957	84,614,734
1956	77,633,027
1955	87,459,853
1954	60,793,697
1953	95,844,449
1952	74,910,798
1951	89,092,012
1950	78,205,592
1949	69,556,269
1948	82,937,192
1947	77,898,087

## Sheets, Strip . . .

Sheet & Strip Prices, Pages 148 & 149

Major sheetmakers are pinning their hopes on an upswing in sheet sales after Jan. 1, having abandoned expectations of any improvement in demand the rest of this year.

Slow December sales are attributed to yearend inventory taxes by one Pittsburgh area producer of cold rolled. This seller says auto builders' stocks are down to 15 days' supply.

With sheet deliveries generally available in three or four weeks, the mills have received few orders for January shipment.

Cutbacks in production scheduling by automakers may make for slower deliveries in January. Ford and Buick reportedly are cutting production schedules 22 to 23 per cent in January (vs. December). Oldsmobile and Pontiac also are making reductions.

General Motors' Transmission Div. is cutting orders for specialty strip and spring steels 30 per cent in January and February.

The production slowdowns are shoving late December sheet and strip deliveries back to January, and January orders for similar quantities are being canceled, report Detroit sellers.

If there is no improvement in auto demand in early first quarter, the sheet market will remain dull throughout much of the year,

in the opinion of one important producer.

At Cleveland, automotive buying of hot and cold rolled is reported up 40 per cent from the July slump. But tonnage is not up to expectations. Customers are ordering often, four times a week in some cases, but less tonnage than normal is involved in the separate orders. The fact that auto production is estimated around 75 per cent of capacity leads some sheetmakers to think automotive

sheet inventories still are substantial.

## Stainless Steel . . .

Stainless Steel Prices, Page 151

Jones & Laughlin Steel Corp., Pittsburgh, will spend about \$16.3 million for plant and equipment at its new stainless sheet and strip mill under construction at Louisville, Ohio.

Martin K. Schnurr, head of the

## HE'S MINING THE HOTTEST RUBBER IN THE WORLD!



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Stalwart engineers are prepared to produce standard or special SILICONE compounds in virtually any shape to meet your requirements. Extruded, molded or die-cut and machine-cut shapes can be delivered in any production quantity.

While we think of rubber as generally coming from trees, today's synthetics are coming from many diversified directions. In this case . . . it's rubber from rock.

# STALWART

RUBBER COMPANY

MANUFACTURING PLANTS IN  
BEDFORD, OHIO AND JASPER,  
GEORGIA: MAIN OFFICES AT 167  
NORTHFIELD RD., BEDFORD, OHIO

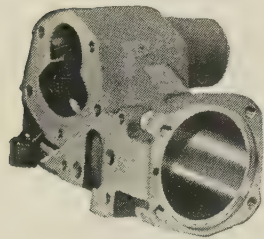
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# Why MICROHONING

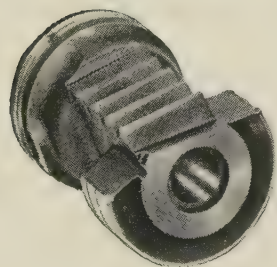
## Is Final Stock Removal Process For Interrupted and Blind-End Bores

To secure low-cost, final stock removal, that generates accuracy and functional surface characteristics in a variety of bore conditions, a leading manufacturer of power steering assemblies uses Microhoning. Here are details concerning types of bores and stock removal results obtained by using Micromatic "Know How"—



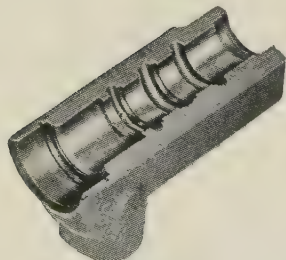
**STEERING GEAR HOUSING**—Microhoning consistently corrects cumulative inaccuracies of preceding operations—reduces scrap—permits faster boring—cuts boring tool sharpenings—lowers down-time and tool costs.

*Material:* Soft Malleable Iron  
*Bore:* 3.125"D x 6.93"L  
 (Ported bore with 1/4" relief at blind end)  
*Stock Removal:* .002"  
*Finish:* 50 Microinches RMS  
*Microhoning Cycle:* 18 sec.  
*Preceding Operation:* Boring



**PISTON RACK**—Microhoning answers the need for a final stock removal process that generates a controlled surface finish in the bore of this leaded steel part. Microhoned surface (cross hatch) prevents oil leakage and holds to a minimum the wear of seal that operates in the bore.

*Material:* Leaded Steel (Rockwell 62 "C")  
*Bore:* .875"D x 3"L  
*Stock Removal:* .005"  
*Finish:* 20 Microinches RMS  
*Microhoning Cycle:* 20 sec.  
*Preceding Operation:* Boring and H.T.



**VALVE HOUSING**—Microhoning consistently holds size and geometric accuracy—meets stringent surface requirements—assures alignment of four lands in bore. Thus, there is no leakage of oil around control valve which is selectively fitted to its housing.

*Material:* Cast Iron  
*Bore:* .770"D x 2.18"L  
 (Interrupted)  
*Stock Removal:* .0025"  
*Tolerances:* Size .0005"  
*Roundness:* .0001"  
*Straightness:* .0001"  
*Finish:* 10 Microinches RMS  
*Microhoning Cycle:* 12 sec.  
*Preceding Operation:* Boring

The principles and application of Microhoning are explained in a 30-minute, 16mm, sound movie, "Progress in Precision" . . . available at your request.

- ☐ Please send me "Progress in Precision" in time for showing on \_\_\_\_\_ (date).
- ☐ Please have a Micromatic Field Engineer call.
- ☐ Please send Microhoning literature and case histories.

NAME \_\_\_\_\_ G  
 TITLE \_\_\_\_\_  
 COMPANY \_\_\_\_\_  
 STREET \_\_\_\_\_  
 CITY \_\_\_\_\_ ZONE \_\_\_\_\_ STATE \_\_\_\_\_



**MICROMATIC HONE CORP.**  
 8100 SCHOOLCRAFT AVENUE • DETROIT 38, MICHIGAN

company's Stainless Steel Div., told a Rotary luncheon meeting at Canton, Ohio, his company will be able to produce about 36,000 net tons of stainless sheets and strip annually in the new facilities, housed in renovated and new buildings on the site of the old Superior Sheet Steel Co.

He said operations are scheduled to begin in the third quarter of next year. The plant will employ about 450 when it attains normal production.

## Tool Steel . . .

Tool Steel Prices, Page 151

Shipments of high speed and tool steel (excluding hollow drill steel) totaled 7435 net tons in October, reports the American Iron & Steel Institute. In September, 7915 tons were shipped; in October a year ago, 10,790 tons.

October's tonnage brought total shipments in the first ten months of the year to 84,946 tons. This compares with 107,305 in the like period of last year.

## Tubular Goods . . .

Tubular Goods Prices, Page 151

Sluggish demand for tubular goods is being reflected in slackening mill operations at various producing points, including Youngstown where two producers announced steelmaking curtailments last week. Pipe mill operations in the East range from 65 to 70 per cent.

Consolidated Western Steel Div., U. S. Steel Corp., Provo, Utah, will close its small diameter pipe mill temporarily because of lack of demand. Operations at the large diameter pipe mill will be reduced from three to two shifts daily.

Steel pipe buying has slackened noticeably. In the East and in New England, utilities are turning back some tonnage placed earlier this year. In covering 1958 requirements, the utilities are more conservative in estimating their seamless needs.

Distributors' stocks are well balanced, and, in some cases, butt weld pipe inventories are on the high side.

Mechanical and pressure tubing requirements are limited.

Oil well drillers are reducing their stocks of oil country tubing.



Well completions are expected to rise in 1958, but it is thought likely the low-inventory policy will be continued, holding down mill shipments.

Mechanical tubing requirements of the automakers are being held down by the availability of prompt shipments of sheets. Tubing purchases are in proportion to sheet buying.

Seamless tubing is available from Pittsburgh mills in less than a month.

## Plates . . .

Plate Prices, Page 147

Purchasers are having little difficulty obtaining plates from most supply sources. At Pittsburgh, a producer of the wide sheared product continues to run behind schedule on its deliveries by as much as two months, but by "blanking out" a part of its first quarter order book, it expects to become current on deliveries by March.

Some heavy construction firms report their stocks are unbalanced because of the continued relative tight supply in heavy plates. Freer supplies at the warehouse level are filling supply gaps more frequently.

On the West Coast, producers report fourth quarter sales are about 10 per cent under those in the like period last year. The largest pending job in the Pacific Northwest involves 500 tons for the Ft. Peck, Mont., powerhouse.

## Steel Bars . . .

Bar Prices, Page 147

Carbon and alloy bar orders for January shipment are coming out slowly. Prompt delivery orders for December add up to less hot-rolled volume, with one or two sizes and grades per order, emphasizing hand-to-mouth fill-in buying by the bulk of consumers who are depending largely on inventories.

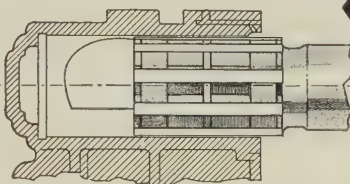
Most current orders are for prompt shipment, one week to 10 days for hot-rolled, and from stock on carbon finished in a fairly large range of sizes. Producers built up sizable stocks of billets in recent weeks.

A pickup in demand in January is regarded as uncertain. Suppliers expect most consumers to slow down manufacturing operations

# How MICROHONING

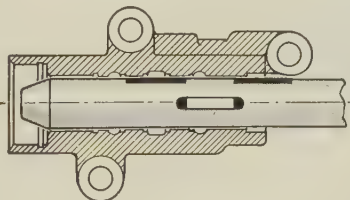
## Cuts Costs—Generates Accuracy—Speeds Production of Interrupted, Blind-End Bores

Shown are two Microhoning machines that are used in the plant of a leading manufacturer of automotive power steering assemblies. Machines are equipped with automatic stone feed and stonewear compensating mechanisms, and automatic sizing controls. A two-position rotary fixture is interlocked with machine controls for fully automatic index cycle. The following applications tell more of the "how".



**STEERING GEAR HOUSING**—In Microhoning the ported, blind-end bore of steering gear housing a nine-stone tool is used. At least six of nine stones are in contact with bore surface when tool passes over irregularly shaped port. Removing .002" of stock from 3.125"D x 6.93"L bore in 18 seconds, Microhoning generates final accuracies and a controlled finish of 50 micro-inches as specified.

**PISTON RACK**—In 20 seconds, Microhoning removes .005" of stock from .875"D x 3"L open end leaded steel bore of piston rack. Self-sharpening abrasives assure a consistent generation of specified surface finish of 20 microinches.



**VALVE HOUSING**—Microhoning tool used for final stock removal in bore of valve housing has one bank of stones and two banks of plastic guides—three stones or guides in each bank. Guides act as tool pilots and stabilizers in interrupted bore—prevent overcutting at edges of lands—assure straight bore by keeping tool aligned. Self-dressing abrasives consistently generate geometric accuracy of .0001" and surface finish of 10 microinches.

Microhoning economically removes stock—corrects cumulative inaccuracies of preceding operations—reduces scrap—permits faster boring—lowers machine tool downtime and maintenance to cut costs and speed production.

*Send Coupon for Complete Information*

Learn how Microhoning will give efficient stock removal, closer tolerances, accurate alignment and functional surfaces.

- ☐ Please have a Micromatic Field Engineer call.  
☐ Please send Micromatic literature and case histories.

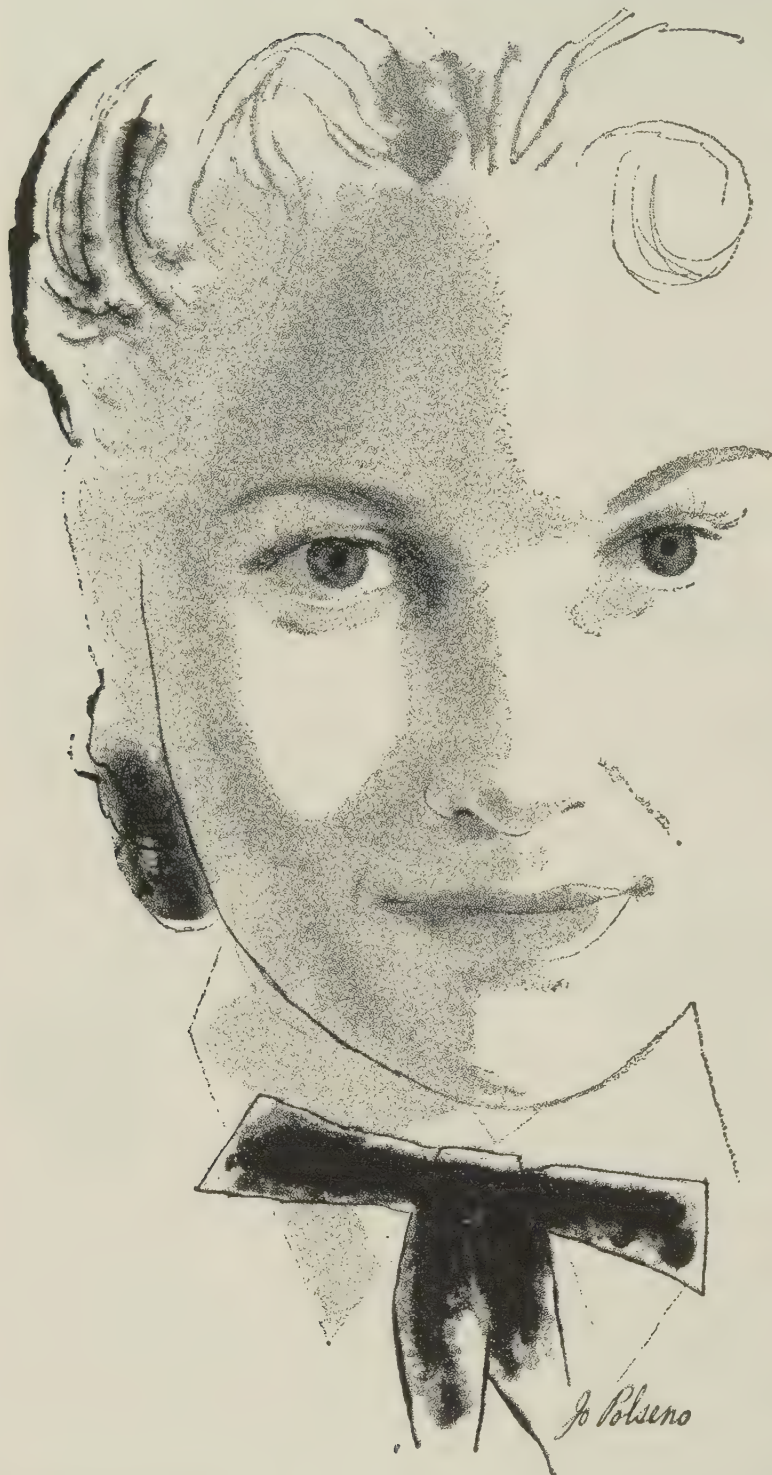


NAME \_\_\_\_\_  
 TITLE \_\_\_\_\_  
 COMPANY \_\_\_\_\_  
 STREET \_\_\_\_\_  
 CITY \_\_\_\_\_ ZONE \_\_\_\_\_ STATE \_\_\_\_\_

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# We took a tip from a typist



The question came up at a Heads-of-Departments meeting. Production told Personnel that his new typist asked that a portion of her salary be set aside for U. S. Savings Bonds. Could it be arranged?

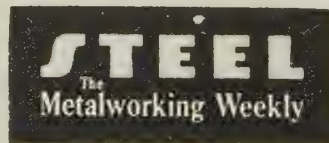
This one question posed another: How many more employees, like the typist, would like to buy Savings Bonds automatically through Payroll Savings, yet, were not aware that we've had a Plan for years?

Finding out was simple.

A phone call brought the assistance of our State Savings Bond Director. He helped plan a company-wide campaign, and provided all the materials to inform our people about the advantages of U. S. Savings Bonds. Everyone received an application card.

The upshot? Employee participation shot up to the highest percentage since the mid-Forties. And the whole program was conducted in good order. Work was never interrupted.

Today there are more Payroll savers than ever before in peace time. Look up your State Director in the phone book or write: Savings Bonds Division, U. S. Treasury Dept., Washington, D. C.





late this month. To what extent they will resume after the holidays is unknown.

## Reinforcing Bars . . .

Reinforcing Bar Prices, Page 147

Buyers of concrete reinforcing bars are ordering for specific requirements, but they are not buying much for inventory. Prompt shipments and ample supplies make it possible for them to order on shorter leadtime.

Bridge requirements are off in the East; general construction, except for schools, is also off.

Competition is an increasing factor, with distributors in the East clipping prices on attractive tonnages. Mill prices to fabricators are firm, but the fabricating shops are more frequently narrowing their margins, though contractors' estimates for deformed bars in place are close to earlier peaks, 12.00 cents to 14.00 cents a pound, depending on engineering specifications.

## Wire . . .

Wire Prices, Pages 149 & 150

Wire mills operating at more than 60 per cent of capacity in the East are the exception. December bookings are the lowest this year in the case of carbon wire, including heading grades and high carbon spring wire.

Forecasts for January are that tonnage requirements will be slightly heavier, but orders booked by the mills for the first quarter so far are light. Automotive industry releases for valve spring and other wire specialties for early 1958 shipment are slightly heavier.

Merchant wire products are in slow demand. This is normal for the season. Where rod inventories are heavy, lower redrawing schedules are slowing down liquidation of semifinished stocks.

## Coal Chemicals . . .

Coal Chemical Prices, Page 153

Jones & Laughlin Steel Corp., Pittsburgh, has started production of high-purity benzene, toluene, and xylene in a plant built for the company by the Badger Mfg. Co. of Cambridge, Mass. Esso Standard Oil's Hydrofining and Universal Oil Products Co.'s Udex processes, engineered for the oil



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**131 Sidney Street, Cambridge 39, Mass.**



industry, have been combined in this coal chemical application.

The plant has a control house completely integrated with other process units. Hydrogenation has been substituted for conventional acid washing.

## Tin Plate . . .

Tin Plate Prices, Page 149

Demand for tin plate has not dropped off as much as some observers had feared. Sales, though, are under those in fourth quarter, 1956. Users have larger inventories than they had following the 1956 steel strike. Result: Sales currently are in the normal seasonal decline typical of peacetime.

## Semifinished Steel . . .

Semifinished Prices, Page 147

Cutbacks in steelmaking operations at several important producing points last week lowered the national ingot rate to an estimated 69.5 per cent of rated capacity.

At Youngstown, curtailments by Republic Steel Corp. and Youngstown Sheet & Tube Co. lowered the

district rate six points to 65 per cent.

## Structural Shapes . . .

Structural Shape Prices, Page 147

Inventories of structural fabricating shops are closer to balance as their bookings decline and shipments improve. Pressure on the structural mills is easing as a result, and indications are eastern shape producers will be current with demand by yearend.

Bridge contracts in the East approximate 25,000 tons, including the main superstructure of the Throggs Neck Bridge, New York. Pending work is down, notably large tonnage projects.

More fabricating shops are estimating on the separate jobs that appear, and price and delivery are factors of increasing importance in the placement of contracts.

Chicago's commissioner of public works claims the time lapse between ordering fabricating structural steel and delivery is still holding back bridge construction on tollways and highways. The city claims the waiting period is

12 months, compared with 15 until recently.

Cook County is adopting a new policy of advance procurement of materials for expressways. The county proposes to stockpile structural and concrete girders and resell them to contractors at the county's cost. First bids are on \$5 million worth of materials for 21 grade separations and two main drains on the northwest and south expressways. Contracts for the construction will be let early next year.

## STRUCTURAL SHAPES . . .

### STRUCTURAL STEEL PLACED

- 7600 tons, power plant, Unit 4, Consolidated Edison Co., Astoria, N. Y., to Grand Iron Works Inc., New York.
- 3000 tons, race track grandstand, Monticello, N. Y., to Schacht Steel Construction Inc., New York; Yonkers Contracting Co., Yonkers, N. Y., general contractor.
- 1345 tons, state service building, Denver, Colo., to Burkhardt Steel Co., Denver; Mead & Mount Construction Co., Denver, general contractor.
- 1250 tons, building Stage 3, Prudential Insurance Co., Newark, N. J., to Schacht Steel Construction Inc., New York; Vermilya-Brown Co., New York, general contractor.
- 1200 tons, foundry-shop buildings and research, Walworth Co., Braintree, Mass., to Waghorne-Brown (Bethlehem Fabricators Inc.), Boston; George A. Fuller Co., Boston, general contractor.
- 700 tons, building, Stage 4, Prudential Insurance Co., Newark, N. J., to Lafayette Iron Works Inc., Jersey City, N. J.; Walter Kidde Constructors Inc., New York, general contractor.
- 490 tons, store, Two Guys from Harrison Inc., Bordentown, N. J., to Elizabeth Iron Works, Elizabeth, N. J.
- 440 tons, five-span composite girder bridge, Farmington River, Farmington, Conn., to Wickwire Spencer Steel Div., Colorado Fuel & Iron Corp., Claymont, Del.; Onegila & Garvasini, Torrington, Conn., general contractor.
- 435 tons, six-span composite rolled beam bridge, Naugatuck River, Ansonia, Conn., to McDermott Steel Specialties Co., New Haven, Conn.; Mariani Construction Co., North Haven, Conn., general contractor.
- 400 tons, warehouse, Timco Co., Newark, N. J., to Elizabeth Iron Works, Elizabeth, N. J.; Wilhelm Construction Co., Newark, N. J., general contractor.
- 350 tons, foundry addition, Pelton Steel Casting Co., Milwaukee, to Wisconsin Bridge & Iron Co., Milwaukee.
- 250 tons, cofferdam framing, bridge, Ogdensburg, N. Y., to Reliance Steel Products Co., McKeesport, Pa.; Merritt-Chapman & Scott Corp., New York, general contractor.
- 170 tons, Baker River power project, Wash., to Pacific Car & Foundry Co., Seattle, for Puget Sound Power & Light Co., Seattle.
- 120 tons, transfer bridge, New York Dock Co., Brooklyn, N. Y., to American Bridge Div., U. S. Steel Corp., Pittsburgh.
- 100 tons, repairs to fire-damaged McChord Air Base hangar, to Bethlehem Pacific Coast Steel Corp., Seattle; (previously reported to unstated interest); Roy Earley Co., Tacoma, Wash., general contractor.

### STRUCTURAL STEEL PENDING

- 9175 tons, 315-mile, 230-kv steel tower transmission line, Ft. Peck, Mont., to Bismarck, N. Dak.; bids to be invited in late December by U. S. Bureau of Reclamation.
- 510 tons, three state bridges, West Rutland, Vt.; E. T. O'Neill & Son Construction Corp., Holyoke, Mass., low on general contract.

(Please turn to Page 155)

# PIONEERS IN ALLOY CUSTOM FABRICATION



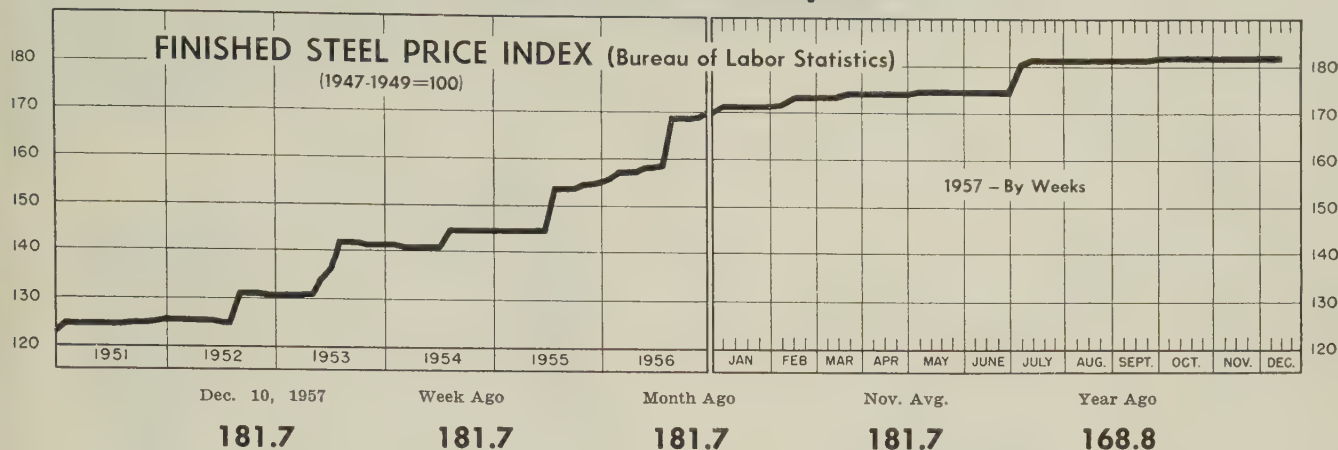
- Fabrication of stainless steel, aluminum and other alloys from .020 to 3/16".
- Experience to fabricate close tolerances and intricate shapes.
- Acres of machinery for quantity production or prototype development.
- Machinery available for polishing, shearing, bending, drawing, annealing, spinning...other specialized techniques to rigid specifications.
- Blickman know-how makes alloys behave during simple or complex fabricating.
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# Price Indexes and Composites



## AVERAGE PRICES OF STEEL (Bureau of Labor Statistics)

Week Ended Dec. 10

Prices include mill base prices and typical extras and deductions. Units are 100 lb except where otherwise noted in parentheses. For complete description of the following products and extras and deductions applicable to them, write to STEEL.

Rails, Standard No. 1...	\$5.600	Bars, Reinforcing .....	6.210
Rails, Light, 40 lb .....	7.067	Bars, C.F., Carbon .....	10.360
Tie Plates .....	6.600	Bars, C.F., Alloy .....	13.875
Axles, Railway .....	9.825	Bars, C.F., Stainless, 302 (lb) .....	0.553
Wheels, Freight Car, 33 in. (per wheel) .....	60.000	Sheets, H.R., Carbon .....	6.192
Plates, Carbon .....	6.150	Sheets, C.R., Carbon .....	7.089
Structural Shapes .....	5.942	Sheets, Galvanized .....	8.220
Bars, Tool Steel, Carbon (lb) .....	0.535	Sheets, C.R., Stainless, 302 (lb) .....	0.688
Bars, Tool Steel, Alloy, Oil Hardening Die (lb) .....	0.650	Sheets, Electrical .....	12.025
Bars, Tool Steel, H.R., Alloy, High Speed, W 6.75, Cr 4.5, V 2.1, Mo 5.5, C 0.60 (lb) .....	1.355	Strip, C.R., Carbon .....	9.243
Bars, Tool Steel, H.R., Alloy, High Speed, W18, Cr 4, V 1 (lb) .....	1.850	Strip, C.R., Stainless, 430 (lb) .....	0.493
Bars, H.R., Alloy .....	10.525	Strip, H.R., Carbon .....	6.245
Bars, H.R., Stainless, 303 (lb) .....	0.525	Pipe, Black, Butt weld (100 ft) .....	19.814
Bars, H.R., Carbon .....	6.425	Pipe, Galv., Butt weld (100 ft) .....	23.264
		Pipe, Line (100 ft) .....	199.023
		Casing, Oil Well, Carbon (100 ft) .....	194.499
		Casing, Oil Well, Alloy (100 ft) .....	304.610

Tubes, Boiler (100 ft) ..	49.130	Black Plate, Canmaking Quality (95 lb base box) ..	7.583
Tubing, Mechanical, Carbon (100 ft) .....	24.953	Wire, Drawn, Carbon ...	10.225
Tubing, Mechanical, Stainless, 304 (100 ft) .....	205.608	Wire, Drawn, Stainless, 430 (lb) .....	0.653
Tin Plate, Hot-dipped, 1.25 lb (95 lb base box)....	9.783	Bale Ties (bundles) .....	7.967
Tin Plate, Electrolytic, 0.25 lb (95 lb base box) ..	8.483	Nails, Wire, 8d Common ..	9.828
		Wire, Barbed (80-rod spool) ..	8.719
		Woven Wire Fence (20-rod roll) .....	21.737

## STEEL'S FINISHED STEEL PRICE INDEX\*

	Dec. 11 1957	Week Ago	Month Ago	Year Ago	5 Yr. Ago
Index (1935-39 avg=100) ..	239.15	239.15	239.15	225.92	181.31
Index in cents per lb .....	6.479	6.479	6.479	6.111	4.912

## STEEL'S ARITHMETICAL PRICE COMPOSITES\*

Finished Steel, NT.....	\$146.03	\$146.03	\$146.03	\$137.66	\$110.98
No. 2 Fdry Pig Iron, GT..	66.49	66.49	66.49	62.63	55.04
Basic Pig Iron, GT .....	65.99	65.99	65.99	62.18	54.66
Malleable Pig Iron, GT ...	67.27	67.27	67.27	63.41	55.77
Steelmaking Scrap, GT ...	32.00	32.33	33.17	65.50	43.00

\*For explanation of weighted index see STEEL, Sept. 19, 1949, p. 54; of arithmetical price composite, STEEL, Sept. 1, 1952, p. 130.

## Comparison of Prices

Comparative prices by districts, in cents per pound except as otherwise noted. Delivered prices based on nearest production point.

FINISHED STEEL						PIG IRON, Gross Ton					
	Dec. 11 1957	Week Ago	Month Ago	Year Ago	5 Yr. Ago		Dec. 11 1957	Week Ago	Month Ago	Year Ago	5 Yr. Ago
Bars, H.R., Pittsburgh ....	5.425	5.425	5.425	5.075	3.95	Bessemer, Pitts. ....	\$67.00	\$67.00	\$67.00	\$63.50	\$55.50
Bars, H.R., Chicago .....	5.425	5.425	5.425	5.075	3.95	Basic, Valley .....	66.00	66.00	66.00	62.50	54.50
Bars, H.R., deld., Philadelphia	5.725	5.725	5.725	5.35	4.502	Basic, deld., Phila. ....	70.01	70.01	70.01	66.26	59.25
Bars, C.F., Pittsburgh .....	7.30*	7.30*	7.30*	6.85*	4.925	No. 2 Fdry, Neville Island, Pa.	66.50	66.50	66.50	63.00	55.00
Shapes, Std., Pittsburgh .....	5.275	5.275	5.275	5.00	3.85	No. 2 Fdry, Chicago .....	66.50	66.50	66.50	63.00	55.00
Shapes, Std., Chicago .....	5.275	5.275	5.275	5.00	3.85	No. 2 Fdry, deld., Phila. .	70.51	70.51	70.51	66.76	59.75
Shapes, deld., Philadelphia..	5.545	5.545	5.545	5.40	4.13	No. 2 Fdry, Birm.....	62.50	62.50	62.50	59.00	51.38
Plates, Pittsburgh .....	5.10	5.10	5.10	4.85	3.90	No. 2 Fdry (Birm.) deld. Cin.	70.20	70.20	70.20	66.70	58.93
Plates, Chicago .....	5.10	5.10	5.10	4.85	3.90	Malleable, Valley .....	66.50	66.50	66.50	63.00	55.00
Plates, Coatesville, Pa. ....	5.10	5.10	5.10	4.85	3.90	Malleable, Chicago .....	66.50	66.50	66.50	63.00	55.00
Plates, Sparrows Point, Md.	5.10	5.10	5.10	4.85	3.90	Ferromanganese, Duquesne	245.00†	245.00†	245.00†	235.00†	228.00*
Plates, Claymont, Del. ....	5.70	5.70	5.70	5.35	4.35						
Sheets, H.R., Pittsburgh ....	4.925	4.925	4.925	4.675	3.775	†74-76% Mn, net ton. *75-82% Mn, gross ton, Etna, Pa.					
Sheets, H.R., Chicago .....	4.925	4.925	4.925	4.675	3.775	SCRAP, Gross Ton (Including broker's commission)					
Sheets, C.R., Pittsburgh ....	6.05	6.05	6.05	5.75	4.575	No. 1 Heavy Melt, Pittsburgh	\$31.50	\$31.50	\$32.50	\$66.50	\$44.00
Sheets, C.R., Chicago .....	6.05	6.05	6.05	5.75	4.575	No. 1 Heavy Melt, E. Pa. .	33.50	33.50	34.50	63.00	41.50
Sheets, C.R., Detroit .....	6.05-6.15	6.05-6.15	6.05-6.15	5.75-5.85	4.775	No. 1 Heavy Melt, Chicago	31.00	32.00	32.50	67.00	42.50
Sheets, Galv., Pittsburgh ..	6.60	6.60	6.60	6.30	5.075	No. 1 Heavy Melt, Valley..	29.50	29.50	31.50	66.50	44.00
Strip, H.R., Pittsburgh ....	4.925	4.925	4.925	4.675	3.725	No. 1 Heavy Melt, Cleve. .	26.50	26.50	28.50	65.00	43.00
Strip, H.R., Chicago .....	4.925	4.925	4.925	4.675	3.725	No. 1 Heavy Melt, Buffalo.	31.50	32.50	32.50	62.50	43.00
Strip, C.R., Pittsburgh .....	7.15	7.15	7.15	6.85	5.35	Rails, Re rolling, Chicago ..	47.50	48.00	46.50	93.50	52.50
Strip, C.R., Chicago .....	7.15	7.15	7.15	6.85	5.35	No. 1 Cast, Chicago .....	35.50	35.50	35.50	50.50	50.00
Strip, C.R., Detroit .....	7.25	7.25	7.25	6.95	5.30-6.05						
Wire, Basic, Pittsburgh ....	7.65	7.65	7.65	7.20	5.10-5.225	COKE, Net Ton					
Nails, Wire, Pittsburgh ....	8.95	8.95	8.95	8.20	6.20-6.35	Beehive, Furn., Connlsvl. .	\$15.25	\$15.25	\$15.25	\$14.50	\$14.75
Tin plate (1.50 lb) box, Pitts.	\$10.30	\$10.30	\$10.30	\$9.95	\$8.95	Beehive, Fdry., Connlsvl. .	18.25	18.25	18.25	17.50	17.00

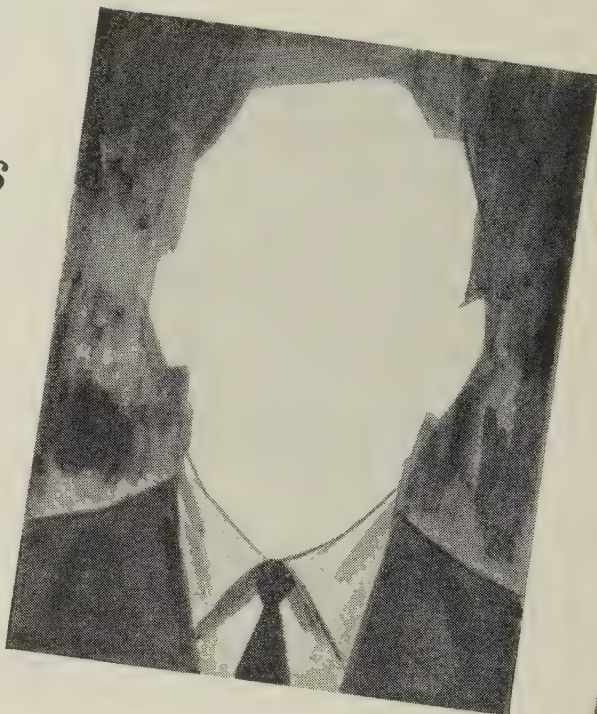
\*Including 0.35c for special quality.

## SEMIFINISHED STEEL

Billets, forging, Pitts. (NT)	\$96.00	\$96.00	\$96.00	\$91.50	\$70.50
Wire rods, 3/4-5/8" Pitts. ...	6.15	6.15	6.15	5.80	4.425



Everybody profits  
...because  
**you**  
**belong**  
in this  
picture!



The publisher of this magazine is often asked what kind of a man you are ... and how many like you are receiving his magazine. Why is he asked?

Because the *advertisers* (whose money is his chief income) insist upon knowing the types of people (by industry or profession, by title) for whom the magazine is edited — and how many are getting it.

In order to standardize on the presentation of such information to advertisers and to have its accuracy vouched for by a disinterested third party, nearly 450 publishers have joined some 200 leading advertisers and advertising agencies in a non-profit organization called Business Publications Audit.

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The advertiser can thus tell whether he's getting his money's worth.

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AUDIT OF CIRCULATION, INC.**

420 Lexington Avenue

New York 17, N. Y.

**BPA**

A NON-PROFIT, TRIPARTITE MEMBERSHIP CORPORATION OF ADVERTISERS, ADVERTISING AGENCIES AND BUSINESS PUBLICATIONS



# Steel Prices

Mill prices as reported to STEEL, Dec 11, cents per pound except as otherwise noted. *Changes shown in italics.*  
Code numbers following mill points indicate producing company. Key to producers, page 148; to footnotes, page 150.

## SEMIFINISHED

<b>INGOTS, Carbon, Forging (NT)</b>	
Munhall, Pa. U5	\$73.50
<b>INGOTS, Alloy (NT)</b>	
Detroit S41	\$77.00
Farrell, Pa. S3	77.00
Lowellville, O. S3	77.00
Midland, Pa. C18	77.00
Munhall, Pa. U5	77.00
Sharon, Pa. S3	77.00

## BILLETS, BLOOMS & SLABS

<b>Carbon, Re-rolling (NT)</b>	
Bessemer, Pa. U5	\$77.50
Buffalo R2	77.50
Clairton, Pa. U5	77.50
Ensley, Ala. T2	77.50
Fairfield, Ala. T2	77.50
Fontana, Calif. K1	88.00
Gary, Ind. U5	77.50
Johnstown, Pa. B3	77.50
Lackawanna, N.Y. B2	77.50
Munhall, Pa. U5	77.50
S. Chicago, Ill. R2, U5	77.50
S. Duquesne, Pa. U5	77.50
Sterling, Ill. N15	77.50
Youngstown R2	77.50

<b>Carbon, Forging (NT)</b>	
Bessemer, Pa. U5	\$96.00
Buffalo R2	96.00
Canton, O. R2	98.50
Clairton, Pa. U5	96.00
Conshohocken, Pa. A3	101.00
Ensley, Ala. T2	96.00
Fairfield, Ala. T2	96.00
Fontana, Calif. K1	105.50
Gary, Ind. U5	96.00
Geneva, Utah C11	96.00
Houston S5	101.00
Johnstown, Pa. B2	96.00
Lackawanna, N.Y. B2	96.00
Los Angeles B3	105.50
Midland, Pa. C18	96.00
Munhall, Pa. U5	96.00
Seattle B3	109.50
Sharon, Pa. S3	96.00
S. Chicago R2, U5, W14	96.00
S. Duquesne, Pa. U5	96.00
S. San Francisco B3	105.50
Warren, O. C17	96.00

<b>Alloy, Forging (NT)</b>	
Bethlehem, Pa. B2	\$114.00
Bridgeport, Conn. C32	114.00
Buffalo R2	114.00
Canton, O. R2, T7	114.00
Conshohocken, Pa. A3	121.00
Detroit S41	114.00
Economy, Pa. B14	114.00
Farrell, Pa. S3	114.00
Fontana, Calif. K1	115.00
Gary, Ind. U5	114.00
Houston S5	119.00
Ind. Harbor, Ind. Y1	114.00
Johnstown, Pa. B2	114.00
Lackawanna, N.Y. B2	114.00
Los Angeles B3	134.00
Lowellville, O. S3	114.00
Massillon, O. R2	114.00
Midland, Pa. C18	114.00
Munhall, Pa. U5	114.00
Sharon, Pa. S3	114.00
S. Chicago R2, U5, W14	114.00
S. Duquesne, Pa. U5	114.00
Sterling, O. Y1	114.00
Warren, O. C17	114.00

<b>ROUNDS, SEAMLESS TUBE (NT)</b>	
Buffalo R2	\$117.50
Canton, O. R2	120.00
Cleveland R2	117.50
Gary, Ind. U5	117.50
S. Chicago, Ill. R2, W14	117.50
S. Duquesne, Pa. U5	117.50
Warren, O. C17	117.50

## SKELP

Alaquippa, Pa. J5	5.075
Munhall, Pa. U5	4.875
Warren, O. R2	4.875
Youngstown R2, U5	4.875

## WIRE RODS

Alabama City, Ala. R2	6.15
Alaquippa, Pa. J5	6.15
Alton, Ill. L1	6.35
Buffalo W12	6.15
Cleveland A7	6.15
Donora, Pa. A7	6.15
Fairfield, Ala. T2	6.15
Houston S5	6.40
Indiana Harbor, Ind. Y1	6.15
Johnstown, Pa. B2	6.15
Joliet, Ill. A7	6.15
Kansas City, Mo. S5	6.40
Kokomo, Ind. C16	6.25
Los Angeles B3	6.95
Minnequa, Colo. C10	6.40

Monessen, Pa. P17	6.15
N. Tonawanda, N.Y. B11	6.15
Pittsburgh, Calif. C11	6.95
Portsmouth, O. P12	6.15
Roebeling, N.J. R5	6.25
S. Chicago, Ill. R2	6.15
Sparrows Point, Md. B2	6.25
Sterling, Ill. (1) N15	6.15
Sterling, Ill. N15	6.25
Struthers, O. Y1	6.15
Worcester, Mass. A7	6.45

## STRUCTURALS

### Carbon Steel Std. Shapes

Ala. City, Ala. R2	5.275
Atlanta A11	5.475
Alaquippa, Pa. J5	5.275
Bessemer, Ala. T2	5.275
Bethlehem, Pa. B2	5.325
Birmingham C15	5.275
Clairton, Pa. U5	5.275
Fairfield, Ala. T2	5.275
Fontana, Calif. K1	6.075
Gary, Ind. U5	5.275
Geneva, Utah C11	5.275
Houston S5	5.375
Ind. Harbor, Ind. I-2	5.275
Johnstown, Pa. B2	5.325
Joliet, Ill. P22	5.275
Kansas City, Mo. S5	5.375
Lackawanna, N.Y. B2	5.325
Los Angeles B3	5.975
Minnequa, Colo. C10	5.575
Munhall, Pa. U5	5.275
Niles, Calif. P1	5.925
Phoenixville, Pa. P4	5.325
Portland, Ore. O4	6.025
Seattle B3	6.025
S. Chicago, Ill. U5, W14	5.275
S. San Francisco B3	5.925
Sterling, Ill. N15	5.275
Torrance, Calif. C11	5.975
Weirton, W. Va. W6	5.275

<b>Wide Flange</b>	
Bethlehem, Pa. B2	5.352
Clairton, Pa. U5	5.275
Fontana, Calif. K1	6.225
Indiana Harbor, Ind. I-2	5.275
Lackawanna, N.Y. B2	5.325
Munhall, Pa. U5	5.275
Phoenixville, Pa. P4	5.325
S. Chicago, Ill. U5	5.275

<b>Alloy Std. Shapes</b>	
Alaquippa, Pa. J5	6.55
Clairton, Pa. U5	6.55
Gary, Ind. U5	6.55
Houston S5	6.65
Kansas City, Mo. S5	6.65
Munhall, Pa. U5	6.55
S. Chicago, Ill. U5	6.55

<b>H.S., L.A. Std. Shapes</b>	
Alaquippa, Pa. J5	7.75
Bessemer, Ala. T2	7.75
Bethlehem, Pa. B2	7.80
Clairton, Pa. U5	7.75
Fairfield, Ala. T2	7.75
Fontana, Calif. K1	8.55
Gary, Ind. U5	7.75
Geneva, Utah C11	7.75
Houston S5	7.85
Ind. Harbor, Ind. I-2, Y1	7.75
Johnstown, Pa. B2	7.80
Kansas City, Mo. S5	7.85
Lackawanna, N.Y. B2	7.80
Los Angeles B3	8.45
Munhall, Pa. U5	7.75
Seattle B3	8.50
S. Chicago, Ill. U5, W14	7.75
S. San Francisco B3	8.40
Struthers, O. Y1	7.75

<b>H.S., L.A. Wide Flange</b>	
Bethlehem, Pa. B2	7.80
Lackawanna, N.Y. B2	7.80
Munhall, Pa. U5	7.75
S. Chicago, Ill. U5	7.75

## PILING

<b>BEARING PILES</b>	
Bethlehem, Pa. B2	5.325
Lackawanna, N.Y. B2	5.325
Munhall, Pa. U5	5.275
S. Chicago, Ill. U5	5.275

<b>STEEL SHEET PILING</b>	
Lackawanna, N.Y. B2	6.225
Munhall, Pa. U5	6.225
S. Chicago, Ill. U5	6.225
Weirton, W. Va. W6	6.225

## PLATES

<b>Carbon Steel</b>	
Ala. City, Ala. R2	5.10
Alaquippa, Pa. J5	5.10
Ashland, Ky. (15) A10	5.10
Bessemer, Ala. T2	5.10
Clairton, Pa. U5	5.10
Clymont, Del. C22	5.10
Cleveland J5	5.20

Coatesville, Pa. L7	5.10
Conshohocken, Pa. A3	5.20
Ecorse, Mich. G5	5.20
Fairfield, Ala. T2	5.10
Fontana, Calif. (30) K1	5.90
Gary, Ind. U5	5.10
Geneva, Utah C11	5.10
Granite City, Ill. G4	5.30
Harrisburg, Pa. P4	5.80
Houston S5	5.20
Ind. Harbor, Ind. I-2, Y1	5.10
Johnstown, Pa. B2	5.10
Lackawanna, N.Y. B2	5.10
Lone Star, Tex. L6	5.45
Mansfield, O. E6	5.10
Minnequa, Colo. C10	5.95
Munhall, Pa. U5	5.10
Newport, Ky. A2	5.10
Pittsburgh J5	5.10
Riverdale, Ill. A1	5.10
Seattle B3	6.00
Sharon, Pa. S3	5.10
S. Chicago, Ill. U5, W14	5.10
Sparrows Point, Md. B2	5.10
Sterling, Ill. N15	5.10
Steubenville, C. W10	5.10
Warren, O. R2	5.10
Youngstown U5, Y1	5.10

<b>PLATES, Carbon Abras. Resist.</b>	
Claymont, Del. C22	6.75
Fontana, Calif. K1	7.55
Geneva, Utah C11	6.75
Houston S5	6.85
Johnstown, Pa. B2	6.75
Sparrows Point, Md. B2	6.75

<b>PLATES, Wrought Iron</b>	
Economy, Pa. B14	13.15

<b>PLATES, H.S., L.A.</b>	
Alaquippa, Pa. J5	7.625
Bessemer, Ala. T2	7.625
Clairton, Pa. U5	7.625
Claymont, Del. C22	7.625
Cleveland J5, R2	7.625
Coatesville, Pa. L7	7.925
Conshohocken, Pa. A3	7.625
Economy, Pa. B14	7.625
Ecorse, Mich. G5	7.725
Fairfield, Ala. T2	7.625
Farrell, Pa. S3	7.625
Fontana, Calif. (30) K1	8.425
Gary, Ind. U5	7.625
Geneva, Utah C11	7.625
Houston S5	7.725
Ind. Harbor, Ind. I-2, Y1	7.625
Johnstown, Pa. B2	7.625
Munhall, Pa. U5	7.625
Pittsburgh J5	7.625
Seattle B3	8.525
Sharon, Pa. S3	7.625
S. Chicago, Ill. U5, W14	7.625
Sparrows Point, Md. B2	7.625
Warren, O. R2	7.625
Youngstown U5	7.625

<b>PLATES, ALLOY</b>	
Alaquippa, Pa. J5	7.20
Claymont, Del. C22	7.20
Coatesville, Pa. L7	7.20
Economy, Pa. B14	7.20
Farrell, Pa. S3	7.20
Fontana, Calif. (30) K1	8.00
Gary, Ind. U5	7.20
Houston S5	7.30
Ind. Harbor, Ind. Y1	7.20
Johnstown, Pa. B2	7.20
Lowellville, O. S3	7.20
Munhall, Pa. U5	7.20
Newport, Ky. A2	7.20
Pittsburgh J5	7.20
Seattle B3	8.10
Sharon, Pa. S3	7.20
S. Chicago, Ill. U5, W14	7.20
Sparrows Point, Md. B2	7.20
Youngstown Y1	7.20

<b>FLOOR PLATES</b>	
Cleveland J5	6.175
Conshohocken, Pa. A3	6.175
Ind. Harbor, Ind. I-2	6.175
Munhall, Pa. U5	6.175
S. Chicago, Ill. U5	6.175
Ashland c.l. (15) A10	5.35
Ashland l.c.l. (15) A10	5.85
Cleveland c.l. R2	5.85
Warren, O. c.l. R2	5.85

## BARS

<b>BARS, Hot-Rolled Carbon (Merchant Quality)</b>	
Ala. City, Ala. (9) R2	5.425
Alaquippa, Pa. (9) J5	5.425
Alton, Ill. L1	5.625
Atlanta (9) A11	5.625
Bessemer, Ala. (9) T2	5.425
Birmingham (9) C15	5.425
Buffalo (9) R2	5.425

Clairton, Pa. (9) U5	5.425
Cleveland (9) R2	5.425
Ecorse, Mich. (9) G5	5.525
Emeryville, Calif. J7	6.175
Fairfield, Ala. (9) T2	5.425
Fairless, Pa. (9) U5	5.575
Fontana, Calif. (9) K1	6.125
Gary, Ind. (9) U5	5.425
Houston (9) S5	5.675
Ind. Harbor (9) I-2, Y1	5.425
Johnstown, Pa. (9) B2	5.425
Joliet, Ill. P22	5.425
Kansas City, Mo. (9) S5	5.675
Lackawanna (9) B2	5.425
Los Angeles (9) B3	6.125
Milton, Pa. M18	5.575
Minnequa, Colo. C10	5.875
Niles, Calif. P1	6.125
N. T. Wanda, N.Y. (23) B11	5.775
Pittsburgh, Calif. (9) C11	6.125
Pittsburgh (9) J5	5.425
Portland, Ore. O4	6.175
Seattle B3, N14	6.175
S. Ch'cgo (9) R2, U5, W14	5.425
S. Duquesne, Pa. (9) U5	5.425
S. San Fran., Calif. (9) B3	6.175
Sterling, Ill. (1) N15	5.425
Sterling, Ill. (9) N15	5.525
Struthers, O. Y1	5.425
Tonawanda, N.Y. B12	5.425
Torrance, Calif. (9) C11	6.125
Youngstown (9) R2, U5	5.425

<b>BARS, H.R. Leaded Alloy (Including leaded extra)</b>	
Warren, O. C17	7.475

<b>BARS, Hot-Rolled Alloy</b>	
Alaquippa, Pa. J5	6.475
Bethlehem, Pa. B2	6.475
Bridgeport, Conn. C32	6.55
Buffalo R2	6.475
Canton, O. R2, T7	6.475
Clairton, Pa. U5	6.475
Detroit S41	6.475
Economy, Pa. B14	6.475
Ecorse, Mich. G5	6.575
Fairless, Pa. U5	6.625
Farrell, Pa. S3	6.475
Fontana, Calif. K1	7.525
Gary, Ind. U5	6.475
Houston S5	6.725
Ind. Harbor, Ind. I-2, Y1	6.475
Johnstown, Pa. B2	6.475
Kansas City, Mo. S5	6.725
Lackawanna, N.Y. B2	6.475
Lowellville, O. S3	6.475
Los Angeles B3	7.525
Massillon, O. R2	6.475
Midland, Pa. C18	6.475
Pittsburgh J5	6.475
Sharon, Pa. S3	6.475
S. Chicago R2, U5, W14	6.475
S. Duquesne, Pa. U5	6.475
Sterling, O. Y1	6.475
Struthers, O. Y1	6.475
Warren, O. C17	6.475
Youngstown U5	6.475

<b>BARS &amp; SMALL SHAPES, H.R.</b>	
<b>High-Strength, Low-Alloy</b>	







## STRIP

### STRIP, Hot-Rolled Carbon

Ala. City, Ala. (27) R2	4.925
Altonport, Pa. P7	4.925
Alton, Ill. L1	5.125
Ashland, Ky. (8) A10	4.925
Atlanta A11	5.125
Bessemer, Ala. T2	4.925
Birmingham C15	4.925
Buffalo (27) R2	4.925
Conshohocken, Pa. A3	4.975
Detroit M1	5.025
Ecorse, Mich. G5	5.025
Fairfield, Ala. T2	4.925
Fontana, Calif. K1	5.825
Gary, Ind. U5	4.925
Ind. Harbor, Ind. I-2, Y1	4.925
Johnstown, Pa. (25) B2	4.925
Lackawanna, N.Y. (25) B2	4.925
Los Angeles (25) B3	5.675
Minneapolis C10	6.025
Pittsburgh, Calif. C11	5.675
Riverdale, Ill. A1	4.925
San Francisco S7	6.35
Seattle (25) B3	6.35
Seattle N14	6.35
Sharon, Pa. S3	4.925
S. San Francisco (25) B3	5.675
SparrowsPoint, Md. B2	4.925
Sterling, Ill. (1) N15	4.925
Sterling, Ill. N15	5.025
Torrance, Calif. C11	5.675
Warren, O. R2	4.975
Weirton, W. Va. W6	4.925
Youngstown U5	4.925

### STRIP, Hot-Rolled Alloy

Carnegie, Pa. S18	8.10
Farrell, Pa. S3	8.10
Gary, Ind. U5	8.10
Houston S5	8.35
Ind. Harbor, Ind. Y1	8.10
Kansas City, Mo. S5	8.35
Los Angeles B3	9.30
Lowellville, O. S3	8.10
Newport, Ky. A2	8.10
Sharon, Pa. A2	8.10
S. Chicago, Ill. W14	8.10
Youngstown U5, Y1	8.10

### STRIP, Hot-Rolled High-Strength, Low-Alloy

Bessemer, Ala. T2	7.325
Conshohocken, Pa. A3	7.325
Ecorse, Mich. G5	7.425
Fairfield, Ala. T2	7.325
Farrell, Pa. S3	7.325
Gary, Ind. U5	7.325
Ind. Harbor, Ind. I-2, Y1	7.325
Lackawanna, N.Y. B2	7.325
Los Angeles (25) B3	8.075
Seattle (25) B3	8.325
Sharon, Pa. S3	7.325
S. Chicago, Ill. W14	7.325
S. San Francisco (25) B3	7.325
SparrowsPoint, Md. B2	7.325
Warren, O. R2	7.325
Weirton, W. Va. W6	7.325
Youngstown U5, Y1	7.325

### STRIP, Hot-Rolled Ingot Iron

Ashland, Ky. (8) A10	5.175
Warren, O. R2	5.675

### STRIP, Cold-Rolled Carbon

Anderson, Ind. G6	7.15
Baltimore T6	7.15
Boston T6	7.70
Buffalo S10	7.15
Cleveland A7, J5	7.15
Conshohocken, Pa. A3	7.20
Dearborn, Mich. D3	7.25
Detroit D2, M1, P20	7.25
Dover, O. G6	7.15
Ecorse, Mich. G5	7.25
Evanston, Ill. M22	7.25
Follansbee, W. Va. F4	7.15
Fontana, Calif. K1	9.00
Franklin Park, Ill. T6	7.25
Ind. Harbor, Ind. Y1	7.15
Indianapolis J5	7.30
Los Angeles J5	9.05
Los Angeles C1	9.20
New Bedford, Mass. R10	7.60
New Britain (10) S15	7.15
New Castle, Pa. B4, E5	7.15
New Haven, Conn. D2	7.60
New Kensington, Pa. A6	7.15
Pawtucket, R.I. R3	7.80
Pawtucket, R.I. N8	7.70
Philadelphia (45) P24	7.70
Pittsburgh J5	7.15
Riverdale, Ill. A1	7.25
Rome, N.Y. (32) R6	7.15
Sharon, Pa. S3	7.15
Trenton, N.J. (31) R5	8.60
Wallingford, Conn. W2	7.60
Warren, O. R2, T5	7.15
Weirton, W. Va. W6	7.15
Worcester, Mass. A7	7.70
Youngstown J5, Y1	7.15

### STRIP, Cold-Rolled Alloy

Boston T6	15.40
Carnegie, Pa. S18	15.05
Cleveland A7	15.05
Dover, O. G6	15.05
Farrell, Pa. S3	15.05
Franklin Park, Ill. T6	15.05
Harrison, N.J. C18	15.05
Indianapolis J5	15.20
Lowellville, O. S3	15.05
Pawtucket, R.I. N8	15.40
Riverdale, Ill. A1	15.05
Sharon, Pa. S3	15.05
Worcester, Mass. A7	15.35
Youngstown J5	15.05

### STRIP, Cold-Rolled High-Strength, Low-Alloy

Cleveland A7	10.45
Dearborn, Mich. D3	10.60
Dover, O. G6	10.45
Ecorse, Mich. G5	10.55
Farrell, Pa. S3	10.50
Ind. Harbor, Ind. Y1	10.65
Sharon, Pa. S3	10.50
Warren, O. R2	10.45

### STRIP, Cold-Finished Spring Steel (Annealed)

Baltimore T6	9.50	10.70	12.90	15.90	18.85
Boston T6	9.50	10.70	12.90	15.90	18.85
Bristol, Conn. W1	9.50	10.70	12.90	15.90	18.85
Carnegie, Pa. S18	8.95	10.40	12.60	15.60	18.55
Cleveland A7	9.05	10.50	12.70	15.70	18.55
Dearborn, Mich. D3	9.05	10.50	12.70	15.70	18.55
Detroit D2	9.05	10.50	12.70	15.70	18.55
Dover, O. G6	8.95	10.40	12.60	15.60	18.55
Evanston, Ill. M22	8.95	10.40	12.60	15.60	18.55
Fostoria, O. S1	10.05	11.15	13.10	16.10	19.30
Franklin Park, Ill. T6	9.05	10.40	12.60	15.60	18.55
Harrison, N.J. C18	9.10	10.55	12.60	15.60	18.55
Indianapolis J5	11.15	12.60	14.80	17.80	18.55
Los Angeles J5	11.15	12.60	14.80	17.80	18.55
New Britain, Conn. (10) S15	8.95	10.40	12.60	15.60	18.55
New Castle, Pa. B4, E5	8.95	10.40	12.60	15.60	18.55
New Haven, Conn. D2	9.40	10.70	12.90	15.90	18.85
New Kensington, Pa. A6	8.95	10.40	12.60	15.60	18.55
New York W3	9.50	10.70	12.90	15.90	18.85
Pawtucket, R.I. N8	9.05	10.40	12.60	15.60	18.55
Riverdale, Ill. A1	8.95	10.40	12.60	15.60	18.55
Rome, N.Y. (32) R6	8.95	10.40	12.60	15.60	18.55
Sharon, Pa. S3	8.95	10.40	12.60	15.60	18.55
Trenton, N.J. R5	9.40	10.70	12.90	15.90	18.85
Wallingford, Conn. W2	9.40	10.70	12.90	15.90	18.85
Warren, O. T5	8.95	10.40	12.60	15.60	18.55
Worcester, Mass. A7, T6	9.50	10.70	12.90	15.90	18.85
Youngstown J5	8.95	10.40	12.60	15.60	18.55

### Spring Steel (Tempered)

Bristol, Conn. W1	18.10	21.95	26.30
Buffalo W12	18.10	21.95	26.30
Fostoria, O. S1	18.10	21.95	26.30
Franklin Park, Ill. T6	18.10	21.95	26.30
Harrison, N.J. C18	18.10	21.95	26.30
New York W3	18.10	21.95	26.30
Palmer, Mass. W12	18.10	21.95	26.30
Trenton, N.J. R5	18.10	21.95	26.30
Worcester, Mass. A7, T6	18.10	21.95	26.30
Youngstown J5	18.10	21.95	26.30

## SILICON STEEL

### H.R. SHEETS (22 Ga., cut lengths)

Beech Bottom, W. Va. W10	11.80	12.90	13.95
Mansfield, O. E6	9.625	11.10	11.80
Newport, Ky. A2	9.625	11.10	11.80
Niles, O. M21, S3	9.625	11.10	11.80
Vandergrift, Pa. U5	9.625	11.10	11.80
Warren, O. R2	9.625	11.10	11.80
Zanesville, O. A10	9.625	11.10	11.80
Zanesville, O. A10 (SP Coils)	9.625	11.10	11.80

### C.R. COILS & CUT LENGTHS (22 Ga.)

Fully Processed	Field	tire	Arma- ture	Elec- tric	Motor	Dyna- mo
(Semiprocessed 1/2c lower)	Field	tire	Arma- ture	Elec- tric	Motor	Dyna- mo
Beech Bottom, W. Va. W10	11.35	12.05	13.15	14.20	15.25	16.30
Brackenridge, Pa. A4	9.825	11.05	11.75	12.85	13.95	15.05
Granite City, Ill. G4	9.625	11.05	11.75	12.85	13.95	15.05
Indiana Harbor, Ind. I-2	9.625	11.05	11.75	12.85	13.95	15.05
Mansfield, O. E6	9.625	11.05	11.75	12.85	13.95	15.05
Vandergrift, Pa. U5	9.625	11.05	11.75	12.85	13.95	15.05
Warren, O. R2	9.625	11.05	11.75	12.85	13.95	15.05
Zanesville, O. A10 (FP Coils)	9.625	11.05	11.75	12.85	13.95	15.05

### H.R. SHEETS (22 Ga., cut lengths)

Beech Bottom, W. Va. W10	15.00	15.55	16.05	17.10
Vandergrift, Pa. U5	14.75	15.55	16.05	17.10
Zanesville, O. A10	15.00	15.55	16.05	17.10

### C.R. COILS & CUT LENGTHS (22 Ga.)

Brackenridge, Pa. A4	17.60	19.20	20.70	22.20
Butler, Pa. A10	19.20	20.70	22.20	23.70
Vandergrift, Pa. U5	16.60	17.60	19.20	20.70
Warren, O. R2	16.60	17.60	19.20	20.70

\*Semiprocessed. †Fully processed only. ‡Coils, annealed, semiprocessed 1/2c lower. \*\*Cut lengths, 1/2-cent lower.

### Weirton, W. Va. W6

Youngstown Y1	10.65
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### STRIP, Cold-Rolled Ingot Iron

Warren, O. R2	7.90
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### STRIP, C.R. Electrogalvanized

Cleveland A7	7.15*
Dover, O. G6	7.15*
Evanston, Ill. M22	7.25*
Riverdale, Ill. A1	7.25*
Warren, O. B9, T5	7.15*
Worcester, Mass. A7	7.70*
Youngstown J5	7.15*

\*Plus galvanizing extras.

### STRIP, Galvanized (Continuous)

Sharon, Pa. S3	7.275
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### TIGHT COOPERAGE HOOP

Atlanta A11	5.65
Riverdale, Ill. A1	5.50
Sharon, Pa. S3	5.35
Youngstown U5	5.35

## TIN MILL PRODUCTS

### TIN PLATE, Electrolytic (Base Box)

	0.25 lb	0.50 lb	0.75 lb
Aliquippa, Pa. J5	\$8.75	\$9.00	\$9.40
Fairfield, Ala. T2	8.85	9.10	9.50
Fairless, Pa. U5	8.85	9.10	9.50
Fontana, Calif. K1	9.50	9.75	10.15
Gary, Ind. U5	8.75	9.00	9.40
Granite City, Ill. G4	8.85	9.10	9.50
Indiana Harbor, Ind. I-2, Y1	8.75	9.00	9.40
Irvin, Pa. U5	8.75	9.00	9.40
Niles, O. R2	8.75	9.00	9.40
Pittsburgh, Calif. C11	9.50	9.75	10.15
SparrowsPoint, Md. B2	8.85	9.10	9.50
Weirton, W. Va. W6	8.75	9.00	9.40
Yorkville, O. W10	8.75	9.00	9.40

### ELECTROTIN (22-27 Gage; Dollars per 100 lb)

Aliquippa, Pa. J5	7.725	7.925	8.125
Niles, O. R2	7.725	7.925	8.125

### TIN PLATE, American 1.25 1.50 lb

Aliquippa, Pa. J5	\$10.05	\$10.30
Fairfield, Ala. T2	10.15	10.40
Fairless, Pa. U5	10.15	10.40
Fontana, Calif. K1	10.80	11.05
Gary, Ind. U5	10.05	10.30
Irvin, Pa. U5	10.05	10.30
Pitts., Calif. C11	10.80	11.05
Sp. Pt., Md. B2	10.15	10.40
Weirton, W. Va. W6	10.05	10.30
Yorkville, O. W10	10.05	10.30

### HOLLOWWARE ENAMELING Black Plate (29 Gage)

Aliquippa, Pa. J5	\$7.50
Gary, Ind. U5	7.50
Granite City, Ill. G4	7.60
Ind. Harbor, Ind. Y1	7.50
Irvin, Pa. U5	7.50
Yorkville, O. W10	7.50

### MANUFACTURING TERNES (Special Coated, Base Box)

Gary, Ind. U5	\$9.70
Irvin, Pa. U5	9.70

### ROOFING SHORT TERNES (8 lb Coated, Base Box)

Gary, Ind. U5	\$11.25
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## WIRE

### WIRE, Manufacturers Bright, Low Carbon

Alabama City, Ala. R2	7.65
Aliquippa, Pa. J5	7.65
Alton, Ill. L1	7.85
Atlanta A11	7.85
Bartonsville, Ill. K4	7.75
Buffalo W12	7.65
Chicago W13	7.65
Cleveland A7, C20	7.65
Crawfordsville, Ind. M8	7.75
Donora, Pa. A7	7.65
Duluth A7	7.65
Fairfield, Ala. T2	7.65
Fostoria, O. (24) S1	7.75
Houston S5	7.90
Jacksonville, Fla. M8	8.00
Johnstown, Pa. B2	7.65
Joliet, Ill. A7	7.65
Kansas City, Mo. S5	7.90
Kokomo, Ind. C16	7.75
Los Angeles B3	8.60
Minneapolis, Colo. C10	7.90
Monessen, Pa. P7, P16	7.65
N. Tonawanda, N.Y. B11	7.65
Palmer, Mass. W12	7.95
Pittsburgh, Calif. C11	8.60
Pittsburgh, O. P12	7.65
Rankin, Pa. A7	7.65
S. Chicago, Ill. R2	7.65
S. San Francisco C10	8.60
SparrowsPoint, Md. B2	7.75
Sterling, Ill. (1) N15	7.65
Sterling, Ill. N15	7.75
Struthers, O. Y1	7.65
Waukegan, Ill. A7	7.65
Worcester, Mass. A7	7.95

### WIRE, Gal'd ACSF for Cores

Bartonsville, Ill. K4	12.65
Buffalo W12	12



**WIRE, Tire Bead**  
 Bartonville, Ill. K4 .....16.55  
 Monessen, Pa. P16 .....16.55  
 Roebbing, N.J. R5 .....17.05

**WIRE, Cold-Rolled Flat**  
 Anderson, Ind. G6 .....11.65  
 Baltimore T6 .....11.95  
 Boston T6 .....11.95  
 Buffalo W12 .....11.65  
 Chicago W13 .....11.75  
 Cleveland A7 .....11.65  
 Crawfordville, Ind. M8 .....11.65  
 Dover, O. G6 .....11.65  
 Fostoria, O. S1 .....11.65  
 Franklin Park, Ill. T6 .....11.75  
 Kokomo, Ind. C16 .....11.65  
 Massillon, O. R8 .....11.65  
 Milwaukee C23 .....11.85  
 Monessen, Pa. P7, P16 .....11.65  
 Palmer, Mass. W12 .....11.95  
 Pawtucket, R.I. N8 .....11.95  
 Philadelphia P24 .....11.95  
 Riverdale, Ill. A1 .....11.75  
 Rome, N.Y. R6 .....11.65  
 Sharon, Pa. S3 .....11.65  
 Trenton, N.J. R5 .....11.95  
 Warren, O. B9 .....11.65  
 Worcester, Mass. A7, T6 .....11.95

**NAILS, Stock**  
 Alabama City, Ala. R2 .....173  
 Allquippa, Pa. J5 .....173  
 Atlanta A11 .....175  
 Bartonville, Ill. K4 .....175  
 Chicago W13 .....173  
 Cleveland A9 .....173  
 Crawfordville, Ind. M8 .....175  
 Donora, Pa. A7 .....173  
 Duluth A7 .....173  
 Fairfield, Ala. T2 .....173  
 Houston S5 .....178  
 Jacksonville, Fla. (20) M8 .....184  
 Johnston, Pa. B2 .....173  
 Joliet, Ill. A7 .....173  
 Kansas City, Mo. S5 .....178  
 Kokomo, Ind. C16 .....175  
 Monessen, Pa. P7 .....175  
 Pittsburgh, Calif. C11 .....192  
 Rankin, Pa. A7 .....173  
 S. Chicago, Ill. R2 .....173  
 Sparrows Pt., Md. B2 .....175  
 Sterling, Ill. (7) N15 .....175  
 Worcester, Mass. A7 .....179

(To Wholesalers; per cwt)  
 Galveston, Tex. D7 .....\$9.10

**NAILS, Cut (100 lb keg)**  
 To Dealers (33)  
 Conshohocken, Pa. A3 .....\$9.80  
 Wheeling, W. Va. W10 .....9.80

**POLISHED STAPLES**  
 Alabama City, Ala. R2 .....175  
 Allquippa, Pa. J5 .....175  
 Atlanta A11 .....177  
 Bartonville, Ill. K4 .....177  
 Crawfordville, Ind. M8 .....177  
 Donora, Pa. A7 .....175  
 Duluth A7 .....175  
 Fairfield, Ala. T2 .....175  
 Jacksonville, Fla. (20) M8 .....186  
 Johnston, Pa. B2 .....175  
 Joliet, Ill. A7 .....175  
 Kokomo, Ind. C6 .....177  
 Minnesota, Colo. C10 .....180  
 Pittsburgh, Calif. C11 .....194  
 Rankin, Pa. A7 .....175  
 S. Chicago, Ill. R2 .....175  
 Sparrows Pt., Md. B2 .....177  
 Sterling, Ill. (7) N15 .....175  
 Worcester, Mass. A7 .....181

**TIE WIRE, Automatic Baler**  
 (1 1/2" Ga.) (Per 97 lb Net Box)  
 Coil No. 3150  
 Alabama City, Ala. R2 .....\$10.26  
 Atlanta A11 .....10.36  
 Bartonville, Ill. K4 .....10.36  
 Buffalo W12 .....10.26  
 Chicago W13 .....10.26  
 Crawfordville, Ind. M8 .....10.36  
 Donora, Pa. A7 .....10.26  
 Duluth A7 .....10.26  
 Fairfield, Ala. T2 .....10.26  
 Houston S5 .....10.51  
 Jacksonville, Fla. M8 .....10.82  
 Johnston, Pa. B2 .....10.26  
 Joliet, Ill. A7 .....10.26  
 Kansas City, Mo. S5 .....10.51  
 Kokomo, Ind. C16 .....10.36  
 Los Angeles B3 .....11.05  
 Minnesota, Colo. C10 .....10.51  
 Pittsburgh, Calif. C11 .....11.04  
 S. Chicago, Ill. R2 .....10.26  
 S. San Francisco C10 .....11.04  
 Sparrows Pt., Md. B2 .....10.36  
 Sterling, Ill. (37) N15 .....10.36

**Coil No. 6500 Stand.**  
 Alabama City, Ala. R2 .....\$10.60  
 Atlanta A11 .....10.70  
 Bartonville, Ill. K4 .....10.70  
 Buffalo W12 .....10.60  
 Chicago W13 .....10.60  
 Crawfordville, Ind. M8 .....10.70  
 Donora, Pa. A7 .....10.60  
 Duluth A7 .....10.60  
 Fairfield, Ala. T2 .....10.60  
 Houston S5 .....10.85

Jacksonville, Fla. M8 .....11.16  
 Johnston, Pa. B2 .....10.60  
 Joliet, Ill. A7 .....10.60  
 Kansas City, Mo. S5 .....10.85  
 Kokomo, Ind. C16 .....10.70  
 Los Angeles B3 .....11.40  
 Minnesota, Colo. C10 .....10.85  
 Pittsburgh, Calif. C11 .....11.40  
 S. Chicago, Ill. R2 .....10.60  
 S. San Francisco C10 .....11.40  
 Sparrows Pt., Md. B2 .....10.70  
 Sterling, Ill. (37) N15 .....10.70

**Coil No. 6500 Interim**  
 Alabama City, Ala. R2 .....\$10.65  
 Atlanta A11 .....10.75  
 Bartonville, Ill. K4 .....10.75  
 Buffalo W12 .....10.65  
 Chicago W13 .....10.65  
 Crawfordville, Ind. M8 .....10.75  
 Donora, Pa. A7 .....10.65  
 Duluth A7 .....10.65  
 Fairfield, Ala. T2 .....10.65  
 Houston S5 .....10.90  
 Jacksonville, Fla. M8 .....11.21  
 Johnston, Pa. B2 .....10.65  
 Joliet, Ill. A7 .....10.65  
 Kansas City, Mo. S5 .....10.90  
 Kokomo, Ind. C16 .....10.75  
 Los Angeles B3 .....11.45  
 Minnesota, Colo. C10 .....10.90  
 Pittsburgh, Calif. C11 .....11.45  
 S. Chicago, Ill. R2 .....10.65  
 S. San Francisco C10 .....11.45  
 Sparrows Pt., Md. B2 .....10.75  
 Sterling, Ill. (37) N15 .....10.75

**BALE TIES, Single Loop**  
 Alabama City, Ala. R2 .....212  
 Atlanta A11 .....214  
 Bartonville, Ill. K4 .....214  
 Crawfordville, Ind. M8 .....214  
 Donora, Pa. A7 .....212  
 Duluth A7 .....212  
 Fairfield, Ala. T2 .....212  
 Houston S5 .....217  
 Jacksonville, Fla. M8 .....219  
 Joliet, Ill. A7 .....212  
 Kansas City, Mo. S5 .....217  
 Kokomo, Ind. C16 .....214  
 Minnesota, Colo. C10 .....217  
 Pittsburgh, Calif. C11 .....236  
 S. San Francisco C10 .....236  
 Sparrows Pt., Md. B2 .....214  
 Sterling, Ill. (7) N15 .....214  
 Williamsport, Pa. S19 .....175

**FENCE POSTS**  
 Birmingham C15 .....171  
 Chicago Hts., Ill. C2, I-2 .....172  
 Duluth A7 .....172  
 Franklin, Pa. W5 .....172  
 Huntington, W. Va. C15 .....171  
 Johnston, Pa. B2 .....172  
 Marion, O. P11 .....172  
 Minnesota, Colo. C10 .....177  
 Sterling, Ill. (1) N15 .....172  
 Tonawanda, N.Y. B12 .....174

**WIRE, Barbed**  
 Alabama City, Ala. R2 .....193\*  
 Allquippa, Pa. J5 .....190\*  
 Atlanta A11 .....198\*  
 Bartonville, Ill. K4 .....198  
 Crawfordville, Ind. M8 .....198  
 Donora, Pa. A7 .....193\*  
 Duluth A7 .....193\*  
 Fairfield, Ala. T2 .....193\*  
 Houston S5 .....198\*  
 Jacksonville, Fla. M8 .....203  
 Johnston, Pa. B2 .....196\*  
 Joliet, Ill. A7 .....193\*  
 Kansas City, Mo. S5 .....198\*  
 Kokomo, Ind. C16 .....195\*  
 Minnesota, Colo. C10 .....198\*  
 Monessen, Pa. P7 .....196\*  
 Pittsburgh, Calif. C11 .....213\*  
 Rankin, Pa. A7 .....193\*  
 S. Chicago, Ill. R2 .....193\*  
 S. San Francisco C10 .....213\*  
 Sparrows Pt., Md. B2 .....198\*  
 Sterling, Ill. (7) N15 .....198\*

**WOVEN FENCE, 9-15 Ga. Col.**  
 Ala. City, Ala. R2 .....187\*  
 Allquippa, Pa. 9-14 ga. J5 .....190\*  
 Atlanta A11 .....192\*  
 Bartonville, Ill. K4 .....192  
 Crawfordville, Ind. M8 .....192  
 Donora, Pa. A7 .....187\*  
 Duluth A7 .....187\*  
 Fairfield, Ala. T2 .....187\*  
 Houston S5 .....192\*  
 Jacksonville, Fla. M8 .....197  
 Johnston, Pa. (43) B2 .....190\*  
 Joliet, Ill. A7 .....187\*  
 Kansas City, Mo. S5 .....192\*  
 Kokomo, Ind. C16 .....189\*  
 Minnesota, Colo. C10 .....192\*  
 Pittsburgh, Calif. C11 .....210\*  
 Rankin, Pa. A7 .....187\*  
 S. Chicago, Ill. R2 .....187\*  
 Sterling, Ill. (7) N15 .....192\*

**WIRE (16 gage) An'd Galv.**  
 Ala. City, Ala. R2 .....17.15  
 Allquippa, Pa. J5 .....17.15  
 Bartonville, Ill. K4 .....17.25  
 Cleveland A7 .....17.15

Crawf'dsville M8 .....17.25  
 Fostoria, O. S1 .....17.65  
 Houston S5 .....17.40  
 Jacksonville M8 .....17.50  
 Johnston, Pa. B2 .....17.15  
 Kan. City, Mo. S5 .....17.40  
 Kokomo C16 .....17.25  
 Minnesota C10 .....17.40  
 P'm'r, Mass. W12 .....17.45  
 Pitts., Calif. C11 .....17.50  
 Sparrows Pt. B2 .....17.25  
 Sterling (37) N15 .....17.25  
 Waukegan A7 .....17.15  
 Worcester A7 .....17.45

**WIRE, Merchant Quality**  
 (6 to 8 gage) An'd Galv.  
 Ala. City, Ala. R2 .....8.65  
 Allquippa J5 .....8.65  
 Atlanta (48) A11 .....8.75  
 Bartonville (48) K4 .....8.75  
 Buffalo W12 .....8.65  
 Cleveland A7 .....8.65  
 Crawfordville M8 .....8.75  
 Donora, Pa. A7 .....8.65  
 Duluth A7 .....8.65  
 Fairfield T2 .....8.65  
 Houston (48) S5 .....8.90  
 Jack'sville, Fla. M8 .....9.00  
 Johnston, Pa. B2 (48) .....8.65  
 Joliet, Ill. A7 .....8.65  
 Kans. City (48) S5 .....8.90  
 Kokomo C16 .....8.75  
 Los Angeles B3 .....9.60  
 Minnesota C10 .....8.90  
 Monessen P7 (48) .....8.65  
 Palmer, Mass. W12 .....8.95  
 Pitts., Calif. C11 .....9.60  
 Rankin, Pa. A7 .....8.65  
 S. Chicago R2 .....8.65  
 S. San Fran. C10 .....9.60  
 Spar'wPt. B2 (48) .....8.75  
 Sterling (48) N15 .....8.90  
 Sterling (1) (48) .....8.80  
 Struthers, O. (48Y1) .....8.65  
 Worcester, Mass. A7 .....8.95

Based on zinc price of  
 \*13.50. \*75c. \*100c. \*1 less  
 than 10c. \*1+10.50c. \*Subject  
 to zinc equalization extras.

**FASTENERS**  
 (Base discounts, full container quantity, per cent off list, f.o.b. mill)

**BOLTS**  
**Carriage, Machine Bolts**  
 Full Size Body (cut thread)  
 1/2 in. and smaller:  
 6 in. and shorter .....49.0  
 Longer than 6 in. ....39.0  
 % in. thru 1 in.:  
 6 in. and shorter .....39.0  
 Longer than 6 in. ....35.0  
 1 1/2 in. and larger:  
 All lengths .....35.0  
 Undersized Body (rolled thread)  
 1/2 in. and smaller:  
 6 in. and shorter .....49.0  
**Carriage, Machine, Lag Bolts**  
 Hot Galvanized:  
 1/2 in. and smaller:  
 6 in. and shorter .....29.0  
 Longer than 6 in. ....15.0  
 % in. and larger:  
 All lengths .....12.0  
**Lag Bolts (all diam.)**  
 6 in. and shorter .....49.0  
 Longer than 6 in. ....39.0  
**Plow and Tap Bolts**  
 1/2 in. and smaller by 6  
 in. and shorter .....49.0  
 Larger than 1/2 in. or  
 Longer than 6 in. ....39.0  
**Blank Bolts** .....39.0  
**Step, Elevator, Tire Bolts** .....49.0  
**Stove Bolts, Slotted:**  
 1/2 to 3/4 in. incl.,  
 3 in. and shorter .....55.0  
 3/4 to 1 1/2 in., inclu-  
 sive .....55.0

**NUTS**  
**Reg. & Heavy Square Nuts:**  
 All sizes .....55.5  
**Square Nuts, Reg. & Heavy, Hot Galvanized:**  
 All sizes .....41.0  
**Hex Nuts, Reg. & Heavy, Hot Pressed:**  
 % in. and smaller .....60.5  
 % in. to 1 in., incl. ....55.5  
 1 1/2 in. to 1 1/2 in., incl. ....58.5  
 incl. ....53.5  
 1 1/2 in. and larger .....53.5  
**Hex Nuts, Reg. & Heavy, Cold Punched:**  
 % in. and smaller .....60.5  
 % in. to 1 1/2 in., incl. ....55.5  
 1 1/2 in. and larger .....53.5  
**Hex Nuts, All Types, Hot Galvanized:**  
 % in. and smaller .....46.5  
 % in. to 1 in., incl. ....41.5  
 1 1/2 in. to 1 1/2 in., incl. ....46.5

**Hex Nuts, Semifinished, Heavy (Incl. Slotted):**  
 % in. and smaller .....60.5  
 % in. to 1 1/2 in., incl. ....55.5  
 incl. ....53.5  
 1 1/2 in. and larger .....53.5  
**Hex Nuts, Finished (Incl. Slotted and Castellated):**  
 1 in. and smaller .....63.0  
 1 1/2 in. to 1 1/2 in., incl. ....59.0  
 incl. ....53.5  
 1 1/2 in. and larger .....53.5  
**Semifinished Hex Nuts, Reg. (Incl. Slotted):**  
 % in. and smaller .....60.5  
 % in. to 1 in., incl. ....63.0  
 1 1/2 in. to 1 1/2 in., incl. ....59.0  
 incl. ....53.5  
 1 1/2 in. and larger .....53.5

**CAP AND SETSCREWS**  
 (Base discounts, packages, per cent off list, f.o.b. mill)  
**Hex Head Capscrews, Coarse or Fine Thread, Bright:**  
 6 in. and shorter:  
 % in. and smaller .....40.0  
 % in. and 1 in. ....22.0  
 diam. ....22.0

**BOILER TUBES**  
 Net base c.l. prices, dollars per 100 ft. mill; minimum wall thickness, cut lengths 10 to 24 ft. inclusive.

O.D. In.	B.W. Gage	Seamless H.R.	C.D. H.R.	Elec. Weld H.R.
1	13	25.98	30.78	23.64
1 1/4	13	34.01	34.71	25.83
1 1/2	13	34.29	40.18	30.51
1 3/4	13	38.44	45.05	34.20
2	13	43.29	50.75	38.52
2 1/4	12	46.99	55.06	41.81
2 1/2	12	51.76	60.65	46.05
2 3/4	12	56.04	65.67	49.88
3	12	59.76	70.03	53.19

**RAILWAY MATERIALS**  
 Standard Tee Rails

Rails	No. 1	No. 2	All 2	60 lb Under
Bessemer, Pa. U5	5.525	5.425	5.425	6.50
Ensley, Ala. T2	5.525	5.425	5.425	6.50
Fairfield, Ala. T2	5.525	5.425	5.425	6.50
Gary, Ind. U5	5.525	5.425	5.475	6.50
Huntington, W. Va. C15	5.525	5.425	5.475	6.50
Indiana Harbor, Ind. I-2	5.525	5.425	5.475	6.50
Johnstown, Pa. B2	5.525	5.425	5.475	6.50
Lackawanna, N.Y. B2	5.525	5.425	5.475	6.50
Minnequa, Colo. C10	5.525	5.425	5.475	7.00
Steeltown, Pa. B2	5.525	5.425	5.475	6.50
Williamsport, Pa. S19	5.525	5.425	5.475	6.50

**TIE PLATES**  
 Fairfield, Ala. T2 .....6.60  
 Gary, Ind. U5 .....6.60  
 Ind. Harbor, Ind. I-2 .....6.60  
 Lackawanna, N.Y. B2 .....6.60  
 Minnequa, Colo. C10 .....6.60  
 Seattle B3 .....6.75  
 Steeltown, Pa. B2 .....6.60  
 Torrance, Calif. C11 .....6.75  
**JOINT BARS**  
 Bessemer, Pa. U5 .....6.975  
 Fairfield, Ala. T2 .....6.975  
 Ind. Harbor, Ind. I-2 .....6.975  
 Joliet, Ill. U5 .....6.975  
 Lackawanna, N.Y. B2 .....6.975  
 Minnequa, Colo. C10 .....6.975  
 Steeltown, Pa. B2 .....6.975  
**AXLES**  
 Ind. Harbor, Ind. S13 .....8.775  
 Johnstown, Pa. B2 .....8.775

**Footnotes**  
 (1) Chicago base.  
 (2) Angles, flats, bands.  
 (3) Merchant.  
 (4) Reinforcing.  
 (5) 1 1/2 in. under 1 7/16 in.; 7/16 to under 1 5/16 in.; 6.70c; 1 5/16 to 8 in., inclusive, 7.05c.  
 (6) Chicago or Birm. base.  
 (7) Chicago base 2 cols. lower.  
 (8) 13 Ga. and heavier.  
 (9) Merchant quality; and 0.35c for special quality.  
 (10) Pittsburgh base.  
 (11) Cleveland & Pitts. base.  
 (12) Worcester, Mass. base.  
 (13) Add 0.25c for 17 Ga. & heavier.  
 (14) Gage 0.143 to 0.249 in.; for gage 0.142 and lighter, 5.80c.  
 (15) %" and thinner.  
 (16) 40 lb and under.  
 (17) Flats only; 0.25 in. & heavier.  
 (18) To dealers.  
 (19) Chicago & Pitts. base.  
 (20) Plus 1c per 100 lb.  
 (21) New Haven, Conn. base.  
 (22) Deld. San Francisco Bay area.  
 (23) Special quality.  
 (24) Deduct 0.15c, finer than 15 Ga.

Longer than 6 in.:  
 % in. and smaller .....8.0  
 % in., % in., and 1 in. ....+6.0  
 diam. ....+6.0  
**High Carbon, Heat Treated:**  
 6 in. and shorter:  
 % in. and smaller .....26.0  
 % in., % in., and 1 in. ....3.0  
 diam. ....+13.0  
 Longer than 6 in.:  
 % in. and smaller .....+13.0  
 % in., % in., and 1 in. ....+32.0  
 diam. ....+76.0  
**Flat Head Capscrews:**  
 % in. and smaller .....+76.0  
**Set Screws, Square Head, Cup Point, Coarse Thread:**  
 Through 1 in. diam.:  
 6 in. and shorter .....Net  
 Longer than 6 in. ....+23

**RIVETS**  
 F.o.b. Cleveland and/or freight equalized with Pittsburgh, f.o.b. Chicago and/or freight equalized with Birmingham except where equalization is too great.  
 Structural 1/2 in., larger 12.25  
 1/4 in. under: List less 19%

**TRACK BOLTS, Untreated**  
 Cleveland R2 .....14.75  
 Kansas City, Mo. S5 .....14.75  
 Lebanon, Pa. B2 .....14.75  
 Minnequa, Colo. C10 .....14.75  
 Pittsburgh P14 .....14.75  
 Seattle B3 .....15.25  
**SCREW SPIKES**  
 Lebanon, Pa. B2 .....14.50  
**STANDARD TRACK SPIKES**  
 Fairfield, Ala. T2 .....9.75  
 Ind. Harbor, Ind. I-2, Y1 .....9.75  
 Kansas City, Mo. S5 .....9.75  
 Lebanon, Pa. B2 .....9.75  
 Minnequa, Colo. C10 .....9.75  
 Pittsburgh J5 .....9.75  
 Seattle B3 .....10.25  
 S. Chicago, Ill. R2 .....9.75  
 Struthers, O. Y1 .....9.75  
 Youngstown R2 .....9.75

(25) Bar mill bands.  
 (27) Bar mill sizes.  
 (28) Bonderized.  
 (29) Youngstown base.  
 (30) Sheared for universal mill add 0.45c.  
 (31) Widths over % in.; 7.60c. for widths % in. and under by 0.125 in. and thinner.  
 (32) Buffalo base.  
 (33) To jobbers, deduct 20c.  
 (34) 0.60c for cut lengths.  
 (35) 72" and narrower.  
 (36) 54" and narrower.  
 (37) Chicago base, 10 points lower.  
 (38) 14 Ga. & lighter; 48" & narrower.  
 (39) 48" and narrower.  
 (40) Lighter than 0.035"; 0.035" and heavier, 0.25c higher.  
 (41) 9.10c for cut lengths.  
 (42) Mill lengths, f.o.b. mill; deld. in mill zone or within switching limits, 5.685c.  
 (43) 8-14".  
 (44) To fabricators.  
 (45) 0.022 in. and lighter, over 0.022", 8.20c.  
 (48) 6-7 Ga.  
 (49) 3 1/2 in. and smaller rounds; 9.30c, over 3 1/2 in. and other shapes.



## SEAMLESS STANDARD PIPE, Threaded and Coupled

Size—Inches	2	2½	3	3½	4	5	6
List Per Ft	37c	58.5c	76.5c	92c	\$1.09	\$1.48	\$1.92
Pounds Per Ft	3.68	5.82	7.62	9.20	10.89	14.81	19.18
Altoquippa, Pa. J5	Blk Galv*	Blk Galv*	Blk Galv*	Blk Galv*	Blk Galv*	Blk Galv*	Blk Galv*
Ambridge, Pa. N2	+9.25 +24.25	+2.75 +19.5	+0.25 +17	1.25 +15.5	1.25 +15.5	1 +15.75	3.5 +13.25
Lorain, O. N3	+9.25 +24.25	+2.75 +19.5	+0.25 +17	1.25 +15.5	1.25 +15.5	1 +15.75	3.5 +13.25
Youngstown Y1	+9.25 +24.25	+2.75 +19.5	+0.25 +17	1.25 +15.5	1.25 +15.5	1 +15.75	3.5 +13.25

## ELECTRIC STANDARD PIPE, Threaded and Coupled

Youngstown R2	+9.25 +24.25	+2.75 +19.5	+0.25 +17	1.25 +15.5	1.25 +15.5	1 +15.75	3.5 +13.25
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## BUTTWELD STANDARD PIPE, Threaded and Coupled

Size—Inches	½	¾	1	1½	2	2½	3	3½	4
List Per Ft	5.5c	6c	6c	8.5c	11.5c	11.5c	17c	17c	23c
Pounds Per Ft	0.24	0.42	0.57	0.85	1.13	1.68	2.28	2.28	2.28
Altoquippa, Pa. J5	Blk Galv*	Blk Galv*	Blk Galv*	Blk Galv*	Blk Galv*	Blk Galv*	Blk Galv*	Blk Galv*	Blk Galv*
Alton, Ill. L1	14.75	15.25	15.25	16.75	16.75	16.75	16.75	16.75	16.75
Benwood, W. Va. W10	+1.75	+1.25	+1.25	+1.5	+1.5	+1.5	+1.5	+1.5	+1.5
Butler, Pa. F6	5.5 +21	+6.5 +30	+17 +38.5	5.25 +10	5.25 +10	5.25 +10	5.25 +10	5.25 +10	5.25 +10
Etna, Pa. N2	14.75	15.25	15.25	16.75	16.75	16.75	16.75	16.75	16.75
Fairless, Pa. N3	12.75	13.25	13.25	14.75	14.75	14.75	14.75	14.75	14.75
Fontana, Calif. K1	1.25 +13.25	1.75 +12.75	3.25 +13	3.25 +13	3.25 +13	3.25 +13	3.25 +13	3.25 +13	3.25 +13
Indiana Harbor, Ind. Y1	13.75	14.25	14.25	15.75	15.75	15.75	15.75	15.75	15.75
Lorain, O. N3	14.75	15.25	15.25	16.75	16.75	16.75	16.75	16.75	16.75
Sharon, Pa. S4	5.5 +21	+6.5 +30	+17 +38.5	5.25 +10	5.25 +10	5.25 +10	5.25 +10	5.25 +10	5.25 +10
Sharon, Pa. M6	14.75	15.25	15.25	16.75	16.75	16.75	16.75	16.75	16.75
Sparrows Pt., Md. B2	3.5 +23	+8.5 +32	+19 +40.5	3.25 +12	3.25 +12	3.25 +12	3.25 +12	3.25 +12	3.25 +12
Wheatland, Pa. W9	5.5 +21	+6 +30	+17 +38.5	5.25 +10	5.25 +10	5.25 +10	5.25 +10	5.25 +10	5.25 +10
Youngstown R2, Y1	14.75	15.25	15.25	16.75	16.75	16.75	16.75	16.75	16.75

Size—Inches	1½	2	2½	3	3½	4
List Per Ft	27.5c	37c	58.5c	76.5c	92c	\$1.09
Pounds Per Ft	2.73	3.68	5.82	7.62	10.89	10.89
Altoquippa, Pa. J5	Blk Galv*	Blk Galv*	Blk Galv*	Blk Galv*	Blk Galv*	Blk Galv*
Alton, Ill. L1	14.75	15.25	15.25	16.75	16.75	16.75
Benwood, W. Va. W10	12.75	13.25	13.25	14.75	14.75	14.75
Etna, Pa. N2	14.75	15.25	15.25	16.75	16.75	16.75
Fairless, Pa. N3	12.75	13.25	13.25	14.75	14.75	14.75
Fontana, Calif. K1	1.25 +13.25	1.75 +12.75	3.25 +13	3.25 +13	3.25 +13	3.25 +13
Indiana Harbor, Ind. Y1	13.75	14.25	14.25	15.75	15.75	15.75
Lorain, O. N3	14.75	15.25	15.25	16.75	16.75	16.75
Sharon, Pa. M6	14.75	15.25	15.25	16.75	16.75	16.75
Sparrows Pt., Md. B2	12.75	13.25	13.25	14.75	14.75	14.75
Wheatland, Pa. W9	14.75	15.25	15.25	16.75	16.75	16.75
Youngstown R2, Y1	14.75	15.25	15.25	16.75	16.75	16.75

\*Galvanized pipe discounts based on current price of zinc (10.00c, East St. Louis).

## Stainless Steel

Representative prices, cents per pound; subject to current lists of extras

Alsi Type	—Re-rolling— Ingot Slabs	Forg- ing Billets	H.R. Strip	Wire Rods; C.F. Wire	Bars; Struc- tural Shapes	Plates	Sheets	C.R. Strip; Flat Wire
201	22.00	27.00	36.00	40.75	42.00	44.25	48.50	45.00
202	23.75	30.25	39.00	40.75	43.00	45.00	49.25	49.25
301	23.25	28.00	37.25	42.00	44.25	46.25	51.25	47.50
302	25.25	31.50	38.00	42.75	45.00	47.25	52.00	52.00
302B	25.50	32.75	40.75	45.00	47.25	49.50	57.00	57.00
303	27.00	32.00	41.00	45.50	48.00	50.00	56.75	56.75
304	27.00	32.25	40.50	44.25	47.75	50.75	55.50	55.50
304L	28.50	36.75	42.50	45.00	47.75	51.25	58.75	58.75
305	30.75	38.25	47.25	50.25	52.75	55.75	60.25	63.00
308	30.75	38.25	47.25	50.25	52.75	55.75	60.25	63.00
309	39.75	49.50	57.75	64.50	67.75	71.00	80.50	80.50
310	49.75	61.50	78.00	84.25	86.50	91.00	92.75	96.75
314	39.75	49.50	62.25	69.25	73.00	76.75	81.50	81.50
316	39.75	49.50	62.25	69.25	73.00	76.75	81.50	81.50
316 L	48.00	60.00	76.75	88.25	90.75	93.50	101.00	101.00
321	32.25	40.00	47.00	53.50	52.50	55.50	65.50	65.50
330	106.75	106.75	106.75	106.75	106.75	106.75	108.00	149.25
18-8 CbTa	37.00	46.50	55.75	63.50	64.75	69.75	79.25	79.25
403	19.50	25.50	32.00	35.50	37.75	40.25	48.25	48.25
405	19.50	25.50	32.00	35.50	37.75	40.25	48.25	48.25
410	16.75	21.50	28.25	31.00	32.00	33.75	35.00	40.25
416	17.00	21.75	28.75	32.00	32.50	34.25	36.25	48.25
420	17.00	21.75	28.75	32.00	32.50	34.25	36.00	40.75
430	17.00	21.75	28.75	32.00	32.50	34.25	36.00	40.75
430F	17.00	21.75	28.75	32.00	32.50	34.25	36.00	40.75
431	17.00	21.75	28.75	32.00	32.50	34.25	36.00	40.75
446	17.00	21.75	28.75	32.00	32.50	34.25	36.00	40.75

**Stainless Steel Producers Are:** Allegheny Ludlum Steel Corp.; American Steel & Wire Div., U. S. Steel Corp.; Anchor Drawn Steel Co., division of Vanadium-Alloys Steel Co.; Armco Steel Corp.; Babcock & Wilcox Co.; Bethlehem Steel Co.; J. Bishop & Co.; A. M. Byers Co.; G. O. Carlson Inc.; Carpenter Steel Co.; Charter Wire Products; Crucible Steel Co. of America; Damascus Tube Co.; Dearborn Div., Sharon Steel Corp.; Wilbur B. Driver Co.; Driver-Harris Co.; Eastern Stainless Steel Corp.; Firth Sterling Inc.; Fort Wayne Metals Inc.; Green River Steel Corp., subsidiary of Jessop Steel Co.; Indiana Steel & Wire Co.; Ingersoll Steel Div., Borg-Warner Corp.; Ellwood Ivins Steel Tube Works Inc.; Jessop Steel Co.; Johnson Steel & Wire Co. Inc.; Jones & Laughlin Steel Corp.; Joslyn Stainless Steels, division of Joslyn Mfg. & Supply Co.; Latrobe Steel Co.; Lukens Steel Co.; Maryland Fine & Specialty Wire Co. Inc.; McInnes Steel Co.; McLouth Steel Corp.; Metal Forming Corp.; Midvale-Heppenstall Co.; National Standard Div., American Chain & Cable Co. Inc.; Pittsburgh Rolling Mills Inc.; Republic Steel Corp.; Riverside-Alloy Metal Div., H. K. Porter Company Inc.; Rodney Metals Inc.; Sawhill Tubular Products Inc.; Sharon Steel Corp.; Simonds Saw & Steel Co.; Specialty Wire Co. Inc.; Standard Tube Co.; Superior Steel Corp.; Superior Tube Co.; Swepco Tube Corp.; Techalloy Co. Inc.; Timken Roller Bearing Co.; Trent Tube Co., subsidiary of Crucible Steel Co. of America; Tube Methods Inc.; Ulbrich Stainless Steels Inc.; U. S. Steel Corp.; Universal-Cyclops Steel Corp.; Vanadium-Alloys Steel Co.; Wall Tube & Metal Products Co.; Wallingford Steel Co., subsidiary of Allegheny Ludlum Steel Corp.; Washington Steel Corp.

## Clad Steel

Stainless	—Plates— Carbon Base				Sheets Carbon Base 20%
	5%	10%	15%	20%	
302	34.70	37.95	42.25	46.70	37.50
304	36.90	40.55	45.10	49.85	40.00
304L	40.35	44.40	49.50	54.50	58.75
316	45.05	49.35	54.70	60.10	61.00
316L	47.30	53.80	61.45	69.10	69.10
316 Cb	36.60	40.05	44.60	49.30	47.25
321	38.25	42.40	47.55	52.80	57.00
347	28.60	29.85	33.35	36.85	36.85
405	28.15	29.55	33.10	36.70	36.70
410	28.30	29.80	33.55	37.25	37.25
430	48.90	59.55	70.15	80.85	80.85
Inconel	41.65	51.95	62.30	72.70	72.70
Nickel	41.95	52.60	63.30	74.15	74.15
Nickel, Low Carbon	43.35	53.55	63.80	74.05	74.05
Monel	43.35	53.55	63.80	74.05	74.05
Copper*	33.95	33.95	33.95	33.95	46.00

\*Deoxidized. Production points: Stainless-clad sheets, New Castle, Ind. I-4; stainless-clad plates, Claymont, Del. C22, Coatesville, Pa. L7, New Castle, Ind. I-4, and Washington, Pa. J3; nickel, inconel, monel-clad plates, Coatesville L7; copper-clad strip, Carnegie, Pa. S18.

## Tool Steel

Grade	\$ per lb	Grade	\$ per lb
Regular Carbon	0.305	Cr-Hot Work	0.475
Extra Carbon	0.360	W-Cr Hot Work	0.500
Special Carbon	0.475	V-Cr Hot Work	0.520
Oil Hardening	0.475	Hi-Carbon-Cr	0.925

W	Cr	V	Co	Mo	\$ per lb
20.25	4.25	1.6	12.25	...	4.285
18.25	4.25	1	4.75	...	2.500
18	4	2	9	...	2.870
18	4	2	...	...	1.960
18	4	1	...	...	1.795
9	3.5	...	...	...	1.395
13.5	4	3	...	...	2.060
13.75	3.75	2	5	...	2.440
6.4	4.5	1.9	...	...	1.300
6	4	3	...	...	1.545
1.5	4	1	...	...	1.155

Tool steel producers include: A4, A8, B2, B8, C4, C9, C13, C18, F2, J3, L3, M14, S8, U4, V2, and V3.



# Pig Iron

F.o.b. furnace prices in dollars per gross ton, as reported to STEEL. Minimum delivered prices are approximate and do not include 3% federal transportation tax.

	Basic	No. 2 Foundry	Malleable	Bessemer		Basic	No. 2 Foundry	Malleable	Bessemer
<b>Birmingham District</b>					<b>Youngstown District</b>				
Alabama City, Ala. R2	62.00	62.50	....	....	Hubbard, Ohio Y1	....	....	66.50	....
Birmingham R2	62.00	62.50	....	....	Sharpsville, Pa. S6	66.00	....	66.50	67.00
Birmingham U6	....	62.50	66.50	....	Youngstown Y1	....	....	66.50	67.00
Woodward, Ala. W15	62.00**	62.50	66.50	....	Mansfield, Ohio, deld.	70.90	....	71.40	71.90
Cincinnati, deld.	....	70.20	....	....	Duluth I-3	66.00	66.50	66.50	67.00
<b>Buffalo District</b>					Erie, Pa. I-3	66.00	66.50	66.50	67.00
Buffalo H1, R2	66.00	66.50	67.00	67.50	Everett, Mass. E1	67.50	68.00	68.50	....
N. Tonawanda, N.Y. T9	....	66.50	67.00	67.50	Fontana, Calif. K1	75.00	75.50	....	....
Tonawanda, N.Y. W12	66.00	66.50	67.00	67.50	Geneva, Utah C11	66.00	66.50	....	....
Boston, deld.	77.29	77.79	78.29	....	Granite City, Ill. G4	67.90	68.40	68.90	....
Rochester, N.Y., deld.	69.02	69.52	70.02	....	Ironton, Utah C11	68.00	68.50	....	....
Syracuse, N.Y., deld.	70.12	70.62	71.12	....	Minnequa, Colo. C10	68.00	68.50	69.00	....
<b>Chicago District</b>					Rockwood, Tenn. T3	....	62.50	66.50	....
Chicago I-3	66.00	66.50	66.50	67.00	Toledo, Ohio I-3	66.00	66.50	66.50	67.00
S. Chicago, Ill. R2	66.00	....	66.50	....	Cincinnati, deld.	72.54	73.04	....	....
S. Chicago, Ill. W14	66.00	....	66.50	67.00	**Phos. 0.70-0.90%; Phos. 0.30-0.69%, \$63.				
Milwaukee, deld.	68.62	69.12	69.12	69.62	†Phos. 0.70-0.90%; Phos. 0.30-0.69%, \$63.50.				
Muskegon, Mich., deld.	....	74.12	74.12	....	<b>PIG IRON DIFFERENTIALS</b>				
<b>Cleveland District</b>					Silicon: Add 75 cents per ton for each 0.25% Si or percentage thereof over base grade, 1.75-2.25%, except on low phos. iron on which base is 1.75-2.00%.				
Cleveland R2, A7	66.00	66.50	66.50	67.00	Manganese: Add 50 cents per ton for each 0.25% manganese over 1% or portion thereof.				
Akron, Ohio, deld.	69.12	69.62	69.62	70.12	Nickel: Under 0.50% no extra; 0.50-0.74%, inclusive, add \$2 per ton and each additional 0.25%, add \$1 per ton.				
<b>Mid-Atlantic District</b>					<b>BLAST FURNACE SILVERY PIG IRON, Gross Ton</b>				
Birdsboro, Pa. B10	68.00	68.50	69.00	69.50	(Base 6.00-6.50% silicon; add \$1 for each 0.50% silicon or portion thereof over the base grade within a range of 6.50 to 11.50%; starting with silicon over 11.50% add \$1.50 per ton for each 0.50% silicon or portion thereof up to 14%; add \$1 for each 0.50% Mn over 1%)				
Chester, Pa. P4	66.50	67.00	67.50	....	Jackson, Ohio I-3, J1	....	78.00	....	79.25
Swedeland, Pa. A3	68.00	68.50	69.00	69.50	Buffalo H1	....	79.25	....	....
New York, deld.	....	75.10	75.60	....	<b>ELECTRIC FURNACE SILVERY IRON, Gross Ton</b>				
Newark, N.J., deld.	72.29	72.79	73.29	73.79	(Base 14.01-14.50% silicon; add \$1 for each 0.5% Si to 18%; \$1.25 for each 0.50% Mn over 1%; \$2 per gross ton premium for 0.045% max P)				
Philadelphia, deld.	70.01	70.51	71.01	71.59	Calvert City, Ky. P15	....	\$99.00	....	....
Troy, N.Y. R2	68.00	68.50	69.00	69.50	Niagara Falls, N.Y. P15	....	99.00	....	....
<b>Pittsburgh District</b>					Keokuk, Iowa Open-hearth & Fdry, \$9 freight allowed K2	....	103.50	....	....
Neville Island, Pa. P6	66.00	66.50	66.50	67.00	Keokuk, Iowa O.H. & Fdry, 12½ lb piglets, 16% Si, max fr'gt allowed up to \$9, K2	....	106.50	....	....
Pittsburgh (N&S sides), Aliquippa, deld.	....	67.95	67.95	68.48	<b>LOW PHOSPHORUS PIG IRON, Gross Ton</b>				
McKees Rocks, Pa., deld.	....	67.60	67.60	68.13	Lyles, Tenn. T3 (Phos. 0.035% max)	....	\$78.50	....	....
Lawrenceville, Homestead, Wilmerding, Monaca, Pa., deld.	....	68.26	68.26	68.79	Troy, N.Y. R2 (Phos. 0.035% max)	....	74.00	....	....
Verona, Trafford, Pa., deld.	68.29	68.82	68.82	69.35	Philadelphia, deld.	....	82.27	....	....
Brackenridge, Pa., deld.	68.60	69.10	69.10	69.63	Cleveland A7 (Intermediate) (Phos. 0.036-0.075% max)	....	71.00	....	....
Midland, Pa. C18	66.00	....	....	....	Duluth I-3 (Intermediate) (Phos. 0.036-0.075% max)	....	71.00	....	....
					Erie, Pa. I-3 (Intermediate) (Phos. 0.036-0.075% max)	....	71.00	....	....
					Neville Island, Pa. P6 (Intermediate) (Phos. 0.036-0.075% max)	....	71.00	....	....

## Warehouse Steel Products

Representative prices, per pound, subject to extras, f.o.b. warehouse. City delivery charges are 15 cents per 100 lb except: Moline, Norfolk, Richmond, Washington, 20 cents; Baltimore, Boston, Los Angeles, New York, Philadelphia, Portland, Spokane, San Francisco, 10 cents; Atlanta, Chattanooga, Houston, Seattle, no charge.

	SHEETS		Gal. 10 Ga.†	Stainless Type 302	STRIP Hot-Rolled*	BARS		Standard Structural Shapes	PLATES	
	Hot-Rolled	Cold-Rolled				H.R. Rounds	C.F. Rds.‡	H.R. Alloy 4140††§	Carbon	Floor
Atlanta	8.59	9.86	....	....	8.64	9.01	10.68	....	9.05	8.97
Baltimore	8.28	8.88	9.61	....	8.76	9.06	11.34	15.18	9.19	8.66
Birmingham	8.18	9.45	11.07	....	8.23	8.60	10.57	....	8.64	8.56
Boston	9.38	10.44	11.45	53.50	9.42	9.73	12.90	15.28	9.63	9.72
Buffalo	8.40	9.00	10.07	55.98	8.60	8.80	10.90	15.00	8.90	8.90
Chattanooga	8.35	9.69	9.65	....	8.40	8.77	10.46	....	8.88	8.80
Chicago	8.20	9.45	10.00	53.00	8.23	8.60	8.80	14.65	8.64	8.56
Cincinnati	8.34	9.48	10.05	52.43	8.54	8.92	9.31	14.96	9.18	8.93
Cleveland	8.18	9.45	9.95	55.68	8.33	8.69	10.80	14.74	9.01	8.79
Dallas	8.85	10.15	....	....	9.00	8.95	11.01	....	9.00	9.45
Denver	9.38	11.75	....	....	9.41	9.78	11.10	....	9.82	9.74
Detroit	8.43	9.70	10.35	56.50	8.58	8.90	9.15	14.91	9.18	8.91
Erie, Pa.	8.20	9.45	9.95	....	8.50	8.75	9.05	....	9.00	8.85
Houston	8.45	9.75	8.45	....	8.60	8.55	11.10	....	8.60	9.05
Jackson, Miss.	8.52	9.79	....	....	8.67	8.94	10.68	....	8.97	8.90
Los Angeles	7.85	10.75	11.65	57.60	7.90	7.90	12.10	....	7.95	7.90
Milwaukee	8.33	9.58	10.13	....	8.36	8.73	9.03	14.78	8.85	8.69
Moline, Ill.	8.55	9.80	10.35	....	8.58	8.95	9.15	....	8.99	8.91
New York	8.87	10.13	10.56	53.08	9.31	9.57	12.76	15.09	9.35	9.43
Norfolk, Va.	8.05	....	....	....	8.55	8.60	10.80	....	8.95	8.45
Philadelphia	8.00	8.90	9.87	51.94	8.69	8.65	11.51	15.01	8.50	8.77
Pittsburgh	8.18	9.45	10.35	52.00	8.33	8.60	10.80	14.65	8.64	8.56
Portland, Oreg.	8.50	11.20	11.55	57.38	9.55	8.65	14.65	15.95	8.65	8.30
Richmond, Va.	8.45	....	10.40	....	9.15	9.15	....	....	9.40	8.85
St. Louis	8.54	9.79	10.36	....	8.69	8.97	9.41	15.01	9.10	8.93
St. Paul	8.79	10.04	10.61	....	8.84	9.21	9.66	....	9.38	9.30
San Francisco	9.35	10.75	11.00	55.10	9.45	9.70	13.00	16.10	9.50	9.60
Seattle	9.95	11.15	12.00	57.38	10.00	10.10	14.05	16.35	9.80	9.70
South'ton, Conn.	9.07	10.33	10.71	....	9.48	9.74	....	....	9.57	9.57
Spokane	9.95	11.15	12.00	57.38	10.00	10.10	14.05	17.20	9.80	9.70
Washington	8.48	9.58	....	....	9.06	9.15	9.73	....	9.35	8.86

\*Prices do not include gage extras; †prices include gage and coating extras; ‡includes 35-cent bar quality extras; §42 in. and under; \*\*½ in. and heavier; ††as annealed; ‡‡over 4 in.; §§over 3 in.; #1 in. round C-1018.

Base quantities, 2000 to 4999 lb except as noted; cold-rolled strip and cold-finished bars, 2000 lb and over except in Seattle, 2000 to 9999 lb, and in Los Angeles, 6000 lb and over; stainless sheets, 8000 lb except in Chicago, New York, Boston, Seattle, Portland, 10,000 lb and in San Francisco, 2000 to 4999 lb; hot-rolled products on West Coast, 2000 to 9999 lb, except in Portland, Oreg., 1000 to 9999 lb; §—400 to 9999 lb; #—1000 to 1999 lb; #—2000 to 3999 lb; #—4000 to 9999 lb and over.



# Refractories

## Fire Clay Brick (per 1000)

**High-Heat Duty:** Ashland, Grahn, Hayward, Hitchins, Haldeman, Olive Hill, Ky., Athens, Troup, Tex., Beech Creek, Clearfield, Curwensville, Lock Haven, Lumber, Orviston, West Decatur, Pa., Bessemer, Ala., Farber, Mexico, St. Louis, Vandalia, Mo., Ironton, Oak Hill, Parral, Portsmouth, Ohio, Ottawa, Ill., Stevens Pottery, Ga., \$135; Salina, Pa., \$140; Niles, Ohio, \$138; Cutler, Utah, \$165.

**Super-Duty:** Ironton, Ohio, Vandalia, Mo., Olive Hill, Ky., Clearfield, Salina, Pa., New Savage, Md., St. Louis, \$175; Stevens Pottery, Ga., \$185; Cutler, Utah, \$233.

## Silica Brick (per 1000)

**Standard:** Alexandria, Claysburg, Mt. Union, Sproul, Pa., Ensley, Ala., Pt. Matilda, Pa., Portsmouth, Ohio, Hawstone, Pa., \$150; Warren, Niles, Windham, Ohio, Hays, Latrobe, Morrisville, Pa., \$155; E. Chicago, Ind., Joliet, Rockdale, Ill., \$160; Lehigh, Utah, \$175; Los Angeles, \$180.

**Super-Duty:** Sproul, Hawstone, Pa., Niles, Warren, Windham, Ohio, Leslie, Md., Athens, Tex., \$157; Morrisville, Hays, Latrobe, Pa., \$160; E. Chicago, Ind., \$167; Curtner, Calif., \$182.

## Semisilica Brick (per 1000)

Clearfield, Pa., \$140; Philadelphia, \$137; Woodbridge, N. J., \$135.

## Ladle Brick (per 1000)

**Dry Pressed:** Alsey, Ill., Chester, New Cumberland, W. Va., Freeport, Johnstown, Merrill Station, Vanport, Pa., Mexico, Vandalia, Mo., Wellsville, Irondale, New Salisbury, Ohio, \$96.75; Clearfield, Pa., Portsmouth, Ohio, \$102.

## High-Alumina Brick (per 1000)

**50 Per Cent:** St. Louis, Mexico, Vandalia, Mo., \$235; Danville, Ill., \$238; Philadelphia, Clearfield, Pa., \$230; Orviston, Pa., \$245.

**60 Per Cent:** St. Louis, Mexico, Vandalia, Mo., \$295; Danville, Ill., \$298; Philadelphia, Clearfield, Orviston, Pa., \$305.

**70 Per Cent:** St. Louis, Mexico, Vandalia, Mo., \$335; Danville, Ill., \$338; Philadelphia, Clearfield, Orviston, Pa., \$345.

## Sleeves (per 1000)

Reesdale, Johnstown, Bridgeburg, Pa., St. Louis, \$188.

## Nozzles (per 1000)

Reesdale, Johnstown, Bridgeburg, Pa., St. Louis, \$310.

## Runners (per 1000)

Reesdale, Johnstown, Bridgeburg, Pa., \$234.

## Dolomite (per net ton)

Domestic, dead-burned, bulk, Billmeyer, Blue Bell, Williams, Plymouth Meeting, York, Pa., Millville, W. Va., Bettsville, Millersville, Martin, Woodville, Gibsonburg, Nardo, Ohio, \$16.75; Thornton, McCook, Ill., \$17; Dolly Sid-ing, Bonne Terre, Mo., \$15.

## Magnesite (per net ton)

Domestic, dead-burned, bulk ½ in. grains with fines: Chewelah, Wash., Luning, Nev., \$46; ¾ in. grains with fines: Baltimore, \$73.

# Fluorspar

Metallurgical grades, f.o.b. shipping point in Ill., Ky., net tons, carloads, effective CaF<sub>2</sub> content 72.5%, \$37-41; 70%, \$36.40; 60%, \$33-36.50. Imported, net tons, f.o.b. cars point of entry, duty paid, metallurgical grade: European, \$33-34; Mexican, all rail, duty paid, \$25.25-25.75; barge, Brownsville, Tex., \$27.25-27.75.

# Ores

## Lake Superior Iron Ore

(Prices effective for the 1957 shipping season, gross ton, 51.50% iron natural, rail of vessel, lower lake ports.)

Mesabi bessemer .....\$11.60  
Mesabi nonbessemer ..... 11.45  
Old Range bessemer ..... 11.85  
Old Range nonbessemer ..... 11.70  
Open-hearth lump ..... 12.70  
High phos. .... 11.45

The foregoing prices are based on upper lake rail freight rates, lake vessel freight rates, handling and unloading charges, and taxes thereon, which were in effect Jan. 30, 1957, and increases or decreases after that date are absorbed by the seller.

## Eastern Local Iron Ore

Cents per unit, deld. E. Pa.

New Jersey, foundry and basic 62-64% concentrates .....25.00-27.00

## Foreign Iron Ore

Cents per unit, c.i.f. Atlantic ports

Swedish basic, 65% .....27.00-27.50  
N. African hematite (spot) .....nom.  
Brazilian iron ore, 68-69% .....28.00

## Tungsten Ore

Net ton, unit

Foreign wolframite, good commercial quality .....\$13.00-14.00\*  
Domestic, concentrates f.o.b. milling points .....20.00-22.00

\*Before duty.

## Manganese Ore

Mn 46-48%, Indian (export tax included), \$1.39-1.42 per long ton unit, c.i.f. U. S. ports, duty for buyer's account; other than Indian, nominal; contracts by negotiation.

## Chrome Ore

Gross ton, f.o.b. cars New York, Philadelphia, Baltimore, Charleston, S. C., plus ocean freight differential for delivery to Portland, Oreg., Tacoma, Wash.

## Indian and Rhodesian

48% 3:1 .....\$51.00-53.00  
48% 2.8:1 ..... 48.00-50.00  
48% no ratio ..... 41.00-43.00

## South African Transvaal

48% no ratio .....\$40.00-41.00  
44% no ratio ..... 30.00-30.50

## Turkish

48% 3:1 .....\$55.00-57.00

## Domestic

Rail nearest seller

18% 3:1 .....\$39.00

## Molybdenum

Sulfide concentrate, per lb of Mo content, mines, unpacked .....\$1.18

## Antimony Ore

Per short ton unit of Sb content, c.i.f. seaboard  
55-60% .....\$2.50-2.60  
60-65% ..... 2.60-2.90

## Vanadium Ore

Cents per lb V<sub>2</sub>O<sub>5</sub>

Domestic ..... 31.00

# Metallurgical Coke

Price per net ton

## Beehive Ovens

Connellsville, Pa., furnace .....\$14.75-15.75  
Connellsville, Pa., foundry ..... 18.00-18.50

## Oven Foundry Coke

Birmingham, ovens .....\$28.85  
Cincinnati, deld. .... 31.84  
Buffalo, ovens ..... 30.50  
Camden, N. J., ovens ..... 29.50  
Detroit, ovens ..... 30.50  
Pontiac, Mich., deld. .... 32.25  
Saginaw, Mich., deld. .... 33.83  
Erie, Pa., ovens ..... 30.50

## Everett, Mass., ovens:

New England, deld. ....31.55\*  
Indianapolis, ovens ..... 29.75  
Ironton, Ohio, ovens ..... 29.00  
Cincinnati, deld. .... 31.84  
Kearny, N. J., ovens ..... 29.75  
Milwaukee, ovens ..... 30.50  
Neville Island (Pittsburgh), Pa., ovens. 29.25  
Painesville, Ohio, ovens ..... 30.50  
Cleveland, deld. .... 32.69  
Philadelphia, ovens ..... 29.50  
St. Louis, ovens ..... 31.50  
St. Paul, ovens ..... 29.75  
Chicago, deld. .... 33.24  
Swedeland, Pa., ovens ..... 29.50  
Terre Haute, Ind., ovens ..... 29.75

\*Or within \$4.85 freight zone from works.

## Coal Chemicals

Spot, cents per gallon, ovens

Pure benzene ..... 36.00  
Toluene, one deg. .... 29.50  
Industrial xylene .....32.00-34.00

Per ton, bulk, ovens

Ammonium sulfate .....\$32.00-34.00  
Cents per pound, producing point

Phenol: Grade 1, 17.50; Grade 2-3, 15.50;  
Grade 4, 17.50; Grade 5, 16.50; Grade 6, 14.50.

# Metal Powder

(Per pound f.o.b. shipping point in ton lots for minus 100 mesh, except as noted)

Cents

**Sponge Iron, Swedish:**

Deld. east of Mississippi River, ocean bags

23,000 lb and over.. 10.50

F.o.b. Riverton or Camden, N. J., west of Mississippi River, 9.50

**Sponge Iron, Domestic,**

98 + % Fe:

Deld. east of Mississippi River,

23,000 lb and over 10.50

F.o.b. Riverton, N. J., west of Mississippi River ..... 9.50

**Electrolytic Iron:**

Melting stock, 99.9%

Fe, irregular fragments of ½ in. x

1.3 in. .... 28.00

Annealed, 99.5% Fe.. 36.50

Unannealed (99 + % Fe) ..... 36.00

Unannealed (99 + % Fe) (minus 325 mesh) ..... 59.00

**Powder Flakes (minus 16, plus 100 mesh).. 29.00**

**Carbonyl Iron:**

98.1-99.9%, 3 to 20 microns, depending on grade, 93.00-290.00 in standard 200-lb containers; all minus 200 mesh.

Aluminum:

Atomized, 500 lb drum, freight allowed

Carlots ..... 39.50

Ton lots ..... 41.50

**Antimony, 500 lb lots 42.00\***

**Brass, 5000-lb lots .....31.30-38.40†**

**Bronze, 5000-lb lots .....48.10-52.70†**

**Copper:**

Electrolytic ..... 14.25\*

Reduced ..... 14.25\*

Lead ..... 7.50\*

**Manganese:**

Minus 35 mesh .... 64.00

Minus 100 mesh ... 70.00

Minus 200 mesh ... 75.00

Nickel, unannealed ..\$1.065

Nickel-Silver, 5000-lb lots .....49.20-61.30†

Phosphor-Copper, 5000-lb lots ..... 59.80

Copper (atomized) 5000-lb lots ..... 40.30-48.80†

Silicon ..... 47.50

Solder ..... 7.00\*

Stainless Steel, 304 ..\$1.02

Stainless Steel, 316 ..\$1.20

Tin .....14.50\*

Zinc, 5000-lb lots 17.50-30.70†

Tungsten: Dollars

Melting grade, 99%

60 to 200 mesh: 3.15

1000 lb and over.. 3.30

Less than 1000 lb .. 3.30

Chromium, electrolytic

99.8% Cr min

metallic basis .... 5.00

\*Plus cost of metal. †Depending on composition. ‡Depending on mesh.

# Electrodes

Threaded with nipple; unboxed, f.o.b. plant

## GRAPHITE

—Inches— Per 100 lb

Diam Length

2 24 \$60.75

2½ 30 39.25

3 40 37.00

4 40 35.00

5½ 40 34.75

6 60 31.50

7 60 28.25

8, 9, 10 60 28.00

12 72 26.75

14 60 26.75

16 72 25.75

17 60 26.25

18 72 26.25

20 72 25.25

24 84 26.00

## CARBON

8 60 13.30

10 60 13.00

12 60 12.95

14 60 12.85

16 60 11.95

17 60 11.85

18 60 11.40

20 84 11.00

20 90 11.25

24 72, 84 10.95

24 96 11.05

30 84 11.55

40, 35 110 10.70

40 100 10.70

# Imported Steel

(Base per 100 lb, landed, duty paid, based on current ocean rates. Any increase in these rates is for buyer's account. Source of shipment: Western continental European countries)

Deformed Bars, Intermediate, ASTM-A 305 ..\$6.28

Bar Size Angles ..... 6.62

Structural Angles ..... 6.62

I-Beams ..... 6.87

Channels ..... 6.87

Plates (basic bessemer) ..... 8.35

Sheets, H.R. .... 8.25

Sheets, C.R. (drawing quality) ..... 9.00

Furring Channels, C.R., 1000 ft, ¾ x 0.30 lb per ft ..... 26.79

Barbed Wire (†) ..... 6.95

Merchant Bars ..... 6.82

Hot-Rolled Bands ..... 7.20

Wire Rods, Thomas Commercial No. 5 ..... 6.73

Wire Rods, O.H. Cold Heading Quality No. 5 ..... 7.07

Bright Common Wire Nails (§) ..... 8.38

North Atlantic

South Atlantic

Gulf Coast

West Coast

6.28 6.23 6.23 6.48

6.62 6.57 6.57 6.75

6.62 6.57 6.57 6.75

6.87 6.82 6.82 7.00

6.87 6.82 6.82 7.00

8.35 8.30 8.30 8.60

8.25 8.20 8.20 8.50

9.00 8.95 8.95 9.25

26.79 26.67 26.67 27.36

6.95 6.95 6.95 7.40

6.82 6.82 6.82 7.22

7.20 7.15 7.15 7.55

6.73 6.73 6.73 7.13

7.07 7.07 7.07 7.47

8.38 8.38 8.38 8.58

†Per 82 lb, net, reel. §Per 100-lb kegs, 20d nails and heavier.



# Ferroalloys

## MANGANESE ALLOYS

**Spiegeleisen:** Carlot, per gross ton, Palmerton, Pa. 21-23% Mn, \$105; 19-21% Mn, 1-3% Si, \$102.50; 16-19% Mn, \$100.50.

**Standard Ferromanganese:** (Mn 74-76%, C 7% approx). Base price per net ton: \$245. Johnstown, Duquesne, Sheridan, Pa.; Alloy, W. Va.; Ashtabula, Marietta, O.; Sheffield, Ala.; Portland, Ore. Add or subtract \$2 for each 1% or fraction thereof of contained manganese over 76% or under 74% respectively.

(Mn 79-81%). Lump \$253 per net ton, f.o.b. Anaconda or Great Falls, Mont. Add \$2.60 for each 1% above 81%; subtract \$2.60 for each 1% below 79%, fractions in proportion to nearest 0.1%.

**High-Grade Low-Carbon Ferromanganese:** (Mn 85-90%). Carload, lump, bulk, max 0.07% C, 35.1c per lb of contained Mn, carload packed 36.4c, ton lots 37.9c, less ton 39.1c. Delivered. Deduct 1.5c for max 0.15% C grade from above prices, 3c for max 0.03% C, 3.5c for max 0.50% C, and 6.5c for max 75% C—max 7% Si. **Special Grade:** (Mn 90% min, C 0.07% max, P 0.06% max). Add 2.05c to the above prices. Spot, add 0.25c.

**Medium-Carbon Ferromanganese:** (Mn 80-85%, C 1.25-1.5%, Si 1.5% max). Carload, lump, bulk, 25.5c per lb of contained Mn, packed, carload 26.8c, ton lot 28.4c, less ton 29.6c. Delivered, Spot, add 0.25c.

**Manganese Metal:** 2" x D (Mn 95.5% min, Fe 2% max, Si 1% max, C 0.2%). Carload, lump, bulk, 45c per lb of metal; packed, 45.75c; ton lot 47.25c; less ton lot 49.25c. Delivered, Spot, add 2c.

**Electrolytic Manganese Metal:** Min carload, 34c; 2000 lb to min carload, 36c; 500 lb to 1999 lb, 38c; 50 lb cans, add 0.5c per lb. Premium for hydrogen-removed metal, 0.75c per lb. Prices are f.o.b. cars, Knoxville, Tenn., freight allowed to St. Louis or any point east of Mississippi; or f.o.b. Marietta, O., freight allowed.

**Silicomanganese:** (Mn 65-68%). Contract, lump, bulk, 1.50% C grade, 18-20% Si, 12.8c per lb of alloy. Packed, c.l. 14c, ton 14.5c, less ton 15.45c, f.o.b. Alloy, W. Va.; Ashtabula, Marietta, O.; Sheffield, Ala.; Portland, Ore. For 2% C grade, Si 15-17%, deduct 0.2c from above prices. For 3% C grade Si 12-14.5%, deduct 0.4c from above prices. Spot, add 0.25c.

## TITANIUM ALLOYS

**Ferrotitanium, Low-Carbon:** (Ti 20-25%, Al 3.5% max, Si 4% max, C 0.10% max). Contract, ton lot, 2" x D, \$1.50 per lb of contained Ti; less ton \$1.55. (Ti 38-43%, Al 8% max, Si 4% max, C 0.10% max). Ton lot \$1.35, less ton \$1.37, f.o.b. Niagara Falls, N. Y., freight allowed to St. Louis. Spot, add 5c.

**Ferrotitanium, High-Carbon:** (Ti 15-18%, C 6-8%). Contract \$200 per ton, f.o.b. Niagara Falls, N. Y., freight allowed to destinations east of Mississippi River and north of Baltimore and St. Louis.

**Ferrotitanium, Medium-Carbon:** (Ti 17-21%, C 2-4.5%). Contract \$225 per ton, f.o.b. Niagara Falls, N. Y., freight not exceeding St. Louis rate allowed.

## CHROMIUM ALLOYS

**High-Carbon Ferrochrome:** Contract, c.l. lump, bulk 28.75c per lb of contained Cr; c.l. packed 30.30c, ton lot 32.05c; less ton 33.45c. Delivered. Spot, add 0.25c.

**Low-Carbon Ferrochrome:** Cr 63-66% (Simplex), carload, lump, bulk, C 0.025% max, 36.75c per lb contained Cr; 0.010% max, 37.75c. Ton lot, add 3.5c; less ton, add 5.2c. Delivered.

Cr 67.71%, carload, lump, bulk, C 0.02% max, 41.00c per lb contained Cr; 0.025% max, 39.75c; 0.05% max, 39.00c; 0.10% max, 38.50c; 0.20% max, 38.25c; 0.50% max, 38.00c; 1.0% max, 37.75c; 1.5% max, 37.50c; 2.0% max, 37.25c. Ton lot, add 3.4c; less ton lot, add 5.1c. Delivered.

**Foundry Ferrochrome, High-Carbon:** (Cr 62-66%, C 5-7%, Si 7-10%). Contract, c.l., 2 in. x D, bulk 30.05c per lb of contained Cr. Packed, c.l. 31.65c, ton 33.45c, less ton 34.95c. Delivered. Spot, add 0.25c.

**Foundry Ferrosilicon Chrome:** (Cr 50-54%, Si 28-32%, C 1.25% max). Contract, carload, packed, 8M x D, 21.25c, per lb of alloy, ton lot 22.50c; less ton lot 23.70c. Delivered. Spot, add 0.25c.

**Ferrochrome-Silicon:** Cr 39-41%, Si 42-45%, C 0.05% max or Cr 33-36%, Si 45-48%, C 0.05% max. Carload, lump, bulk, 3" x down and 2" x down, 27.50c per lb contained Cr, 14.20c per lb contained Si. 0.75" x down, 28.65c per lb contained Cr, 14.20c per lb contained Si. Delivered.

**Chromium Metal Electrolytic:** Commercial grade (Cr 99.8% min, metallic basis, Fe 0.2% max). Contract, carlot, packed 2" x D plate (about 1/4" thick) \$1.29 per lb, ton lot \$1.31, less ton lot \$1.33. Delivered. Spot, add 5c.

## VANADIUM ALLOYS

**Ferrovanadium:** Open-hearth grade (V 50-55%, Si 8% max, C 3% max). Contract, any quantity, \$3.20 per lb of contained V. Delivered. Spot, add 10c. **Special Grade:** (V 50-55% or 70-75%, Si 2% max, C 0.5% max) \$3.30. **High Speed Grade:** (V 50-55%, or 70-75%, Si 1.50% max, C 0.20% max) \$3.40.

**Grainal:** Vanadium Grainal No. 1 \$1.05 per lb; No. 6, 68c; No. 79, 50c, freight allowed.

**Vanadium Oxide:** Contract less carload lot, packed \$1.38 per lb contained V<sub>2</sub>O<sub>5</sub>, freight allowed. Spot, add 5c.

## SILICON ALLOYS

**25-30% Ferrosilicon:** Contract, carload, lump, bulk, 20.0c per lb of contained Si. Packed 21.40c; ton lot 22.50c, f.o.b. Niagara Falls, N. Y., freight not exceeding St. Louis rate allowed.

**50% Ferrosilicon:** Contract, carload, lump, bulk, 14.20c per lb of contained Si. Packed c.l. 16.70c, ton lot 18.15c, less ton 19.80c, f.o.b. Alloy, W. Va.; Ashtabula, Marietta, O.; Sheffield, Ala.; Portland, Ore. Spot, add 0.45c.

**Low-Aluminum 50% Ferrosilicon:** (Al 0.40% max). Add 1.45c to 50% ferrosilicon prices.

**65% Ferrosilicon:** Contract, carload, lump, bulk, 15.25c per lb contained silicon. Packed, c.l. 17.25c, ton lot 19.05c; less ton 20.4c. Delivered. Spot, add 0.35c.

**75% Ferrosilicon:** Contract, carload, lump, bulk, 16.4c per lb of contained Si. Packed, c.l. 18.30c, ton lot 19.95c, less ton 21.2c. Delivered. Spot, add 0.3c.

**90% Ferrosilicon:** Contract, carload, lump, bulk, 19.5c per lb of contained Si. Packed, c.l. 21.15c, ton lot 22.55c, less ton 23.6c. Delivered. Spot, add 0.25c.

**Silicon Metal:** (98% min Si, 0.75% max Fe, 0.07% max Ca). C.l. lump, bulk, 22.00c per lb of Si. Packed, c.l. 23.65c, ton lot 24.95c, less ton 25.95c. Add 0.5c for max 0.03% Ca grade. Deduct 0.5c for max 1% Fe grade analyzing min 99.75% Si; 0.75c for max 1.25% Fe grades analyzing min 96.75% Si. Spot, add 0.25c.

**Alsifer:** (Approx 20% Al, 40% Si, 40% Fe). Contract, basis f.o.b. Niagara Falls, N. Y., lump, carload, bulk, 10.65c per lb of alloy; ton lot, packed, 11.8c.

## ZIRCONIUM ALLOYS

**12-15% Zirconium Alloy:** (Zr 12-15%, Si 39-43%, C 0.20% max). Contract, c.l. lump, bulk 9.25c per lb of alloy. Packed, c.l. 10.45c, ton lot 11.6c, less ton 12.45c. Delivered. Spot, add 0.25c.

**35-40% Zirconium Alloy:** (Zr 35-40%, Si 47-52%, Fe 8-12%, C 0.50% max). Contract, carload, lump, packed 27.25c per lb of alloy, ton lot 28.4c, less ton 29.65c. Freight allowed. Spot, add 0.25c.

## BORON ALLOYS

**Ferroboron:** (B 17.50% min, Si 1.50% max, Al 0.50% max, C 0.50% max). Contract, 100 lb or more 1" x D, \$1.20 per lb of alloy; less than 100 lb \$1.30. Delivered. Spot, add 5c. F.o.b. Washington, Pa., prices, 100 lb and over, are as follows: Grade A (10-14% B) 85c per lb; Grade B (14-18% B) \$1.20; Grade C (19% min B) \$1.50.

**Borosil:** (3 to 4% B, 40 to 45% Si). Carload, bulk, lump, or 3" x D, \$5.25 per lb of contained B. Packed, carload \$5.40, ton to c.l. \$5.50, less ton \$5.60. Delivered.

**Bortam:** (B 1.5-1.9%). Ton lot, 45c per lb; less than ton lot, 50c per lb.

**Carbortam:** (1 to 2%). Contract, lump, carload 9.50c, per lb f.o.b. Suspension Bridge, N. Y., freight allowed same as high-carbon ferrotitanium.

## CALCIUM ALLOYS

**Calcium-Manganese-Silicon:** (Ca 16-20%, Mn 14-18% and Si 53-59%). Contract, carload, lump, bulk 23c per lb of alloy, carload packed 24.25c, ton lot 26.15c, less ton 27.15c. Delivered. Spot, add 0.25c.

**Calcium-Silicon:** (Ca 30-33%, Si 60-65%, Fe 1.5-3%). Contract, carload, lump, bulk 24c per lb of alloy, carload packed 25.65c, ton lot 27.95c, less ton 29.45c. Delivered. Spot, add 0.25c.

## BRIQUETTED ALLOYS

**Chromium Briquets:** (Weighting approx 3% lb each and containing 2 lb of Cr). Contract, carload, bulk 19.60c per lb of briquet, carload packed in box pallets 19.80c, in bags 20.70c; 3000 lb to c.l. in box pallets 21.00c; 2000 lb to c.l. in bags, 21.90c; less than 2000 lb in bags 22.80c. Delivered. Add 0.25c for notching. Spot, add 0.25c.

**Ferromanganese Briquets:** (Weighting approx 3 lb and containing 2 lb of Mn). Contract, carload, bulk 14.8c per lb of briquet; c.l. packed, pallets 15c, bags 16c; 3000 lb to c.l. pallets 16.2c; 2000 lb to c.l. bags, 17.2c; less ton 18.1c. Delivered. Add 0.25c for notching. Spot, add 0.25c.

**Silicomanganese Briquets:** (Weighting approx 3 1/2 lb and containing 2 lb of Mn and approx 1/2 lb of Si). Contract, c.l. bulk 15.1c per lb of briquet; c.l. packed, pallets, 15.3c; bags 16.3c, 3000 lb to c.l. pallets, 16.5c; 2000 lb to c.l. bags 17.5c; less ton 18.4c. Delivered. Add 0.25c for notching. Spot, add 0.25c.

**Silicon Briquets:** (Large size—weighing approx 5 lb and containing 2 lb of Si). Contract, carload, bulk 7.7c per lb of briquet; packed, pallets, 7.9c; bags 8.9c; 3000 lb to c.l. pallets 9.5c; 2000 lb to c.l. bags 10.5c; less ton 11.4c. Delivered. Spot, add 0.25c. (Small size—weighing approx 2 1/2 lb and containing 1 lb of Si). Carload, bulk 7.85c. Packed, pallets 8.05c; bags 9.05c; 3000 lb to c.l. pallets 9.65c; 2000 lb to c.l. bags 10.65c; less ton 11.55c. Delivered. Add 0.25c for notching, small size only. Spot, add 0.25c.

**Molybde-Oxide Briquets:** (Containing 2 1/2 lb of Mo each). \$1.41 per pound of Mo contained, f.o.b. Langeloth, Pa.

## TUNGSTEN ALLOYS

**Ferrotungsten:** (70-80%), 5000 lb W or more \$2.95 per lb of contained W; 2000 lb W to 5000 lb W, \$3.05; less than 2000 lb W, \$3.17. Delivered.

## OTHER FERROALLOYS

**Ferrocolumbium:** (Cb 50-60%, Si 8% max, C 0.4% max). Contract, ton lot 2" x D, \$4.90 per lb of contained Cb. Delivered. Spot, add 10c.

**Ferrotantalum—Columbium:** (Cb 40% approx, Ta 20% approx, and Cb plus Ta 60% min, C 0.30% max). Ton lot 2" x D, \$4.25 per lb of contained Cb plus Ta, delivered; less ton lot \$4.30.

**SMZ Alloy:** (Si 60-65%, Mn 5-7%, Zr 5.7%, Fe 20% approx). Contract, c.l. packed 1/2-in. x 12 M 20.00c per lb of alloy, ton lot 21.15c, less ton 22.40c. Delivered. Spot, add 0.25c.

**Graphidox No. 5:** (Si 48-52%, Ca 5-7%, Ti 9-11%). C.l. packed, 19c per lb of alloy, ton lot 20.15c; less ton lot 21.4c, f.o.b. Niagara Falls, N. Y.; freight allowed to St. Louis.

**V-5 Foundry Alloy:** (Cr 38-42%, Si 17-19%, Mn 8-11%). C.l. packed 18.1c per lb of alloy; ton lot 19.55c; less ton lot 20.8c, f.o.b. Niagara Falls, N. Y., freight allowed to St. Louis.

**Simanal:** (Approx 20% each Si, Mn, Al; bal Fe). Lump, carload, bulk 18.50c. Packed c.l. 19.50c, 2000 lb to c.l. 20.50c, less than 2000 lb 21c per lb of alloy. Delivered.

**Ferrophosphorus:** (23-25% based on 24% P content with unitage of \$4 for each 1% of P above or below the base); carload, f.o.b. sellers' works. Mt. Pleasant, Siglo, Tenn., \$110 per gross ton.

**Ferromolybdenum:** (55-75%). Per lb of contained Mo, in 200-lb container, f.o.b. Langeloth and Washington, Pa. \$1.68 in all sizes except powdered which is \$1.74.

**Technical Molybde-Oxide:** Per lb of contained Mo, in cans, \$1.39; in bags, \$1.38, f.o.b. Langeloth and Washington, Pa.



### (Concluded from Page 144)

280 tons, switchyard and structures, Swift hydroelectric project, Lewis River, Wash.; bids Jan. 14 to Cowlitz County P.U.D., Longview, Wash.; Bechtel Corp., planning engineer.

115 tons, also unstated piling tonnage, Glacier Highway bridge, Alaska; bids to Bureau of Public Roads, Juneau, Alaska, Dec. 20.

100 tons, grain elevator, Packard, Wash., to Bethlehem Pacific Coast Steel Corp., Seattle; E. R. Haynes Co., Spokane, Wash., general contractor.

94 tons, Lake Kechelus Bridge, Wash., Bethlehem Pacific Coast Steel Corp., Seattle; Hans Skov, subcontractor.

Unstated, 698-ft Montana bridge, Kootenai River, Lincoln County; bids to Helena, Mont., Dec. 19.

## PLATES . . .

### PLATES PENDING

150 tons, 400,000-gal-elevated water tank, veterans' hospital, St. Cloud, Minn.; bids Jan. 21, Washington, D. C.

## RAILS, CARS . . .

### LOCOMOTIVES PLACED

Northern Pacific, 58 diesel units, including 31 road switchers (1750-hp capacity), 15 switchers (1200-hp), to Electro-Motive Div., General Motors Corp., La Grange, Ill., and 12 road switchers (1800-hp), to Alco Products Inc., New York.

Duluth, Mesabi & Iron Range, 28 road switchers (1750-hp), to Electro-Motive Div., General Motors Corp., La Grange, Ill.

The Paulista Railroad, Brazil, 10 diesel electric (990-hp capacity), to General Electric Co., Erie, Pa.

### RAILROAD CARS PLACED

Detroit & Mackinac, 25 seventy-ton hoppers, to General American Transportation Co., Chicago.

Bessemer & Lake Erie, flat cars (one 125-ton and one 135-ton), to Thrall Car Mfg. Co., Chicago.

Canadian Pacific, 475 triple hoppers, to National Steel Car Co., Canada.

Georgia, 75 seventy-ton hoppers, to American Car & Foundry Co., New York.

Western of Alabama, 25 seventy-ton hoppers, to American Car & Foundry Co., New York.

Midland Properties Co. (Savannah & Atlanta), five 50-ton boxcars, to Pullman-Standard Car Mfg. Co., Chicago.

Illinois Central, 100 seventy-ton twin hoppers, and 100 seventy-ton triple hoppers, to American Car & Foundry Co., New York.

Northern Pacific, 10 passenger train baggage cars, to Pullman-Standard Car Mfg. Co., Chicago.

## REINFORCING BARS . . .

### REINFORCING BARS PLACED

700 tons, library and administration building, Hunter College, New York, to Fabricators Steel Corp., New York; Leon D. DeMatteis Construction Co., Elmont, N. Y., general contractor.

535 tons, state service building, Denver, Colo., to Kansas City Supply Co., Denver; Mead & Mount Construction Co., Denver, general contractor.

500 tons, shop building, Walworth Co., Braintree, Mass., to Northern Steel Inc., Medford, Mass.; George A. Fuller Co., Boston, general contractor.

400 tons, viaduct, Lackawanna-Buffalo, N. Y., to Bethlehem Steel Co., Bethlehem, Pa.;

Bero Construction Co., Waterloo, N. Y., general contractor.

100 tons or more, Eli Whitney Regional Technical High School, Hamden, Conn., to Joseph T. Ryerson & Sons Inc., Boston; P. Francini & Co. Inc., Derby, Conn., general contractor; structurals, John Adlerhurst Iron Works Inc., New Haven, Conn.

### REINFORCING BARS PENDING

1800 tons, Exchange Building addition and garage, Seattle; bids probably in January.

820 tons, footings, etc., for 315-mile transmission line, from Ft. Peck, Mont., dam; bids to be invited soon by U. S. Bureau of Reclamation, Ft. Peck.

150 tons, box girder bridge, Pierce County, Wash.; Quality Builders Inc., Tacoma, Wash., low at \$140,873.

155 tons, two state bridges, Collinsville, Conn.; bids Dec. 16, Hartford, Conn.; also 55 tons of structural steel.

135 tons, two state bridges, Interstate Route 3, Hopkinton, N. H.; bids in.

95 tons, four highway bridges, Yakima County, Wash.; C. E. Oneal Inc., Ellensburg, Wash., awarded general contract at \$679,611.

95 tons, box girder bridge, King County, Wash.; general contract to A. R. Anderson, Seattle, low at \$77,627.

Unstated, Montana 462-ft overpass, Powell County; bids to Helena, Mont., Dec. 19.

## Iron Ore Statistics for October, 1957

### RECEIPTS OF IRON ORE & ORE AGGLOMERATES

RECEIPTS						
Receipts MONTHLY:	(Gross tons; original sources)				Other Foreign	Total Tonnes
	U. S. L. Superior	Ores Other	Canadian L. Superior	Ores Other		
U. S. ....	10,570,530	1,764,760	343,214	1,545,498	2,052,318	16,276,320
Canada .....	377,809	.....	95,859	226,030	46,968	746,666
Total U. S. & Canada .....	10,948,339	1,764,760	439,073	1,771,528	2,099,286	17,022,986
Year To Date						
U. S. ....	73,578,571	17,296,249	2,602,753	8,077,766	18,379,125	119,934,464
Canada .....	3,698,143	.....	645,354	1,230,344	245,242	5,819,083
Total U. S. & Canada .....	77,276,714	17,296,249	3,248,107	9,308,110	18,624,367	125,753,547

### STOCKS OF IRON ORE ON HAND AT END OF OCTOBER

(Gross tons; original sources)						
At U. S. furnaces DISTRICT:	—U. S. Ores—		—Canadian Ores—		Other	Total Tonnnages
	L. Superior	Other	L. Superior	Other	Foreign Ores	
Eastern . . . . .	6,452,372	239,816	372,186	2,429,911	2,710,802	12,205,087
Pittsburgh-Youngstown . . . . .	13,875,400	81,643	766,537	3,011,698	3,159,150	20,894,428
Cleveland-Detroit . . . . .	10,715,212	108,033	564,156	339,404	129,412	11,856,217
Chicago . . . . .	14,580,092	(a)	(a)	.....	(a)	14,580,092
Southern . . . . .	(a)	2,130,589	.....	(a)	1,034,691	3,165,280
Western . . . . .	.....	855,637	.....	.....	.....	855,637
Total at furnaces . . . . .	45,623,076	3,415,718	1,702,879	5,781,013	7,034,055	63,556,741

### AT U. S. DOCKS:

Lake Erie . . . . .	4,555,657	.....	113,505	219,008	.....	4,888,170
Other U. S. . . . .	.....	.....	.....	(a)	(a)	(a)
Total U. S. Docks . . . . .	4,555,657	.....	113,505	219,008	(a)	4,888,170
Total U. S. Stocks . . . . .	50,178,733	3,415,718	1,816,384	6,000,021	7,034,055	68,444,911
CANADIAN						
Furnace Yards . . . . .	2,792,001	.....	56,493	626,141	144,255	3,618,890
Total U. S. & Canada . . . . .	52,970,734	3,415,718	1,872,877	6,626,162	7,178,310	72,063,801

### CONSUMPTION OF IRON ORE & ORE AGGLOMERATES

Consumption	(Gross tons; original sources)				Foreign Ores	Total Tonnes
	U. S. Ores		Canadian Ores			
	L. Superior	Other	L. Superior	Other		
U. S. Districts:						
Eastern .....	869,836	252,966	66,740	278,837	887,495	2,355,874
Pittsburgh-Youngstown ..	2,017,092	132,443	67,740	398,840	515,202	3,131,317
Cleveland-Detroit .....	1,143,435	62,980	72,454	58,204	91,222	1,428,295
Chicago .....	1,951,924	(a)	(a)	.....	(a)	1,951,924
Southern .....	(a)	602,317	.....	(a)	201,238	803,555
Western .....	.....	601,487	.....	.....	.....	601,487
IN U. S.:						
Blast furnaces .....	5,149,472	1,115,490	175,062	466,869	709,991	7,616,884
Steel furnaces .....	203,898	97,438	284	6,625	444,075	752,320
Agglomerating plants ..	628,829	438,869	31,475	258,310	531,662	1,889,145
Miscellaneous .....	88	396	113	4,077	9,429	14,103
Total U. S. (Monthly) .....	5,982,287	1,652,193	206,934	735,881	1,695,157	10,272,452
IN CANADA:						
Blast furnaces .....	184,671	.....	76,114	71,096	.....	331,881
Steel furnaces .....	3,865	.....	.....	3,482	13,213	20,560
Agglomerating plants ..	64,010	.....	20,021	17,290	2,890	104,211
Miscellaneous .....	25	.....	.....	.....	.....	25
Total Canada (Monthly) ..	252,571	.....	96,135	91,868	16,103	456,677
TOTAL U. S. & Canada ...	6,234,858	1,652,193	303,069	827,749	1,711,260	10,729,129
CONSUMPTION YEAR TO DATE:						
U. S. ....	64,999,021	16,927,119	2,659,637	6,978,381	6,088,671	107,652,829
Canada .....	3,251,556	.....	671,726	1,080,132	143,576	5,146,990
TOTAL CONSUMPTION .....	68,250,577	16,927,119	3,331,363	8,058,513	6,232,247	112,799,819

(a) Small tonnage included in other districts to avoid disclosure.  
Data from American Iron Ore Association and American Iron & Steel Institute.

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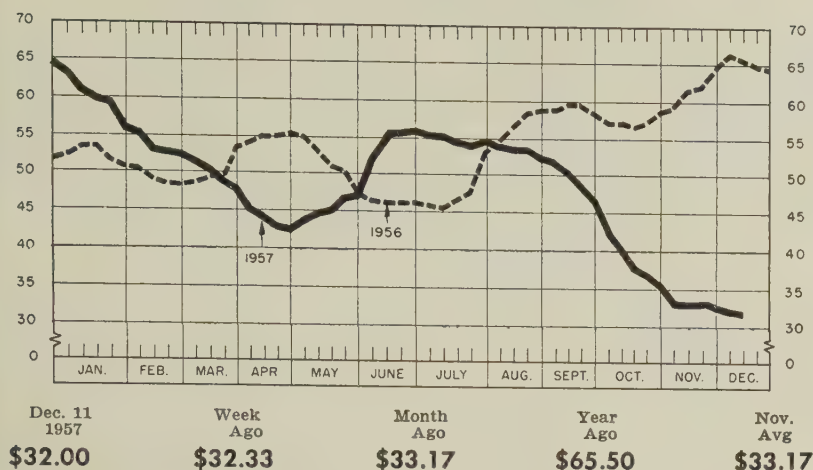


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## STEELMAKING SCRAP PRICE COMPOSITE

Based on No. 1 heavy melting grade at Pittsburgh, Chicago, and eastern Pennsylvania—Compiled by STEEL



# Pace of Scrap Decline Slows Down

Price slump continuing, with ingot operating rate still falling, but the drop is less sharp. STEEL's composite on the prime grade slips to \$32, down 33 cents

Scrap Prices, Page 158

**Chicago** — Several steelmaking grades of scrap are off another \$1 in a colorless market. Consumer buying is low, neither brokers nor dealers pushing for business. Scrap collectors are providing only a trickle of material.

Dealers hold moderate yard stocks. Steel mill inventories are three-fourths of capacity.

Foundry grades of scrap are listless. Most gray iron foundries are operating four days a week. They have backlogs of only two to three weeks.

**Philadelphia**—No. 1 bundles and No. 1 busheling have declined \$1 a ton to the level of No. 1 heavy melting, \$33.50. Structural and plate, short rail crops, malleable and drop broken machinery are slightly easier.

Sales at current low prices are slow, and scrap is coming out sluggishly. Borings and turnings are not moving.

Buying for export is less active. Tonnage for two vessels now loading was covered some time ago.

**New York**—Borings and turnings are the duller items in the steel scrap list. Buying of primary grades of heavy melting is

slow, and scrap coming out is well under normal volume. No. 1 cupola cast has weakened; brokers are offering \$34-\$35, shipping point, a reduction of \$4. Stainless 430 grade is slightly more active, and prices are firmer.

**Pittsburgh** — Mills have ample supplies of scrap. No pickup in ingot production or in scrap sales is expected before next quarter. The local scrap market will probably be dull until then. Latest railroad scrap lists showed a slight increase from earlier lists, with the gains greatest in rails.

**Cleveland**—Not much change in sluggish scrap market conditions is expected over the holidays. Trading will hit a low point during the next couple weeks. Local ingot operations are still tending downward—the current estimate is 68.5 per cent of capacity. Prices are largely nominal in the absence of representative buying.

**Detroit**—No buys are reported in the scrap market here. No. 1 bundles are quoted on a level with No. 1 heavy melting at \$21-\$22. The outlook continues to be pessimistic; most dealers and brokers feel there will be little change until after the turn of the year.

**Cincinnati** — Scrap is inactive here. Mills in the area are virtually out of the market, though some open hearth grades are moving. One local producer is down to one active electric furnace and is buying scrap sparingly. The foundries also are showing little interest. Some dealers are piling scrap.

**Buffalo**—The leading scrap consumer in this market failed to place December orders at the opening of the month, and indications are it will not buy until January. As a result, scrap prices have dropped another \$1 a ton across the board. Some dealers think the decline will be extended another \$1 before month's end.

**St. Louis**—Buying is at a low for the year. Prices are unchanged, but they are nominal. Shipments are light, especially from rural points. Railroad offerings are small. The Wabash last week withdrew an offering of 15,000 tons of No. 1 heavy melting because of low bids. Foundry operations are irregular, ranging from two to five days weekly.

**Birmingham**—There is still little activity in either the domestic or export markets for scrap in the Southeast.

A district foundry purchased No. 1 cupola cast scrap at \$2 a ton above its last order in an apparent effort to get a better tonnage flow. Other cast iron buyers, though, did not follow suit.

**San Francisco**—Cast iron scrap prices have been reduced \$2 to \$4 a ton across the board here. Prices on the steel grades are holding unchanged.

**Los Angeles**—Seasonal slacken-

(Please turn to Page 163)



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# Iron and Steel Scrap

Consumer prices per gross ton, except as otherwise noted, including broker's commission, as reported to STEEL, Dec. 11, 1957. Changes shown in italics.

## STEELMAKING SCRAP COMPOSITE

Dec. 11 .....	\$32.00
Dec. 4 .....	32.33
Nov. Avg. ....	33.17
Dec. 1956 .....	64.29
Dec. 1952 .....	43.00

Based on No. 1 heavy melting grade at Pittsburgh, Chicago, and eastern Pennsylvania.

## PITTSBURGH

No. 1 heavy melting...	31.00-32.00
No. 2 heavy melting...	29.00-30.00
No. 1 factory bundles...	34.00-35.00
No. 1 dealer bundles...	31.00-32.00
No. 2 bundles .....	28.00-29.00
No. 1 busheling .....	31.00-32.00
Machine shop turnings...	15.00-16.00
Mixed borings, turnings	15.00-16.00
Short shovel turnings...	19.00-20.00
Cast iron borings .....	19.00-20.00
Cut structurals:	
2 ft and under .....	35.00-36.00
3 ft lengths .....	34.00-35.00
Heavy turnings .....	30.00-31.00
Punchings & plate scrap	34.00-35.00
Electric furnace bundles	34.00-35.00

### Cast Iron Grades

No. 1 cupola .....	39.00-40.00
Stove plate .....	33.00-34.00
Unstripped motor blocks	26.00-27.00
Clean auto cast .....	42.00-43.00
Drop broken machinery	51.00-52.00

### Railroad Scrap

No. 1 R.R. heavy melt...	36.00-37.00
Rails, 2 ft and under ..	55.00-56.00
Rails, 18 in. and under	56.00-57.00
Angles, splice bars ..	46.00-47.00
Rails, rerolling .....	56.00-57.00

### Stainless Steel Scrap

18-8 bundles & solids...	210.00-215.00
18-8 turnings .....	115.00-120.00
430 bundles & solids...	95.00-100.00
430 turnings .....	50.00-55.00

## CLEVELAND

No. 1 heavy melting...	26.00-27.00
No. 2 heavy melting...	20.00-21.00
No. 1 factory bundles...	29.00-30.00
No. 1 bundles .....	26.00-27.00
No. 2 bundles .....	19.00-20.00
No. 1 busheling .....	26.00-27.00
Machine shop turnings...	11.00-12.00
Short shovel turnings...	15.00-16.00
Mixed borings, turnings	15.00-16.00
Cast iron borings .....	15.00-16.00
Cut foundry steel .....	33.00-34.00
Cut structurals, plates	
2 ft and under .....	35.00-36.00
Low phos. punchings & plate	
Alloy free, short shovel turnings .....	19.00-20.00
Electric furnace bundles	27.00-28.00

### Cast Iron Grades\*

No. 1 cupola .....	38.00-39.00
Charging box cast .....	33.00-34.00
Heavy breakable cast...	29.00-30.00
Stove plate .....	36.00-37.00
Unstripped motor blocks	23.00-24.00
Brake shoes .....	30.00-31.00
Clean auto cast .....	42.00-43.00
Burnt cast .....	28.00-29.00
Drop broken machinery	40.00-41.00

### Railroad Scrap

No. 1 R.R. heavy melt...	31.50-32.50
R.R. malleable .....	49.00-50.00
Rails, 2 ft and under ..	55.00-56.00
Rails, 18 in. and under	56.00-57.00
Rails, random lengths...	48.00-49.00
Cast steel .....	43.00-44.00
Railroad specialties ..	43.00-44.00
Uncut tires .....	37.00-38.00
Angles, splice bars ..	43.00-44.00
Rails, rerolling .....	54.00-55.00

### Stainless Steel

(Brokers' buying prices; f.o.b. shipping point)	
18-8 bundles, solids...	205.00-210.00
18-8 turnings .....	90.00-95.00
430 clips, bundles...	
solids .....	75.00-80.00
430 turnings .....	40.00-50.00

\*Nominal

## YOUNGSTOWN

No. 1 heavy melting...	29.00-30.00
No. 2 heavy melting...	22.00-23.00
No. 1 bundles .....	29.00-30.00
No. 2 bundles .....	22.00-23.00
No. 1 busheling .....	29.00-30.00
Machine shop turnings...	13.00-14.00
Short shovel turnings...	17.00-18.00
Cast iron borings .....	17.00-18.00
Low phos. ....	33.00-34.00
Electric furnace bundles	33.00-34.00

### Railroad Scrap

No. 1 R.R. heavy melt...	34.50-35.50
--------------------------	-------------

## CHICAGO

No. 1 heavy melt, indus.	32.00-33.00
No. 1 hvy melt, dealer	29.00-30.00
No. 2 heavy melting ..	28.00-29.00
No. 1 factory bundles ..	35.00-36.00
No. 1 dealer bundles ..	29.00-30.00
No. 2 bundles .....	19.00-20.00
No. 1 busheling, indus.	32.00-33.00
No. 1 busheling dealer	29.00-30.00
Machine shop turnings...	16.00-17.00
Mixed borings, turnings	18.00-19.00
Short shovel turnings ..	18.00-19.00
Cast iron borings .....	18.00-19.00
Cut structurals, 3 ft. ..	38.00-39.00
Punchings & plate scrap	39.00-40.00

### Cast Iron Grades

No. 1 cupola .....	35.00-36.00
Stove plate .....	33.00-34.00
Unstripped motor blocks	27.00-28.00
Clean auto cast .....	39.00-40.00
Drop broken machinery	39.00-40.00

### Railroad Scrap

No. 1 R.R. heavy melt...	35.00-36.00
R.R. malleable .....	44.00-45.00
Rails, 2 ft and under ..	47.00-48.00
Rails, 18 in. and smaller	43.00-44.00
Angles, splice bars ..	45.00-46.00
Axles .....	47.00-48.00
Rails, rerolling .....	47.00-48.00

### Stainless Steel Scrap

18-8 bundles & solids...	200.00-210.00
18-8 turnings .....	100.00-110.00
430 turnings & solids ..	80.00-90.00
430 turnings .....	50.00-55.00

## DETROIT

(Brokers' buying prices; f.o.b. shipping point)

No. 1 heavy melting ..	21.00-22.00
No. 2 heavy melting ..	18.00-19.00
No. 1 bundles .....	21.00-22.00
No. 2 bundles .....	18.00-19.00
No. 1 busheling .....	21.00-22.00
Machine shop turnings...	8.00-9.00
Mixed borings, turnings	9.00-10.00
Short shovel turnings ..	10.00-11.00
Punchings & plate scrap	27.00-28.00

### Cast Iron Grades

No. 1 cupola .....	31.00
Stove plate .....	25.00
Charging box cast .....	25.00
Heavy breakable .....	24.00
Unstripped motor blocks	15.00†
Clean auto cast .....	33.00
Malleable .....	34.00†

†Nominal

## ST. LOUIS

(Brokers' buying prices)

No. 1 heavy melting ..	35.00
No. 2 heavy melting ..	32.00
No. 1 bundles .....	35.00
No. 2 bundles .....	25.00
No. 1 busheling .....	35.00
Machine shop turnings...	15.00
Short shovel turnings...	17.00†

### Cast Iron Grades

No. 1 cupola .....	43.00
Charging box cast .....	35.00
Heavy breakable cast ..	35.00
Unstripped motor blocks	35.00
Brake shoes .....	40.00
Clean auto cast .....	43.00
Stove plate .....	37.00

### Railroad Scrap

No. 1 R.R. heavy melt...	36.25
Rails, 18 in. and under	49.00†
Rails, random lengths...	43.00
Rails, rerolling .....	47.00†
Angles, splice bars ..	43.00†

†Nominal

## PHILADELPHIA

No. 1 heavy melting ..	33.50
No. 2 heavy melting ..	30.50
No. 1 bundles .....	33.50
No. 2 bundles .....	24.50
No. 1 busheling .....	33.50
Electric furnace bundles	37.00
Mixed borings, turnings	22.50
Short shovel turnings...	24.00
Machine shop turnings...	22.00†
Heavy turnings .....	29.50
Structurals & plate .....	40.00-41.00
Couplers, springs, wheels	46.00
Rail crops, 2 ft & under	62.00-64.00

### Cast Iron Grades

No. 1 cupola .....	38.00
Heavy breakable cast ..	37.00
Malleable .....	56.00
Drop broken machinery...	49.00-50.00

†Nominal

## NEW YORK

(Brokers' buying prices)

No. 1 heavy melting ..	33.50
No. 2 heavy melting ..	29.00-30.00
No. 1 bundles .....	33.50
No. 2 bundles .....	21.00-22.00
Machine shop turnings...	11.00-12.00
Mixed borings, turnings	12.00-13.00
Short shovel turnings...	14.00-15.00
Low phos. (structurals & plate)	45.00-46.00

### Cast Iron Grades

No. 1 cupola .....	34.00-35.00
Unstripped motor blocks	32.00
Heavy breakable .....	33.00-34.00

### Stainless Steel

18-8 sheets, clips,	
solids .....	160.00-165.00
18-8 borings, turnings...	55.00-60.00
410 sheets, clips, solids	60.00-65.00
430 sheets, clips, solids...	75.00-80.00

## BOSTON

(Brokers' buying prices; f.o.b. shipping point)

No. 1 heavy melting ..	23.00-24.00
No. 2 heavy melting ..	20.00-21.00
No. 1 bundles .....	23.00-24.00
No. 2 bundles .....	15.00-16.00
No. 1 busheling .....	22.00-23.00
Machine shop turnings...	9.50-10.00
Mixed borings, turnings	10.50-11.00
Short shovel turnings...	11.00-11.50
No. 1 cast .....	33.00-34.00
Mixed cupola cast .....	28.00-29.00
No. 1 machinery cast ..	35.00-36.00

## BUFFALO

No. 1 heavy melting ..	31.00-32.00
No. 2 heavy melting ..	28.00-29.00
No. 1 bundles .....	31.00-32.00
No. 2 bundles .....	27.00-28.00
No. 1 busheling .....	31.00-32.00
Mixed borings, turnings	17.00-18.00
Machine shop turnings...	16.00-17.00
Short shovel turnings...	19.00-20.00
Cast iron borings .....	17.00-18.00
Low phos. ....	36.00-37.00

### Cast Iron Grades

(F.o.b. shipping point)	
No. 1 cupola .....	36.00-37.00
No. 1 machinery .....	41.00-42.00

### Railroad Scrap

Rails, random lengths ..	43.00-44.00
Rails, 3 ft and under ..	50.00-51.00
Railroad specialties ....	36.00-37.00

## CINCINNATI

(Brokers' buying prices; f.o.b. shipping point)

No. 1 heavy melting ..	29.00-30.00
No. 2 heavy melting ..	24.00-25.00
No. 1 bundles .....	29.00-30.00
No. 2 bundles .....	20.00-21.00
No. 1 busheling .....	29.00-30.00
Machine shop turnings...	14.00-15.00
Mixed borings, turnings	17.00-18.00
Short shovel turnings ..	17.00-18.00
Cast iron borings .....	17.00-18.00
Low phos. 18 in. ....	36.00-37.00

### Cast Iron Grades

No. 1 cupola .....	35.00-36.00
Heavy breakable cast...	32.00-33.00
Charging box cast .....	32.00-33.00
Drop broken machinery	47.00-48.00

### Railroad Scrap

No. 1 R.R. heavy melt...	33.00-34.00
Rails, 18 in. and under	54.00-55.00
Rails, random lengths...	43.00-44.00

## BIRMINGHAM

No. 1 heavy melting ..	29.00-30.00
No. 2 heavy melting ..	24.00-25.00
No. 1 bundles .....	31.00-32.00
No. 2 bundles .....	16.00-17.00
No. 1 busheling .....	31.00-32.00
Cast iron borings .....	11.00-12.00
Short shovel turnings...	21.00-22.00
Machine shop turnings...	20.00-21.00
Bar crops and plates...	38.00-39.00
Structurals & plate .....	38.00-39.00
Electric furnace bundles	35.00-36.00
Electric furnace:	
3 ft and under.....	33.00-34.00
2 ft and under.....	34.00-35.00

### Cast Iron Grades

No. 1 cupola .....	47.00-48.00
Stove plate .....	47.00-48.00
Unstripped motor blocks	37.00-38.00
Charging box cast .....	22.00-23.00
No. 1 wheels .....	37.00-38.00

### Railroad Scrap

No. 1 R.R. heavy melt...	34.00-35.00
Rails, 18 in. and under	46.00-47.00
Rails, rerolling .....	47.00-48.00
Rails, random lengths...	40.00-41.00
Angles, splice bars ..	40.00-41.00

## SEATTLE

No. 1 heavy melting ..	34.00†
No. 2 heavy melting ..	32.00†
No. 1 bundles .....	33.00†
No. 2 bundles .....	25.00†
Machine shop turnings...	26.00†
Mixed borings, turnings	26.00†
Electric furnace No. 1	46.00

### Cast Iron Grades

No. 1 cupola .....	35.00†
Heavy breakable cast...	32.00†
Unstripped motor blocks	27.00†
Stove plate (f.o.b. plant)	25.00†

†Nominal

## LOS ANGELES

No. 1 heavy melting...	39.00
No. 2 heavy melting...	37.00
No. 1 bundles .....	38.00
No. 2 bundles .....	30.00
Machine shop turnings...	20.00
Shoveling turnings .....	25.00
Cast iron borings .....	25.00
Cut structurals and plate	
1 ft and under .....	54.00

### Cast Iron Grades

(F.o.b. shipping point)	
No. 1 cupola .....	52.00

### Railroad Scrap

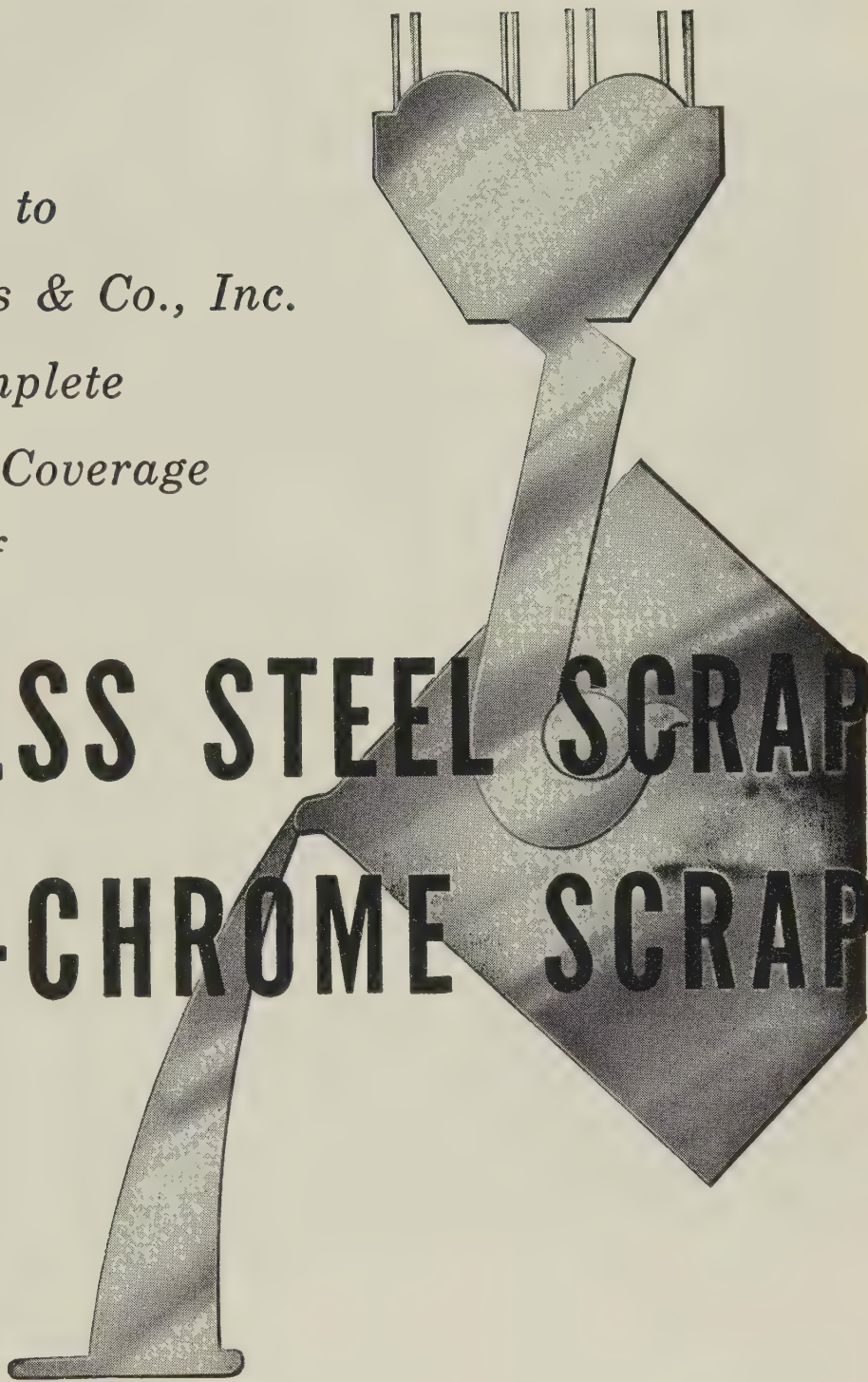
No. 1 R.R. heavy melt...	39.00
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# Zinc Down in 1957

November shipments show improvement, but yearly figure will be substantially below 1956's. Titanium orders show a slight gain. Magnesium consumption off some

Nonferrous Metal Prices, Pages 162 & 163

NOVEMBER WILL probably be the best month of the year for the zinc industry.

Plusses—Domestic shipments of slab zinc in November hit 73,419 tons, the highest for any month in the year and a 7000-ton gain over October. Total shipments of 83,148 tons (including exports, drawback, and government purchases) were the highest since May.

November also saw reductions where they were most needed—in production and stocks on hand. At 79,754 tons, production was at its second lowest mark of the year, and 2000 tons below the October total. Stocks were reduced from October's 155,925 tons to 152,531 tons—the first time this year they showed a downturn.

Minuses — Unfortunately, 1957 as a whole won't show up quite as good as November. Final tallies should place 1957 production at around 1,053,000 tons, just under the 1956 figure of 1,062,954 tons, and the second highest production year in history.

But shipments won't come close to the 1956 mark. Domestic shipments will probably hit about 765,000 tons this year, compared with 869,270 tons in 1956. Total shipments should be around 967,000 tons, a substantial dropoff from the 1,035,311 tons registered last year.

Present—The gains registered in November are not in evidence now. For the last several weeks, demand has been off. Slack demand, coupled with falling prices on the London Metal Exchange and the weakness in lead, has made the domestic price vulnerable. It's now possible for foreign producers to bring zinc into the U. S. at prices substantially under domestic quotations.

Lead—Sales still plod along at disappointing levels. There are some reports of price cutting.

The 13 cent a pound price continues to be in jeopardy. Major reason: Falling quotations on the



LME. Foreign origin lead can be sold in New York at more than 2 cents a pound under the domestic price.

Copper—Demand ranges from "about the same" to a "little better," custom smelters report. Primary producers say sales are worse.

It's still a question whether primary and custom smelted prices

will hold. Primary producers are beginning to say another reduction wouldn't bring in any more business and would only mean further cuts into profit margins. But no one is discounting the possibility that prices could fall.

## Titanium: Slight Gain

Titanium producers report modest gains in sales (especially plates and tubes) to civilian consumers. There is at least one case of a substantial order for sheets from an aircraft manufacturer, although military orders continue to lag.

Because of the record breaking first half, production of mill products will still beat the 1956 figure of 5100 tons by about 10 per cent. But production slipped from 3828 tons in the first half to 1105 tons in the third quarter and probably won't exceed 700 to 750 tons in the fourth. Annual production should be around 5600 tons, a far cry from the 6800-ton figure predicted by the industry only a few months ago.

## Magnesium: Off a Little

Total magnesium consumption in 1957 should hit 50,250 tons, says the Dow Chemical Co. This is about 3500 tons less than the 1956 total. A breakdown shows some 30,000 tons used in chemical and metallurgical applications and around 20,250 tons as structural metal.

The industry sees shipments of wrought products in 1957 at 12,500 tons (see chart), compared with 12,692 tons last year.

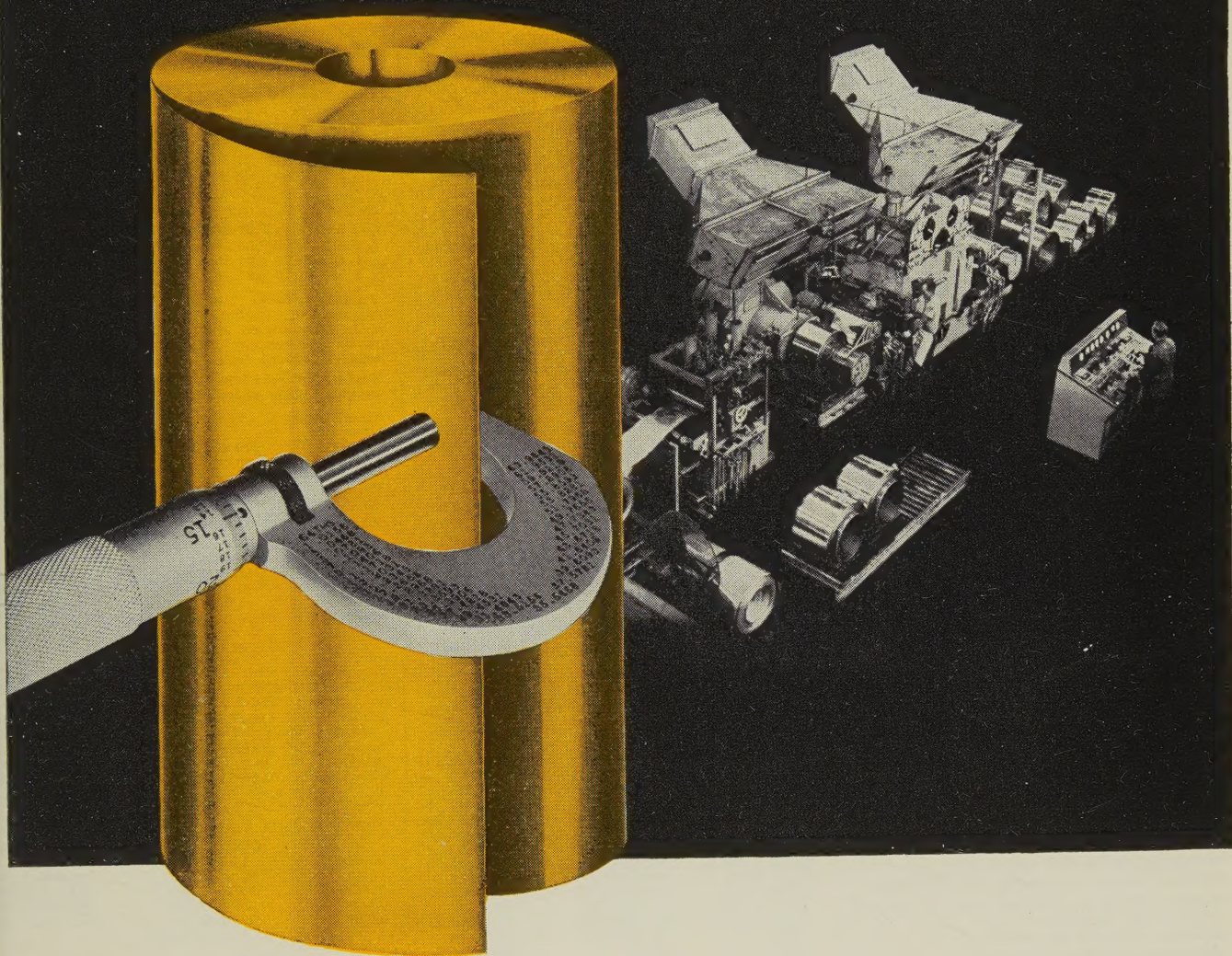
## NONFERROUS PRICE RECORD

	Price Dec. 11	Last Change	Previous Price	Nov. Avg	Oct. Avg	Dec., 1956 Avg
Aluminum ..	26.00	Aug. 1, 1957	25.00	26.000	26.000	25.000
Copper .....	25.00-27.00	Nov. 21, 1957	25.50-27.00	26.217	26.361	35.650
Lead .....	12.80	Dec. 2, 1957	13.30	13.300	13.504	15.800
Magnesium .	35.25	Aug. 13, 1956	33.75	35.250	35.250	35.250
Nickel .....	74.00	Dec. 6, 1956	64.50	74.000	74.000	64.500
Tin .....	92.75	Dec. 11, 1957	92.625	89.288	91.843	105.067
Zinc .....	10.00	July 1, 1957	10.50	10.000	10.000	13.500

Quotations in cents per pound based on: COPPER, deld. Conn. Valley; LEAD, common grade, deld. St. Louis; ZINC, prime western, E. St. Louis; TIN, Straits, deld. New York; NICKEL, electrolytic cathodes, 99.9%, base size at refinery, unpacked; ALUMINUM, primary pig, 99.5+%, f.o.b. shipping point; MAGNESIUM, pig, 99.8%, Velasco, Tex.



# When Brass Strip Tolerances Call For PERFECTION TO THE "N<sup>th</sup>" DEGREE



Possibly, you've never seen—or even heard of—a Sendzimir Rolling Mill like the one pictured above. Not many people have. But if you use close-tolerance brass, copper or bronze strip, you'll certainly appreciate what these high-speed, precision units can do when you order Bridgeport Sendzimir-Rolled Strip.

These mills—now in operation at Bridgeport's plants—are capable of rolling light-gauge strip into economical, long-length coils to meet the most rigid gauge tolerances.

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Get details on Bridgeport Sendzimir-Rolled Strip today. Our nearest Sales Office is ready to give you complete information.



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# Nonferrous Metals

Cents per pound, carlots except as otherwise noted.

## PRIMARY METALS AND ALLOYS

**Aluminum:** 99.5%, pigs, 26.00; ingots, 28.10, 10,000 lb or more, f.o.b. shipping point. Freight allowed on 500 lb or more.

**Aluminum Alloy:** No. 13, 29.90; No. 43, 29.70; No. 195, 31.30; No. 241, 31.50; No. 356, 29.90, 30-lb ingots.

**Antimony:** R.M.M. brand, 99.5%, 33.00; Lone Star brand, 33.50, f.o.b. Laredo, Tex., in bulk. Foreign brands, 99.5%, 25.50-26.50, New York, duty paid, 10,000 lb or more.

**Beryllium:** 97% lump or beads, \$71.50 per lb, f.o.b. Cleveland or Reading, Pa.

**Beryllium Aluminum:** 5% Be, \$74.75 per lb of contained Be, with balance as Al at market price, f.o.b. shipping point.

**Beryllium Copper:** 3.75-4.25% Be, \$43 per lb of contained Be, with balance as Cu at market price on shipment date, f.o.b. shipping point.

**Bismuth:** \$2.25 per ton, ton lots.

**Cadmium:** Sticks and bars, \$1.70 per lb deld.

**Cobalt:** 97-99%, \$2.00 per lb for 550-lb keg; \$2.02 per lb for 100 lb case; \$2.07 per lb under 100 lb.

**Columbium:** Powder, \$120 per lb, nom.

**Copper:** Electrolytic, 27.00 deld.; custom smelters, 25.00; lake, 27.00 deld.; fire refined, 26.75 deld.

**Germanium:** First reduction, \$179.17-197.31 per lb; intrinsic grade, \$197.31-220 per lb, depending on quantity.

**Gold:** U. S. Treasury, \$35 per oz.

**Indium:** 99.9%, \$2.25 per troy oz.

**Iridium:** \$80-110 nom. per troy oz.

**Lead:** Common, 12.80; chemical, 12.90; cor-rod- ing, 12.90, St. Louis. New York basis, add 0.20.

**Lithium:** 98 + %, 50-100 lb, cups or ingots, \$12; rod, \$15; shot or wire, \$16. 100-500 lb, cups or ingots, \$10.50; rod, \$14; shot or wire, \$15, f.o.b. Minneapolis.

**Magnesium:** Pig, 35.25; ingot, 36.00 f.o.b. Velasco, Tex.; 12 in. sticks, 59.00 f.o.b. Madison, Ill.

**Magnesium Alloys:** AZ91A (diecasting), 40.75 deld.; AZ63A, AZ92A, AZ91C (sand casting), 40.75, f.o.b. Velasco, Tex.

**Mercury:** Open market, spot, New York, \$223-230 per 76-lb flask.

**Molybdenum:** Unalloyed, turned extrusions, 3.75-5.75 in. round, \$9.60 per lb in lots of 2500 lb or more, f.o.b. Detroit.

**Nickel:** Electrolytic cathodes, sheets (4 x 4 in. and larger), unpacked, 74.00; 10-lb pigs, un- packed, 78.25; "XX" nickel shot, 79.50; "F" nickel shot for addition to cast iron, 74.50; "R" nickel 5 lb ingots in kegs for addition to cast iron, 75.50. Prices f.o.b. Port Col- borne, Ont., including import duty. New York basis, add 1.01. Nickel oxide sinter, 71.25 per lb of nickel content before 1 cent freight allowance, f.o.b. Copper Cliff, Ont.

**Osmium:** \$80-100 per troy oz nom.

**Palladium:** \$21-24 per troy oz.

**Platinum:** \$77-80 per troy oz from refineries.

**Radium:** \$16-21.50 per mg radium content, depending on quantity.

**Rhodium:** \$118-125 per troy oz.

**Ruthenium:** \$45-55 per troy oz.

**Selenium:** \$7.50 per lb, commercial grade.

**Silver:** Open market, 90.00 per troy oz.

**Sodium:** 16.50, c.l.; 17.00 l.c.l.

**Tantalum:** Rod, \$60 per lb; sheet, \$55 per lb.

**Tellurium:** \$1.65-1.85 per lb.

**Thallium:** \$12.50 per lb.

**Tin:** Straits, N. Y., spot and prompt, 92.75.

**Titanium:** Sponge, 99.3 + %, grade A-1 ductile (0.3% Fe max.), \$2.25; grade A-2 (0.5% Fe max.), \$2.00 per lb.

**Tungsten:** Powder, 98.8%, carbon reduced, 1000-lb lots, \$3.50 per lb nom., f.o.b. shipping point; less than 1000 lb, add 15.00; 99 + % hydrogen reduced, \$4.10-4.20.

**Zinc:** Prime Western, 10.00; brass special, 10.25; intermediate, 10.50, East St. Louis, freight allowed over 0.50 per lb, New York basis, add 0.50. High grade, 11.35; special high grade, 11.75 deld. Die casting alloy ingot No. 3, 14.25; No. 2, 15.25; No. 5, 14.75 deld.

**Zirconium:** Sponge, commercial grade, \$5-10 per lb.

(Note: Chromium, manganese, and silicon met- als are listed in ferroalloy section.)

## SECONDARY METALS AND ALLOYS

**Aluminum Ingot:** Piston alloys, 24.00-25.50; No. 12 foundry alloy (No. 2 grade), 22.00-23.25; 5% silicon alloy, 0.60 Cu max., 25.75-26.25; 13 alloy, 0.60 Cu max., 25.75-26.25; 195 alloy, 25.00-27.00; 108 alloy, 22.50-23.25. Steel deoxidizing grades, notch bars, granu- lated or shot; Grade 1, 24.00; grade 2, 22.25; grade 3, 21.00; grade 4, 19.00.

**Brass Ingot:** Red brass, No. 115, 27.25; tin bronze, No. 225, 36.00; No. 245, 30.75; high- leaded tin bronze, No. 305, 31.25; No. 1 yellow, No. 405, 22.75; manganese bronze, No. 421, 24.50.

**Magnesium Alloy Ingot:** AZ63A, 37.50; AZ91B, 37.50; AZ91C, 41.25; AZ92A, 37.50.

## NONFERROUS PRODUCTS

### BERYLLIUM COPPER

(Base prices per lb, plus mill extras, 2000 to 5000 lb; nom. 1.9% Be alloy.) Strip, \$1.82, f.o.b. Temple, Pa., or Reading, Pa.; rod, bar, wire, \$1.80, f.o.b. Temple, Pa.

### COPPER WIRE

Bare, soft, f.o.b. eastern mills, 30,000-lb lots, 32.355; l.c.l., 32.98. Weatherproof, 30,000-lb lots, 33.66; l.c.l., 34.78. Magnet wire deld., 40.43, before quantity discounts.

### LEAD

(Prices to jobbers, f.o.b. Buffalo, Cleveland, Pittsburgh.) Sheets, full rolls, 140 sq ft or more, \$18.50 per cwt; pipe, full coils, \$18.50 per cwt; traps and bends, list prices plus 30%.

### TITANIUM

(Prices per lb, 10,000 lb and over, f.o.b. mill.) Sheets and strip, \$9.50-15.95; sheared mill plate, \$8.00-11.50; wire, \$7.50-11.50; forging billets, \$6.00-7.60; hot-rolled and forged bars, \$6.15-7.90.

### ZINC

(Prices per lb, c.l., f.o.b. mill.) Sheets, 24.00; ribbon zinc in coils, 20.50; plates 19.00.

### ZIRCONIUM

Plate, \$12.50-19.20; H.R. strip, \$12.50-22.90; C.R. strip, \$15.00-31.25; forged or H.R. bars, \$11.00-17.40.

### NICKEL, MONEL, INCONEL

#### "A" Nickel Monel Inconel

Sheets, C.R. ....	126	106	128
Strip, C.R. ....	124	108	138
Plate, H.R. ....	120	105	121
Rod, Shapes, H.R. ....	107	89	109
Seamless Tubes ....	157	129	200

### ALUMINUM

Sheets: 1100 and 3003 mill finish (30,000 lb base; freight allowed).

Thickness	Flat Sheet	Coiled Sheet
Range		
Inches		
0.249-0.136	43.10-47.60	.....
0.135-0.096	43.60-48.70	40.50-41.10
0.095-0.077	44.30-50.50	40.60-41.30
0.076-0.061	44.90-52.80	40.80-42.00
0.060-0.048	45.60-55.10	41.40-43.10
0.047-0.038	46.20-57.90	41.90-44.50
0.037-0.030	46.60-62.90	42.30-46.30
0.029-0.024	47.20-54.70	42.60-47.00
0.023-0.019	48.20-58.10	43.70-45.40
0.018-0.017	49.00-55.40	44.30-46.00
0.016-0.015	49.90-56.30	45.10-46.80
0.014	50.90	46.10-47.80
0.013-0.012	52.10	46.80
0.011	53.10	48.00
0.010-0.0095	54.60	49.40
0.009-0.0085	55.90	50.90
0.008-0.0075	57.50	52.10
0.007	59.00	53.60
0.006	60.60	55.00

## BRASS MILL PRICES

### MILL PRODUCTS a

### SCRAP ALLOWANCES f

	Sheet, Strip, Plate	Rod	Wire	Seamless Tubes	Clean Heavy Ends	Rod Clean	Clean Turnings
Copper .....	50.13b	47.36c	.....	50.32	23.000	23.000	22.250
Yellow Brass .....	44.02	32.30d	44.56	46.93	17.375	17.125	15.750
Low Brass, 80% .....	46.50	46.44	47.04	49.31	19.500	19.250	18.750
Red Brass, 85% .....	47.37	47.31	47.91	50.18	20.250	20.000	19.500
Com. Bronze, 90% .....	48.78	48.72	49.32	51.34	21.000	20.750	20.000
Manganese Bronze .....	52.01	46.11	56.61	.....	16.125	15.875	15.375
Muntz Metal .....	46.39	42.20	.....	.....	16.375	16.125	15.625
Naval Brass .....	48.27	42.58	55.33	51.68	16.125	15.875	15.375
Silicon Bronze .....	54.76	53.95	54.80	56.74e	22.625	22.375	21.625
Nickel Silver, 10% .....	60.43	62.75	62.75	.....	23.625	23.375	21.813
Phos. Bronze, A-5% .....	69.07	69.57	69.57	70.75	23.750	23.500	22.500

a. Cents per lb, f.o.b. mill; freight allowed on 500 lb or more. b. Hot-rolled. c. Cold-drawn. d. Free cutting. e. 3% silicon. f. prices in cents per lb for less than 20,000 lb, f.o.b. shipping point. On lots over 20,000 lb at one time, or any or all kinds of scrap, add 1 cent per lb.

## ALUMINUM (continued)

**Plates and Circles:** Thickness 0.250-3 in., 24-60 in. width or diam., 72-240 in. lengths.

Alloy	Plate Base	Circle Base
1100-F, 3003-F ....	42.70	47.50
5050-F .....	43.80	48.60
3004-F .....	44.80	50.50
5052-F .....	45.40	51.20
6061-T6 .....	46.90	53.00
2024-T4* .....	50.60	57.40
7075-T6* .....	58.40	66.00

\*24-48 in. width or diam., 72-180 in. lengths.

### Screw Machine Stock: 30,000 lb base.

Diam. (in.) or across flats	Round	Hexagonal	
2011-T3	2017-T4	2011-T3	2017-T4

Drawn				
0.125	78.20	75.20	.....	.....
0.156-0.172	66.20	63.40	.....	.....
0.188	66.20	63.40	.....	81.60
0.219-0.234	63.00	61.50	.....	.....
0.250-0.281	63.00	61.50	.....	77.90
0.313	63.00	61.50	.....	74.20
0.344	62.50	.....	.....	.....

### Cold-Finished

0.375-0.547	62.50	61.30	74.80	69.80
0.563-0.688	62.50	61.30	71.10	65.50
0.719-1.000	61.00	59.70	64.90	61.70
1.063	61.00	59.70	.....	59.80
1.125-1.500	58.60	57.40	62.80	59.60

### Rolled

1.563	57.00	55.70	.....	.....
1.625-2.000	56.30	54.90	.....	57.50
2.125-2.500	54.80	53.40	.....	.....
2.563-3.375	53.20	51.70	.....	.....

**Forging Stock:** Round, Class 1, 45.20-58.60 in specific lengths, 36-144 in., diam. 0.375-8 in. Rectangles and squares, Class 1, 50.50-66.60 in random lengths, 0.375-4 in. thick, width 0.750-10 in.

**Pipe:** ASA schedule 40, alloy 6063-T6, standard lengths, plain ends, 90,000-lb base, per 100 ft.

Nom. Pipe Size (in.)	Nom. Pipe Size (in.)		
¾	2	\$19.40	\$59.90
1	4	30.50	165.00
1½	6	41.30	296.10
2	8	49.40	445.50

### Extruded Solid Shapes:

Factor	Alloy 6063-T5	Alloy 6062-T6
9-11	45.40-47.00	60.60-64.80
12-14	45.70-47.20	61.30-65.80
15-17	45.90-47.90	62.50-67.50
18-20	46.50-48.30	64.50-70.10

### MAGNESIUM

**Sheet and Plate:** AZ31B standard grade, 0.32 in., 103.10; 0.81 in., 77.90; 1.25 in., 70.40; 1.88 in., 69.00; 2.50-2.0 in., 67.90. AZ31B spec. grade, 0.32 in., 171.30; 0.81 in., 108.70; 1.25 in., 98.10; 1.88 in., 95.70; 2.50-2.00 in., 93.30. Tread plate, 60-192 in. lengths, 24-72 in. widths; 1.25 in., 74.90; 1.88 in., 71.70-72.70; 2.5-7.5 in., 70.60-71.60. Tooling plate, 2.5-3.0 in., 73.00.

### Extruded Solid Shapes:

Factor	Com. Grade (AZ31C)	Spec. Grade (AZ31B)
6-8	69.60-72.40	84.60-87.40
12-14	70.70-73.00	85.70-88.00
24-26	75.60-76.30	90.60-91.30
36-38	89.20-90.30	104.20-105.30

## NONFERROUS SCRAP

### DEALER'S BUYING PRICES

(Cents per pound, New York, in ton lots.)

**Aluminum:** 1100 clippings, 13.50-14.00; old sheets, 10.50-11.00; borings and turnings, 6.50-



7.00; crankcases, 10.50-11.00; industrial castings, 10.50-11.00.

**Copper and Brass:** No. 1 heavy copper and wire, 18.75-19.25; No. 2 heavy copper and wire, 16.75-17.25; light copper, 14.50-15.00; No. 1 composition red brass, 15.50-16.00; No. 1 composition turnings, 15.00-15.50; new brass clippings, 13.00-13.50; light brass, 9.50-10.00; heavy yellow brass, 11.50-12.00; new brass rod ends, 12.00-12.50; auto radiators, unsweated, 12.00-12.50; cocks and faucets, 12.50-13.00; brass pipe, 12.50-13.00.

**Lead:** Heavy, 8.50-9.00; battery plates, 3.50-3.75; linotype and stereotype, 10.25-10.75; electrolyte, 9.25-9.75; mixed babbitt, 10.50-11.00.

**Monel:** Clippings, 30.00-32.00; old sheets, 29.00-30.00; turnings, 23.00-24.00; rods, 30.00-32.00.

**Nickel:** Sheets and clips, 42.00-47.00; rolled anodes, 42.00-47.00; turnings, 40.00-42.00; rod ends, 42.00-47.00.

**Zinc:** Old zinc, 3.00-3.25; new diecast scrap, 2.75-3.00; old diecast scrap, 1.50-1.75.

#### REFINERS' BUYING PRICES

(Cents per pound, carlots, delivered refinery)

**Aluminum:** 1100 clippings, 16.50-17.50; 3003 clippings, 16.50-17.50; 6151 clippings, 16.00-17.50; 5052 clippings, 16.00-17.00; 2014 clippings, 15.50-17.00; 2017 clippings, 15.50-17.00; 2024 clippings, 15.50-17.00; mixed clippings, 15.00-16.00; old sheets, 13.50; old cast, 13.50; clean old cable (free of steel), 16.00-16.50; borings and turnings, 13.50-15.00.

**Beryllium Copper:** Heavy scrap, 0.020-in. and heavier, not less than 1.5% Be, 53.00; light scrap, 48.00; turnings and borings, 33.00.

**Copper and Brass:** No. 1 heavy copper and wire, 21.00; No. 2 heavy copper and wire, 19.00; light copper, 16.75; refinery brass (60% copper) per dry copper content, 18.75.

#### INGOTMAKERS' BUYING PRICES

(Cents per pound, carlots, delivered)

**Copper and Brass:** No. 1 heavy copper and wire, 21.00; No. 2 heavy copper and wire, 19.00; light copper, 16.75; No. 1 composition borings, 18.50; No. 1 composition solids, 19.00; heavy yellow brass solids, 13.25; yellow brass turnings, 12.25; radiators, 15.00.

#### PLATING MATERIALS

(F.o.b. shipping point, freight allowed on quantities)

##### ANODES

**Cadmium:** Special or patented shapes, \$1.70 per lb.

**Copper:** Flat-rolled, 43.79; oval, 42.00, 5000-10,000 lb; electrodeposited, 35.75, 2000-5000 lb lots; cast, 36.25, 5000-10,000 lb quantities.

**Nickel:** Depolarized, less than 100 lb, 114.25; 10-499 lb, 112.00; 500-4999 lb, 107.50; 5000-29,999 lb, 105.25; 30,000 lb, 103.00. Carbonized, deduct 3 cents a lb.

**Tin:** Bar or slab, less than 200 lb, 111.50; 200-499 lb, 110.00; 500-999 lb, 109.50; 1000 lb or more, 109.00.

**Zinc:** Balls, 17.50; flat tops, 17.50; flats, 19.25; ovals, 18.50, ton lots.

##### CHEMICALS

**Cadmium Oxide:** \$1.70 per lb in 100-lb drums.

**Chromic Acid:** 100 lb, 33.30; 500 lb, 32.80; 2000 lb, 32.15; 5000 lb, 31.80; 10,000 lb, 31.30; f.o.b. Detroit.

**Copper Cyanide:** 100-200 lb, 71.60; 300-900 lb, 69.60.

**Copper Sulphate:** 100-1900 lb, 14.55; 2000-5900 lb, 12.55; 6000-11,900 lb, 12.30; 12,000-22,900 lb, 12.05; 23,000 lb or more, 11.55.

**Nickel Chloride:** Less than 400 lb, 35.00; 400-999 lb, 33.00; 10,000 lb, 32.50.

**Nickel Sulphate:** 5000-22,000 lb, 33.50; 23,000-35,900 lb, 33.00; 36,000 lb or more, 32.50.

**Sodium Cyanide:** 100 lb, 27.60; 200 lb, 25.90; 400 lb, 22.90; 1000 lb, 21.90; f.o.b. Detroit.

**Sodium Stannate:** Less than 100 lb, 74.70; 100-600 lb, 65.80; 700-1900 lb, 63.00; 200-9900 lb, 61.20; 10,000 lb or more, 59.80.

**Stannous Chloride (anhydrous):** Less than 25 lb, 164.10; 25 lb, 129.10; 100 lb, 114.10; 400 lb, 111.60; 5200-19,600 lb, 99.40; 20,000 lb or more, 87.20.

**Stannous Sulphate:** Less than 50 lb, 126.90; 50 lb, 96.90; 100-1900 lb, 94.90; 2000 lb or more, 92.90.

**Zinc Cyanide:** 100-200 lb, 59.00; 300-900 lb, 57.00.

(Concluded from Page 157)

ing in activity is aggravating the already depressed scrap market. Shipments have slowed to a standstill. Prices, though unchanged, are weak.

**Seattle**—The scrap market continues inactive. Sales are lacking and quoted prices are nominal. Receipts are light, prices being unattractive to collectors and generators. Turnover is reduced since mills are buying sparingly, having sizable stocks, and with holiday curtailments in prospect.

## Steel Shipments Heavy

Mill shipments of finished steel products totaled 69,155,531 net tons in the first ten months this year, reports the American Iron & Steel Institute. That's nearly 400,000 tons more than the 68,755,943 shipped in the like 1956 period. It compares with the record 69,889,424 tons set during the first ten months of 1955.

Shipments to the automotive, construction, and railroad categories are running ahead of the 1956 ten-month totals. Construction, including maintenance, received more during January - through - October this year than the 10.4 million tons it received during all of 1956, and set a record for the period.

Plates, heavy structural shapes, and electrolytic tin plate are running ahead of the 1956 ten-month totals, and structural shapes are at a new ten-month high.

During October, total shipments of finished products were 6,555,690 net tons, compared with 6,171,674 in September and 7,930,957 in October, 1956.

## Warehouse . . .

Warehouse Prices, Page 152

Rumors of price cutting in the warehouse market are circulating in the Pittsburgh district. Competition for business is particularly heavy in sheets, cold-drawn bars, and stainless steel. Demand is light for those products, and no sign of an increase in sales this month is noted. Sales are at the lowest level of the year in most flat-rolled products.

Yearend inventory reductions are causing a decline in demand for

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## CLASSIFIED

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#### CLEANING ROOM SUPERINTENDENT:

Must have supervisory experience and be completely familiar with all phases of cleaning room operations for a miscellaneous steel jobbing foundry producing castings up to 10,000 pounds. Excellent opportunity for an aggressive qualified man with a modern and progressive foundry located in the Middle West producing 600-700 tons per month. Advise full particulars including salary requirements. Box 603, STEEL, Penton Bldg., Cleveland 13, Ohio.

**ENGINEER CAPABLE OF DESIGNING,** stressing and drafting steel mill auxiliary equipment and devices. Should be able to start from original ideas and carry through to final installation, put them in production and train labor force. Three to five years experience in steel mills and workshop experience necessary. Write Box No. 627, STEEL, Penton Bldg., Cleveland 13, Ohio.

**STEEL MILL SUPERINTENDENT** for small plant consisting of electric furnace and Merchant Mill. Must have experience all phases. Southern location. Give complete account of experience, references and salary anticipated. Write Box 624, STEEL, Penton Bldg., Cleveland 13, Ohio.

#### CLASSIFIED RATES

All classifications other than "Positions Wanted" set solid. 50 words or less \$15.00, each additional word .30, all capitals, 50 words or less \$19.20, each additional word .35; all capitals lead, 50 words or less \$23.40, each additional word .47. "Positions Wanted" set solid, 25 words or less \$3.60, each additional word .14, all capitals, 25 words or less \$4.50, each additional word .18; all capital lead, 25 words or less \$5.40, each additional word .22. Keyed address takes seven words. Cash with order necessary on "Positions Wanted" advertisements. Replies forwarded without charge. Displayed classified rates on request. Address your copy and instructions to STEEL, Penton Building, Cleveland 13, Ohio.





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structural shapes and tin plate. Most tubular products are also on the downgrade for the same reason. Heavy plate sales continue fairly strong, as some mills are having difficulty with their delivery schedules.

Widespread curtailment in production schedules during the holiday period will further curtail demand, distributors predict. They look for some increase in demand early in the first quarter of 1958, although they expect present competitive conditions to continue.

Failure of a business pickup to materialize in the fourth quarter has prompted some distributors to cancel some orders on mills' books, especially for bars. In a few cases, December orders have been rescheduled for January.

Faced with a softening market for steel, distributors in the Los Angeles district have reduced prices on carbon steels. Buyers of less than 100 lb will receive a greater price differential percentage-wise. This is the first across-the-board reduction in eight years.

Erle M. Jorgenson Co. is quoting \$7.60 per 100 lb as the base for 20-ton steel plates, a drop from \$8.40. On quantities of less than 100 lb, the base has dropped from \$17.65 to \$11.90. Similar reductions have been posted by other leading distributors in the area.

Distributors in the San Francisco district are holding the price line, although admittedly there is some uneasiness in the trade as a result of the price decline in southern California.

## Canada . . .

Production of pig iron in Canada this year is ahead of that in 1956, but steel ingot and castings output will show a decline from last year's all-time peak. For the nine months ended Sept. 30, iron production was 2,910,901 net tons against 2,647,876 in the like 1956 period.

Stocks of pig iron at the end of September totaled 259,155 tons, compared with 225,128 at the end of August, this year, and 140,749 at the end of September, last year.

Output of steel ingots and castings in the first nine months this year totaled 3,947,287 net tons, compared with 3,945,058 in the like period of 1956.